Board of Trade Journal

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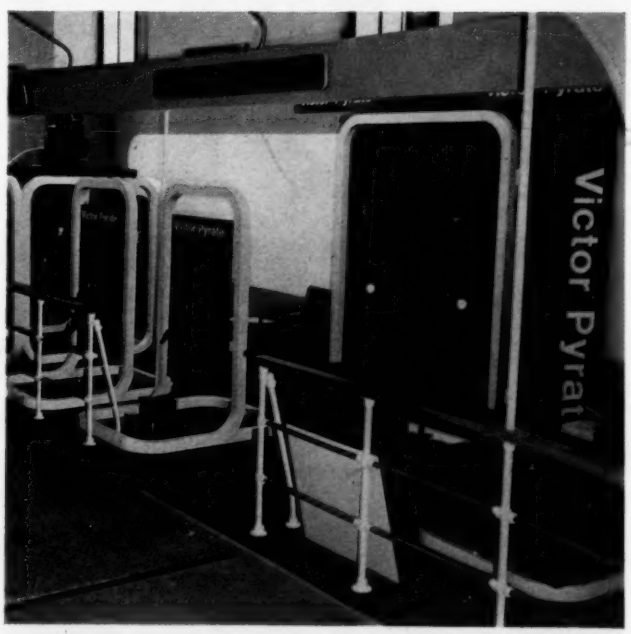

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Front cover photograph

Some of the stands at 'Posidonia 69' the International Shipping Exhibition (the first of its kind in Greece) held between June 2 and 8 at the Zappeion Palace, Athens. British participation was organized by the Board of Trade in collaboration with the British Marine Equipment Council and the Shipbuilders and Repairers National Association. Thirty-eight British companies took part. Mr. J. Beveridge, the chairman of BMEC, is reported as saying that substantial orders are expected by his members as a result of their participation in the exhibition. He said that the British section attracted many important visitors from the international shipping lines and ship-building industry and was confident that valuable orders would come from the contacts made at the exhibition.

Index to Statistics published regularly in the Board of Trade Journal

A = annually; M = monthly; Q = quarterly; 6-M = every six months.

Title	Last published
Air transport:	
Aircraft noise at Heathrow airport (Q)	11 April 1969
Mileage and traffic (A)	9 July 1969
Trade by air (6-M)	28 Mar. 1969
Balance of payments (Q)	25 June 1969
Bankruptcy orders (Q)	6 Aug. 1969
Business names registered (A)	7 Feb. 1969
Capital expenditure:	
Distributive and service trades (A)	7 Mar. 1969
Industry's capital expenditure (Q)	9 July 1969
Industry's investment intentions (3 times a year)	24 Jan. 1969
Manufacturing industry. Census of production (A)	20 Dec. 1968
Catering trades turnover (M)	This week
Chemical industries production (6-M)	17 Jan. 1969
Companies:	
Acquisition and mergers (Q)	21 May 1969
Income and finance (Q)	4 June 1969
New Companies registered:	
Gt. Britain (M)	23 July 1969
N. Ireland (M)	23 July 1969
Computers:	
UK computer market (Q)	23 July 1969
Construction work overseas (A)	11 Oct. 1968
Credit:	
Instalment credit business (M)	2 July 1969
International trade credit (A)	16 Aug. 1968
Electronic industry:	
Electronic capital equipment deliveries, research and development (Q)	14 May 1969
Engineering and electrical goods:	
Deliveries of certain products (Q)	28 Mar. 1969
Production, exports and orders (M)	30 July 1969
ECGD business (Q)	11 June 1969
Film industry:	
British Film Fund Agency returns (M)	6 Aug. 1969
Cinema admissions and takings (M)	This week
Film rentals charged to exhibitors (A)	3 May 1969
Overseas payments and earnings (A)	6 Dec. 1968
Registration of films (A)	24 June 1969
Trends in film going (A)	16 July 1969
Food:	
Consumption levels (A)	30 July 1969
Household consumption (Q)	6 Aug. 1969
Footwear industry orders and deliveries (M)	16 July 1969
Foreign trade:	
Commonwealth trade (A)	7 July 1968
EFTA trade (Q)	11 June 1969
Trends in export of manufactures (A)	6 Sept. 1968
World trade and production (Q)	6 Aug. 1969
Foreign trade of the UK:	
Direct exports (A)	16 Aug. 1968
Unit value and volume index nos. (M)	6 Aug. 1969
Value of overseas trade (M)	23 July 1969
Value of overseas trade: analysis of trends (Q)	6 Aug. 1969
Gold and convertible currency reserves (M)	9 July 1969
Hairdressing trades turnover (M)	9 July 1969
Hire purchase:	
Assets and liabilities of HP companies (Q)	14 May 1969
Business (M)	6 Aug. 1969
Industrial building provisional figures (Q)	30 July 1969
Industrial development approvals (Q)	25 April 1969
Industrial development certificates refused (A)	9 July 1969
Industrial production:	
Index nos. (M)	23 July 1969
N. Ireland index (M)	28 May 1969
Insurance companies:	
Assets (A)	30 July 1969
Transactions (Q)	25 April 1969
Investment and earnings overseas (A)	9 May 1969
Laundries and dry cleaners turnover (M)	9 July 1969
Machine tools, deliveries and orders (M)	30 July 1969
Man-made fibres:	
Analysis of production (A)	4 April 1969
Analysis of production (Q)	2 July 1969
Deliveries (Q)	7 Feb. 1969
Production (M)	This week
Motor industry:	
Car and commercial vehicle production (M)	6 Aug. 1969
Motor trades turnover (M)	This week
Office development permits (Q)	This week
Partnerships registered	7 Feb. 1969
Pension funds:	
Assets (A)	30 July 1969
Transactions (Q)	14 May 1969
Retail prices index (M)	30 July 1969
Retail trades:	
Index nos. (M)	6 Aug. 1969
N. Ireland index (M)	23 July 1969
Royalty transactions (A)	14 May 1969
Shipping:	
Movement at UK ports (M)	23 July 1969
Nationality of vessels in UK sea-borne trade (A)	27 Dec. 1968
Stocks:	
Distributive and service trades (A)	7 Mar. 1969
Industry's stocks (Q)	9 July 1969
Manufacturing industry. Census of production (A)	20 Dec. 1968
Retail (M)	This week
Television:	
Overseas payments and earnings (A)	3 May 1969
Textiles:	
Clothing and textile orders and deliveries (M)	30 July 1969
Cotton production (M)	30 July 1969
Wholesale houses sales (M)	16 July 1969
Wool exports (Q)	25 June 1969
Wool output (M)	30 July 1969
Tourism:	
International tourism (A)	2 Jan. 1969
UK tourist traffic (M)	30 July 1969
Wholesale prices:	
Average prices of selected commodities (A)	21 Feb. 1969
Index nos. (M)	23 July 1969

Board of Trade Departments, etc.

Subject	Last published
Board of Trade addresses	30 July 1969
Board of Trade regional organization	6 Aug. 1969
British and Commonwealth chambers of commerce and other British business organizations overseas	10 Nov. 1968
British commercial representatives overseas	18 June 1969
Customs notices of interest to exporters	23 July 1969
Directory of Board of Trade departments and their works	29 Mar. 1969
ECGD local offices	23 July 1969
Half-yearly index – Jan.-June 1969	30 July 1969
Official Receivers' offices	21 June 1969
Programme of trade promotion	7 Mar. 1969

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LATE ANNOUNCEMENTS

Devaluation of French Franc

THE FRENCH GOVERNMENT announced on August 8 that it had decided to devalue the franc by 12½ per cent. Over the weekend the 14 countries of the franc zone decided to devalue their currencies with the French franc.

Amalgamations of BoT Trade Promotions and Export Services Branches

THE BOARD OF TRADE announce the following changes in their export promotion organization:

1. Mr. H. Birtles, CBE, who has been Director of Export Services Branch for the past 13 years, has taken charge of the amalgamation at Hillgate House of the Trade Promotions Branch and the Export Services Branch.

2. **Trade Promotions Branch.** This Branch comprises the merged Trade Fairs Branch and British Weeks and Stores Promotions Directorate. Trade Promotions Branch consists of four operational sections each of which deals with all the trade promotion manifestations of whatever kind within the territories for which it is responsible. Section A covers Germany, France, Belgium, Luxembourg and Scandinavia, including Finland. Section B covers the rest of Western Europe including Malta and Cyprus. Section C covers Eastern Europe, Yugoslavia, North Africa and the Middle East (including Afghanistan) and China. Section D covers North America, South Africa, Australia, Japan and the rest of the world. It is intended that from October 1 Section D will cover only North America and the Caribbean and the other Section D countries will then be the responsibility of Section B.

The senior staff of Trade Promotions Branch are:

Director	Mr. W. T. Pearce
Director of Special Events	Mr. A. B. Savage
Deputy Director	Mr. A. J. Stroud
Head of Section A	Mr. D. P. Dick
Head of Section B	Mr. J. Lister
Head of Section C	Mr. R. H. Edmondson
Head of Section D	Mr. S. M. Davenport

Mr. L. J. S. Evans continues to be responsible for British Week Tokyo.

3. **Export Services Branch.** Mr. Gordon Booth, CMG, BCom, a member of the Diplomatic Service, has been seconded by the Foreign and Commonwealth Office to the Board of Trade and appointed Director of Export Services Branch. Mr. Booth has served for the past 14 years as Trade Commissioner and Commercial Counsellor in Canada, the West Indies and Denmark.

Board of Trade addresses: corrections

IN THE LIST of Board of Trade addresses on page xlviii of the Programme of Trade Promotions in this week's issue, the following amendments should be made:

British Weeks and Store Promotions Directorate should be deleted.

Enemy Property Branch should be deleted.

The address of Export Licensing Branch is now Broadway Buildings, 54 Broadway, London, S.W.1 (Tel.: 01-222 7877. Telex 27366, T.A.: 'Explic', London, S.W.1).

UNITED STATES

Carbon monoxide in manifolded cylinders

AMENDMENTS are proposed to the Hazardous Materials Regulations to authorize shipments of carbon monoxide in manifolded cylinders, and to extend the filling limitation for carbon monoxide cylinders under specified conditions.

Interested persons are invited to give their views on this proposal. Communications should be submitted in duplicate to the Secretary, Hazardous Materials Regulations Board, Department of Transportation, 400 Sixth Street SW, Washington D.C. 20590, quoting 'Docket No. HM 29,' by September 30, 1969.

Details of these proposed regulations may be obtained from the Commercial Relations and Exports Department, Board of Trade, Room 423, 1 Victoria Street, London, S.W.1 (Tel.: 01-222 7877, Ext. 2404), quoting the reference 'FR 25/7'.

THE QUEEN'S AWARD TO INDUSTRY 1970

The closing date for receipt of applications is the 31st October, 1969. Application forms may be obtained from the Office of the Queen's Award to Industry, 1 Victoria St, London SW1. Telephone: 01-799 7000

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TRADE OPPORTUNITIES IN EEC COUNTRIES

The market for consumer goods in Belgium

By Charles Wilson, First Secretary (Commercial), British Embassy, Brussels

Prospects for British capital goods in Belgium were appraised last week. Other articles in this series so far have covered the market in France for British consumer goods (July 16), and capital goods (July 9); the markets for consumer and capital goods in the Federal Republic of Germany (February 28, March 14, and May 2), and capital and consumer goods in the Netherlands (June 18 and June 25 respectively). Future articles will deal with Luxembourg and Italy.

THIS ARTICLE is written for those who are interested in Belgium as a market rather than for those looking for an outlet for specific goods in the short term. It does not, therefore, attempt to pinpoint opportunities for the sale of any particular line of consumer goods in Belgium.

The country and the people

Belgium has a population of 9.6 million and an area of 11,799 square miles. It is divided into three main linguistic areas: Brussels, the capital, where both French and Flemish are official languages; the Northern (Flemish) and the Southern (French) regions. The Flemish region holds 56 per cent of the population. Some 61,000 people in the North-east are German-speaking. This linguistic division is important for the British exporter since it implies the use of both main languages on printed material such as promotional literature, product labels and instructions for the handling of goods, garments, etc.

The economy

Despite its small size, Belgium produces almost the whole range of capital and consumer goods produced by other larger Western European nations. The steel and non-ferrous metals, light engineering, textile, chemical and diamond-cutting industries are particularly important export industries. Moreover, the agricultural industry is able to meet 80 per cent of domestic food requirements. Nevertheless it is on foreign trade that the prosperity of the country depends and exports account for a higher proportion of industrial output (nearly 40 per cent of the Gross National Product) than in almost any other country. It is estimated that in the 1980s Belgian exports will reach about 50 per cent of the GNP.

Belgians of all classes have a good standard of living, broadly comparable to that in Great Britain. Consumer expenditure in Belgium in 1967 was about £471 per head, much the same as in Britain (£461). About 25 per cent of all Belgian consumer expenditure goes on food, compared with about 22 per cent in Britain. In 1967, Belgians ate 198 lbs. of meat, poultry and fish per head, about 27 lbs. more than the British average. They generally like to dress well and are interested in their homes. Annual new car registrations more than doubled (from 129,477 to 269,961) between 1961 and 1968.

Retail distribution

There is an important structural difference in the patterns of retail trade between Belgium and Britain, as shown by the following table:

Type of Trader		1966			
		UK (1)		Belgium (2)	
		Turnover (£ million)	%	Turnover (£ million)	%
Independents	(†)	6,083	52·6	2,480	85·9
Multiple traders	(†)	4,044 (‡)	34·9 (‡)	313	10·8
Co-operatives (consumer)	(†)	1,013	8·8	76	2·6
Mail order		431	3·7	19	0·7
Total Turnover		11,571	100·0	2,888	100·0
of which: Department stores	(†)	660	6·0	181	6·0

(†) Department stores are included in each section in United Kingdom figures but with multiple traders Belgian figures.
(‡) Includes electricity and gas showrooms – no equivalent in Belgium.

Adapted from:
(1) Britain: An Official Handbook, 1969.
(2) Study by Comite Belge de la Distribution, May 1968.

Retail distribution in Belgium is still very much in the hands

(*Continued on page* 419)

Chemistry students from the Hoger Technical Institute, Bruges, watching the manufacture of tablets at Glaxo Laboratories Ltd., Greenford, Middlesex. The students, accompanied by lecturers Dr. F. de Bacheu (fourth from right) and Miss Simone Capon (second from right) toured the pharmaceutical firm during their first visit to England recently. Left is Mr. P. Crammond, head of Tablet department. In charge of the party was Professor G. Steel, chemistry lecturer at the Institute.

OPPORTUNITIES FOR EXPORTERS

Details of inquiries for United Kingdom products by overseas buyers, contracts open for tender, and agents wishing to represent United Kingdom firms are published each week in the Board of Trade Journal *under the heading 'Information for Exporters'. Fuller information is also provided in the* Export Service Bulletin, *which is published by the Export Services Branch of the Board of Trade,*

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of the independents despite considerable advances by multiple traders in recent years. This is partly attributable to the population distribution. The five principal cities of Belgium and their surrounding catchment areas (Brussels, Antwerp, Liège, Ghent and Charleroi) actually hold a greater percentage (37.6 per cent of the population) than do the five principal cities of Britain (20.5 per cent). But what this means in numbers is a very different thing. The five Belgian cities have only 3.6 million inhabitants as compared with 11.3 million in the British five. Furthermore, there are in Belgium no real conurbations to compare with the densely populated areas surrounding the five principal cities. This comparative fragmentation of the Belgian market has tended to make the organization of central supplies for chains a less profitable conception outside the main cities.

With the increased popularity of the motor car in Belgium a new trend has however emerged towards the establishment of large supermarkets or of shopping centres in rural areas. A radical change in the importance of the shares of retail trade held by the different types of organization seems likely in the course of the next few years.

The importance of departmental and chain stores is, however, already felt in subtle ways. Traditionally, the independent traders tend to sell only 'safe' merchandise. It is left to the larger organizations to set new trends. Furthermore mergers are taking place in the departmental and chain store groups themselves which must lead to more aggressive attempts to secure the bulk of trade in mass consumption goods.

Even so, for many years to come there will be a large part of the market in food, confectionery, clothing and footwear which will remain closed to the British exporter. The goods in question – with the exception only of food – are those cheaper qualities (including seconds) sold in local street markets. These still play an important role in the provisioning of the ordinary Belgian citizen, even in the large towns. Unless new supermarkets and shopping centres in rural areas can reduce prices really drastically, it will be a very long time before such markets disappear.

Import distribution

In view of the situation described in the preceding section it is clear that the British exporter of consumer goods who has not got his own selling office in Belgium cannot hope to touch the great mass of independent retailers without an intermediary such as an importer–wholesaler or, in suitable cases, a commission agent. But Belgium is a small country surrounded by large industrial neighbours which moreover are fellow partners of the Common Market, with access to the market on virtually level terms with domestic suppliers. Good agents and import distributors are therefore able to pick their representations, and as a result are at a premium. They will normally demand exclusivity but, naturally, will not give the same attention to new representations as to those which already provide their livelihood. The alternative is direct sales to the large stores and chains. But, even if the exporter

(*Continued on page* 421)

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540 branches in Belgium

is willing and able to sell direct to retail stores, he will find that he is not normally able to sell to small independent retailers the goods he is selling to departmental and other large stores. And even small retailers may demand area exclusivity.

In the face of the difficulties of the market – the size of the population, the fragmented distribution, the tariff disadvantage compared to suppliers from within the EEC – British exporters of consumer goods might be forgiven for feeling discouraged. Yet quite a number of British firms manage to do extremely good business with Belgium as the following table of British exports of major categories of consumption goods to Belgium in 1968 shows:

SOME BRITISH EXPORTS TO BELGIUM

		£ Thousand
01	Meat and meat preparations	712
03	Fish and fish preparations	451
04	Cereals and cereals preparations	1,170
06	Sugar, sugar preparations and honey	303
07	Coffee, tea, cocoa, spices and manufactures thereof	314
11	Beverages	4,346
	of which whisky	3,144
55	Essential oils and perfume materials; toilet, polishing and cleansing preparations	689
61	Leather, leather manufactures, n.e.s., and dressed fur skins	963
611	of which leather	650
65	Textile yarns, fabrics, made-up articles and related products	3,888
	of which	
	Woollen fabrics	916
	Worsted fabrics	460
725	Domestic electrical equipment	1,022
84	Clothing, knitted or crocheted articles including elastic or rubberized fabrics and articles of fur	1,034
841.1	of which Clothing of textile fabric, not knitted or crocheted	590
892	Printed matter, manuscripts and typescripts	687
894.21, 894.22, 894.23	Toys of all kinds and parts thereof	553

The bulk of these sales is accounted for by a relatively small band of British firms. Their success has, however, proved that there is a valuable market for British firms with the right product and the right attitude to the market. These firms are mainly exporting what might be called 'British specialities'. The problem is to recognize what might constitute a British speciality. For example, spirituous liquors are available in bewildering variety from internal EEC sources yet Belgium has proved an important market for Scotch whisky. The Belgians, traditionally great beer drinkers, themselves brew vast quantities of beer; yet British beer has gained acceptance. British men's suitings, woollen knitwear, toys, tinned food, chocolate and sugar confectionery all enjoy good sales. It might well be asked what these products have in common. It is indeed difficult to generalize. The one thing that can be said is that they are not competing primarily on price considerations, rather it is that the successful articles are of sufficient quality to be able to sustain the incidence of duty which pushes them into a higher price category than that in which they fall in Britain itself, whilst still remaining in reach of a sufficiently large segment of the population. Alternatively they are goods which contain an element of novelty. Belgium is no different from any other consumer society which always appreciates something 'different'. There is a substantial section appreciative of and able to afford 'different' and 'better quality' goods.

But much more important than the product itself is the attitude of the exporter. Belgium is not a market in which a product – no matter how well received in Britain or elsewhere – can normally gain immediate acceptance and attract substantial sales. Even the largest retailing units tend to buy in small quantities. The firms which are most successful in this market are those which have the determination to find out the difficulties and to overcome them; the patience to start with small sales and nurse the market along; the ability to adapt to the taste of the market and to meet local preferences in regard to presentation; the willingness to incur necessary promotional costs*; the capacity to maintain a presence on the market (whether by representation, having their own local sales organization or by visiting frequently) and the realism to institute a machinery for coping with the small orders

(*Continued on page* 423)

Two senior engineers of Radiodiffusion Television, Belge, Brussels, recently visited EMI Television at Hayes, Middlesex, to make a detailed examination of the latest Colour Television Outside Broadcast Unit Type 115, *equipped with four of the famous cameras, Type* 2001. *Orders for Type* 115 *units have already been received from Granada TV and Harlech TV whilst many serious inquiries have been received from overseas. The picture shows (left to right) Mr. Brockaerd (RTB), Mr. Morian (RTB), Mr. J. E. Sidnell (EMI) and Mr. Heavens (EMI).*

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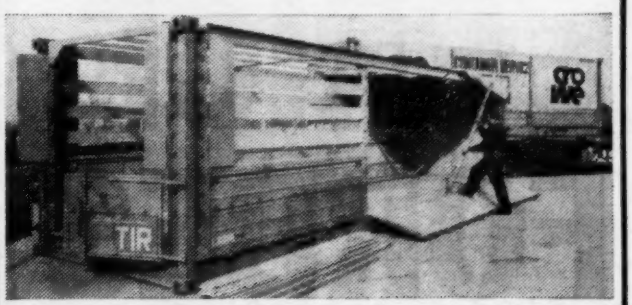

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Price, Forbes & Co. (Germany) G.m.b.H.,
Graf-Adolf-Strasse 80, 4 Düsseldorf.

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which will inevitably make up the bulk of their trade. In short Belgium can be a rewarding market for those firms which are willing and able to treat it as an extension of their home market.

Those firms which are interested in exploring the Belgian market may wish to bear in mind that, following a recession in 1966 and 1967 the Belgian economy is now in a strong upswing phase. Orders on hand for consumption goods were 25 per cent higher in May 1969 than in May 1968; imports of consumption goods in the fourth quarter of 1968 were 20 per cent higher than in the same quarter of 1967. As is implied by the foregoing figures personal spending has also increased substantially.

On January 1, 1970 Belgium and Luxembourg are to adopt the standard EEC Value Added Tax System in place of the existing transmission and luxury taxes. (Germany and France adopted this system on January 1, 1968, and the Netherlands on January 1, 1969.) The rates of tax are due to be finally settled in September, and it will thereafter be possible to assess the likely effects. At present the Government have announced that the maximum rates will be 6, 14, 18 and 25 per cent from January 1, 1970 to December 31, 1970, and subsequently 6, 15, 20 and 25 per cent. The actual rates will be either these or below them. On this basis the cost of living is expected to increase by about 3 per cent within the first few weeks of 1970. There may thus be a 'beat the tax' consumer boom in the second half of this year with a corresponding quiet period in the early months of 1970.

A visit to Belgium is strongly urged and the Export Services Branch or Regional Offices of the Board of Trade will be glad to make preliminary inquiries and preparations for such a visit in conjunction with the Commercial Department of the British Embassy in Brussels.

Trade literature is a form of publicity by which firms are often initially judged in Belgium. But many newcomers to the Belgian market can undertake to prepare suitable literature only if the initial survey of the market seems promising. This is natural; however, in the nature of things, one cannot normally sound the market in any depth unless one can provide literature which would be of interest to those people on whose opinions a full market survey would be based. In most cases a useful compromise for a newcomer to the competitive Belgian market (and one which should prove satisfactory in the initial stages of market penetration) is to use literature in the English language accompanied by a summaryi in French and Flemish (which, in its written form is closely akin to Dutch). The French and Flemish linguistic communities do not welcome being sent trade literature in the other language only and this should always be avoided. It is best to send versions in both languages.

New directory of export houses

A DIRECTORY of British Export Houses, Britain's first reference book of actively trading export houses, sponsored by the British Export Houses Association, and researched and compiled by Technics Ltd., is to be published by *Export Times*, in November, price 50s. The Board of Trade gave a grant of £13,000 last year to finance research into the functions. activities and capabilities of export houses and to prepare the initial register. The Directory will contain details of the specialized services of 740 companies, including information on each company's product expertize, United Kingdom and overseas company structure, and affiliations, language capabilities, and countries in which it has active agents. Two other cross-reference sections are designed to show at a glance which products form the specialities of each export house and in which countries each is active, and products are grouped by the Standard Industrial Classification system.

HINTS TO BUSINESSMEN

The 'Hints to Business Men' series of booklets, covering over 100 individual countries, provides useful information on such subjects as travel hotels, climate, currency, public holidays, population, industries, economic factors, and summarizes the nature and extent of imports and export. Copies may be obtained free of charge by British businessmen who intend visiting any country on export business, on application to Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. 01-248 5757, Ext. 7146).

The Committee of Inquiry into the problem of small firms met for the first time on August 1. The committee will consider the role of small firms in the national economy, their available facilities, profitability and availability of finance. For the purpose of the study a small firm is being regarded as one with not more than 200 employees. The committee is under the leadership of Mr. John E. Bolton, head of the Growth Capital and formerly of the Council of the British Institute of Management. Photograph shows (left to right) Professor J. H. E. Tew, Professor of money and banking at the University of Nottingham: Mr. D. C. Hartridge, the secretary to the Committee: Mr. John E. Bolton, chairman of the Committee, and of Growth Capital Ltd.: Mr. L. V. D. Tindale, director and general manager of the Industrial and Commercial Finance Corporation and Mr. E. L. G. Robbins, vice-chairman of the Industrial Training Foundation.

E.C.G.D. backs £3.36 million contract for Guyana

THE EXPORT CREDITS Guarantee Department has signed a Financial Guarantee covering a loan for financing the supply and installation of public exchange and transmission equipment and telephone cable networks in Guyana. The contract, worth £3·36 million, is between The General Electric Company and The Guyana Telecommunication Corporation. This important contract has been secured by The General Electric Company after a prolonged period of negotiation and in the face of severe American competition. Supply of equipment will be completed within 30 months and the projects are expected to be commissioned within a period of three years from date of contract.

The loan, which is being made available by the Midland Bank Limited is for £3·18 million and is repayable over a period of 10 years from date of contract.

This is the first Financial Guarantee signed by ECGD in respect of a loan to this developing Latin American market.

Export of calves

APPLICATIONS ARE BEING RECEIVED at the Board of Trade for licences for heavily increasing numbers of calves for export, and there is a need to ensure that the level of exports does not endanger the Government's programme for the expansion of supplies of home-produced beef and risk bringing about a shortage over the next year or two.

The Minister of Agriculture, Fisheries and Food has therefore decided, in consultation with the President of the Board of Trade, that the situation with regard to calf exports needs to be fully studied and licences issued in future with domestic supply requirements in mind. Accordingly the issue of further licences will be suspended until October 1 next, and actual exports of calves under existing licences will be kept closely under review. A further statement will be made before that date following a full review of the situation and consultation with interests affected.

Notes:

Licences for the Export of Calves are issued by the Board of Trade. Under the Export of Goods (Control) Order 1967, licences are required for the export of live cattle, sheep and swine.

The number of calves exported between September, 1968, and March, 1969, was 25,000.

Bank Holiday dates in 1972

IN 1972 IN England and Wales the Spring Bank Holiday will be on May 29 and the August Bank Holiday will be on August 28.

In Scotland the Bank Holidays will be on the first Mondays in each month, May 1 and August 7. The dates of the holidays in future years will be announced later.

Notes:

The dates of the Spring and Summer Bank Holidays in 1970 and 1971 have already been announced. These dates together with those for 1972 and for this year's Summer Bank Holiday are as follows:

	Spring Holiday	Summer Holiday
1969	—	September 1 (August 4 in Scotland)
1970	May 25	August 31 (August 3 in Scotland)
1971	May 31 (May 3 in Scotland)	August 30 (August 2 in Scotland)
1972	May 29 (May 1 in Scotland)	August 28 (August 7 in Scotland)

Restriction of merger order

THE RESTRICTION of Merger Order, 1969, laid in the House of Commons on August 11 prohibits the Rank Organisation from taking any steps which might lead to a merger between Rank and the De La Rue company or from acquiring any of De La Rue's stocks or shares.

The Rank Organisation's bid for De La Rue was referred to the Monopolies Commission for examination on January 28. In their report dated May 15, the Commission found that a merger between the two companies would operate against the public interest and recommended that it should not be permitted. Mr. Anthony Crosland, President of the Board of Trade, announced on June 2, his acceptance of the Commission's conclusion.

Copies of the Order – SI 1969 Number 1134 (price 6d.) may be obtained from HMSO, 49 High Holborn, London, W.C.1, and branches (or by post 10d. from HMSO, PO Box 569, London, S.E.1).

Films legislation—National Film Finance Corporation

MR. ANTHONY CROSLAND, President of the Board of Trade, has decided to extend the life of the National Film Finance Corporation. His detailed proposals will be made known in the autumn.

International Statistical Institute's 37th Session to be held in London

MR. HAROLD WILSON, the Prime Minister, will open the 37th biennial session of the International Statistical Institute at the Queen Elizabeth Hall, London, on September 4. The Royal Statistical Society will be hosts.

The organizing committee expect up to 900 delegates and their wives to attend, including between 500 and 600 overseas visitors.

All inquiries about the session should be addressed to the Secretary, Organizing Committee, 37th Session of the ISI, The Conference Centre, 43 Charles Street, London, W.1 (Tel. 01-499 1101).

BSI conference on metrication

THE BRITISH STANDARDS INSTITUTION is holding a conference 'Face to Face with Metrication' from September 22 to 23 at Imperial College, London. The charge for the conference is £12 or £11 for Standards Associates. Applications should be made to Miss M. Snashall, British Standards Institution, 2 Park Street, London, W1Y 4AA.

New Comptroller-General of patents

MR. GORDON GRANT, Comptroller-General of Patents, Designs and Trade Marks, will retire on October 14. His successor will be Mr. Edward Armitage, at present as Assistant Comptroller.

Note:

Mr. Armitage, an engineer, took first class honours in Mechanical Sciences at Cambridge and entered the Patent Office as an Assistant Examiner in 1939. Until 1960 he was engaged in basic examining duties, but since then he will have had four successively higher appointments in nine years. His experience includes not only the technical and legal sides of Patents work, but also the broader fields of industrial property and international developments.

Prevention of Fraud (Investments) Act 1958

Dealers in securities

THE FOLLOWING changes have taken place during July in the lists of Dealers in Securities under Sections 3 and 16 of the Act:

Licensed Dealers

Additions

Wainside & Co.
Michael Frank Reeves Rogers.
Save and Prosper Group Limited, 4 Great St. Helens, London, E.C.3.

Change of Address
Ufitec (London) Limited, 108 Cannon Street, London, E.C.4.

Exempted Dealers

Addition
Scandinavian Bank Limited, P. & O. Building, Leadenhall Street, London, E.C.3.

Changes of Address
The Chase Manhattan Bank (National Association), Woolgate House, Coleman Street, London, E.C.2.
The Chase Manhattan Executor and Trustee Corporation Limited, Woolgate House, Coleman Street, London, E.C.2.

Authorized unit trust schemes

THE FOLLOWING amendments have taken place in the list of unit trust schemes authorized under Section 17 of the Act and published in Part V of the 1969 Particulars of Dealers and of Unit Trusts:

Additions

Group and/or Name and Address of Management Company	Name of Scheme	Name and Address of Trustee
Fund Managers Limited, Greylaw House, Manor Road, Wallington, Surrey	Surinvest General Growth Fund	Midland Bank Executor and Trustee Company Limited Poultry, London, E.C.2
Ebor Securities Limited, 31/32 King Street, London, E.C.2	Ebor Universal Gowth Fund	General Accident Fire and Life Assurance Corporation Limited, General Buildings, Perth.

Changes:

The name of Ebor Building and Allied Trades Unit Fund has been changed to Ebor Property Share, Building and Allied Trades Unit Trust.

The name of The Pension (Equities) Unit Trust Fund has been changed to The M & G Pension Exempt Fund.

The name of the Midland Industrial & General Trust Fund has been changed to The M & G Midland & General Trust Fund.

Jessel Unit Trust Management Limited are now the managers of the following unit trust schemes in place of those managers shown:

The New Issue Unit Trust.
The Retirement Income Unit Trust.
The Gold and General Unit Trust.
City of London Property Shares and General Unit Trust.
City of London Unit Trust.
Counties Unit Trust.

Leipzig fair agency—correction

THE ADDRESS of the Leipzig Fair Agency was incorrectly given in the article 'Trade with East Germany' (*Board of Trade Journal*, July 30, page 273). The correct address is 19 Dover Street, London, W.1.

Applications for temporary exemption from import duty

THE BOARD OF TRADE are considering applications for the temporary exemption from import duty of the materials listed below on the grounds that these materials are not made in this country or the Commonwealth or the supply available from these sources is not substantial having regard to the existing United Kingdom demand.

Representations are invited from manufacturers in this country or agents of Commonwealth manufacturers who consider they are, or will be within a reasonable period, in a position to supply a substantial proportion of the United Kingdom demand for these materials, or who are interested in their future production.

Temporary exemptions come into effect on the operative date of the Treasury Order in which the materials are specified and normally continue until the end of the current calendar year, when they are reviewed.

Interested parties who wish to make representations should address them to Tariff Division, Board of Trade, Brunswick House, 2 Central Buildings, Matthew Parker Street, London, S.W.1, preferably through a Trade Association, giving the respective reference shown below and stating whether their names may be passed to the applicants for temporary exemption. Representations should be received by August 27.

Tariff Heading	Proposed definition for tariff purposes		Exemption required until	Reference
29·5	3, 4, 4'-Trichloro-*NN'*-diohenylurea	T.C.C. (3, 4'-Trichloro-carbanilide	December 31, 1969	9991
29.35	Phenothiazine of a purity not less than 98% contains not more than 0·0035% by weight of total iodine, and which yields not more than 0·05% by weight of sulphated ash.	Phenothiazine	December 31, 1969	13303
29.44	Sodium cephalothin	As in previous column	December 31,	13283

Revocation of provisional anti-dumping action on morpholine

THE BOARD OF TRADE announced on June 11, 1969 that they had accepted for full investigation an application for the imposition, under the Customs Duties (Dumping and Subsidies) Act, 1969, of anti-dumping duties on imports of morpholine from the Federal Republic of Germany; and that they had made an Order (The Anti-Dumping (Provisional Charge to Duty), Order, 1969) imposing on and from June 6, 1969 a provisional charge of duty of £23 per ton on morpholine originating in the Federal Republic of Germany, pending the outcome of the full investigation.

Following arrangements now made with the main United Kingdom purchaser, the applicants have withdrawn their application and requested removal of the provisional charge to duty. Accordingly the Board of Trade have made an Order (The Anti-Dumping (Provisional Charge to Duty) (Revocation) Order, 1969) revoking from August 13, 1969 the Order imposing the provisional charge of duty and give notice that they propose taking no further action in this case. Any securities taken under the latter Order will be returned by HM Customs and Excise.

Imports of 'near butters'

IMPORTERS ARE advised that the definition of 'near butters' for which import licences are required has been extended to substances containing 50 per cent or more by weight of hydrogenated or physically or chemically modified butter fat. The entries relating to butter in Schedules 1 and 2 of the Open General Licence have been amended.

Copies of Notice to Importers No. 1260 may be obtained from Board of Trade, Import Licensing Branch, 1 Victoria Street, London, S.W.1.

Five CoID retail courses in the autumn

THE COUNCIL of Industrial Design has announced that the Distributive Industry Training Board has agreed that retailers sending staff on one of the CoID retail training courses can apply to the DITB for a grant. The CoID courses are approved where appropriate by the Construction Industry Training Board and the Furniture and Timber Industry Training Board.

Details and booking forms for these courses can be obtained on request from the Retail Section, Council of Industrial Design, 28 Haymarket, London, S.W.1.

Chemical and Allied Products Industry Training Board

IN THEIR ANNUAL REPORT (Annual Report of the Chemical and Allied Products Industry Training Board, H.C. No. 339, H.M. Stationery Office, Price 3s.) on their first full year, the Chemical and Allied Products Industry Training Board stress they see training not as an end in itself, but as a means, the prime objective being to make the best possible use of the human resources of the industries they serve, thereby contributing to increased efficiency, profitability, and job satisfaction.

While appreciating that the levy and grant concept is a useful means of distributing the cost of industrial training more equitably, the Board see levy and grant primarily as the spur to achieve good industrial training as quickly as possible and certainly not as an end in itself.

The Board consider themselves part of the industries they serve and see their committees, sub-committees and working parties not merelo as consultative bodies but as an integral part of their policy forming mechanism, in co-operation with their small permanent staff why function primarily as advisers and co-ordinators helping to spread training ideas and methods to assist the industries.

It is planned in early 1970 to open two regional offices, states the report. One will be based on the central office in Staines and one in the Manchester area, which it is felt will be sufficient to give the services required by the Board's industries.

Revised purchase tax exemption for some young children's garments

HM CUSTOMS and Excise have cancelled or modified some recent amendments affecting boys' short overcoats and girls' petticoats.

The measurement limits for exemption of young children's garments from purchase tax are shown in the Schedule to Purchase Tax Notice 78A. Of the amendments made to this schedule on April 18, the following are altered:

Boys' overcoats, jackets, etc.

Items B. 1(a) and B.3 are cancelled and replaced by the original classification shown in the Schedule to Notice 78A.

The effect is that *boys' short overcoats* will continue to be classified with the overcoats etc. in item B. 1(a) and not with the jackets, etc., in item B.3.

Girls' petticoats

The waist measurement criterion will no longer apply to young girls' petticoats which are both *non-stretchable and non-openable* (i.e. without buttons, zips or other means of opening). These will now be subject to one measurement criterion only, i.e. length.

The garments concerned are those described above which fall within G.22(a) and G.22(b) of the Schedule to Notice 78A. The effect is to remove, for these garments, the waist limit introduced on April 18.

(The decision does not affect G.22(c), waist petticoats, etc.).

Metrication of British Standards and practice in construction industry

THE BRITISH STANDARDS INSTITUTION has announced that as part of the change to the metric system in the construction industry, all existing British Standard publications containing dimensional information will be revised in metric terms. To help users of standards and codes in drawing up their own metrication plans, BSI has issued details of the programme of work for its construction group. The programme, details of which were agreed with relevant committees and councils, has also been ratified by the BSI Metric Panel (Construction Industry) as meeting the requirements of the programme for the change to the metric system in the construction industry.

Further information on the programme may be obtained from the Institution at 2, Park Street, London, W1Y 4AA.

Aviation and Shipping

HM the Queen speaking during the opening ceremony of Queen Elizabeth Dock in Hull on August 4. The dock is a 28-acre extension to the King George V Dock. It provides seven new deep-water quay berths and one overside berth for vessels over 630 ft. in length, and represents a 50 per cent increase in the deep-water accommodation at King George V Dock.

New factory for Spennymoor

A NEW COMPANY formed by Tinsley Wire Industries of Sheffield and Tomado NV of Holland has completed negotiations with Durham County Council and Spennymoor Urban District Council to build a factory on the Green Lane Industrial Estate, Spennymoor. The new company they have formed is called Tomado Limited. It will manufacture in the new factory products such as clothes airers, dish racks, and other domestic and commercial items. Initially, the factory will employ about 50 men, but Tomado Limited hope to be employing 200 to 300 within three years.

Corrugator plant to open at Launceston

THE TILLOTSON GROUP of printing, packaging and publishing companies announce that their new factory in Launceston, Cornwall, will be opened formally on September 16 by Sir John Carew Pole, Lord Lieutenant of Cornwall.

Mr. Harold L. Hazell, managing director of the Tillotson Case Division, describes the new factory as 'designed to serve local industry on a local manufacturing and delivery basis, in pursuance of the Tillotson policy of excellence in quality and service. In fact, this plant is the first corrugator ever built in Devon and Cornwall'.

Covering an area of 68,000 square feet, the Launceston plant is designed as a counterpart of the Case Division's Burwell plant near Cambridge, and production will centre on both long and short-run medium-weight packs for local industry and horticulturists. The machinery installed is sufficiently flexible to handle the variety of work expected in the South-west of England. Apart from managerial staff, most of the employees are local.

Awards for gallantry during air crashes

THE *London Gazette*, published on August 8, carried a list of civilian gallantry awards, including awards to persons in connection with three air accidents. These were as follows:

Whisky Echo Boeing 707 of BOAC which crashed at Heathrow on April 8, 1968:

The George Cross Award to Miss Barbara Harrison, the stewardess who gave her life in her efforts to save the passengers on the aircraftt.

The British Empire Medal for Gallantry to Mr. Neville Davis-Gordon, the chief steward on the aircraft who was responsible for the orderly evacuation of many of the passengers.

Ariana Airlines Boeing 727 which crashed near Gatwick Airport, January 5, 1969

Eleven awards of the Queen's Commendation for Brave Conduct, six to civilians and five to police constables.

Miss Rosalind Taylor (18), student; Mr. Timothy Taylor (16), student and brother of the above; Mr. Albert Kemp (40), factory charge-hand; Mr. Robert Jeal (38), nurseryman; Mr. Reginald Longhurst (56), storekeeper; PC Keith Simmonds (24); PC Thomas Anglim (33); PC Patrick Buss (34); PC Robert Holland (23); PC William Tappern (43); Mr. Harbans Singh (19), a student, Mr. Singh was a passenger on the aircraft with seven other members of his family. He was instrumental in rescuing five members of his own family and in rendering assistance to another passenger. The other two members of his family perished.

There were 62 passengers and crew on board the aircraft, of which 48, and two of the three inhabitants of a house which was struck, died in the accident.

BKS Ambassador aircraft which crashed at Heathrow Airport, London, on July 3, 1968

The Queen's Commendation for Brave Conduct for Captain George Peter Roberson (48), pilot with BEA. He was sitting in a Trident aircraft ready for departure when the Ambassador crashed and was instrumental in saving an injured man from the aircraft.

Marine Inquiry

THE BOARD OF TRADE have ordered a public formal investigation into the collision between the British hopper dredger, Cressington, and the German motor vessel, Hannes Knuppel, in the Crosby Channel, Liverpool, on June 24. The Cressington sank as a result of the collision.

The date and place of the Inquiry will be announced later.

Major harbour improvements scheme in Northern Ireland

MR. ROY BRADFORD, Ulster's Minister of Commerce, spoke on July 30 of his Government's firm decision to proceed with a scheme of improvements at Warrenpoint Harbour, expected to cost £1,630,000. This will enable present Newry shipping to be handled at Warrenpoint and the now obsolete ship canal and dock basin at Newry closed down. Three existing steamer berths at Warrenpoint will be improved and two new berths constructed, while considerably increased quay space for handling cargoes will be provided.

£60 million refinery at Invergordon

FLUOR (ENGLAND) LTD. announced on August 1 that it had been awarded a contract by Grampian Chemicals Ltd. to manage the engineering, procurement and construction of the £60 million petro-chemical refinery which Grampian Chemicals are to build at Invergordon, Scotland.

Fluor (England) Ltd. said that this project, which would bring tremendous development to the Highlands of Scotland, would involve about 3,000 men on the site at the peak of construction.

Fibre factory expansion in Somerset

BONDED FIBRE FABRIC LIMITED, a company in the Courtaulds Group, announces a further expansion of its dry laid non-woven capacity at Bridgewater, Somerset, costing approximately £750,000. Over 50 per cent of BFF's production is at present exported.

New Books

Three new reports on trade missions abroad have been published recently. These are **Report of the Trade Mission to Nigeria, Ghana and Sierra Leone.** (8 pages Press Office, London Chamber of Commerce, 69 Cannon Street, London EC4. 5s.) and **Northern Ireland Chamber of Commerce and Industry Trade Missions to Australia and New Zealand April/May 1969.** (17 pges. Available from the Ministry of Commerce, 21 Linenhall Street, Belfast BT2 8BY or the Northern Ireland Chamber of Commerce and Industry, 20-23 Great Victoria Street, Belfast). The main object of the London Chamber's mission in March 1969 was to increase the volume of United Kingdom trade with the territories concerned. The mission therefore divided its attention between fact finding to enable it to make practical recommendations to assist exporters, and the selling of such products and services as the members of the mission could offer. Although Nigeria is obviously affected by the present civil war the report says that long-term prospects are tremendous, and considerable export opportunities are open generally to British industry in West Africa. The activities and achievements of the Northern Ireland Missions to Australia and New Zealand are described in their reports. The Australian report concludes that the 'market offers tremendous opportunities for manufacturers and this will continue provided tariff difficulties and local and foreign competition can be overcome'. The New Zealand report states that 'the visit has improved members' knowledge of the difficulties of this market and the reasons for the licensing system which was found to be a substantial obstacle to increased business. Nevertheless it is hoped that with the liberalization of import licences and the change-over to a tariff system, further business can be achieved in the not too distant future.' The market information obtained on both countries is included in the reports for the benefit of intending importers.

Regional Planning: a European Problem. Council of Europe. (141 pages. Available from HMSO at 17s. 6d.; by post 18s. 10d.) In 1964 the Council of Europe's Consultative Assembly resolved to make a study of the application of a European regional planning policy, and appointed a working party to examine opportunities for European co-operation in regional planning. The working party's report, now published in this volume, is in four parts. The first discusses the aims of regional planning. Part two contains a comparative study of the national planning policies of the Council's member States (including the United Kingdom) considering regional planning policies at local, regional and national level and the content of national regional planning policies. In part three the reasons for and the aims of a European regional planning policy are examined. Such a policy 'should result in an organization of space that expresses, in its distribution of men and their activities and in the quality of human environment created or adapted to our own time, the values of the European civilizations' (page 61). The fourth part begins by examining the present state of European co-operation in regional planning, both at intergovernmental and non-governmental levels. The report comments on the lack of cohesion in the activities which it describes, and contains proposals, comprising the consititution of a European Conference of Ministers responsible for regional planning and a Committee on Co-operation in Municipal and Regional Matters, aimed at achieving more effective co-ordination between national regional planning policies. Seven appendices, including one on regional development plans in North-East England, and a bibliography complete the volume.

Planning for the Seventies. Industrial and Commercial Finance Corporation Ltd., Piercy House, 7 Copthall Avenue, London EC2. Four papers were presented at the 1969 series of ICFC's management conferences to senior company executives and their financial advisers. **Budgetary Control As an Instrument of Management in the Smaller Company**, by R. W. Powell. (31 pages. 5s.) This paper analyses the main purpose of budgetary control, which is to enable delegation of authority to take place. Its introducion requires careful thought to make sure that the system is tailored to meet the needs of the individual company. If control is to be effective, those responsible for the various items must believe that the targets are realistic. It is therefore important that all levels of management should contribute to the preparation of the budgets and agree eto the set targets. In this way budgetary control becomes a matter of teamwork rather than a control exercised from above. **Computing for Profit**, by J. M. Watt. (8 pages. Free.) Computing power is now available at low prices. Small companies should take advantage of this in order to become more competitive. This paper outlines the methods whereby companies can take advantage of this development. **Marketing – an Essential to Growth**, by W. P. Brown-Findlay. (14 pages. Free.) This is a general analysis of marketing. The author considers three aspects of marketing: the definition of marketing and how it operates; the importance of marketing; the benefits to be derived from efficient marketing. Throughout this publication the author stresses the importance of combining efficient marketing techniques with good management. **Value Analysis**, by H. A. R. Stevens. (8 pages. 3s.) This paper, which was presented by the manager of Technical Development Capital Ltd., contains a description of value analysis, which is regarded by the author as a relatively new and important management technique. Value analysis is particularly suitable for the smaller firm because it does not involve recruiting specialists and setting up a costly new department. It uses existing staff, and is relatively easy to establish. Little training is required but some guidance from outside is advisable. Furthermore, small firms have the advantage in that changes can be implemented more quickly than in large bureaucratic organizations. In addition to these four papers ICFC have also published **Some Companies Financed by ICFC.** (50 pages. Free.) This contains an alphabetical and regional list of the companies, as well as an analysis of the type of business carried on by each company.

Better Delivery. NEDO: Mechanical Engineering EDC. (32 pages. Available from HMSO at 4s. 6d.; by post 5s.) Much has been written and said about the importance of maintaining reliable and fast delivery. A special working party of the Mechanical Engineering EDC has now published this report which enumerates the ways in which management can achieve these goals, resulting in both an increase in profitability and a reduction in working capital. This is especially important today in view of the existence of extremely tight credit. The working party consisted largely of the managing directors of engineering companies, which had successfully tackled the immensely difficult problems involved. The report outlines the general approach required if companies are to improve delivery performance and poses some questions which both boards and managements have to ask themselves if they are to identify the areas where improvements might be made. The report stresses that the incentive to improve both delivery reliability and delivery time is the increased profitability and efficiency of the suppliers' operations that result, and the enhancement of the company's reputation with customers at home and abroad. It quotes examples of the effect on profitability which can be achieved by improved delivery performance. There are two important appendices in this report: appendix A deals with delivery performance and profitability and appendix B deals with cellular grouping of machine tools and quicker throughput.

The Criminal Liability of Corporations in English Law, by L. H. Leigh. *LSE Research Monograph.* (221 pages. Weidenfeld and Nicholson. £2 16s.) 'The invention of that curious creature, the corporation aggregate, being a legal "person" separate from its members, was bound to create difficulties in the administration of justice. Developments in the criminal law have for some time exemplified those difficulties. The confusion of concepts which even today surrounds both judicial and legislative discussion of the "nature" of corporate personality, the unsatisfactory case law which applies rules based upon vicarious liability (where the corporation is liable for agents) and "personal" liability of the corporation (where some managers are regarded as its alter ego), and the problems of policy and practicability involved in the very enforcement of criminal sanctions against corporate bodies, have all led to the need for a new analysis of the law in its social setting. In days of increasing concentration of capital, when economic power resides in the hands of fewer and fewer corporations, it is a cause for concern that the law relating to these bodies – what Berle and Mears called in 1932 the "potential constitutional law of the economic state" – should so often be obscure and outmoded. The present volume is the first attempt to analyse comprehensively the state of English law dealing with the criminal liability of corporations. Moreover, it relates the existing law both to its own history and to its modern social background, and from that discussion it proceeds to review the possible directions which reforms might take.' – Preface.

Labour Law, by Charles D. Drake. *Concise College Texts.* (311 pages. Sweet & Maxwell. 18s.) This book is designed as a concise introductory account of contemporary labour law, a field of rapidly growing importance to management in industry and commerce as well as to legal and other professional advisers. It will meet the needs of students reading for degrees and professional qualifications in the universities, the polytechnics and the technical colleges.

Other publications

ECONOMIC DEVELOPMENT COMMITTEE FOR MOTOR VEHICLE DISTRIBUTION AND REPAIR: SUMMARY OF REPORT. 3 pages. Available free from the National Economic Development Office. Millbank Tower, 21/41 Millbank, London SW1.

GOING METRIC WITH THE CELLULOSE FILM INDUSTRY: CONVERSION TABLES WEIGHTS AND MEASURES. British Cellophane. British Sidac. Transparent Paper. 119 pages. Available from British Cellophane Ltd., Regal House, Twickenham, Middlesex.

Government surplus sales by auction

MINISTRY OF DEFENCE

1969	Stores	Location	Auctioneers
August 19	Miscellaneous stores	Northern Command Ordnance Sub Depot, Barlow, Nr. Selby, Yorks.	Bartle & Son (Dept. L), 52 Merrion Street, Leeds, LS2 8JH. (Tel. 0532-20898.)

Diesel and electric fork lift trucks; pallet transporters; lathes; Churchill 30 in. grinder; power hack and other saws; presses; drop hammer; generating and charging sets; welding plant; drilling and boring machines; transporting and lifting equipment; cable; tyres; electrical and wireless and signal equipment; tool kits and tools; fire fighting equipment; electric motors; trolley jacks; metal and wooden boxes; gym equipment; clasp knives; binoculars; ironmongery; household and kitchen equipment; cameras; watches; water and pipe fittings; church organ; haversacks; packs; tentage; canvas; carpets; rugs; curtains; ground sheets; webbing; kitbags; camp equipment; sheets, etc.; greatcoats; raincoats; battledress; jerseys; shirts; unworn ankle boots; chairs, tables; wardrobes; lockers; chests of drawers; fold flat tables; stacking chairs; desks; beds, etc.; large quantities miscellaneous stores. **Customers attention is drawn to the large quantities of vehicles spares and tools on offer at the Home Office Depot, Darlington. These are believed to be in exceptional condition.**

August 19-22	Vehicles, road making equipment, plant and spares	Ordnance Storage and Disposal Depot, Ruddington, Notts.	Walker, Walton & Hanson (Dept. L), Byard Lane, Bridlesmith Gate, Nottingham. (Tel. 54272.)

Limousines; saloon and estate cars; trailers; trucks; commercial vans; heavy duty trucks; dua l purpose vehicles; cranes; coaches; Land Rovers; tippers; angledozers; cranes; scrapers; tractors, etc.

August 26-27	Miscellaneous stores	Ordnance Storage and Disposal Depot, Branston, Burton-on-Trent, Staffs.	Arnold & Son (Dept. L), 'Modwena House', 13 Market Place, Burton-on-Trent. (Tel. 54657.)

Machine tools including centre, turret and capstan lathes; automatics; horizontal and vertical milling machines; woodworking machines; shaping, slotting and shearing machines; pillar, bench and portable electric drills; surface tables; coil winding, engraving and sewing machines; power hacksaws; electric welding and heat treatment plant; furnaces; presses; compressors; footwear machinery; plain, circular and tool grinding machines; lathe and milling cutters, etc.; MT, electrical and electronic spares and equipment; radio receivers; test sets; photographic equipment; vehicle spares; bearings; aircraft components and ground equipment; water tanks and pipe fittings; conversion sets, components and spares; Thorneycroft engines and gearboxes; R7C power control units; Hyster winches and winch ropes; Taylor crane electromagnet, 3 ft. diameter; tyres and wheels; Land Rover, Leyland and AEC vehicle spares; textiles; clothing (including unworn ankle boots); webbing; haversacks, etc. and large assortment of miscellaneous stores and equipment.

September 3	Vehicles, miscellaneous stores	Auctioneers' Premises	Osborne King & Megran (Dept. L), 14 Montgomery Street, Belfast BT1 4NZ. (Tel. 20233.)

Hillman Huskys; Ford Zephyr and Vauxhall Victor saloons; Mini Minor saloons and vans; Morris J2 utility vans; Bedford Utilecons; Land Rovers; Austin 1-ton trucks; Fordson and David Brown tractors; Morris and Bedford ambulances; AEC 10-ton trucks; Sankey 2-wheeled ½-ton trailers; Bedford 7-ton trucks; BSA 500 c.c. motor cycles; pile driving plants, diesel operated; roller mowers, various; motor vehicle spares; scrap rubber, tyres, hoses and canvas; eight tons scrap iron and steel; wooden boxes; millboard sheets, various sizes; machine tools including drilling machines; pedestal grinders; centre lathes; saw sharpener, etc.; clothing and textiles; large assortment of general stores.

Catalogues of the above sales obtainable from relevant auctioneers about two weeks prior to and up to dates of sales, price 1s. 0d. (postal order only).

ELECTRONIC VALVES

350 electronic valves, type CV 1397 (E 4504/M/16) lying at Technical Stores Depot, Old Dalby, Melton Mowbray, are to be offered at the Branston Auction Sale on August 26 and 27, 1969.

Metric weights and measures

SCHEDULE 3 of the Weights and Measures Act, 1963, contains a list of the individual weights, linear, square and capacity measures which may be used for trade. Any of the linear measures may be marked with sub-divisions representing shorter units.

The individual metric weights and measures for which provision is made are as follows:

(i) **Linear measures**
Measures of 20, 10, 3, 2, 1 metres, of 1 decimetre, and of 1 centimetre.

(ii) **Square measures**
Measures of, or any multiple of, 1 square decimetre.

(iii) **Cublic measures**
None.

(iv) **Capacity measures**
Measures of any multiple of 10 litres, of 10, 5, 2.5, 2, 1 litres, and of 500, 250, 200, 100, 50, 25, 20, 10, 5, 2 and 1 millilitres.

(v) **Weights**
(a) Weights of 20, 10, 5, 2, 1 kilogrammes, of 500, 200, 100, 50, 20, 10, 5, 4, 3, 2, 1 grammes and of 500, 400, 300, 200, 100, 50, 20, 10, 5, 2 and 1 milligrammes.
(b) Weights of 500, 200, 100, 50, 20, 10, 5, 2, 1, 0.5, 0.25, 0.2, 0.1, 0.05, 0.02 and 0.01 carats (metric).

The Board of Trade have now received requests that provision should also be made for the following additional individual metric weights and measures.

(i) **Linear measures**
Measures of 2.5 and 1.5 metres and of 5 decimetres.

(ii) **Cubic measures**
Measures of, or any multiple of, 0.1 cubic metre.

Any organization having any comments on these requests or wishing to suggest additional metric items for inclusion in the Schedule is invited to submit its views by September 30, to the Controller, Standard Weights and Measures Department, Board of Trade, 26 Chapter Street, London, S.W.1.

Ban on imports of plumage of the Grey Jungle Fowl

FOLLOWING the imposition by the Government of India of a total ban on exports of the plumage of the Grey Jungle Fowl (*Gallus sonnerati*) the Board of Trade have withdrawn the existing quota arrangements for the annual import of 4,250 Grey Jungle Fowl skins for the manufacture of fishing flies.

As there may be some stocks overseas of plumage exported from India before the ban on exports was imposed, the Import Licensing Branch of the Board of Trade is prepared to consider applications from existing licence holders for the import of such plumage provided that the applicants can demonstrate to the satisfaction of the Board of Trade that the plumage in question was legally exported from India.

Statistics

The economy: selected indicators

Series expressed as index numbers and seasonally adjusted except where shown otherwise.

Symbols used in all statistical tables are:—
.. not available
– nil or less than half the final digit shown
p provisional
r revised
* five week period
ø fifty-three week period

	Gross Domestic Product (expenditure estimates)	Index of Industrial Production	Consumers' Income and Expenditure				Fixed Capital Expenditure					Increase in Stocks			
							Total	Selected Components				Total	Selected Components		
			Personal disposable income	Total consumers' expenditure		Retail sales		Manufacturing industry	Distributive and service industries	Dwellings	Public sector excluding dwellings		Manufacturing industry	Wholesalers	Retailers
	at 1963 prices		at current prices		at 1963 prices	at 1966 prices	at 1963 prices					at 1963 prices			
Base of index	1963	1958	1963	1963	1963	1966	1963	1963	1963	1963	1963				
£m. in base year	26,796		21,788	20,195	20,195	11,372	4,917	1,055	1,020	944	1,752	Series in £ million			
1964	105	128	107	107	103	..	116	113	119	124	113	665	411	91	50
1965	108	132	115	114	105	..	121	124	118	127	119	418	262	49	45
1966	110	133	121	120	107	100	124	128	113	128	125	247	147	19	6
1967	111	133	125	126	109	101	132	124	121	138	143	155	–39	10	11
1968	114	139	133	134	112	104	138	128	134	147	143	169	–47	75	95
1967															
2nd quarter	111	133	124	124	108	100	135	131	127	139	141	43	–10	1	15
3rd quarter	111	133	127	126	110	102	134	122	120	143	147	–40	–25	–10	–21
4th quarter	111	135	128	129	112	104	132	120	119	139	146	68	–30	22	2
1968															
1st quarter	114	137	131	134	115	105	137	120	131	145	149	–68	–100	5	49
2nd quarter	112	138	133	130	108	102	134	120	125	150	141	65	24	22	1
3rd quarter	114	140	134	134	111	103	137	128	134	147	139	42	7	10	5
4th quarter	118	142	135	137	113	104	143	144	146	144	142	130	23	38	40
1969															
1st quarter	114	141	139	138	111	102	130	121	128	136	135	133	125	– 7	13
2nd quarter						104									–3
1969															
January		141				104									
February		141				101									
March		141				102									
April		141 p				104									
May		142 p				103									
June						104									

	Orders		Prices and Costs					Labour			Trade		Balance of Payments current balance
	Engineering industries: orders on hand (end period)	Textiles and clothing industries: orders on hand (end period)	Retail price Index		Wholesale price index: non-food manufacturing industry		Basic hourly wage rates (all industries and services)	Wholly unemployed excluding school leavers	Unfilled vacancies for adults	Civil employment	Imports	Exports	
	at 1958 prices		Index†	% increase on year earlier	Basic materials and fuel used†	Manufactured products: home sales†		Mid-month or monthly average		Quarter or quarterly average	At current prices		
Base of index	Dec. 1958	Apr. 1959	16 Jan 1962		1963	1963	31 Jan. 1956				1963	1963	series in
£m. in base year								Series in thousands			4,983	4,211	£ million
1964	162	124	107·0	3·3	103·9	101·9	148·6	361	221	24,567	114	105	–399
1965	165	121	112·1	4·8	106·8	104·6	157·9	309	265	24,784	115	112	– 91
1966	154	105	116·5	3·9	110·2	107·3	168·5	325	254	24,834	119	120	5
1967	143	114	119·4	2·5	108·4	108·2	175·3	515	175	24,475	129	119	–399
1968	143	129	125·0	4·7	120·5	112·4	187·3	543	189	24,319	159	147	–419
1967													
2nd quarter	148	104	119·6	2·6	105·1	107·5	172·8	508	168	24,495	128	122	–107
3rd quarter	146	105	119·0	1·7	107·1	108·4	177·3	555	163	24,502	125	120	– 21
4th quarter	143	114	120·4	2·1	114·5	109·2	179·7	538	182	24,395	137	109	–290
1968													
1st quarter	142	117	122·1	3·0	122·9	111·4	184·8	511	184	24,362	156	142	–135
2nd quarter	138	125	123·0	4·5	119·5	112·5	185·8	550	180	24,313	155	139	–134
3rd quarter	138	129	125·7	5·6	119·3	112·8	187·7	580	182	24,293	161	151	– 73
4th quarter	143	129	127·2	5·6	120·4	113·1	191·0	533	210	24,309	163	155	– 77
1969													
1st quarter	151	134 p	129·7	6·2	122·3	114·1	194·6	499	206		162	154	– 20
2nd quarter			131·8	5·4	124·1 p	115·0 p	195·4	527	195		168	162	
1969													
February	149	133 p	129·8	6·2	122·3	114·1	194·7	487	208		158	149	
March	151	134 p	130·3	6·3	122·7	114·4	195·0	504	203		163	155	
April	150	134 p	131·7	5·5	123·7	114·8	195·1	519	199		166	154	
May	155 p	132 p	131·5	5·3	123·9 p	115·0 p	195·4	518	196		166	162	
June			132·1	5·3	124·7 p	115·2 p	195·6	543	191		173	170	
July								577	186				

† Not seasonally adjusted.

Office development permits in the second quarter of 1969

IN THE SECOND QUARTER of 1969, 122 office development permits were issued for a total floor area of 4.9 million sq. ft. gross. After deduction of consequential relinquishments of existing offices and permits for the continuing use of existing offices, included in the total figure, there was a net potential addition to office space, by way of new building and conversion of non-office premises to office use, of 3.1 million sq. ft. This compares with 2.7 million sq. ft. in the first quarter and a quarterly average of 2.1 million sq. ft. in 1968.

The figures for the second quarter are lower than they otherwise would have been because of changes in the control introduced at the beginning of the quarter and during the first quarter. Briefly, these changes were first, the removal of some areas of the country from control, and secondly, the raising of the exemption limit in other areas in February and thirdly, from April 1, 1969, permits are in most cases no longer needed for office space which is ancillary to a proposed industrial development. It is estimated that these changes would have reduced the total floor space of permits issued in the fourth quarter of 1968 by about one-fifth if they had been in operation in that period. Further details are given later in this article.

A feature of the second quarter was the amount of the total area of permits issued which was accounted for by permits for the continuing use of existing offices. Eight permits, for 753,000 sq. ft. were in this category, all in Central London. In the first quarter in Central London the corresponding area was 390,000 sq. ft. and 237,000 sq. ft. in the whole of 1968.

A further 35 permits, covering 288,000 sq. ft. included in the total for the second quarter, were for the change of use of non-office premises to offices.

Geographical distribution

Turning to the geographical distribution of permits issued in the second quarter, only 12 permits were issued outside the South East. Nine permits for a total area of 397,000 sq. ft. were for the East Midland Region and 3 for 164,000 sq. ft. for the West Midlands. In the South East 46 permits covering 2.2 million sq. ft. were issued for Central London (an area roughly bounded by the main line railway terminals); after deduction of consequental relinquishments of existing offices and permits for continuing use, there was a net potential addition to office space of about 700,000 sq. ft.

In the rest of the Greater London Council Area there were 44 permits of 937,000 sq. ft. and in the rest of the London Metropolitan Region 13 permits of 565,000 sq. ft. There were no permits for the continuing use of existing offices in these areas; allowing for relinquishment for demolition and change of use the potential additions to office space were 689,000 and 494,000 sq. ft. respectively. In the South East Planning Region, outside the Metropolitan Region, 7 permits, covering a total area of 648,000 sq. ft. were issued, all for new buildings or extensions, with little offset by relinquishment of existing space.

Changes in coverage of the statistics

As from April 1, 1969, office development permits are in most cases no longer needed for office space, ancillary to a proposed industrial development, which is included in an industrial development certificate. In the fourth quarter of 1968, space of this type accounted for 47 of the 161 permits issued and for 468,000 sq. ft. or about 15 per cent of the total floor space covered. Other changes which will also have affected the figures for the second quarter were those which took effect as from February 25, 1969: the removal of control from the East Anglia Planning Region and some rural parts of the East and West Midlands and the raising of the exemption limit from 3,000 to 10,000 sq. ft. in the London Metropolitan Region outside Greater London (where it remains at 3,000 sq. ft.). As noted in the article on the first quarter's figures in the *Journal* of May 9, page 1336, the effect of the exclusion of East Anglia and parts of the Midlands will not have been great, as few permits were being issued in these places. The raising of the exemption limit in the outer Metropolitan Region has resulted in a sharp decrease in the number of permits issued for that area although the decline in the total floor space has been less. In the fourth

Table 1. Office development permits – regional totals

	Total			South East			West Midland			East Midland			East Anglia		
	Number of Permits	Thous Area sq. ft. Gross	Thous Area sq. ft. Relinquished	Number of Permits	Thous Area sq. ft. Gross	Thous Area sq. ft. Relinquished	Number of Permits	Thous Area sq. ft. Gross	Thous Area sq. ft. Relinquished	Number of Permits	Thous Area sq. ft. Gross	Thous Area sq. ft. Relinquished	Number of Permits	Thous Area sq. ft. Gross	Thous Area sq. ft. Relinquished
1965 Aug.-Dec.	175	2,701	1,070	165	2,655	1,056	10	46	14	—	—	—	—	—	—
1966	507	5,536	2,085	396	4,702	1,914	84	562	129	19	218	33	8	54	9
1967	726	9,171	2,720	525	7,097	2,289	103	1,076	161	61	543	175	37	464	95
1968	662	14,127	5,415	594	12,018	5,184	35	1,381	32	18	398	62	15	330	137
1967 1st quarter	260	2,861	787	172	2,179	587	41	290	14	34	258	152	13	134	34
2nd quarter	207	2,211	601	137	1,550	515	38	386	44	18	169	23	14	106	19
3rd quarter	128	1,561	617	100	1,152	554	15	239	60	8	96	—	5	74	3
4th quarter	131	2,538	715	116	2,216	633	9	161	43						
1968 1st quarter	124	2,173	1,115	114	1,962	1,101	3	48	—	} 6	145	9	} 7	179	44
2nd quarter	180	4,759	1,701	156	3,787	1,611	16	798	22	3	56	20	5	118	48
3rd quarter	197	4,039	1,541	181	3,650	1,509	8	257	7	3	29	10	5	103	15
4th quarter	161	3,156	1,058	143	2,619	963	8	278	3	7	179	23	3	80	69
1969 1st quarter	178	3,713	590	153	3,162	577	14	347	—	9	161	—	2	43	13
2nd quarter	122	4,923	1,103	110	4,362	1,067	3	164	30	9	397	6			
3rd quarter															
4th quarter															

In some instances, in order to avoid the risk of disclosing details of individual applicants, figures for two consecutive quarters have been combined.

(*Continued on next page*)

COLOUR BLOCKS FOR 'JOURNAL' FRONT COVER

Colour cover blocks: *Now that the* Journal *is using four-colour illustrations each week on the cover, the Editor will be pleased to consider prints of suitable export pictures for which letterpress blocks are available. Colour transparencies from which the submitting firm intend to have blocks made for their own publicity purposes will also be considered.*

Black and white prints: *These should be action photographs showing United Kingdom goods being inspected by overseas buyers or in process of being packed or shipped for export or being unloaded, installed or in use at the overseas destination. Photographs of United Kingdom businessmen in discussion with overseas buyers and of visitors at exhibition stands overseas are also acceptable.*

quarter of 1968 48 permits, with a floor area of 223,000 sq. ft. were issued in that area for developments between 3,000 sq. ft. and 10,000 sq. ft; 14 of these for 76,000 sq. ft. were for space also covered by industrial development certificates; excluding these and adding the remainder to the figures for the total of permits for which the floor space was also covered by an i.d.c., quoted above, gives a figure of 81 permits, with a gross area of 615,000 sq. ft. or about one-fifth of the total area for the fourth quarter of 1968, which would not have been required if the definitions in force in the second quarter of 1969 had operated.

Table 2. Selected sub-divisions of planning regions

	London Metropolitan (included in South East Planning Region)								
	Total Metropolitan Area			Greater London Council Area Total			Central London Area		
		Area Thous sq. ft.			Area Thous sq. ft.			Area Thous sq. ft.	
	Number of Permits	Gross	Relinquished	Number of Permits	Gross	Relinquished	Number of Permits	Gross	Relinquished
1965 August-December	165	2,655	1,056	94	1,851	906	33	1,242	587
1966	371	4,495	1,867	211	2,929	1,582	69	1,229	676
1967	441	6,160	2,095	256	4,522	1,769	84	2,483	1,052
1968	566	11,176	5,045	296	8,700	4,569	127	6,601	4,051
1967 1st quarter	123	1,988	553	69	1,245	475	17	541	245
2nd quarter	117	1,235	464	67	931	332	22	495	243
3rd quarter	94	1,035	554	61	815	526	18	372	247
4th quarter	107	1,902	524	59	1,531	436	27	1,075	317
1968 1st quarter	109	1,738	1,068	55	1,364	999	24	1,159	946
2nd quarter	147	3,561	1,581	86	2,879	1,370	33	1,970	1,190
3rd quarter	170	3,307	1,433	83	2,653	1,330	44	2,027	1,105
4th quarter	140	2,570	973	72	1,804	870	26	1,445	810
1969 1st quarter	144	2,942	561	98	2,284	406	34	1,522	240
2nd quarter	103	3,714	1,039	90	3,149	968	46	2,212	720
3rd quarter									
4th quarter									

	London Metropolitan (included in South East Planning Region)						West Midlands Conurbation (included in West Midland Planning Region)		
	Greater London Council Area			Rest of Metropolitan Area					
	Rest of GLC Area								
		Thousand sq. ft.			Thousand sq. ft.			Thousand sq. ft.	
	Number of Permits	Gross	Relinquished	Number of Permits	Gross	Relinquished	Number of Permits	Gross	Relinquished
1965 August-December	61	609	319	71	804	150	10	46	14
1966	142	1,700	906	160	1,566	285	68	459	109
1967	172	2,039	717	185	1,638	326	46	520	129
1968	169	2,099	518	270	2,476	476	16	935	17
1967 1st quarter	52	704	230	54	743	78	15	104	2
2nd quarter	45	436	89	50	304	132	19	220	26
3rd quarter	43	443	279	33	220	28	8	114	58
4th quarter	32	456	119	48	371	88	4	82	43
1968 1st quarter	31	205	53	54	374	69	} 6	631	7
2nd quarter	53	909	180	61	682	211			
3rd quarter	39	626	225	87	654	103	6	79	7
4th quarter	46	359	60	68	766	93	4	225	3
1969 1st quarter	64	762	166	46	658	155	} 8	248	—
2nd quarter	44	937	248	13	565	71			
3rd quarter									
4th quarter									

* In some instances, in order to avoid the risk of disclosing details of individual applicants, figures for two consecutive quarters have been combined.

NOTES—

Commencement of Controls. In the London Metropolitan Region the control began in August 1965, but with retrospective application to November 5, 1964, for some projects, as explained in the first Annual Report by the Board of Trade under the Act; this report was referred to in the Journal of August 5, 1966, page 324. The West Midlands Conurbation was brought within the control from August 14, 1965, while the parts of the South East and West Midland Planning Regions not already controlled and the whole of East Midland and East Anglia Planning Regions came under control on July 21, 1966.

Removal of Controls. From February 25, 1969, the East Anglia Planning Region and the predominantly rural areas of the West Midlands and East Midlands Planning Regions were excluded from control.

Changes in exemption limit. From July 27, 1967, the exemption limit for permits was raised from 3,000 square feet to 10,000 square feet except in the Metropolitan Region. From February 25, 1969, this change was extended to the areas of the Metropolitan Region outside Greater London.

Modification of control. From April 1, 1969, office development permits are in most cases no longer needed for developments within the curtilage of an industrial building for which an industrial development certificate is issued. The figures for the year 1968 included 168 permits of this type, with gross area 2,485,000 square feet (18 per cent of the total area of permits issued) and an area net of relinquishments of 2,103,000 square feet (24 per cent of the net total).

Definitions of areas. The planning regions correspond to the new standard regions for statistical purposes as defined in the Journal of December 31, 1965, page 1567. Central London is the Greater London Conurbation Centre, as defined in the General Register Office Census 1961 County Report: London. The Metropolitan Region, an area of some 40 miles radius from the Centre of London, is defined in Schedule 2 of the Control of Office and Industrial Development Act, 1965. The West Midlands Conurbation is defined in the Control of Office Development (Designation of Areas) Order, 1965, as amended by the West Midlands Order, 1965 (page 406, *Board of Trade Journal*, August 20, 1965).

Area relinquished. Comprises office floor space relinquished for demolition or change of use to non-office uses.

NATIONAL RESEARCH DEVELOPMENT CORPORATION

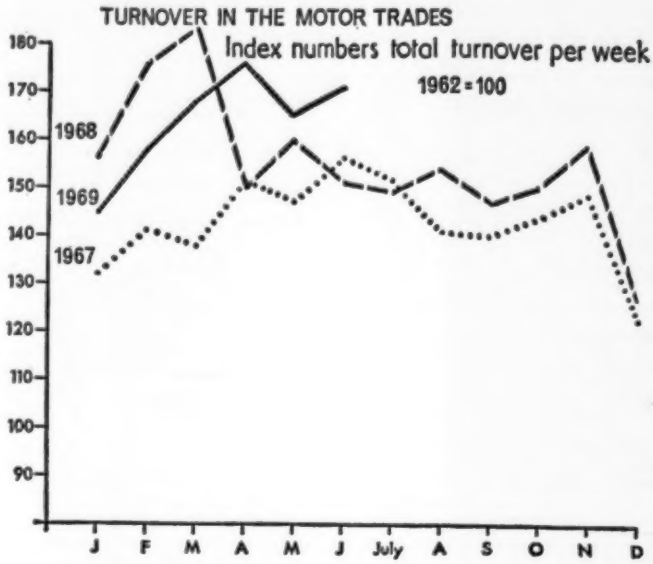
The National Research Development Corporation provides financial and other support for technological developments of potential commercial importance.

NRDC promotes the adoption by industry of new products and processes invented in government laboratories, universities and elsewhere,

NRDC is participating in joint ventures with industry on an increasing scale. By supporting projects NRDC makes it possible for individual firms or groups of companies to undertake and accelerate the development and production of new products and processes of national importance.

The corporation welcomes submissions in confidence from firms who have promising new projects to launch in any branch of industry or commerce. The conditions for its considering proposals of this kind are set out in a leaflet which may be obtained on application, either by writing to the National Research Development Corporation, PO Box 236, Kingsgate House, 66-74 Victoria Street, London, S.W.1, or by telephoning 01-828 3400,

Turnover of the motor trades



THE TOTAL TURNOVER of the motor trades in the first six months of 1969 was, by value, 1 per cent higher than in the first six months of 1968. Sales of new vehicles and of secondhand vehicles each fell by 5 per cent between these periods while there was a rise of 8 per cent in the sales of petrol, receipts from servicing and repairs, etc. The increase of 1 per cent in the value of sales was less than the rise in prices between these periods so that in real terms sales had fallen.

In June itself there was a rise in total sales of 13 per cent compared with last year. This rise was similar to the increase of 11 per cent for the second quarter between the first quarters of 1968 and 1969. This turnover compared with a year earlier has probably little significance in indicating changes in trading activity during 1969 (when there was the usual seasonal rise between the first and second quarters of the year); it reflects rather the unusual circumstances of 1968 when sales in the first quarter were very high at the expense of sales in the second quarter.

Index number of turnover per week and percentage increases on a year earlier (†)

1962 = 100

Kind of business (Turnover in 1962 £ million)		Year	1st qtr.	2nd qtr.	3rd qtr.	4th qtr.	Jan.	Feb.	Mar.*	Apr.	May	June*	July	Aug.	Sept.*	Oct.	Nov.	Dec.*
Total turnover	1964	127	128	141	125	114	116	132	134	147	138	139	134	120	122	118	127	100
(£2,979 million)	1965	130	141	140	125	114	124	144	153	147	136	136	140	116	119	120	119	105
	1966	133	146	157	125	106	133	144	158	173	150	149	151	116	112	108	111	99
	1967	143	137	152	144	137	132	141	138	151	147	156	153	142	140	144	149	123
	1968	155	172	154	150	144	156	176	183	150	160	151	149	154	147	150	159	127
	1969	164‡	157	171			145	158	165	176	165	171						
	1968	*9*	*26*	*1*	*4*	*5*	*18*	*24*	*33*	*–1*	*9*	*–3*	*–2*	*9*	*5*	*5*	*7*	*3*
	1969	*1§*	*–9*	*11*			*–7*	*–10*	*–10*	*17*	*3*	*13*						
Analysis of Turnover:																		
Sales of new motor vehicles	1964	143	154	167	132	118	136	158	166	185	157	160	148	122	128	123	142	95
(£1,119 million)	1965	138	172	151	122	109	144	176	192	165	142	147	149	105	113	116	117	96
	1966	136	173	178	112	80	155	166	192	227	160	154	163	92	87	82	88	72
	1967	145	145	159	139	138	139	150	145	161	156	161	151	136	133	143	156	120
	1968	158	204	148	140	141	185	209	214	136	165	144	130	149	141	149	172	111
	1969	167‡	162	172			141	167	174	190	165	164						
	1968	*9*	*41*	*–7*	*1*	*2*	*33*	*39*	*48*	*–15*	*6*	*–11*	*–14*	*9*	*6*	*4*	*10*	*–8*
	1969	*–5§*	*–21*	*17*			*–24*	*–20*	*–19*	*35*	*—*	*14*						
Sales of secondhand motor vehicles	1964	120	124	142	118	96	104	135	132	145	146	136	130	114	113	105	111	75
(£568 million)	1965	119	132	142	110	93	107	138	148	162	142	126	127	104	102	105	98	79
	1966	119	135	153	103	85	111	138	151	158	154	148	129	94	91	89	92	76
	1967	133	124	150	141	117	105	134	133	148	143	158	148	138	139	135	135	89
	1968	137	158	142	135	112	125	174	173	142	149	137	139	139	129	127	126	90
	1969	143‡	135	150			119	139	147	157	144	148						
	1968	*3*	*27*	*–6*	*–5*	*–4*	*19*	*30*	*31*	*–4*	*4*	*–13*	*–5*	*1*	*–7*	*–6*	*–7*	*—*
	1969	*–5§*	*–15*	*5*			*–5*	*–20*	*–15*	*10*	*–3*	*9*						
All other sales and receipts	1964	116	106	118	122	118	104	109	106	114	118	122	124	121	121	119	120	115
(£1,292 million)	1965	127	118	129	133	128	115	119	121	126	129	131	137	130	132	131	131	124
	1966	138	128	140	146	137	124	126	132	133	141	146	151	146	143	139	140	133
	1967	144	136	146	150	146	138	137	134	144	141	151	156	149	145	148	149	141
	1968	160	151	164	165	160	144	147	160	165	161	164	171	166	159	162	161	157
	1969	170‡	162	179			160	158	166	173	174	188						
	1968	*11*	*11*	*12*	*10*	*10*	*5*	*8*	*19*	*15*	*14*	*9*	*9*	*12*	*9*	*10*	*8*	*11*
	1969	*8§*	*7*	*9*			*11*	*7*	*4*	*4*	*8*	*14*						

† The periods consist of four weeks except those marked * which are five weeks.
‡ Index numbers from period January to June 1969.
§ Percentage change for period January to June 1969 compared with the corresponding period of 1968.

Business monitor

THE FOLLOWING TITLES and issues of Business Monitor are now available and copies may be obtained by annual subscription from HMSO, PO Box 569, London, S.E.1:

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A complete list of titles in the production series was last published in the *Board of Trade Journal* on August 6, on the back page.

Larger turnover of the catering trades, laundries and dry-cleaners and hairdressers in June

THE CATERING TRADES' turnover in the second quarter of 1969 was 7 per cent higher than in the second quarter of 1968, the same rate of increase as was recorded between the first quarters of these years. The 2 per cent increase in the turnover of laundries and dry-cleaners between the second quarters of 1968 and 1969 compares with an increase of 1 per cent between the first quarters, whereas hairdressers' turnover rose by only 1 per cent between the two second quarters compared with an increase of 3 per cent between the first quarters of 1968 and 1969.

Catering trades

After allowing for seasonal influences, the value of the turnover of the catering trades was 3 per cent higher in the second quarter than in the previous six months.

Value of catering trades' turnover
Seasonally adjusted index numbers of sales per week (current prices) 1964 = 100

	1967	1968	1969
1st quarter	114	116	122
2nd quarter	113	116	125
3rd quarter	114	118	
4th quarter	113	122	

Although the increases in turnover between June, 1968 and June, 1969 in most kinds of catering business did not differ very greatly from the increases which prevailed in the previous five months over the corresponding period a year earlier, licensed hotels showed a smaller increase of 6 per cent for June compared with 10 per cent for the previous five months, and public houses showed an increase of 7 per cent for June compared with 9 per cent for the earlier period. Part of the turnover of hotels and public houses belonging to the week before the Spring Holiday may have been included in the May period in 1969 (defined as the four weeks ended May 24), whereas in 1968 the the Spring Holiday may have been included in the May period in the June period. On the other hand restaurants, cafes, etc., recorded a larger increase of 6 per cent in June compared with 4 per cent in the previous five months, and canteens an increase of 7 per cent compared with 5 per cent for the earlier period. Between June, 1968 and June, 1969, the price of alcoholic drink rose by 7 per cent, tobacco by 8 per cent and the cost of meals bought and consumed outside the home by 5 per cent. The 6 per cent increase in the value of the turnover of catering trades between June, 1968 and June, 1969, is therefore likely to be largely attributable to the rise in prices.

Laundries and dry-cleaners

The value of the turnover of laundries increased by 3 per cent between the second quarter of 1968 and the second quarter of 1969, the same increase as had been recorded between the first quarters of these years. The turnover of dry-cleaners during the second quarter of 1969 showed no change when compared with the same period of 1968; there had been a decline of 3 per cent between the first quarter of 1968 and the first quarter of 1969.

Hairdressers

The value of the turnover of men's hairdressers showed the same 2 per cent increase between the second quarters of 1968 and 1969 as had been recorded between the first quarters. The value of the turnover of women's hairdressers increased by only 1 per cent in the second quarters, compared with an increase of 3 per cent in the first quarters.

Table 1. Catering

Index numbers of turnover per week *and percentage increase on a year earlier–* 1964 = 100

Kind of Business (Turnover in 1964)		Year	1st qtr.	2nd qtr.	3rd qtr.	4th qtr.	Jan.	Feb.	Mar.*	Apr.	May	June*	July	Aug.	Sept.*	Oct.	Nov.	Dec.*
Total all Caterers	1966	111	95	114	128	108	91	94	99	109	110	121	130	130	125	108	100	114
(£1,985 million)	1967	113	100	115	131	108	95	98	104	108	111	123	133	133	128	108	101	114
	1968	117	100	120	135	115	96	100	103	115	114	128	135	138	132	115	109	119
	1969		107	128			108	104	109	124	124	136						
	1968	*3*	—	*4*	*3*	*6*	*1*	*1*	*–1*	*7*	*2*	*4*	*1*	*4*	*4*	*7*	*8*	*5*
	1969	*7§*	*7*	*7*			*12*	*4*	*5*	*8*	*9*	*6*						
Licensed hotels and holiday camps	1966	111	76	117	157	94	71	73	83	96	111	140	165	166	143	110	83	91
(£286 million)	1967	114	82	120	158	97	74	79	90	97	116	143	161	166	149	111	88	93
	1968	122	83	128	169	107	76	81	90	107	119	133	172	180	159	121	100	101
	1969		91	140			87	87	97	120	132	161						
	1968	*7*	*2*	*7*	*7*	*10*	*4*	*3*	*–1*	*11*	*3*	*7*	*7*	*9*	*6*	*10*	*13*	*8*
	1969	*9§*	*9*	*9*			*14*	*6*	*8*	*12*	*11*	*6*						
Restaurants, cafes, etc., and fish	1966	111	97	110	132	103	93	98	99	107	106	117	133	134	131	106	100	102
and chip shops (£521 million)	1967	112	100	110	134	105	95	102	102	107	105	117	132	137	133	109	103	104
	1968	116	101	116	139	109	96	103	103	115	108	122	135	142	140	113	108	108
	1969		104	123			103	103	105	120	116	130						
	1968	*4*	*1*	*5*	*4*	*4*	*1*	*2*	*1*	*7*	*4*	*4*	*2*	*4*	*5*	*4*	*5*	*4*
	1969	*5§*	*3*	*6*			*7*	—	*2*	*4*	*7*	*6*						
Public houses (£1 033 million)	1966	112	98	116	122	114	94	96	102	114	112	120	123	123	120	109	103	128
	1967	115	103	117	127	113	99	101	109	111	114	124	131	128	123	107	102	126
	1968	118	102	121	128	120	100	101	105	119	115	127	130	130	125	115	111	131
	1969		111	131			115	107	112	129	127	135						
	1968	*2*	*–1*	*3*	*1*	*6*	*1*	—	*–3*	*7*	*1*	*3*	*–1*	*2*	*2*	*8*	*9*	*4*
	1969	*8§*	*9*	*8*			*14*	*6*	*6*	*8*	*10*	*7*						
Canteens (‡) (£145 million)	1966	106	110	105	98	112	107	111	113	104	110	103	95	93	104	110	115	111
	1967	105	108	105	95	110	109	110	105	111	107	100	94	90	99	108	116	108
	1968	109	114	107	101	116	110	114	117	106	113	104	99	97	104	114	121	114
	1969		120	113			119	119	123	111	116	111						
	1968	*5*	*5*	*2*	*6*	*5*	—	*4*	*11*	*–5*	*5*	*4*	*6*	*7*	*5*	*5*	*4*	*6*
	1969	*5§*	*6*	*5*			*8*	*4*	*5*	*5*	*3*	*7*						

§January June.
†The monthly periods consist of four weeks, except those marked * which are of five weeks. The June 1969 period was the five weeks from May 25, 1969, to June 28, 1969, the June 1968 period was from May 26, 1968, to June 29, 1968.
‡Includes catering contractors other than outside catering contractors, which are included with restaurants, cafes, etc.

(*Continued on next page*)

Table 2. Laundries and dry-cleaners (excluding launderettes)

Index numbers of turnover per week *and percentage increase on a year earlier–* 1966 = 100

Kind of Business (Turnover in 1966 Provisional estimates)		Year	1st qtr.	2nd qtr.	3rd qtr.	4th qtr.	Jan.	Feb.	Mar.*	Apr.	May	June*	July	Aug.	Sept.*	Oct.	Nov.	Dec.*
Total all Laundries and Dry-Cleaners (£137 million)	1966	100	96	102	102	100	89	97	101	96	107	103	104	100	101	106	102	93
	1967	100	97	104	102	99	94	100	96	104	104	104	104	99	102	104	101	93
	1968	100	96	103	101	100	90	97	100	100	105	102	104	100	100	104	104	94
	1969		97	105			93	97	101	102	109	103						
	1968	—	*–1*	*–1*	*–1*	*2*	*–4*	*–3*	*4*	*–4*	*1*	*–1*	—	—	*–2*	—	*3*	*1*
	1969	*2½*	*1*	*2*			*4*	*–1*	*1*	*2*	*4*	*1*						
Laundries (£81 million)	1966	100	98	101	100	100	95	100	100	96	105	102	104	98	99	105	103	95
	1967	100	97	103	100	99	98	100	95	102	104	103	104	99	99	102	102	93
	1968	101	97	102	101	102	95	98	99	98	105	103	105	100	99	105	106	96
	1969		101	105			99	100	103	101	110	105	100					
	1968	*1*	—	*–1*	*1*	*3*	*–3*	*–2*	*4*	*–5*	*1*	*–1*	*1*	*1*	*1*	*3*	*4*	*3*
	1969	*3½*	*3*	*3*			*4*	*2*	*4*	*3*	*4*	*2*						
Dry-cleaners, etc. (£56 million)	1966	100	93	104	104	99	81	93	103	97	111	103	105	102	105	108	101	90
	1967	101	96	105	104	99	88	101	99	106	105	104	103	100	108	107	99	91
	1968	99	94	103	100	98	82	96	102	104	105	101	101	99	101	103	102	90
	1969		92	103			84	91	98	103	108	100						
	1968	*–2*	*–2*	*–2*	*–3*	*–1*	*–6*	*–4*	*4*	*–2*	—	*–3*	*–2*	*–1*	*–6*	*–4*	*2*	*–2*
	1969	*–1½*	*–3*	—			*3*	*–5*	*–4*	*–1*	*2*	*–1*						

For notes see Table 1.

Table 3. Hairdressers

Index numbers of turnover per week *and percentage increase over a year earlier–* 1966 = 100

Kind of Business (Turnover in 1966 Provisional estimates)		Year	1st qtr.	2nd qtr.	3rd qtr.	4th qtr.	Jan.	Feb.	Mar.*	Apr.	May	June*	July	Aug.	Sept.*	Oct.	Nov.	Dec.*
Total all Hairdressers (£136 million)	1966	100	95	100	102	103	91	94	99	100	102	99	104	103	100	100	98	108
	1967	102	98	102	104	104	96	98	101	101	103	102	105	105	101	101	101	110
	1968	104	98	104	106	107	94	98	102	104	103	105	108	107	105	103	103	113
	1969		101	105			99	98	104	106	107	104						
	1968	*2*	—	*2*	*3*	*3*	*–2*	*–1*	*1*	*3*	—	*3*	*2*	*2*	*3*	*2*	*3*	*3*
	1969	*2½*	*3*	*1*			*5*	—	*3*	*1*	*4*	*–1*						
Men's hairdressers and men's hairdresser-tobacconists (£27 million)	1966	100	94	94	104	105	95	92	93	95	98	100	105	103	103	102	98	113
	1967	103	97	99	106	108	99	98	96	96	98	103	109	105	104	102	102	116
	1968	105	97	103	109	110	100	98	95	100	98	109	109	108	109	103	104	121
	1969		100	105			101	98	99	102	103	109						
	1968	*2*	—	*4*	*3*	*2*	*1*	—	*–1*	*5*	—	*6*	*1*	*3*	*5*	*1*	*2*	*4*
	1969	*2½*	*2*	*2*			*1*	*1*	*4*	*1*	*5*	—						
Women's hairdressers and men's and women's hairdressers (£109 million)	1966	100	95	101	102	102	90	94	101	102	103	99	104	102	99	99	98	106
	1967	102	99	103	103	103	95	99	103	103	104	101	104	104	101	100	100	107
	1968	103	98	105	105	106	92	98	104	106	105	103	107	107	103	103	103	110
	1969		101	106			99	97	106	107	109	102						
	1968	*2*	—	*2*	*3*	*3*	*–2*	*–1*	*1*	*3*	*1*	*2*	*3*	*2*	*2*	*3*	*3*	*3*
	1969	*2½*	*3*	*1*			*7*	*–1*	*2*	*1*	*4*	*–1*						

For notes see Table 1.

Cinema admissions and takings in May

DURING May, counted as a four week period, the weekly average of admissions to cinemas in Great Britain was 3.77 million and the weekly average of gross box office takings was £1.01 million.

Gold reserves during July

HM TREASURY announce that the gold and convertible currency reserves rose by £14 million during July, to stand at £1,032 million at the end of the month.

Registrations of British and Foreign films

The following are details of films registered by the Board of Trade under the films Acts 1960 to 1966 during the week ended Friday, August 8, 1969.
Br/E indicates that the film is a British quota film.

Title of Film	Registered No.	Playing Time Minutes	Date of Registration	Registered in the name of	Maker's name
				BRITISH	
Mining Review No. 12-22nd Year	Br/E 34241	10	August 4	Data Film Distributors Ltd.	National Coal Board
Movietone News 2096	Br/E 34291	7	August 8	Twentieth Century-Fox Film Co. Ltd.	British Movietonews Ltd.
Movietone News 2096 A	Br/E 34292	8	August 8	" "	" "
Pathe News 69-63	Br/E 34343	8	August 8	Warner-Pathe Distributors Ltd.	Associated British-Pathe Ltd.
Pathe News 69-64	Br/E 34344	8	August 8	" "	" "
				FOREIGN	
Once Upon a Time in the West	F 34238	144	August 4	Paramount Pictures (U.K.) Ltd.	Rafran Cinematografica, SpA, and Euro International, SpA, Rome.
Gunfight at Red Sands	F 34239	86	August 4	British Lion Films Ltd.	Jolly Film, S.r.L., Rome.
Savage Pampas	F 34240	95	August 4	" "	Producciones Jaime Prades, SA, Madrid.
Hary Janos	F 34242	95	August 7	Eagle Films Ltd.	Mafilm-Hungarofilm, Budapest.

Assets and liabilities of hire purchase finance companies

AT THE END of June 1969, on an unadjusted basis the instalment credit debt owed to finance houses stood at £802 million, very similar to the level at the end of December. However, after account is taken of seasonal factors debt fell by £28 million in the first six months of 1969, a decrease largely reflecting the restraining effects of the November 1968 measures.

During the second quarter the actual level of credit instalment debt rose by £10 million (a rise which was smaller than the normal seasonal rise) but there was a fall in the other selected assets, in particular a fall of £8 million in other advances and loans; in consequence the total of selected assets fell by £6 million in the quarter.

The most significant changes in selected liabilities in the second quarter were the increase of £16 million in deposits by United Kingdom non-financial companies and the increase of £8 million in deposits by United Kingdom banks; these increases were only partly counterbalanced by falls in deposits by other United Kingdom financial institutions (£9 million), overseas residents (£5 million), and other United Kingdom residents (£3 million), resulting in an increase in total deposits of £7 million. Decreases in the quarter in bills discounted with United Kingdom banks and discount houses, other borrowing, and issued capital and reserves, more than compensated for the increase in deposits, as a result of which the total of selected liabilities fell by £5 million.

Selected assets and liabilities of finance companies

£ million

	Holdings at							
Selected Assets	31 Dec. 1965	31 Dec. 1966	31 Dec. 1967	31 Dec. 1968	30 Sept. 1968	31 Dec. 1968	31 Mar. 1969	30 June 1969
Assets with United Kingdom financial institutions other than banks	7	12	9	7	8	7	8	7
Trade investments and investments in unconsolidated subsidiaries	54	52	60	47	60	47	46	45
Other securities	20	35	24	17	23	17	27	21
Hire purchase, credit sales and other instalment credit outstanding (†)	894	807	786	801	818	801	792	802
Other advances and loans	133	120	127	116	114	116	111	103
Total	1,108	1,026	1,006	988	1,203	988	984	978
Selected Liabilities								
Bills discounted with United Kingdom banks and discount houses	114	121	106	116	120	116	113	109
Deposits	654	669	597	614	600	614	631	638
of which:								
(a) United Kingdom Banks	106	85	85	110	102	110	99	107
(b) Other United Kingdom financial institutions	61	76	71	91	78	91	107	98
(c) United Kingdom non-financial companies	255	262	249	269	261	269	277	293
(d) Other United Kingdom residents	96	115	104	101	105	101	110	107
(e) Overseas residents	136	131	88	43	54	43	38	33
Other borrowing	128	56	101	90	103	90	87	83
of which:								
(a) United Kingdom Banks (net) (‡)	113	47	84	78	89	78	77	73
(b) Other United Kingdom financial institutions	7	3	9	6	6	6	6	6
(c) United Kingdom non-financial companies	2	1	1	—	1	—	—	—
(d) Other United Kingdom residents	6	5	7	6	7	6	4	4
(e) Overseas residents	—	—	—	—	—	—	—	—
Unearned finance charges	96	81	90	99	98	99	98	98
Issued capital and reserves (§)	174	180	186	190	189	190	196	192
Total	1,166	1,107	1,080	1,109	1,110	1,109	1,125	1,120

(†) Including agreements block discounted with finance houses by retailers.
(‡) Cash and balances with United Kingdom banks have been deducted from this item.
(§) As shown on each company's last balance sheet.

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Production of man-made fibres in June

TOTAL PRODUCTION by weight of man-made fibres in June was 7 per cent more than in June 1968; output of both continuous filament and staple fibre were 7 per cent more.

Total deliveries of man-made fibres in the second quarter of 1969 were 9 per cent more than in the same quarter of 1968.

Deliveries of continuous filament to the home trade were 8 per cent more than in the second quarter of 1968. Deliveries for weft knitting were 3 per cent more; for warp knitting were 19 per cent more and for industrial purposes were 16 per cent more. Deliveries for broad weaving showed no change.

Deliveries of staple fibre to the home trade during the second quarter of 1969 were 6 per cent less than in the same period of 1968; deliveries to cotton spinning were 1 per cent less and deliveries to wool spinning were 11 per cent less. Deliveries to flax spinning were 10 per cent more.

Deliveries of continuous filament yarn for export were 2 per cent less than in the second quarter of 1968, while deliveries of staple fibre were 42 per cent more.

Man-made fibre production

Million lb. (†)

	Total	Continuous filament (singles)	Staple fibre
1964	825·2	378·1	447·1
1965	862·1	396·4	465·7
1966	881·6	411·4	470·2
1967	955·1	438·4	516·7
1968	1,188·6	533·0	655·7
1967 4th quarter	262·0	120·0	142·0
1968 1st quarter	292·5	133·9	158·6
1968 4th quarter	313·0	139·1	173·9
1969 1st quarter	312·8	143·9	168·9
1968 April	99·6	45·4	54·2
May	103·5	46·4	57·2
June	95·3	43·3	52·0
1969 April	104·7	46·3	58·3
May	109·9	49·9	60·0
June	102·2	46·4	55·9

† From July 1967 the production figures for continuous filament yarn are on an 'actual weight' basis; previously figures were on a 'delivered weight' basis which is approximately 3 per cent less than the corresponding 'actual weight'.

Deliveries of continuous filament yarns (‡)

million lb.

	Total	Home						Exports as yarn (†)
		Total	Broad weaving	Weft knitting	Warp knitting	Industrial purposes (tyres, etc.)	Other purposes	
1964	390·1	295·6	87·1	56·8	42·6	95·7	13·3	94·6
1965	397·4	310·2	89·1	55·2	47·2	106·0	12·8	87·2
1966	405·3	329·5	90·6	68·2	46·1	107·2	17·4	75·8
1967	437·3	345·8	75·4	87·3	55·8	107·8	19·6	91·5
1968	525·5	416·4	88·1	121·1	70·6	115·0	21·7	109·0
1968								
1st qtr.	130·8	102·5	22·8	29·0	16·8	28·6	5·3	28·3
2nd qtr.	130·8	103·9	22·9	29·2	17·6	28·9	5·3	26·9
3rd qtr.	126·2	98·7	19·8	28·8	16·9	28·3	4·9	27·5
4th qtr.	137·7	111·3	22·5	34·1	19·3	29·2	6·3	26·3
1969								
1st qtr.	142·9	115·9	24·3	33·2	20·5	32·5	5·4	27·0
2nd qtr.	138·3	111·9	22·9(‖)	30·0	20·9	33·4	5·3	26·4

(†) The figures refer to deliveries from the industry direct for export and may differ from the totals recorded as exports in the monthly trade accounts.
(‡) From January 1968 a revised classification of end-uses was introduced; from the first quarter of 1968, therefore, the figures for deliveries to individual industries may not be precisely comparable with those for earlier periods.
(‖) Includes 3·3 million lb. for carpets and rugs.

Deliveries of staple fibre

million lb.

	Total	Home					Exports (†)
		Total	Cotton spinning	Wool spinning	Flax spinning	Other systems and sundries	
1964	459·9	349·6	136·7	127·4	38·3	47·3	110·4
1965	450·7	334·6	125·7	125·5	29·4	54·0	116·1
1966	450·9	325·3	114·8	125·6	28·3	56·5	125·7
1967	516·9	337·0	105·5	128·2	42·0	61·2	179·9
1968	622·6	381·6	115·2	128·3	58·0	80·1	241·0
1968 1st qtr.	147·8	97·6	28·8	35·8	13·3	19·7	50·2
2nd qtr.	152·3	95·3	27·5	32·6	12·6	22·6	57·0
3rd qtr.	152·1	87·1	27·0	28·0	14·0	18·1	65·0
4th qtr.	170·4	101·6	31·9	31·9	18·1	19·6	68·8
1969 1st qtr.	175·1	100·3	29·4	30·8	17·6	22·6	74·8
2nd qtr.	170·9	89·7	27·1	28·9 (‡)	13·8	20·0	81·1

(†) The figures refer to deliveries from the industry direct for export and may differ from the totals recorded as exports in the monthly trade accounts.
(‡) Woollen spinning 15·8 million lb.; worsted spinning 13·0 million lb.

Retailers' stocks in June

THE VALUE of stocks held by retailers at the end of June showed an increase on a year earlier of 10 per cent, about the same as was recorded in the first five months of the year.

In volume terms, retailers' stocks were 5 per cent higher than in the corresponding month last year, which is not markedly different from the comparable increases recorded in recent months.

Estimate of levels and percentage increases in retailers' stocks

Index numbers (end 1960 = 100) *and percentage increase on a year earlier*
(At cost at end of month)

	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
At current prices												
1960	94	99	102	103	105	104	99	98	102	109	113	100
1961	98	102	107	109	110	111	108	107	110	117	122	106
1962	103	106	112	113	116	112	110	110	112	121	127	111
1963	106	109	116	117	119	116	113	113	114	125	134	117
1964	115	117	123	125	125	124	118	122	125	133	143	126
1965	121	124	133	134	136	133	128	132	133	141	151	133
1966	128	131	141	140	144	143	135	141	141	150	160	137
1967	133	136	144	145	148	145	137	142	140	150	159	139
1968	136	139	151	152	156	154	148	154	153	164	176	157
1969	151	155	168	166	170	168						
1968	*2*	*2*	*5*	*5*	*6*	*6*	*8*	*8*	*9*	*10*	*11*	*13*
1969	*11*	*12*	*11*	*10*	*9*	*10*						
At constant (Dec. 1960) prices												
1960	95	100	103	105	106	105	100	99	102	109	113	100
1961	98	102	106	107	109	109	106	104	107	113	118	103
1962	100	102	108	109	110	107	105	104	106	114	120	104
1963	100	103	110	110	112	110	107	106	108	118	126	110
1964	108	109	114	116	115	114	109	113	115	122	130	115
1965	110	112	121	121	122	119	115	119	119	126	135	119
1966	115	117	126	124	128	127	119	123	124	131	140	120
1967	116	118	125	126	128	126	119	124	122	130	138	121
1968	118	120	130	128	132	129	123	128	128	136	146	130
1969	124	127	136	134	138	135						
1968	*1*	*1*	*4*	*2*	*3*	*2*	*4*	*4*	*5*	*5*	*6*	*8*
1969	*5*	*6*	*5*	*5*	*4*	*5*						

Retailers' stocks in United Kingdom at end of December 1960 were £993 million at current prices.

INDEX OF REGULAR STATISTICS

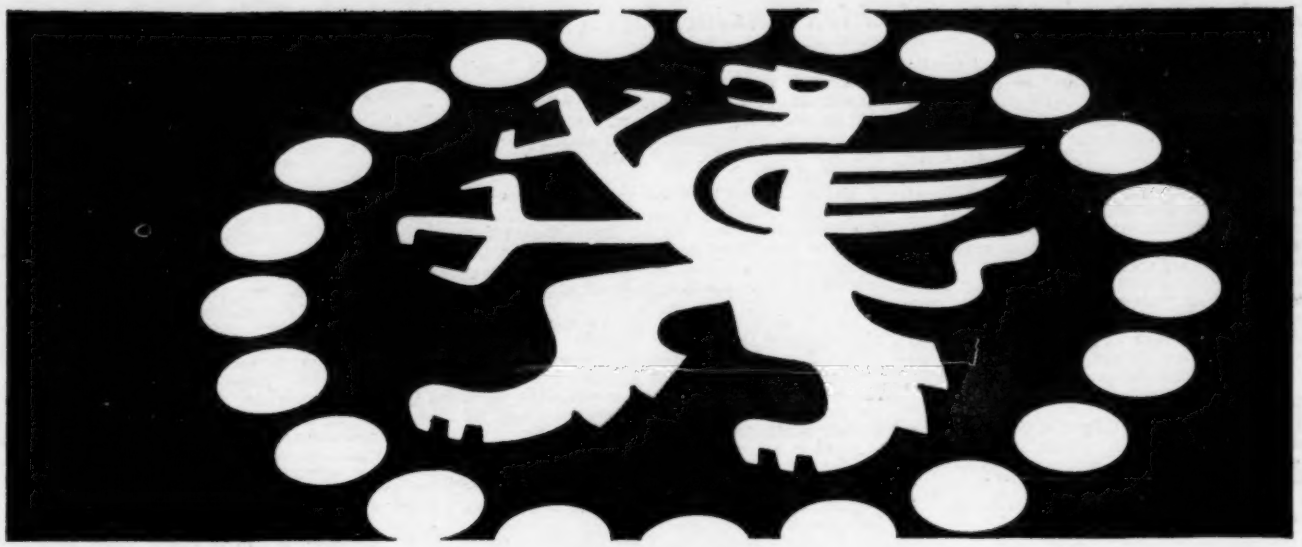
When did the Board of Trade Journal *last publish an article on the chemical industry? Which issue gives the latest figures on United Kingdom overseas trade, engineering production, hire purchase, wholesale prices, etc.?*

An index of the date on which all regular statistical articles were last published will be found on the page following contents page.

EXPORT INFORMATION CENTRE

The Export Information Centre of the Board of Trade's Export Services Branch is at 50 Ludgate Hill, London, one minute's walk from St. Paul's. It provides traders with a street-level inquiry point where they can find what services are available for dealing with export problems. The centre is open from 9.30 a.m. to 5.30 p.m.

SPOTLIGHT ON OVERSEAS TRADE



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Midland Bank Expert aid for export trade

Exhibitions and Fairs

London preview of Tokyo fashion spectaculars

A CROSS-SECTION of scenes from the dramatic Fashion Spectacular which will be one of the highlights of British Week Tokyo was given a press preview in London on July 6, and provided a brilliant foretaste of the presentations that will be given to Tokyo audiences. Over 25,000 Japanese have already bought tickets for the 18 performances at Tokyo's 1,500-seat Toranomon Theatre, which are expected to be completely sold out before the Week begins.

The Fashion Spectacular has been organized by the Clothing Export Council on behalf of the Board of Trade, and is produced by Malcolm Goddard. Sixteen of London's top models are being flown out for the occasion and will join up with 14 Japanese models who have already been chosen. The show will thus be a unique Anglo-Japanese effort.

Flight of fashion

The show is entitled 'Flight of Fashion'. The cast of Japanese models will be taken by the English models on an imaginary trip around Britain and the 15 scenes will include the models dressed appropriately for golfing at St. Andrews; boating on the Thames; an auction at Christie's; walking down the King's Road; viewing at the Tate Gallery and the Chelsea Flower Show. Coats and suits, sportswear and dresses for every occasion, all with individual accessories, will present a glittering picture of the excitement of London fashion today.

Menswear

There will also be a strong representation of menswear, including most of the members of the British Menswear Guild. Japanese men will see how their own countrymen appear in the Guild's 'Windsor look' as well as in the 'way-out' fashions of the King's Road and Carnaby Street.

Many of the clothes to be shown have already been bought in quantity by Tokyo stores. This initial and powerful promotion will be followed up by more and more visits of Japanese buyers to London. In addition, plans are now being made for a follow-up visit by British manufacturers in Spring 1970.

Japan is a large and increasingly prosperous market. The Fashion Spectacular is the first powerful shot in the campaign to win a permanent and profitable place in it for British fashions.

IoP to organize five joint venture displays

THE Institute of Packaging has announced that following an assessment of a 'market survey', it will undertake in collaboration with the Board of Trade the organization of British group participation at five specialized trade fairs next year. The exhibitions are:

39th A.M.A. National Packaging Exposition, New York, United States, April 20-23.

World-Pack/Macropak, Utrecht, Netherlands, April 22-29.

Irish Packaging Exhibition, Dublin, Eire, September 22-28.

Scanpack '70, Gothenburg, Sweden, October 15-21.

19th Salon International de l'Emballage, Paris, France. November (dates to be announced).

The combined stands will be organized with the financial support of the Board of Trade's joint venture scheme for companies participating in a collective presentation. The scheme provides – **free of charge** – a fitted shell stand, generally 250 sq. ft. for machinery exhibits and 150 sq. ft. for materials exhibits, for each company. For exhibitors needing a larger area to display their products adequately these sizes may be increased. If the Board of Trade decides that a request for extra space and stand above the basic limits is not justified for a free allocation, it may be provided, if available, at cost. The stand will include floor coverings, fascia, general lighting, counter and/or shelving and plinths. In addition, participating companies will be able to claim up to 50 per cent of the cost of translating sales literature specially prepared for the exhibition.

In the case of the joint venture at the 39th AMA National Packaging Exposition in New York, participants will also be able to claim for up to 50 per cent of the return economy class air fare for two members of their staff who man the stand throughout the exhibition. In addition, they will be able to claim up to 50 per cent of the freight costs for returning unsold goods to Britain provided that they are sent out for sale.

Applications to take part in these joint ventures must be made to The Institute of Packaging. Companies wishing to take part are invited to apply for application forms and full details from Mr. B. H. Goodman, Information Officer, The Institute of Packaging, Malcolm House, Empire Way, Wembley, Middlesex.

EXPORT HANDBOOKS

The Board of Trade has issued four Export Handbooks—'Services for British Exporters', 'ECGD Credit Insurance and Financial Support Services', 'Organization for Overseas Marketing' and 'Agency Legislation and Practice Abroad'. Together they contain over 300 *pages of information that every exporter should have. To get as many free copies of these four Handbooks as you require for day-to-day use by your export staff, write now to Information Division, United Kingdom Publicity Section* (707), *Board of Trade,* 1 *Victoria Street, London, S.W.*1.

The British Ambassador and the Commercial Counsellor in Moscow visited the Rotaprint stand at Inpolygraphmash 69, *the international printing equipment exhibition held in Moscow last week. The photograph shows (left to right) Mr. Minas Ghazarian, the East European representative for Rotaprint: Mr. M. Lovick, a representative of the Business Equipment Trades Association: Sir Duncan Wilson, the British Ambassador: Mr. N. E. Cox, the Commercial Counsellor: Mr. M. H. C. Such, Rotaprint's export director: and Mr. P. Knight, a demonstrator.*

British Day at the first Kinshasa International Trade Fair in the Cong o Republic. The Lord Mayor of Birmingham, Alderman N. B. A. Bosworth, speaks at a reception in his honour given at the fair. Left to right: Mr. Bomboko, Congolese Minister of Foreign Affairs; Mr. T. Tumba, the Commissaire of the Fair; Mr. P. Nauwelaerts, Governor of the city; Mr. P. H. G. Wright, the British Ambassador; the Lady Mayoress and the Lord Mayor; Mr. P. Mennell, Counsellor at the British Embassy.

INDEX INQUIRIES

Inquiries about the detailed contents of the JOURNAL *(dates on which particular articles etc., were published) should for convenience be made to the Board of Trade Library* (01-222 7877, *Ext,* 3038) *who compile the half-yearly index to the* JOURNAL.

Overseas Trade and Exports

TRADE AND FINANCIAL ARRANGEMENTS

United Kingdom and Poland

REPRESENTATIVES OF THE British and Polish Governments met in London from July 24 to 31 to discuss arrangements for trade between Britain and Poland. The meetings were held in accordance with an understanding reached in negotiations in London last December.

The representatives considered long term arrangements for trade and economic relations, following the expiry on December 31, 1968, of the Anglo Polish Trade Arrangement 1963-68. It was agreed to resume discussions on this subject later this year.

Detailed arrangements for trade in 1969 were also considered. Quotas for the import of Polish goods into the United Kingdom and for British goods into Poland during 1969 were established and are reproduced below.

ANNEX A

Quotas for Polish goods for import into the United Kingdom during the period January 1, 1969 to December 31, 1969

Item No.	Description		Value £,000 c.i.f. unless otherwise specified
1	Bacon		Tons 50,310 (†)
2	Butter		Tons 8,660 (†)
3	Canned or fully cooked meat		4,085
	(i) Ham and pork loin	1,925	
	(ii) Other pigmeat	1,925	
	(iii) Poultry	235 (‡)	
4	Dried, salted, smoked, pickled or cooked open pack meat		450
5	Cheese		140
6	Lactose		p.m.
7	Potatoes:		
	(i) New		p.m.
	(ii) Other		p.m.
8	Poultry, fresh or frozen		p.m. (‡)
9	Jams and jellies (of which not more than 1,100 tons for blackcurrant, raspberry and strawberry taken together)		Tons 1,500
10	Canned or bottled fruit grown in Poland including preserved cherries in barrels (of which not more than £80,000 for strawberries, raspberries and blackcurrants taken together)		280
11	Fruit juices, sweetened or unsweetened and fruit must:		75
	Apple, blackcurrant and pear juices and syrups	40	
	Fruit must of apples, blackcurrants and pears	35	
12	Pulp of fruit grown in Poland (of which not more than 750 tons for strawberry and raspberry taken together and not more than 200 tons for blackcurrants)		Tons 2,400
13	Apples and pears		Tons 225 (‖)
	Period January 1 to June 30	165	
	Period July 1 to December 31	60	
14	Deep frozen fruit (of which not more than 75 tons each for strawberries and raspberries and not more than 600 tons for blackcurrants)		Tons 1,400
15	Fresh vegetables not elsewhere specified in this Annex		Tons 400
16	Frozen vegetables, other than potatoes		Tons 300
17	Canned or bottled vegetables other than potatoes		70
18	Dried vegetables, other than potatoes		100
19	Vegetables preserved in vinegar or acetic acid (including mixed pickle and chutney) containing any beetroot, cauliflower or onions		210
20	Vegetables provisionally preserved containing cauliflower or onions		65
21	Onions including shallots (of which not more than 10,000 tons during the period August 1 to November 30)		Tons 28,000
22	Sporting ammunition		5
23	Table and fancy pottery (of which not more than £15,000 for ornamental ware)		125
24	Flat glass 3 mm. nominal thickness and less		100
25	Glass Christmas tree ornaments		60
26	Handicraft textile articles (subject to type) including hand painted table covers		20
27	Toys and games		260
28	Matches		20
29	Textile haberdashery (subject to type)		50
30	Fabrics and made-up goods (other than clothing, lace or net) of cotton		120
31	Fabrics and made-up goods (other than clothing) of wool		20
32	Fabrics and made-up goods (other than clothing, lace or net) of man-made fibres		200
33	Plush fabrics (of which not more than £40,000 for fabrics made wholly or mainly of cotton)		120
34	Linen fabrics and manufactures thereof:		
	(i) Linen tea towels and tea towelling		Sq. yds. 90,000
	(ii) Other		41
35	Ready-made clothes of textile materials (of which not more than £70,000 for clothes wholly or mainly of cotton)		795
36	Stockings and socks		100
37	Tanned pigskins		175
38	Rough tanned and finished calfskins		20
39	Leather gloves		20
40	Rubber footwear		75
41	Enamelled hollow-ware		55
42	Cutlery and parts (of which not more than £20,000 for stainless steel cutlery and parts)		35
43	Alarm clocks and parts		15
44	Aircraft of an all-up weight over 4,500 lb.		p.m.
45	Bicycles and parts		30
46	Motor bicycles, scooters, mopeds and parts		10
47	Electronic valves and tubes and semi-conductors		75
48	Transistorized radio and television receivers		30
49	Man-made fibres, staple and filament (subject to type)		200
50	Cotton tents		7·5
51	Grass seed		10 (‖)
52	Hat bodies		5

Notes:
(†) Basic quota for the period April 1, 1969, to March 31, 1970, under the general arrangements for this commodity.
(‡) Imports subject to the Poultry Carcases Landing Order, 1955.
(‖) Licences will be allocated by the United Kingdom authorities
(‖) Subject to quality control.

ANNEX B

Quotas for United Kingdom goods for import into Poland during the period January 1, 1969 to December 31, 1969

Item No.	Description		Quota £,000 f.o.b.
1	*Textiles and clothing*		660
	(a) Wool piece-goods	50	
	(b) Man-made fibre fabrics	100	
	(c) Lace and lace net	10	
	(d) Cotton fabrics, cashmere, felt and tanners' plush, elastic fabric and elastic net, linen harness thread, narrow fabrics and textile consumer goods not elsewhere specified	100	
	(e) Footwear	50	
	(f) Hosiery and knitwear	200	
	(g) Clothing not elsewhere specified including headwear	150	
2	*Vehicles* and tyres, other than commercial, including motor cars, parts and chassis thereof; motor cycles, including scooters and mopeds, and parts; bicycles and parts; engine oils and other accessories		650
3	*Periodicals and books*		225
4	*Exposed films*		100
5	*Miscellaneous foodstuffs*, including fish of all descriptions (including herring); bone meat meal; coffee and coffee and chicory extracts and essences, cocoa powder; blended and other teas; flavouring essences, essential oils and food colours and sauces; whisky and other spirits and beer; chocolate and sugar confectionery; medicinal cod liver oil produced in the United Kingdom; biscuits, medicinal herbs, pectin		800
6	*Miscellaneous consumer goods*, not elsewhere specified including domestic electrical appliances and equipment of all kinds; domestic radio and television equipment, components and parts thereof including valves and transistors; tape recorders, components and parts, recording tapes, record players and gramophones with electric amplifiers, components and parts; other electrical goods not elsewhere specified; paints and varnishes, photographic paper, roll films, sheet film and plates including X-ray membranes, sensitized and micro-film for document copying and recording; sewing machines (domestic) and parts including needles; polishes, creams and dressings for footwear, furniture, floors, metal and stoves; toilet preparations, soap, cosmetics, detergents and raw materials therefor; razors and razor blades; cutlery; mechanical lighters (including electrical); jewellery and costume jewellery; cigarettes and tobacco; musical instruments and equipment including felts for musical instruments and pianoforte key ivory; sports goods and toys; brushes, industrial and artistic; ink, fountain pens, ballpoint pens and other writing accessories including stainless steel nibs; gramophone records including language teaching records; leather and plastic articles and gloves; non-industrial liquid fuelled heating, lighting and cooking apparatus; flatware, table and hollow-ware, pressure cookers and domestic hardware; domestic furniture; floor coverings; pharmaceuticals in retail packs		1,215

OVERSEAS COMMERCIAL POSTS

Over 200 official commercial posts in all the main centres of world trade are at the service of the United Kingdom exporter. A full list of addresses is given on pages i-viii of June 18 issue.

Turkey and Rumania

DETAILS OF THE new Trade Protocol between Turkey and Rumania, which was signed in Ankara on February 18, 1969 were published in the Turkish *Official Gazette* dated June 12, 1969. The protocol covers the period from April 1, 1969 to March 31, 1970, and envisages a trade volume of $16 million.

Products to be exported to Rumania include fish, dried fruits, citrus fruits, cotton, olives and olive oil, mineral ores, cotton textiles, fibre glass, brake linings and electric cables. Rumanian products to be imported by Turkey include cement, caustic soda, plastic raw materials, machinery, printing and writing paper, kerosene and machine oils.

All inquiries relating to this notice should be addressed to Tariff Section, Export Services Branch, Board of Trade, Room E57, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. 01-248 5757, Ext. 466/7).

The Federal Republic of Germany and Bulgaria

A FOURTH PROTOCOL to the Trade and Payments Agreement of March 6, 1964 between the Federal Republic of Germany and Bulgaria was signed in Bonn on June 12, 1969.

A copy of this protocol, printed in German, is available in the Export Services Branch of he Board of Trade.

Any inquiries relating to this announcement should be addressed to Export Services Branch, Board of Trade, Hillgate House. 35 Old Bailey, London, E.C.4 (Tel. 01-248 5757, Ext. 466, 467, 482).

United Kingdom aid to developing countries

India

UNDER A RECENT agreement between the British and Indian Governments India's National Small Industries Corporation (NSIC) will be enabled to import under British aid items of capital equipment to a value of £500,000.

The £500,000, part of the £8.5 million capital investment loan made to the Government of India within the United Kingdom's 1968/69 aid pledge of £36 million, is the last part of the pledge to be implemented.

The NSIC may use the foreign exchange made available in the loan to import capital items for hire purchase. The Corporation will thus be enabled to make available to investors on their own terms British capital equipment for development in the small industries sector.

Inquiries about this notice should be addressed to Commercial Relations and Exports Department, Board of Trade. 1 Victoria Street, London, S.W.1 (Tel. 01-222 2286, Ext. 2277), quoting reference number CRE 23190/G,

Mauritius

BRITAIN HAS OFFERED Mauritius, subject to Parliamentary approval, a development loan of £5 million to operate from April 1, 1970. The loan will be interest-free and repayable over a period of 25 years.

Inquiries concerning this notice should be addressed to Commercial Relations and Exports Division, 1 Victoria Street, London, S.W.1 (Tel. 01-222 7877, Ext. 2645) quoting reference number CRE 18345/G.

Special aid to Singapore and Malaysia

DETAILS OF THE special aid programme for Singapore and Malaysia appeared in the *Board of Trade Journal* dated June 7, 1968, on page 1761.

The first of the annual aid reviews between officials from the Ministry of Overseas Development and representatives of the Singapore and Malaysian Governments respectively was held during June and July and the following arrangements were agreed:

Singapore

Additional firm commitments from the £50 million Special Aid programme were made as follows:

1. **Two near-new British ships – £2½ million**
The ships are required for Singapore's shipping line, the Neptune Orient Line, before the end of this financial year. The £2½ million is all tied to British procurement.
2. **Technical Training Programme – £½ million**
This brings the total commitment to the technical training programme to £1.85 million; the new commitment (£100,000 tied, £400,000 untied) includes a contribution to the setting up of the Hotel and Catering Training Centre.
3. **Factories – £½ million**
This is an additional untied commitment to the building of standard and flatted factories, bringing our total commitment to £1.25 million (untied) and £0.25 million (tied).
4. **Roads – £½ million**
This is an additional untied commitment to the roads programme, associated with specific roads projects to be agreed upon. It raises our commitment from £1 million to £1½ million, of which £½ million is tied.
5. **Grant to Bases Economic Conversion Department – £50,000**
A second grant of £50,000 (untied) was made towards the expenses incurred by the Bases Economic Conversion Department in maintaining transferred Service Properties.

Total funds firmly committed for development purposes under the Special Aid programme now amount to over £16 million.

Malaysia

Additional commitments from the £25 million Special Aid programme were agreed as follows:

1. **Equipment for general development purposes – £1.5 million**
This additional commitment brings the total sum for the purchase of British equipment to £4 million. The actual items to be included in the new commitment have yet to be agreed between the two Governments.
2. **Technical Assistance – £0.5 million**
This brings the total commitment for technical assistance, additional to that provided by Britain under the normal aid programme, to £1.5 million. It is expected that this sum will be used mainly to finance the employment of British consultants on projects to be agreed between the two Governments.
3. Also at the review talks it was agreed that, subject to the provision of further details, the following commitments would be acceptable for financing out of special aid.
   (a) **Smallholder's Rubber Factories**
   £0.5 million (0.25 million tied and £0.25 million untied) towards the cost of factories to be erected for the processing of smallholder's rubber. When confirmed this further commitment will bring the total sum committed to this project to £1.25 million (of which £0.5 million will be tied and £0.75 million untied).
   (b) **Industrial Development**
   £0.25 million (tied/untied) as a contribution towards the Malaysian Government's proposed new programme of intensified industrial development.
   (c) **Agricultural Development**
   £0.25 million (untied) as a further contribution towards the Malaysian Government's agricultural development programme possibly for land resettlement and/or research.

Any inquiries about this notice should be made to Commercial Relations and Exports Department, Board of Trade, 1 Victoria Street, London, S.W.1 (Tel. 01-222 7877, Ext. 2143) quoting reference CRE 21776/G.

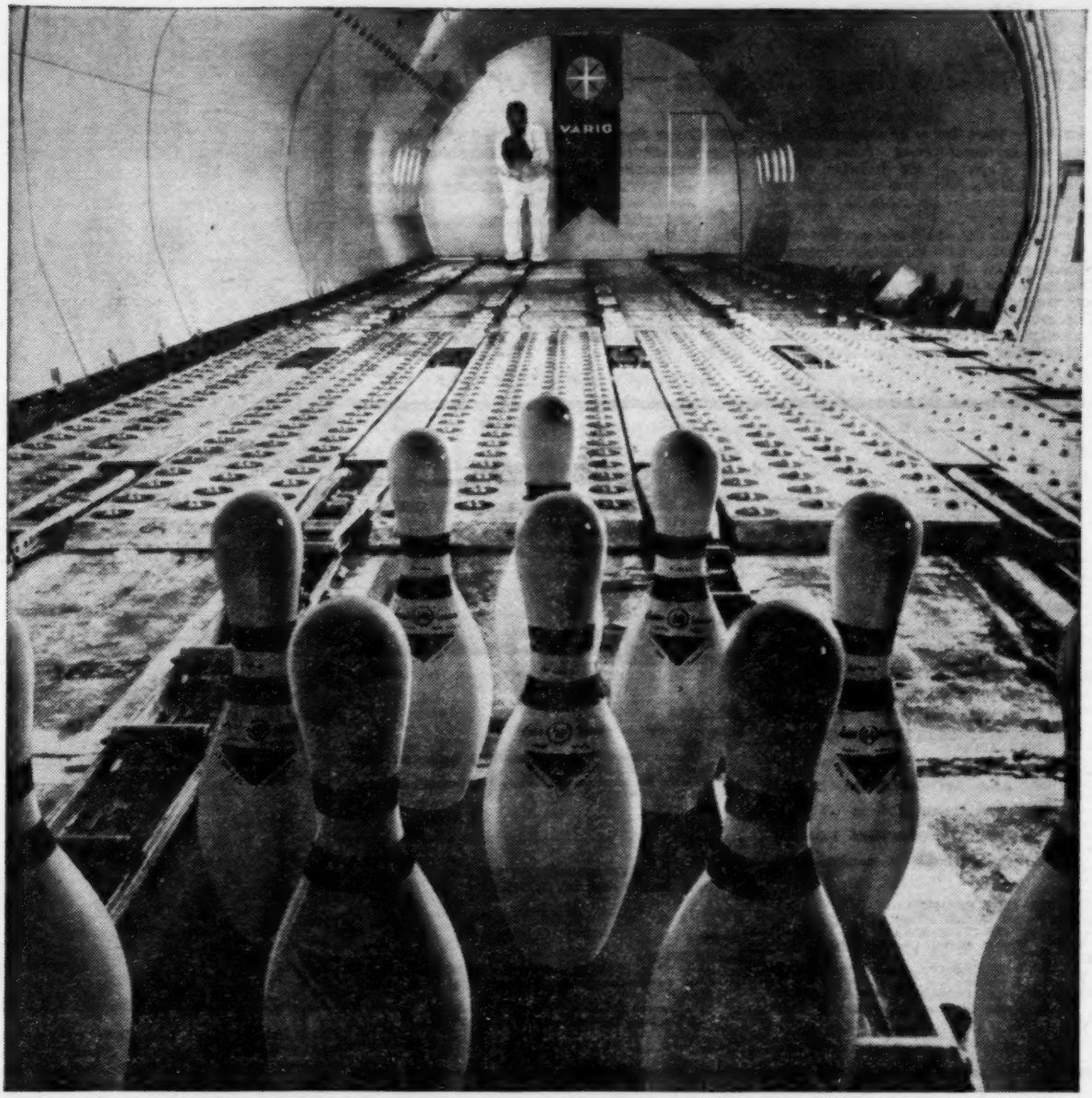
Hints to Businessmen booklets

REVISED EDITIONS of the booklets on Dahomey and Togo and Bahamas, Bermuda and the Turks and Caicos Islands have been published in the 'Hints to Business Men' series.

British businessmen who intend visiting these countries on export business can obtain copies of the booklets on application to Export Services Branch, Board of Trade. Room C07, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. 01-248 5757, Ext. 7146) or to any Regional Office of the Board of Trade, or on personal application to the Export Information Centre, Board of Trade, 50, Ludgate Hill, London, E.C.4.

OVERSEAS CABLES

The attention of British firms is drawn to the necessity of including their name and full postal address when cabling an overseas firm for the first time. There is no comprehensive directory of cable addresses, and commercial departments in British Embassies are often unable to help local firms who ask them to trace British firms from their cable address.



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Opportunities for exporters—calls for tender

Brief details are given below of some Calls for Tender reported in recent issues of the **Export Service Bulletin.**† *Copies of the Bulletins, which contained the original notices, and photocopies of drawings, specifications (where available) may be purchased by British firms.*

Orders for Bulletins (2s. each) and specifications, etc. (the price of these varies – see individual notices) must be accompanied by a remittance for the correct amount in the form of a cheque or postal order (not postage stamps) made payable to the Principal Accountant, Board of Trade and should state the country, commodity and reference number. However, firms which have opened Deposit Accounts with Export Services Branch, Board of Trade, may order Bulletins or photocopies by telephone, telex or letter unaccompanied by a remittance.

Note: *An asterisk in the text indicates that documents may be borrowed.*

The date given in the announcement is the last date for the receipt of bids.

All inquiries should be addressed to the Editor, **Export Service Bulletin,** *Board of Trade, Room H19, Hillgate House, 35 Old Bailey, London, E.C.4 (Telephone:* 01-248 5757, *Extns.* 404, 7003 *and* 406 *(Deposit Accounts), Telex:* 886143, *Answer Back BOTHILLGATE LDN. Telegram: EXSERBRA).*

ARGENTINA

Bulletin 151/69

MINISTERO DE DEFENSA:
Construction of Steel Rolling Mill. Closing date postponed to September 11. (Further Information.) E.S.B. 40585/68/J.

AUSTRALIA

Bulletin 148/69

CSIRO:
Press. September 1. E.S.B. 32154/69/J.
STATE ELECTRICITY COMMISSION OF VICTORIA:
Cranes; Hoists. September 22. E.S.B. 32155/69/J.
NATIONAL CAPITAL DEVELOPMENT COMMISSION:
Construction of Building. September 2. E.S.B. 32401/69/J.
CHIEF PURCHASING OFFICE, HIGH COMMISSION OF AUSTRALIA:
*19s. **Control Towers; Transmitters; Receivers.** September 9. E.S.B. 31978/69/J.
MELBOURNE AND METROPOLITAN BOARD OF WORKS:
Sewerage Purification Plant. October 21. (Prequalification.) E.S.B. 32156/69/J.
OVERSEAS TELECOMMUNICATION COMMISSION, N.S.W.:
*18s. **Pilot Equipment.** (Further Information.) E.S.B. 31969/69/J.

Bulletin 149/69

MELBOURNE CITY COUNCIL:
Switchgear. August 27. E.S.B. 32421/69/J.
DEPARTMENT OF CIVIL AVIATION:
*9s. **Beacon Flasher Units.** (Further Information.) E.S.B. 30714/69/J.
DEPARTMENT OF SHIPPING AND TRANSPORT:
Buoy Lanterns. September 9. E.S.B. 32417/69/J.
CAIRNS REGIONAL ELECTRICITY BOARD:
*40s. **Transformers.** (Further Information.) E.S.B. 31984/69/J.

Bulletin 150/69

DISTRICT CONTRACTS BOARD:
*10s. **Thermal Sealer.** (Further Information.) E.S.B. 31988/69/J.
*13s. **Lathe.** (Further Information.) E.S.B. 31987/69/J.

Bulletin 151/69

SYDNEY COUNTY COUNCIL:
*85s. **Transformers.** October 2. E.S.B. 32901/69/J.

BAHAMAS

Bulletin 150/69

MINISTRY OF EDUCATION:
*120s. **School Library Books.** Closing date not known. E.S.B. 32504/69/J.

BELGIUM

Bulletin 150/69

SHAPE:
*Telecommunication Equipment, Test Equipment.** September 15. E.S.B. 32563/69/J.
*Mobile Maintenance Workshop (Microwave).** September 15. E.S.B. 32902/69/J.

BOLIVIA

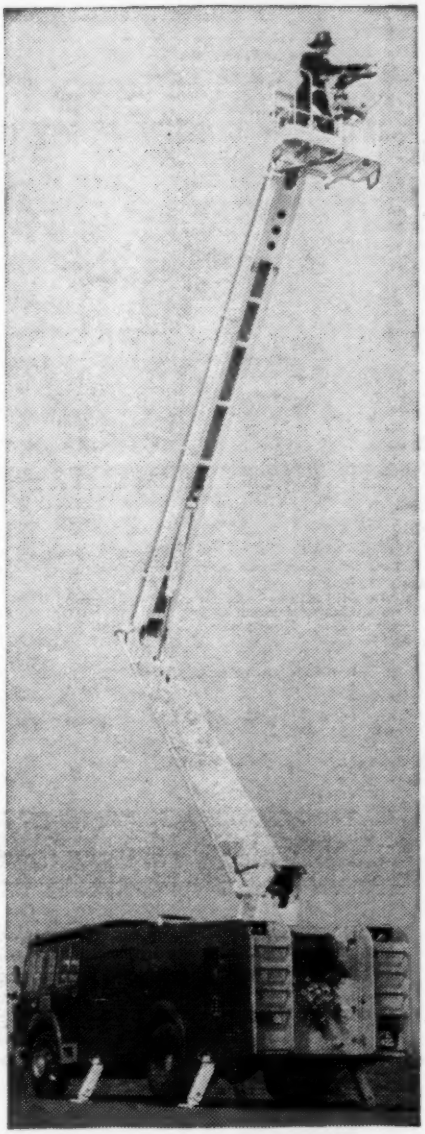
Bulletin 150/69

MINISTRY OF AGRICULTURE:
Silos. August 30. E.S.B. 32576/69/J.

BURMA

Bulletin 151/69

MYANMA EXPORT IMPORT CORPORATION:
*10s. **Paper.** Closing dates from August 20-25. E.S.B. 32922/69/J.
*2s. **Metallic Foil.** August 26. E.S.B. 32943/69/J.
*2s. **Tin Foil.** August 26. E.S.B. 32944/69/J.
*2s. **Cycle Tyre Bead Wire.** August 26. E.S.B. 32947/69/J.
*3s. **Brass Strip.** August 25. E.S.B. 32948/69/J.
*11s. **Aluminium.** August 25. E.S.B. 32949/69/J.
*10s. **GI Plain Sheet.** August 25. E.S.B. 32950/69/J.
*3s. **Eyelets.** August 25. E.S.B. 32984/69/J.
*2s. **Shoe Laces.** August 25. E.S.B. 32983/69/J.
*4s. **Vehicle Spare Parts.** August 25. E.S.B. 32932/69/J and 32977/69/J.



In a recent three week tour of Sweden, Denmark and Germany, a Simon Snorkel fire-fighting and rescue unit clocked over 1,200 miles, giving demonstrations to local fire brigades and taking part in exhibitions in Stockholm (Skydd '69) and Essen, Germany. Many inquiries were received from Scandinavian fire chiefs and public authorities and it is expected that firm orders will result.

†*The* **Export Service Bulletin** *which is available only to individuals resident and firms registered and carrying on business in the United Kingdom, is a 'must' for exporters. A week's issues (it is published daily from Monday to Friday) may contain as many as* 500 *calls for tender, in addition to numerous inquiries from foreign firms for British goods, offers to represent British companies in overseas markets, reports on foreign markets for selected products, etc. Each quarter an issue entitled 'World Economic Comments', summarizes the economic conditions in more than* 100 *countries. Special supplements devoted to particular countries are also published from time ti time. A year's subscription, which covers all issues, costs only* £10 10s.

If you would like a specimen copy get in touch with the Editor, **Export Services Bulletin,** *Board of Trade, Room H24, Hillgate House, 35 Old Bailey, London, E.C.4 (Telephone:* 01-248 5757, *Extn.* 7058, *Telex:* 886143, *Answer Back BOTHILLGATE LDN, Telegram: EXSERBRA), mentioning the products or countries of special interest to you.*

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*3s. Essential Oils. August 25. E.S.B. 32940/69/J.
*3s. Ignition Coils. August 25. E.S.B. 32931/69/J.
*5s. Vehicle Spare Parts. August 25. E.S.B. 32976/69/J.
*13s. Tyres and Tubes. September 5. E.S.B. 32925/69/J.
*4s. Batteries. August 25. E.S.B. 32930/69/J.
*2s. Steel. August 26. E.S.B. 32945/69/J.
*2s. Bicycle Tube Valves. August 26. E.S.B. 32946/69/J.
*3s. Shoe Tacks. August 25. E.S.B. 32982/69/J.
*2s. Adhesives. August 26. E.S.B. 32989/69/J.
*2s. Cotton Canvas Cloth. August 25. E.S.B. 32987/69/J.

CANADA

Bulletin 149/69

BRITISH COLUMBIA HYDRO AND POWER AUTHORITY:
Static Excitation System. September 23. E.S.B. 32427/69/J.

CEYLON

Bulletin 148/69

COLOMBO PORT COMMISSION TENDER BOARD:
*Wire. September 6. E.S.B. 32162/69/J.
DIRECTOR OF HEALTH SERVICES:
Benzyl Benzoate. September 10. E.S.B. 32158/69/J.
WATER SUPPLY, DRAINAGE AND LOCAL GOVERNMENT:
Water Supply Scheme. September 19. E.S.B. 32163/69/J.
GOVERNMENT ELECTRICAL UNDERTAKINGS:
*5s. Lift. September 11. E.S.B. 32161/69/J.
GOVERNMENT STORES BOARD:
*Cotton Canvas. (Further Information.) E.S.B. 29740/69/J.

Bulletin 151/69

TENDER BOARD:
*Cotton Fabric. September 15. E.S.B. 32970/69/J.

COLOMBIA

Bulletin 151/69

EMPRESA DE ACUEDUCTO Y ALCANTARILLADO DE BOGOTA:
Pipes. September 22. E.S.B. 32907/69/J.

Bulletin 152/69

CAJA DE CREDITO AGRARIO:
Pumps. Closing date not stated. E.S.B. 33213/69/J.
Lead Arcenite. Closing date not stated. E.S.B. 33214/69/J.

CONGO, DEMOCRATIC REPUBLIC OF

Bulletin 151/69

DCMP:
*2s. (In French.) Sterilization Boxes. September 8. E.S.B. 32942/69/J.

COSTA RICA

Bulletin 150/69

INSTITUTO COSTARRICENSE DE ELECTRICIDAD:
*1s. (In Spanish.) Detonators. August 30. E.S.B. 32453/69/J.
*3s. (In Spanish.) Crusher-cum-Conveyor Unit. September 23. E.S.B. 32594/69/J.
*2s. (In Spanish.) Structural Steel. September 22. E.S.B. 32597/69/J.
*1s. (In Spanish.) Steel Cables. September 10. E.S.B. 32593/69/J.

CYPRUS

Bulletin 150/69

CYPRUS TELECOMMUNICATIONS AUTHORITY:
*3s. Frequency Synthesizer Unit. August 29. E.S.B. 32912/69/J.

GREECE

Bulletin 149/69

MINISTRY OF TRADE:
*4s. Paper. Closing date postponed to August 20. E.S.B. 22673/69/J.
SOCIAL INSURANCE:
*6s. X-ray Film Processing Equipment. October 7. E.S.B. 32501/69/J.

Bulletin 150/69

PUBLIC POWER CORPORATION:
Oils and Greases. September 3. E.S.B. 32734/69/J.
Electric Discharge Measuring Unit. September 9. E.S.B. 32731/69/J.
Topographical Instruments. September 18. E.S.B. 32733/69/J.
Electronic Oscillograph. September 9. E.S.B. 32732/69/J.
MINISTRY OF TRADE:
*7s. Hospital Equipment. August 27. E.S.B. 32503/69/J.
*8s. Printing Works Equipment. September 1. E.S.B. 32502/69/J.

Bulletin 151/69

*6s. Measuring Instruments. September 5. E.S.B. 33205/69/J.
*3s. Printing Machines. September 5. E.S.B. 33204/69/J.

Bulletin 151/69

PUBLIC POWER CORPORATION:
Insulators. September 5. E.S.B. 32963/69/J.
Transformers. September 8. E.S.B. 32965/69/J.
Transformers. September 26. E.S.B. 32964/69/J.
MINISTRY OF TRADE:
Pharmaceuticals. Closing date postponed to August 25. (Further Information.) E.S.B. 19446/69/J.

Bulletin 152/69

*12s. Egg Testing Equipment. (Further Information.) E.S.B. 43751/68/J.
*8s. Sperm Banks; Bottles; Laboratory Equipment. September 5. E.S.B. 33203/69/J.
*8s. Laboratory Equipment. September 5. E.S.B. 33249/69/J.
*7s. Surgical Instruments. August 29. E.S.B. 33253/69/J.
*5s. Recompression Chambers. August 29. E.S.B. 33254/69/J.
GREEK STATE RAILWAYS:
*16s. Vehicle Spare Parts. August 26. E.S.B. 33252/69/J.

INDIA

Bulletin 148/69

BOKARO STEEL LTD.:
Chrome Plating Plant. September 12. E.S.B. 32140/69/J.
RAJASTHAN STATE ELECTRICITY BOARD:
*31s. Distribution Transformers. August 26. E.S.B. 321/68/69/J.
TRIVENI STRUCTURALS LTD.:
*5s. Torispherical Head. (Further Information.) E.S.B. 28558/69/J.
COMMISSIONERS OF THE PORT OF CALCUTTA:
Unloading Equipment. September 1. E.S.B. 32166/69/J.

Bulletin 149/69

DIRECTORATE GENERAL OF SUPPLIES AND DISPOSALS:
*28s. Varnishing Plant. Closing date not stated. E.S.B. 32170/69/J.
*44s. Fire Fighting Equipment. August 29. E.S.B. 32173/69/J.
*32s. Grinding Machine. September 10. E.S.B. 32169/69/J.
BEAS PURCHASE ORGANIZATION:
Emergency and Regulating Gates. October 30. E.S.B. 32172/69/J.
HINDUSTAN STEEL LTD.:
*Ingot Casting Cars. September 24. E.S.B. 32412/69/J.
BHARAT HEAVY ELECTRICALS LTD.:
Base Pitch Tester. August 26. E.S.B. 32437/69/J.

Bulletin 150/69

DIRECTOR GENERAL OF SUPPLIES AND DISPOSALS:
*28s. Aluminium Stretching Machine. September 9. E.S.B. 32548/69/J.
BEAS PURCHASE ORGANIZATION:
Gates. October 30. E.S.B. 32564/69/J.
RAILWAY BOARD:
Railway Wheel Sets. September 8. E.S.B. 32547/69/J.

Bulletin 151/69

BHARAT EARTH MOVERS LTD.:
Tin Ingots; Electrolytic Zinc. August 25. E.S.B. 32588/69/J.
Hexagonal Head Bolts. September 1. E.S.B. 32955/69/J.
Steel Plates and Sheets. September 10. E.S.B. 32956/69/J.

Bulletin 152/69

DIRECTORATE GENERAL OF SUPPLIES AND DISPOSALS:
TV Studio Equipment. September 30. E.S.B. 32411/69/J.
*5s. Germanium Detector. September 19 and 25 respectively. E.S.B. 33220/69/J and 33229/69/J.
BHABHA ATOMIC RESEARCH CENTRE:
*5s. Potentiometric Recorder. September 18. E.S.B. 33217/69/J.
*5s. Power Supply. September 18. E.S.B. 33218/69/J.
*5s. Height Analyzer. September 18. E.S.B. 33219/69/J.
*5s. Pressure Gauge Indicators. September 22. E.S.B. 33221/69/J.
*5s. Temperature Recorders, Chart Indicator Recorders. September 19. E.S.B. 33222/69/J.
*5s. Air Purge Rotameters. September 22. E.S.B. 33224/69/J.
*5s. Rotameters. September 22. E.S.B. 33226/69/J.
*5s. Flow Integrators. September 23. E.S.B. 33227/69/J.
*5s. Monochromator. September 23. E.S.B. 33228/69/J.
Laboratory Interferometer. September 19. E.S.B. 33223/69/J.
*5s. Metallographic Polisher. September 12. E.S.B. 33232/69/J.
*4s. Swaging Machine. September 10. E.S.B. 33233/69/J.
Steel Plates. September 17. E.S.B. 33231/69/J.
*4s. Bolts. September 1. E.S.B. 33230/69/J.
HEAVY ELECTRICALS (INDIA) LTD.:
*9s. Steel Strips. September 29. E.S.B. 33255/69/J.
DAMODAR VALLEY CORPORATION:
Metering Panel. October 28. E.S.B. 33216/69/J.
Control Panels. October 28. E.S.B. 33215/69/J.
ASSAM STATE ELECTRICITY BOARD:
Carrier Communication Equipment. September 15. E.S.B. 33268/69/J.
HEAVY ELECTRICALS (INDIA) LTD.:
*Drilling Machine. Closing date extended to August 20. (Further Information.) E.S.B. 24663/69/J.
HINDUSTAN STEEL LTD.:
Rolls for Bar Blooming, Billet and Sheet Mills. Closing date postponed to August 26. (Further Information.) E.S.B. 27767/69/J.

IRAN

Bulletin 150/69

STEEL CORPORATION OF IRAN:
*12s. Generators. September 23. E.S.B. 32544/69/J.
IRANIAN STATE RAILWAYS:
*8s. Babbitt Metal. October 1. E.S.B. 32528/69/J.
*12s. Telephone Cable. September 24. E.S.B. 32529/69/J.
*8s. Copper Pipe. October 4. E.S.B. 32546/69/J.

Bulletin 152/69

*15s. Crane. October 18. E.S.B. 33210/69/J.

IRAQ

Bulletin 150/69

STATE ORGANIZATION OF INDUSTRY:
*3s. Palm Oil. August 25. E.S.B. 32545/69/J.

Bulletin 151/69

*33s. Metals, Refractory Materials, Timber. August 27. E.S.B. 32591/69/J.
IRAQI PORTS ADMINISTRATION:
*4s. Paints. (Further Information.) E.S.B. 32113/69/J.
*4s. Cable Accessories. (Further Information.) E.S.B. 32107/69/J.
PURCHASE AND TENDER OFFICE:
*Steel Plates. (Further Information.) E.S.B. 32111/69/J.
ADMINISTRATIVE COUNCIL OF BASRAH:
*5s. Workshop Machinery. August 28. E.S.B. 32600/69/J.

Bulletin 152/69

MINISTRY OF FINANCE:
Video Magnetic Tape. August 31. E.S.B. 33235/69/J.
Pharmaceuticals. September 14. E.S.B. 33234/69/J.
IRAQI PORTS ADMINISTRATION:
*3s. Cotton Canvas. (Further Information.) E.S.B. 32110/69/J.
DIRECTOR-GENERAL OF POSTS, TELEGRAPHS AND TELEPHONES ADMINISTRATION:
Telephone Equipment. September 16. E.S.B. 33237/69/J.
CHAIRMAN OF ADMINISTRATIVE COUNCIL:
Workshop Equipment. August 28. E.S.B. 33238/69/J.
RAYON STATE COMPANY:
Cylinders. August 31. E.S.B. 33241/69/J.
MINISTRY OF DEFENCE:
Laboratory Equipment. September 11. E.S.B. 33267/69/J.
Antibiotics. August 28. E.S.B. 33280/69/J.
STATE ORGANIZATION OF INDUSTRY:
Workshop Machinery. September 4. E.S.B. 33260/69/J.
VEGETABLE OIL EXTRACTION CO. (PUBLIC):
Telephone Exchange. September 4. E.S.B. 33262/69/J.
Electric Balance. September 4. E.S.B. 33263/69/J.
Generator. September 4. E.S.B. 33261/69/J.
Air Compressor. September 4. E.S.B. 33264/69/J.
POSTS, TELEGRAPHS AND TELEPHONES ADMINISTRATION:
Stamp Cancelling Machines. September 2. E.S.B. 33236/69/J.

IRISH REPUBLIC

Bulletin 148/69

OFFALY COUNTY COUNCIL:
Construction of Bridge. October 2. E.S.B. 32175/69/J.

Bulletin 150/69

LIMERICK CORPORATION:
Fire Fighting Vehicles. August 29. E.S.B. 32793/69/J.

Bulletin 152/69

SLIGO COUNTY COUNCIL:
Pumping Equipment. September 12. E.S.B. 33207/69/J.

ITALY

Bulletin 149/69

ALLIED FORCES SOUTHERN EUROPE:
Paper. September 5. E.S.B. 32430/69/J.
*12s. Electronic Tubes. September 5. E.S.B. 32428/69/J.
*Paper Bags. September 5. E.S.B. 32429/69/J.

JORDAN

Bulletin 151/69

CENTRAL TENDERS BOARD:
*20s. Laboratory Equipment; Chemicals; Pharmaceuticals. August 27. E.S.B. 32911/69/J.

KUWAIT

Bulletin 149/69

MINISTRY OF ELECTRICITY AND WATER:
*6s. Cotton Rags. August 24. E.S.B. 32494/69/J.

Bulletin 150/69

*7s. Cable and Accessories. September 9. E.S.B. 32495/69/J.

Bulletin 152/69

*6s. Chlorine Containers, Chlorine. September 9. E.S.B. 33208/69/J.

LEBANON

Bulletin 151/69

DIRECTION DES TRAVAUX SERVICE ELECTROMECANIQUE:
Regulating Valves. August 26. (Pre-qualification.) E.S.B. 33248/69/J.

Bulletin 152/69

SECRETARIAT DE L'OFFICE DES CHEMINS DE FER:
Diesel Locomotives. Closing date postponed to October 1. (Further Information.) E.S.B. 27115/69/J.

LIBYA

Bulletin 151/69

MINISTRY OF FINANCE:
Medical Equipment. September 29. E.S.B. 32961/69/J.

Bulletin 152/69

Construction of School. September 22. E.S.B. 33212/69/J.

MALAGASY REPUBLIC

Bulletin 150/69

INSTITUT D'HYGIENE SOCIALE:
*8s. (In French.) Malathion. August 26. E.S.B. 32908/69/J.
*8s. (In French.) DDT. August 26. E.S.B. 32909/69/J.

MALAYSIA

Bulletin 151/69

MINISTRY OF INFORMATION AND BROADCASTING:
*9s. Television System and Equipment. September 2. (Advance Information.) E.S.B. 31991/69/J.

Bulletin 152/69

PUBLIC WORKS DEPARTMENT:
*Contractors' Plant. September 23. E.S.B. 32577/69/J.

MALTA

Bulletin 149/69

TREASURY:
*Mattresses. August 28. E.S.B. 32438/69/J.
*Electronic Scanner. August 28. E.S.B. 32439/69/J.
*Air Conditioners. August 28. E.S.B. 32440/69/J.
*Food Additives. September 4. E.S.B. 32492/69/J.

(*Continued on next page*)

OPPORTUNITIES FOR EXPORTERS, *continued*

MEXICO

Bulletin 149/69

COMISION FEDERAL DE ELECTRICIDAD:
*86s. **De-aerating Feedwater Heater.** September 8. E.S.B. 32455/69/J.

MOZAMBIQUE

Bulletin 148/69

DIRECCAO DES SERVICOS DES PORTOS CAMINHOS DE FERRO E TRANSPORTES:
Signalling and Remote Control Equipment. Closing date postponed to September 23. (Further Information.) E.S.B. 29786/69/J.
*7s. (In Portuguese.) **Brake Regulator and Valve Spare Parts.** August 28. E.S.B. 32145/69/J.
*4s. (In Portuguese.) **Railway Equipment.** August 27. E.S.B. 32148/69/J.
*11s. (In Portuguese.) **Bolts.** August 25. E.S.B. 32192/69/J.
*9s. (In Portuguese.) **Abrasive Discs; Emery Grindstones.** August 26. E.S.B. 32193/69/J.
*2s. (In Portuguese.) **Batteries.** August 26. E.S.B. 32196/69/J.
*3s. (In Portuguese.) **Electrical Supplies.** August 29. E.S.B. 32197/69/J.
BEIRA RAILWAY WAREHOUSE:
Workshop Equipment. August 27. E.S.B. 32198/69/J.
Electrical Equipment. August 25. E.S.B. 32199/69/J.
DETA AIRWAYS:
*2s. (In Portuguese.) **Workshop Supplies.** September 1. E.S.B. 32406/69/J.
*4s. (In Portuguese.) **Aircraft Spare Parts.** September 22. E.S.B. 32407/69/J.

NEW ZEALAND

Bulletin 148/69

NEW ZEALAND FOREST SERVICE:
*4s. **Roller Chain.** August 25. E.S.B. 32405/69/J.
MINISTRY OF WORKS:
*3s. **Roller Chain.** September 4. E.S.B. 32404/69/J.

Bulletin 149/69

DEPARTMENT OF HEALTH
*2s. **Union Cloth.** September 15. E.S.B. 32458/69/J.
POST OFFICE HEADQUARTERS:
*3s. **Wrenches.** August 27. E.S.B. 32457/69/J.

Bulletin 150/69

NEW ZEALAND RAILWAYS:
*30s. **Rectifier Units.** September 17. E.S.B. 32409/69/J.
POST OFFICE HEADQUARTERS:
*3s. **Twine.** August 29. E.S.B. 32493/69/J.

Bulletin 151/69

*3s. **Repp Cloth.** September 3. E.S.B. 32962/69/J.
*3s. **Radio Testing Equipment.** September 1. E.S.B. 32973/69/J.
NEW ZEALAND FOREST PRODUCTS LTD.:
*23s. **Evaporator.** September 15. E.S.B. 32995/69/J.
Lime Kiln. Closing date not stated. E.S.B. 32997/69/J.
*27s. **Boiler.** September 15. E.S.B. 32996/69/J.
NEW ZEALAND FOREST SERVICE:
*3s. **Saw Teeth.** August 27. E.S.B. 32971/69/J.
*6s. **Welding Generator.** August 28. E.S.B. 32972/69/J.

Bulletin 152/69

NEW ZEALAND RAILWAYS:
Permanent Way Materials. (Further Information.) E.S.B. 31947/69/J.

NIGER

Bulletin 152/69

FORCES ARMEES NIGERIENNE:
Military Clothing. September 9. E.S.B. 33297/69/J.

NORWAY

Bulletin 150/69

REGNSKAPSJEFENS KONTOR:
*16s. **Cranes.** September 10. E.S.B. 32443/69/J.

PAKISTAN

Bulletin 152/69

SUI NORTHERN GAS PIPELINES LTD.:
*8s. **Pipe Line.** September 4. E.S.B. 33290/69/J.
CAPITAL DEVELOPMENT AUTHORITY:
Excavators. August 25. E.S.B. 33289/69/J.

PAPUA AND NEW GUINEA

Bulletin 149/69

PAPUA AND NEW GUINEA ELECTRICITY COMMISSION:
*18s. **Refrigerators.** September 2. E.S.B. 32174/69/J.
SUPPLY AND TENDERS COMMITTEE, CAPITAL WORKS AND MAINTENANCE:
***Construction of Harbour Facilities.** Closing date not stated. E.S.B. 32454/69/J.

PERU

Bulletin 151/69

LIMA LIGHT AND POWER COMPANY:
*18s. **Transformers.** (Further Information.) E.S.B. 31757/69/J.

SAUDI ARABIA

Bulletin 148/69

MINISTRY OF INFORMATION:
Broadcasting Vehicle. September 13. E.S.B. 32183/69/J.

Bulletin 150/69

Cabinets and Shelves. September 23. E.S.B. 32516/69/J

SINGAPORE, REPUBLIC OF

Bulletin 149/69

PUBLIC WORKS DEPARTMENT:
*2s. **Laying Main Sewers.** August 26. E.S.B. 32426/69/J.

Bulletin 150/69

PUBLIC UTILITIES BOARD:
*11s. **Water Meters.** September 2. E.S.B. 32561/69/J.

Bulletin 151/69

ORANGE GROVE HOTELS LTD.:
Sanitary Fittings and Fixtures. Closing date not stated. E.S.B. 33072/69/J.

Bulletin 152/69

PUBLIC UTILITIES BOARD:
Stabilizer. August 26. E.S.B. 33271/69/J.
Cables. August 26. E.S.B. 33272/69/J.

SOUTH AFRICA

Bulletin 150/69

STATE PROCUREMENT BOARD:
*10s. **Ensigns.** August 27. E.S.B. 32508/69/J.
*7s. **Nylon Rope.** August 27. E.S.B. 32509/69/J.
STATE TENDER BOARD:
*8s. **Triodyne Electronic Unit.** August 25. E.S.B. 32512/69/J.
*5s. **Nickel Silver Strip.** August 25. E.S.B. 32514/69/J.
*17s. **Radio Receivers.** August 26. E.S.B. 32515/69/J.
CAPE PROVINCIAL TENDER BOARD:
*3s. **Pens and Nibs.** August 26. E.S.B. 32449/69/J.
*4s. **Educational Supplies.** August 26. E.S.B. 32448/69/J.
*6s. **Laboratory Apparatus.** August 26. E.S.B. 32447/69/J.

SUDAN

Bulletin 150/69

SUDAN GEZIRA BOARD:
*3s. **Reversible Cutting Edges and Tines.** August 28. E.S.B. 32521/69/J.
*4s. **Woodworking Machinery.** August 30. E.S.B. 32524/69/J.

SYRIAN ARAB REPUBLIC

Bulletin 150/69

UNIVERSITY OF ALEPPO:
Instruments. September 4. E.S.B. 32580/69/J.
Surveying Instruments. September 21. E.S.B. 32579/69/J.

TAIWAN

Bulletin 149/69

CENTRAL TRUST OF CHINA:
***Pumps and Motors.** September 18. E.S.B. 32478/69/J.
*3s. **Pneumatic Rammer.** August 26. E.S.B. 32483/69/J.
*7s. **Railway Car Mover.** September 18. E.S.B. 32477/69/J.
*3s. **Swivel Joints for Pipes.** September 23. E.S.B. 32460/69/J.
*3s. **Potassium Borofluorate.** September 23. E.S.B. 32459/69/J.
*4s. **Gauges.** August 26. E.S.B. 32461/69/J.
*4s. **Laboratory Equipment.** September 17. E.S.B. 32467/69/J.
*4s. **Pharmaceuticals.** September 19. E.S.B. 32479/69/J.
*4s. **Beer Pasteurizer.** September 19. E.S.B. 32480/69/J.
*3s. **Varnish.** September 19. E.S.B. 32481/69/J.
*5s. **Electrostatic Copper; Printing Machine.** August 26. E.S.B. 32484/69/J.
*4s. **Bag Closing Machine.** August 28. E.S.B. 32487/69/J.
*2s. **Cable.** August 28. E.S.B. 32488/69/J.
*4s. **Filter/Separator Vessel.** August 29. E.S.B. 32489/69/J.
*4s. **Catalyst.** August 30. E.S.B. 32490/69/J.
*4s. **Gas Alarm System.** August 27. E.S.B. 32486/69/J.
*4s. **Filter, Pump.** September 16. E.S.B. 32462/69/J.
*9s. **Centrifugal Pumps.** September 22. E.S.B. 32186/69/J.
*8s. **Railway Signal System.** September 19. E.S.B. 32485/69/J.

Bulletin 151/69

*4s. **Petrol Pumps.** September 22. E.S.B. 32833/69/J.
*3s. **Steel Pipes.** August 29. E.S.B. 32933/69/J.
*3s. **Spark Plugs.** August 30. E.S.B. 32934/69/J.
*7s. **Garage Equipment.** September 24. E.S.B. 32957/69/J.
*4s. **Steel Rails.** September 24. E.S.B. 32959/69/J.
*4s. **Tyres and Tubes.** September 24. E.S.B. 32958/69/J.
*3s. **Al-mn Master Alloy.** September 23. E.S.B. 32936/69/J.
*3s. **Bus Chassis.** September 23. E.S.B. 32935/69/J.
***Railway Carriage Bodies.** September 17. E.S.B. 32468/69/J.
*3s. **Steel.** September 24. E.S.B. 32836/69/J.

TANZANIA

Bulletin 151/69

CENTRAL TENDER BOARD:
Milking Machines. September 29. E.S.B. 32951/69/J.
Milk Cooling Machinery. September 27. E.S.B. 32954/69/J.
Liquid Nitrogen Producing Machine. September 29. E.S.B. 32952/69/J.

THAILAND

Bulletin 150/69

STATE RAILWAY OF THAILAND:
Aluminium Tube. August 25. E.S.B. 32463/69/J.
Nuts. August 27. E.S.B. 32466/69/J.
Augers. August 27. E.S.B. 32471/69/J.
Cotters. August 27. E.S.B. 32473/69/J.
Gunmetal Tube. August 28. E.S.B. 32530/69/J.
Electric Meters. August 25. E.S.B. 32534/69/J.
Calcium Carbide. August 28. E.S.B. 32535/69/J.
Metal Polish. August 28. E.S.B. 32536/69/J.
Tile Insulator. August 26. E.S.B. 32538/69/J.
Steel. August 26. E.S.B. 32465/69/J.
Steel Sheet. August 25. E.S.B. 32540/69/J.
*2s. **Screws, Nuts, Bolts.** August 27. E.S.B. 32464/69/J.

Bulletin 151/69

METROPOLITAN ELECTRICITY AUTHORITY:
*19s. **Circuit Breakers.** September 16. E.S.B. 32592/69/J.
17s. **Lightning Arresters.** September 23. E.S.B. 32937/69/J.

TOGO

Bulletin 151/69

LA DIRECTION DES TRAVAUX PUBLICA DE LA REPUBLIQUE:
*2s. (French Schedule). **Road Maintenance Vehicles and Equipment.** November 5. E.S.B. 21385/69/J.

TRINIDAD AND TOBAGO

Bulletin 149/69

MINISTRY OF HEALTH:
*From 1s. to 8s. **Hospital Supplies.** August 25. E.S.B. 32497/69/J.

TURKEY

Bulletin 149/69

TURKISH RADIO-TELEVISION ASSOCIATION:
*4s. **Film.** September 11. E.S.B. 32475/69/J.

Bulletin 150/69

RETIREMENT FUND ADMINISTRATION:
*16s. **Switchboard.** September 1. E.S.B. 32510/69/J.
BANK OF PROVINCES:
Fork Lift Trucks. September 1. E.S.B. 32507/69/J.
TURKISH RADIO-TELEVISION ASSOCIATION:
*6s. **Reversal Film.** September 11. E.S.B. 32505/69/J.
*4s. **Photographic Chemicals.** September 11. E.S.B. 32476/69/J.
LAND FORCES COMMAND:
*9s. **Grinding Machines.** August 25. E.S.B. 32506/69/J.

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*108s. **Medical Equipment.** September 15. E.S.B. 33225/69/J.
POST-TELEGRAPH-TELEPHONE ADMINISTRATION:
*13s. **Bronze Strips.** September 9. E.S.B. 32969/69/J.

Bulletin 152/69

LAND FORCES COMMAND:
*15s. **Vehicle Spare Parts.** September 1. E.S.B. 33242/69/J.

URUGUAY

Bulletin 150/69

ANCAP:
*12s. (In Spanish.) **Workshop Equipment.** Closing date postponed to August 22. (Further Information.) E.S.B. 25603/69/J.
*(In Spanish.) **Insulating Chains.** October 14. E.S.B. 32587/69/J.
*8s. (In Spanish.) **Centrifuge Equipment.** September 2. E.S.B. 32586/69/J.
*11s. (In Spanish.) **Hoses.** September 9. E.S.B. 32585/69/J.
BANK OF THE REPUBLIC:
*4s. (In Spanish.) **Paper, Paper Boards.** September 23. E.S.B. 32599/69/J.
UTE (STATE ELECTRICITY AND TELEPHONE BOARD):
*18s. (In Spanish.) **Lubricating Oil.** 1st call, August 26; 2nd call, September 2. E.S.B. 32584/69/J.

VIETNAM

Bulletin 149/69

INDUSTRIAL DEVELOPMENT CENTRE:
*16s. **Printing Machines and Equipment.** September 15. E.S.B. 32441/69/J.
*14s. **Animal Vitamin and Feed Mill Plant.** September 15. E.S.B. 32470/69/J.

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*14s. **Animal Feed Mill Machinery and Equipment.** (Further Information.) E.S.B. 21173/69/J.

Bulletin 151/69

*12s. **Equipment for Pig Iron Plant.** September 15. E.S.B. 32938/69/J.
*11s. **Radio Cabinet and Component Parts.** September 15. E.S.B. 33202/69/J.

Government Publications

required by customers in Wales may be obtained quickly from

Her Majesty's Stationery Office, 109 St. Mary Street, Cardiff, CF1 1JW

Programme of TRADE PROMOTIONS, 1969-71

The name, address and telephone number of the merged Trade Fairs Branch and British Weeks and Store Promotions Directorate are now Board of Trade, Trade Promotions Branch, Tower Block, Hillgate House, 26 Old Bailey, London, E.C.4 (Tel. 01-248 5757).

The supplement to the *Board of Trade Journal* is published every four months; amendments and additions are given in the first issue of each interim month.

Section I lists the events over the next two years for which Board of Trade support is already being planned, or is under consideration. The information is necessarily brief, but further details may be obtained from the officer named against the event. (Tel. 01-248 5757).

Section II (Europe) and Section III (outside Europe) list a number of regular overseas trade fairs, some of which are also included in Section I. Section IV lists some United Kingdom trade fairs.

Fairs in this supplement are classified under the commodity groups below, definite dates being given when known or alternatively the month in which a fair is usually held.

General
Agriculture, forestry, fishing, agricultural machinery
Aircraft and aeronautical equipment
Books and periodicals
Building, public works and construction equipment
Chemicals and allied industries, including plastics
Clothing
Display and shop equipment
Engineering, electrical and electronic, including radio and television
Engineering, other
Fancy goods, jewellery and giftware
Foodstuffs, food machinery, hotel and catering equipment
Footwear
Furniture, furnishings, household equipment and hardware
Handicrafts
Heating and ventilating
Horticulture and horticultural equipment
Hospital, medical, surgical and dental equipment
Laundry and allied services
Leather, leather goods and fur
Motor vehicles, motor cycles and cycles
Music and musical instruments
Office machinery and equipment
Packaging machinery and materials, including containers
Photographic equipment
Pottery and glassware
Printing, stationery and printing machinery
Scientific instruments and nuclear equipment
Ships and boats
Sports goods and camping equipment, including caravans
Textiles and textile machinery
Toys and games
Watches and clocks
Other specialized fairs

Inquiries for details of the Joint Venture Scheme under which the Board of Trade co-operates with trade associations or other non-profit-making bodies and any general inquiries in connection with this Section not related to a specific event should be made to the Board of Trade (Tel. 01-248 5757, Ext. 7200).

SECTION I

Overseas Fairs, British Weeks and Store Promotions taking place with Board of Trade assistance

(a) General Fairs–Page i
(b) Specialized Fairs–Page iii
(c) British Weeks and Store Promotions–Page xviii

(a) General Fairs

1969

Auckland: INTERNATIONAL TRADE FAIR – August 20-September 6, 1969
A British Pavilion organized by the Board of Trade.
(Mrs. I. M. Janzen, Ext. 7093)

Dieppe: FRANCO/BRITISH TRADE FAIR – September 6-14, 1969
A joint venture with the Federation of Sussex Industries.
(A. G. Pearson, Ext. 7207)

Vienna: INTERNATIONAL AUTUMN TRADE FAIR – September 7-14, 1969
Joint ventures with the London Chamber of Commerce and the Birmingham Engineering and Building Centre.
(Miss F. King, Ext. 7092)

Brno: INTERNATIONAL TRADE FAIR – September 7-16, 1969
Joint ventures with the Scientific Instrument Manufacturers Association and the Federation of Manufacturers of Construction Equipment.
A reserve list of firms requiring space is in operation.
(B. L. Banks, Ext. 7213)

Plovdiv: INTERNATIONAL FAIR – September 21-30, 1969
The Board of Trade will organize a British Pavilion at this event.
(J. R. Schaffer, Ext. 7246)

Paramaribo: SURINAM TRADE FAIR – September 25-October 8, 1969
An Official Information Stand.
(Mrs. I. M. Janzen, Ext. 7093)

Metz: INTERNATIONAL AUTUMN TRADE FAIR – October 1-12, 1969
A joint venture with the London Chamber of Commerce.
(A. G. Pearson, Ext. 7207)

Nairobi: NAIROBI SHOW – September 30-October 4, 1969
Joint venture with the British Agricultural Export Council. Firms interested in participation should contact the Council.
(Miss G. Adams, Ext. 7204)

Baghdad: INTERNATIONAL FAIR – October 1-30, 1969
The Board of Trade will be organizing a British Pavilion at this event. A reserve list of firms requiring space is in operation.
(B. L. Banks, Ext. 7213)

Tehran: SECOND ASIAN INTERNATIONAL TRADE FAIR – October 5-24, 1969
A British Pavilion organized by the Board of Trade.
(J. R. Schaffer, Ext. 7246)

Sydney: INTERNATIONAL TRADE FAIR – October 16-25, 1969
A joint venture with the London Chamber of Commerce.
(Mrs. I. M. Janzen, Ext. 7093)

1970

Frankfurt: INTERNATIONAL TRADE FAIR (SPRING) – February 22-26, 1970
Probable joint ventures with the
(1) Pianoforte Manufacturers' Association.
(2) Association of Musical Instrument Industries.
(3) British Stationery and Office Equipment Association.
(4) British Jewellers' Association.
(5) Federation of British Carpet Manufacturers.
Firms interested in participation should contact their associations.
(K. J. C. Edgington, Ext. 7201)

Lyons: INTERNATIONAL TRADE FAIR – March 14-23, 1970
Joint ventures with:
(i) Birmingham Engineering & Building Centre
(ii) London Chamber of Commerce
(iii) Gifts & Fancy Goods Association
and possible joint ventures with other appropriate trade associations. Firms interested in participation should contact their associations.
(A. G. Pearson, Ext. 7207)

Johannesburg: RAND EASTER SHOW – March 23-April 6, 1970
A probable joint venture with the Consumer Durables Group (British National Export Council).
(Miss G. Adams, Ext. 7204)

Oslo: BRITISH CONSUMER DURABLES DISPLAY – April 20-26, 1970
A joint venture with the British National Export Council Consumer Durables Product Group).
(A. G. Pearson, Ext. 7207)

Hanover: HANOVER FAIR – April 25-May 3, 1970
Official information office and probable joint ventures with
(1) British Electrical & Allied Manufacturers' Association.
(2) Business Equipment Trade Association.
(3) Lighting Industry Federation.
(4) British Internal Combustion Engine Manufacturers' Association.
(5) British Stationery & Office Equipment Association.
(6) Engineering & Building Centre, Birmingham.
(7) British Pottery Manufacturers' Federation.
(8) British Jeweller's Association.
and possible joint ventures with
(1) British Refrigeration & Air Conditioning Association.
(2) Glassware Manufacturers' Association.
(3) Electronic Component Centre (Great Britain) Ltd.
Firms interested in participation should contact their associations.
(Miss E. J. Slegg, Ext. 7080)

On the first day of the Moscow printing exhibition, Inpolygraphmash 69, Deputy Prime Minister Novikov (centre), heading a delegation of over 70 senior engineers, asked for the Muirhead Mufax equipment on display to be outlined to him by Minister of Press Matters Michailov. To his right is Minister of Production Machinery Dayenin, who took particular interest in the Muirhead Muset type-justifier.

Gothenburg: INTERNATIONAL SWEDISH TRADE FAIR – May 9-18, 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(R. J. Ager, Ext. 7205)

Budapest: INTERNATIONAL TRADE FAIR – May 22-June 1, 1970
The Board of Trade may organize a British Pavilion at this event.
(J. R. Schaffer, Ext. 7246)

Tel-Aviv: INTERNATIONAL TRADE FAIR – May 25-June 9, 1970
Probable British Pavilion.
(B. L. Banks, Ext. 7213)

Poznan: INTERNATIONAL FAIR – June, 1970
Probable British Pavilion.
(B. L. Banks, Ext. 7213)

Lisbon: INTERNATIONAL TRADE FAIR – June 1970
Possible joint ventures with appropriate trade associations. Firms interested in participation should contact their association.
(T. E. Kerfoot, Ext. 7011)

Helsinki: INTERNATIONAL TRADE FAIR – September 17-27, 1970
British participation at this event will be a major feature of the 'Britain in Finland 1970' trade drive. The Board of Trade is organizing an official information stand and joint ventures with:
(i) London Chamber of Commerce.
(ii) Birmingham Engineering & Building Centre.
(iii) British National Export Council (Consumer Durables Product Group).
(iv) British Compressed Air Society.
All inquiries should be addressed to the Board of Trade.
(A. G. Pearson, Ext. 7207)

Plovdiv: INTERNATIONAL FAIR – September 20-29, 1970
The Board of Trade may organize a British Pavilion at this event.
(J. R. Schaffer, Ext. 7246)

Vienna: INTERNATIONAL AUTUMN TRADE FAIR – September 1970
Possible joint ventures with appropriate trade associations. Firms interested in participation should contact their association.
(Miss F. King, Ext. 7092)

Bucharest: INTERNATIONAL TRADE FAIR – October 13-24, 1970
The Board of Trade may organize a British Pavilion at this event.
(B. L. Banks, Ext. 7213)

1971

Frankfurt: INTERNATIONAL TRADE FAIR (SPRING) – February 1971
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(K. J. C. Edgington, Ext. 7201)

Lyons: INTERNATIONAL TRADE FAIR – March 1971
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(A. G. Pearson, Ext. 7207)

Hanover: HANOVER FAIR – April/May 1971
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(Miss E. J. Slegg, Ext. 7080)

Wellington: INTERNATIONAL TRADE FAIR – August 18-September 4, 1971
A possible British Pavilion.
(Mrs. I. M. Janzen, Ext. 7093)

(b) Specialized Fairs

Agriculture, Forestry, Fishing and Agricultural Machinery

1969

Santa Cruz (Bolivia): AGRICULTURAL, ANIMAL, INDUSTRIAL AND COMMERCIAL EXHIBITION – September 20-28, 1969
Probable Official Information Stand.
(Mrs. I. M. Janzen, Ext. 7093)

Copenhagen: INTERNATIONAL AGRICULTURAL MACHINERY EXHIBITION (AGRIMA) – December 3-7, 1969
A possible point venture with the Agricultural Engineers Association.
(A. G. Pearson, Ext. 7207)

1970

Paris: INTERNATIONAL AGRICULTURAL MACHINERY EXHIBITION – March 10-15, 1970
A possible joint venture with the Agricultural Engineers Association. Firms interested in participation should contact the Association.
(R. J. Ager, Ext. 7205)

Verona: INTERNATIONAL AGRICULTURAL FAIR – March 1970
Joint venture with the British Agricultural Export Council. Firms interested in participation should contact the Export Council.
(Miss F. King, Ext. 7092)

Cologne: INTERNATIONAL AGRICULTURAL SHOW – May 24-31, 1970
Probable joint venture with Agricultural Engineers' Association.
(S. Bickel, Ext. 7216)

Novi Sad: INTERNATIONAL AGRICULTURAL FAIR – May 1970
A possible joint venture with the Agricultural Engineers Association. Firms interested in participation should contact the Association.
(B. L. Banks, Ext. 7213)

Madrid: INTERNATIONAL AGRICULTURAL LIVESTOCK FAIR (FERIA DEL CAMPO).– May 20-June 7, 1970
A possible joint venture with the British Agricultural Export Council. Firms interested in participation should contact the Export Council.
(T. E. Kerfoot, Ext. 7011)

Santarem: RIBATEJO AGRICULTURAL FAIR – June 1970
Probable joint venture with the British Agricultural Export Council. Firms interested in participation should contact the Export Council.
(T. E. Kerfoot, Ext. 7011)

Jonkoping: EUROPEAN AGRICULTURAL AND INDUSTRIAL FAIR (ELMIA) – June 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(R. J. Ager, Ext. 7205)

Madrid: WORLD POULTRY CONGRESS AND EXHIBITION – September 6-12, 1970
Possible joint venture with the British Agricultural Export Council. Firms interested in participation should contact the Export Council.
(T. E. Kerfoot, Ext. 7011)

Aircraft and Aeronautical Equipment

1969

Tokyo: SCIENCE MUSEUM SHOWS AT THE TIME OF THE TOKYO BRITISH WEEK – September 25-October 5, 1969
(a) Joint venture with the Society of British Aerospace Companies.
(b) Joint venture with the Scientific Instrument Manufacturers Association.
(Mrs. I. M. Janzen, Ext. 7093)

1970

Hanover: INTERNATIONAL AIR SHOW – April 24-May 3, 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(K. J. C. Edgington, Ext. 7201)

Turin: INTERNATIONAL AEROSPACE SHOW – June 5-14, 1970
Joint venture with the Society of British Aerospace Companies. Firms interested in participation should contact the Society.
(Miss F. King, Ext. 7092)

1971

Paris: INTERNATIONAL AERONAUTICS AND SPACE EXHIBITION – May-June 1971
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(R. J. Ager, Ext. 7205)

Books and Periodicals

1969

Frankfurt: INTERNATIONAL BOOK FAIR – October 8-13, 1969
Joint venture with the Publishers Association.
(Miss E. J. Slegg, Ext. 7080)

Mr. Emil Jonsson, Icelandic Minister for Foreign Affairs (left), discusses the British section at the Reykjavik Educational Equipment Exhibition with the British Ambassador, Mr. A. S. Halford-MacLeod.

FINNISH INDUSTRIES FAIR

Large-scale display of Finnish products

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1970

Brussels: INTERNATIONAL BOOK FAIR – March 1970
A possible joint venture with the Publishers Association. Firms interested in participation should contact the Association.
(A. G. Pearson, Ext. 7207)

Paris: INTERNATIONAL EXHIBITION FOR SCIENTIFIC AND TECHNICAL BOOKS – April 1970
Possible joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(R. J. Ager, Ext. 7205)

Bologna: INTERNATIONAL BOOK FAIR FOR CHILDREN AND YOUTH – April-May 1970
Probable Trade Information Stand manned by the Book Development Council.
(Miss F. King, Ext. 7092)

Frankfurt: INTERNATIONAL BOOK FAIR – September 24-29, 1970
Probable joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(Miss E. J. Slegg, Ext. 7080)

1971

Frankfurt: INTERNATIONAL BOOK FAIR – September/October 1971
Possible joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(Miss E. J. Slegg, Ext. 7080)

Building, Public Works and Construction Equipment

1969

Vienna: INTERNATIONAL WATER SUPPLY CONGRESS AND EXHIBITION – September 1-5, 1969
A joint venture with the Water Purification Plant Association.
(Miss F. King, Ext. 7092)

Munich: INTERNATIONAL SEWAGE AND WATER TREATMENT ENGINEERING EXHIBITION (IFAT) – September 6-13, 1969
Joint venture with the London Chamber of Commerce.
(Miss E. J. Slegg, Ext. 7080)

Paris: INTERNATIONAL BUILDING EXHIBITION (BATIMAT) – November 20-30, 1969
A joint venture with the Building Materials Export Group.
(R. J. Ager, Ext. 7205)

1970

Hanover: INTERNATIONAL BUILDERS' SUPPLIES EXHIBITION (CONSTRUCTA III) – January 24-February 1, 1970
Joint venture with the Building Materials Export Group.
(Miss E. J. Slegg, Ext. 7080)

Brussels: INTERNATIONAL BUILDING MATERIALS AND ACCESSORIES EXHIBITION (BÂTIMENT) – March 14-22, 1970
A possible joint venture with the Building Materials Export Group. Firms interested in participation should contact the Export Group.
(A. G. Pearson, Ext. 7207)

ADVERTISEMENT INQUIRIES FOR THE JOURNAL

Inquiries concerning the insertion of advertisements in the Board of Trade Journal *should be addressed to HMSO, Room D94, Atlantic House, Holborn Viaduct, London, E.C.*1 (01-248 9876, *Ext.* 6147).

Chemicals and Allied Industries including Plastics

1969

Utrecht: INTERNATIONAL EXHIBITION OF METAL FINISHING TECHNIQUES (EUROFINISH/VOM) – September 9-13, 1969
A joint venture with the London Chamber of Commerce.
(T. E. Kerfoot, Ext. 7011)

1970

Munich: SECOND INTERNATIONAL TRADE EXHIBITION AND CONGRESS FOR BIOCHEMICAL ANALYSIS (ANALYTICA) – April 29-May 2, 1970
Probable joint venture with the London Chamber of Commerce. Firms interested in participation should contact the Chamber.
(K. J. C. Edgington, Ext. 7201)

Paris: INTERNATIONAL PLASTICS AND RUBBER EXHIBITION (EUROPLASTIQUE) – June 2-10, 1970
Possible joint ventures with appropriate trade associations. Firms interested in participation should contact their trade association.
(R. J. Ager, Ext. 7205)

Oyonnax: EXHIBITION OF OPTICAL MATERIALS – June 4-8, 1970
A possible joint venture with the London Chamber of Commerce. Firms interested in participation should contact the London Chamber.
(A. G. Pearson, Ext. 7207)

Frankfurt: 16TH CHEMICAL ENGINEERING EXHIBITION AND CONGRESS (ACHEMA) – June 17-24, 1970
Joint ventures with The British Chemical Plant Manufacturers Association, The Scientific Instrument Manufacturers Association and The British Laboratory Ware Association and a trade information stand manned by the Book Development Council.
(K. J. C. Edgington, Ext. 7201)

Moscow: CHEMISTRY EXHIBITION (KHIMIYA 70) – September 10-24, 1970
A possible British Pavilion. The Board of Trade is not at this stage inviting applications from firms, but any firm which would wish to have further information as it becomes available may register its preliminary interest with:
(J. R. Schaffer, Ext. 7246)

Utrecht: INTERNATIONAL PLASTICS EXHIBITION (MACROPLASTIC) – October 20-November 5, 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(T. E. Kerfoot, Ext. 7011)

1971

Paris: INTERNATIONAL CHEMICAL EXHIBITION – April-May 1971
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their association.
(R. J. Ager, Ext. 7205)

Clothing

1969

Cologne: INTERNATIONAL MEN'S FASHION WEEK – August 22-24, 1969
Joint ventures with the British Menswear Guild and the Clothing Manufacturers' Federation.
(S. Bickel, Ext. 7216)

Turin: INTERNATIONAL FASHION TRADE FAIR (SAMIA) – September 5-8, 1969
Joint venture with the Clothing Export Council.
(Miss F. King, Ext. 7092)

New York: DISPLAY OF BRITISH WOMEN'S WEAR – September 24-October 3, 1969
A joint venture with the Clothing Export Council.
(Miss J. M. Coker, Ext. 318)

Copenhagen: FASHION FAIR – September 28-October 1, 1969
A joint venture with the Clothing Export Council.
(A. G. Pearson, Ext. 7207)

Toronto: DISPLAY OF BRITISH WOMENSWEAR – October 4-10, 1969
A probable joint venture with the Clothing Export Council.
(Miss G. Adams, Ext. 7204)

Munich: FASHION WEEK – October 5-9, 1969
Joint venture with the Clothing Export Council.
(Miss H. McKinlay, 7203)

Montreal: DISPLAY OF BRITISH WOMENSWEAR – October 11-16, 1969
A probable joint venture with the Clothing Export Council.
(Miss G. Adams, Ext. 7204)

Vienna: LADIES' FASHION SHOW – October 19-22, 1969
Joint venture with the Clothing Export Council.
(Miss F. King, Ext. 7092)

New York: NATIONAL ASSOCIATION OF MEN'S SPORTSWEAR BUYERS – October 19-22, 1969
A joint venture with the Clothing Export Council.
(Miss J. M. Coker, Ext. 318)

Cologne: INTERNATIONAL FAIR FOR THE CHILD – October 24-26, 1969
Joint ventures with the British Nursery Goods Association and Junior Fashion Group of London.
(Miss H. McKinlay, 7203)

New York: NATIONAL OUTERWEAR AND SPORTSWEAR ASSOCIATION CONVENTION AND SUPPLIERS' EXHIBITION – October 26-29, 1969
A possible joint venture with the Leather Institute. Firms interested in participation should contact the Institute.
(Miss J. M. Coker, Ext. 318)

Düsseldorf: INTERNATIONAL FASHION TRADE FAIR (IGEDO) – October 26-30, 1969
Joint venture with the Clothing Export Council.
(Miss H. McKinlay, 7203)

Paris: INTERNATIONAL EXHIBITION OF WOMEN'S READY-TO-WEAR CLOTHING – November 8-13, 1969
A joint venture with the Clothing Export Council.
(R. J. Ager, Ext. 7205)

1970

New York: DISPLAY OF BRITISH CHILDREN'S WEAR – January 2-12, 1970
A joint venture with the National Children's Wear Association. Firms interested in participation should contact the association.
(Miss J. M. Coker, Ext. 318)

San Francisco: DISPLAY OF BRITISH CHILDREN'S WEAR – January 13-16, 1970
A probable joint venture with the National Children's Wear Association.
(Miss G. Adams, Ext. 7204)

Paris: EUROPEAN MENSWEAR EXHIBITION – February 7-10, 1970
Possible joint ventures with appropriate trade associations. Firms interested in participation should contact their association.
(R. J. Ager, Ext. 7205)

Paris: KNITTING INDUSTRIES EXHIBITION – February 7-10, 1970
A possible joint venture with British Hosiery and Knitwear Export Group. Firms interested in participation should contact the Group.
(R. J. Ager, Ext. 7205)

New York: DISPLAY OF BRITISH MEN'S WEAR – February 1970
A possible joint venture with the Clothing Export Council. Firms interested in participation should contact the Council.
(Miss J. M. Coker, Ext. 318)

Copenhagen: FASHION FAIR – March 15-18, 1970
A possible joint venture with the Clothing Export Council. Firms interested in participation should contact the Council.
(A. G. Pearson, Ext. 7207)

Düsseldorf: INTERNATIONAL FASHION TRADE FAIR (IGEDO) – March 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their association.
(Miss H. McKinlay, 7203)

New York: NATIONAL ASSOCIATION OF MEN'S SPORTSWEAR BUYERS – April 5-8, 1970
A probable joint venture with the Clothing Export Council. Firms interested in participation should contact the Council.
(Miss J. M. Coker, Ext. 318)

Munich: FASHION WEEK – April 5-9, 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(Miss H. McKinlay, 7203)

Düsseldorf: INTERNATIONAL FASHION TRADE FAIR (IGEDO) – April 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(Miss H. McKinlay, 7203)

Cologne: INTERNATIONAL FAIR FOR THE CHILD – April 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(Miss H. McKinlay, 7203)

Paris: INTERNATIONAL EXHIBITION OF WOMEN'S READY-TO-WEAR CLOTHING – April 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(R. J. Ager, Ext. 7205)

Copenhagen: FASHION FAIR – September 27-30, 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(A. G. Pearson, Ext. 7207)

Munich: FASHION WEEK – October 4-8, 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(Miss H. McKinlay, 7203)

Paris: INTERNATIONAL EXHIBITION OF WOMEN'S READY-TO-WEAR CLOTHING – November 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(R. J. Ager, Ext. 7205)

1971

Munich: FASHION WEEK – March 1971
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(Miss H. McKinlay, 7203)

Munich: FASHION WEEK – October 1971
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(Miss H. McKinlay, 7203)

Display and Shop Equipment

1970

Düsseldorf: 3RD EUROPEAN FAIR FOR SHOPFITTING AND DISPLAY WITH CONGRESS – February 21-25, 1970
Joint venture with the National Display Equipment Association. Firms interested should contact the Association.
(Miss H. McKinlay, 7203)

Engineering, Electrical and Electronic, including Radio and Television

1969

San Francisco: WESTERN ELECTRONIC SHOW AND CONVENTION – 'WESCON' – August 19-22, 1969
A joint venture with the Electronic Engineers Association.
(Miss G. Adams, Ext. 7204)

Amsterdam: INTERNATIONAL RADIO AND TELEVISION EXHIBITION (FIRATO) – September 19-28, 1969
A joint venture with the Federation of British Audio.
(T. E. Kerfoot, Ext. 7011)

Tokyo: SCIENCE MUSEUM SHOWS AT THE TIME OF THE TOKYO BRITISH WEEK – September 25-October 5, 1969
(a) Joint venture with the Scientific Instrument Manufacturers Association.
(b) Joint venture with the Society of British Aerospace Companies.
(Mrs. I. M. Janzen, Ext. 7093)

Toronto: INTERNATIONAL ELECTRONICS CONFERENCE AND EXHIBITION – October 6-8, 1969
Joint venture with the London Chamber of Commerce.
(Miss G. Adams, Ext. 7204)

Geneva: EXHIBITION OF BRITISH ELECTRICAL AND ALLIED COMPONENTS AND PRECISION MACHINING EQUIPMENT – November 3-7, 1969
A joint venture with the British Electrical and Allied Manufacturers Association. Firms interested in participation should contact the Association.
(T. E. Kerfoot, Ext. 7011)

Chicago: NATIONAL ELECTRONICS CONFERENCE AND EXHIBITION – December 8-10, 1969
The Board of Trade will be considering joint ventures with the appropriate trade associations.
(P. J. Dring, Ext. 7097)

1970

Gothenburg: SCANDINAVIAN LIGHTING FAIR – January 21-25, 1970
A joint venture with the Lighting Industry Federation, and a possible joint venture with the Decorative Lighting Manufacturers' and Distributors' Association.
(R. J. Ager, Ext. 7205)

Anaheim: NATIONAL ELECTRONIC PACKAGING CONFERENCE 'NEPCON 70 WEST' – February 10-12, 1970
A possible joint venture with the Metal Finishers Association. Firms interested in participation should contact the Association.
(Miss G. Adams, Ext. 7204)

CATALOGUES OF GOVERNMENT PUBLICATIONS

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Melbourne: INTERNATIONAL CONTROL ELECTRONICS TELECOMMUNICATIONS INSTRUMENT AND AUTOMATION EXHIBITION (CETIA) – February 23-27, 1970
Possible joint venture with the appropriate trade associations. Firms interested in participation should contact their associations.
(Mrs. I. M. Janzen, Ext. 7093)

Prague: 2ND INTERNATIONAL COMPUTER AND DATA PROCESSING SHOW 'INCOMEX' – March 10-23, 1970
A probable joint venture with the London Chamber of Commerce. Firms interested in participation should contact the Chamber.
(B. L. Banks, Ext. 7213)

New York: INSTITUTE OF ELECTRICAL AND ELECTRONICS ENGINEERING EXHIBITION – March 23-26, 1970
A joint venture with the Electronic Engineering Association. Firms interested in participation should contact the Association.
(Miss J. M. Coker, Ext. 318)

Paris: INTERNATIONAL ELECTRONIC COMPONENTS EXHIBITION – April 3-8, 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(R. J. Ager, Ext. 7205)

Paris: ELECTRICAL EQUIPMENT EXHIBITION – May 27-June 4, 1970
Possible joint ventures with appropriate trade associations. Firms interested in participation should contact their association.
(R. J. Ager, Ext. 7205)

Johannesburg: ELECTRA '70 – ELECTRICAL, ELECTRONIC AND NUCLEONIC ENGINEERING EXHIBITION – September 14-19, 1970
Possible joint ventures with the appropriate trade associations. Firms interested in participation should contact their associations.
(Miss G. Adams, Ext. 7204)

Munich: INTERNATIONAL EXHIBITION OF ELECTRONIC COMPONENTS AND RELATED MEASURING AND PRODUCTION EQUIPMENT (ELECTRONICA) – November 5-11, 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(K. J. C. Edgington, Ext. 7201)

Engineering, Other

1969

Mexico City: SEVENTH INTERNATIONAL CONFERENCE OF THE INTERNATIONAL SOCIETY OF SOIL MECHANICS AND FOUNDATION ENGINEERING – August 25-30, 1969
A joint venture with the British Geotechnical Society.
(Mrs. I. M. Janzen, Ext. 7093)

Kuala Lumpur: BRITISH ENGINEERING WEEK – September 8-12, 1969
A joint venture with the London Chamber of Commerce. Firms interested in participation should contact the Chamber.
(Mrs. I. M. Janzen, Ext. 7093)

Singapore: BRITISH ENGINEERING WEEK – September 16-20, 1969
A joint venture with the London Chamber of Commerce.
(Mrs. I. M. Janzen, Ext. 7093)

Essen: WELDING AND CUTTING FAIR – September 20-28, 1969
A joint venture with the British Electrical and Allied Manufacturers' Association (Welding Section).
(K. J. C. Edgington, Ext. 7201)

Stockholm: TECHNICAL FAIR – October 1-7, 1969
Joint ventures with:
(i) the London Chamber of Commerce, and
(ii) the Building Materials Export Group.
(R. J. Ager, Ext. 7205)

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ASIA 69

2nd

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Paris: INTERNATIONAL HYDRAULICS AND COMPRESSED AIR EXHIBITION – October 20-25, 1969
A Trade Information Stand organized by the Association of Hydraulic Equipment Manufacturers.
(R. J. Ager, Ext. 7205)

Milan: ITALIAN SALON FOR HYDRAULIC, PNEUMATIC AND LUBRICATING APPARATUS (FLUID '69) – October 21-26, 1969
A joint venture with the Association of Hydraulic Equipment Manufacturers.
(Miss F. King, Ext. 7092)

Rotterdam: OFFSHORE DRILLING AND PRODUCTION EXHIBITION (ODPEX) – November 24-28, 1969
A joint venture with the Council of British Manufacturers of Petroleum Equipment. Firms interested in participation should contact the Council.
(T. E. Kerfoot, Ext. 7011)

Caracas: BRITISH ENGINEERING WEEK – November 17-21, 1969
A possible joint venture with the London Chamber of Commerce. Firms interested in participation should contact the Chamber.
(Mrs. I. M. Janzen, Ext. 7093)

Tel-Aviv: BRITISH ENGINEERING AND SCIENTIFIC EXHIBITION – December 9-16, 1969
A joint venture with the Scientific Instrument Manufacturers Association and The London Chamber of Commerce. A reserve list of firms requiring space is in operation.
(B. L. Banks, Ext. 7213)

1970

Cleveland: FOUNDRY CONGRESS AND CASTING EXHIBITION – April 6-10, 1970
A possible joint venture with the London Chamber of Commerce. Firms interested in participation should contact the Chamber.
(P. J. Dring, Ext. 7097)

Detroit: TOOL EXPOSITION (ASTME) – April 13-17, 1970
A possible joint venture with the Machine Tool Trade Association. Firms interested in participation should contact the Association.
(P. J. Dring, Ext. 7097)

Malmo: MEKANIK '70 – April 17-21, 1970
A possible joint venture with the London Chamber of Commerce. Firms interested in participation should contact the Chamber.
(R. J. Ager, Ext. 7205)

Chicago: PLANT ENGINEERING AND MAINTENANCE SHOW – April 27-30, 1970
A possible joint venture with the appropriate Trade Associations. Firms interested in participation should contact their Association.
(P. J. Dring, Ext. 7097)

Brussels: AMERICAN SOCIETY OF MECHANICAL ENGINEERS GAS TURBINE CONFERENCE AND PRODUCT SHOW (ASME) – May 24-28, 1970
A possible joint venture with the British Electrical and Allied Manufacturers Association and possible joint ventures with other appropriate trade associations. Firms interested in participation should contact their association.
(A. G. Pearson, Ext. 7207)

Vienna: BRITISH ENGINEERING WEEK – June 1-5, 1970
Probable joint venture with the London Chamber of Commerce. Firms interested in participation should contact the Chamber.
(Miss F. King, Ext. 7092)

Madrid: 6TH WORLD MINING CONGRESS AND EXHIBITION – June 1-15, 1970
Joint venture with the Association of British Mining Equipment Exporters. Firms interested in participation should contact the Association.
(T. E. Kerfoot, Ext. 7011)

Moscow: MODERN EQUIPMENT AND TECHNOLOGICAL PROCESSES IN LIGHT INDUSTRY (TEXTILE MACHINERY) INLEGMASH '70 – June 2-16, 1970
A probable British Pavilion. The Board of Trade is not at this stage inviting applications from firms, but any firm which would wish to have further information as it becomes available may register its preliminary interest with:
(J. R. Schaffer, Ext. 7246)

Sydney: INTERNATIONAL ENGINEERING EXHIBITION – August 17-22, 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(Mrs. I. M. Janzen, Ext. 7093)

Cleveland: IRON AND STEEL EXPOSITION – September 28-October 1, 1970
A possible joint venture with the appropriate Trade Associations. Firms interested in participation should contact their associations.
(P. J. Dring, Ext. 7097)

Helsinki: BRITISH ENGINEERING WEEK – October 12-16, 1970
A joint venture with the London Chamber of Commerce. Firms interested in participation should contact the London Chamber.
(A. G. Pearson, Ext. 7207)

Zurich: INTERNATIONAL HYDRAULICS AND PNEUMATIC TRADE FAIR – October 29-November 3, 1970
Joint ventures with the Association of Hydraulic Equipment Manufacturers and the British Compressed Air Society. Firms interested in participation should contact the Association or the Society.
(T. E. Kerfoot, Ext. 7011)

Oslo: BRITISH ENGINEERING WEEK – 1970
A possible joint venture with the London Chamber of Commerce. Firms interested in participation should contact the London Chamber.
(A. G. Pearson, Ext. 7207)

Fancy Goods, Jewellery and Giftware

1970

Milan: INTERNATIONAL FANCY GOODS, STATIONERY AND GIFTWARE EXHIBITION (CHI-BI-CAR) – February 1970
Probable joint venture with the British Artmetal Manufacturers Export Group. Firms interested in participation should contact the Export Group.
(Miss F. King, Ext. 7092)

Foodstuffs, Food Machinery, Hotel and Catering Equipment

1969

Dublin: IRISH INTERNATIONAL FOOD AND DRINK FAIR – August 30-September 7, 1969
A joint venture with the London Chamber of Commerce.
(T. E. Kerfoot, Ext. 7011)

Malmo: 4TH INTERNATIONAL HOTEL AND RESTAURANT FAIR (RESTA IV) – October 1-4, 1969
A joint venture with the London Chamber of Commerce.
(R. J. Ager, Ext. 7205)

Cologne: INTERNATIONAL EXHIBITION OF FINE FOODS AND PROVISIONS (ANUGA) – October 4-10, 1969
Joint venture with the British Food Export Council.
(S. Bickel, Ext. 7216)

New York: BISCUIT AND CRACKER DISTRIBUTORS CONFERENCE AND EXHIBITION – October 16-18, 1969
A joint venture with the British Food Export Council.
(Miss J. M. Coker, Ext. 318)

1970

Sydney: THE CATERING TRADE FAIR – April 27-May 1, 1970
The Board of Trade are prepared to consider joint ventures with the appropriate trade associations. Firms interested in participation should contact their associations.
(Mrs. I. M. Janzen, Ext. 7093)

Chicago: NATIONAL RESTAURANT CONVENTION AND EXHIBITION – May 24-28, 1970
A possible joint venture with the London Chamber of Commerce. Firms interested in participation should contact the Chamber.
(P. J. Dring, Ext. 7097)

Paris: INTERNATIONAL FOOD EXHIBITION (SIAL) – November 9-15, 1970
A joint venture with the British Food Export Council. Firms interested in participation should contact the Council.
(R. J. Ager, Ext. 7205)

Helsinki: FOOD FAIR – November 11-15, 1970
A possible joint venture with the British Food Export Council. Firms interested in participation should contact the Council.
(A. G. Pearson, Ext. 7207)

1971

Berlin: INTERNATIONAL BAKERY EXHIBITION (IBA) – May 8-16, 1971
The Board of Trade will consider a joint venture with a suitable association. Firms interested in participation should contact their association.
(Miss E. Slegg, Ext. 7080)

Munich: INTERNATIONAL BREWERY AND BEVERAGE MACHINERY EXHIBITION (INTERBRAU) – September 13-18, 1971
A probable joint venture with the Brewery and Bottling Engineers Association. Firms interested in participation should contact the Association.
(K. J. C. Edgington, Ext. 7201)

Footwear

1969

Moscow: FOOTWEAR, SHOEMAKING MACHINERY AND LEATHER PROCESSING (OBUV '69) – September 24-October 8, 1969
A joint venture with the British Footwear Manufacturers' Federation. Firms interested in participation should contact the Federation (All space allocated – reserve list in operation).
(J. R. Schaffer, Ext. 7246)

Düsseldorf: FOOTWEAR SAMPLES DISPLAY (GDS) – September 28-30, 1969
Joint venture with the British Footwear Manufacturers Federation.
(Miss H. McKinlay, 7203)

Montreal: NATIONAL SHOE FAIR – September 28-30, 1969
Joint venture with the British Footwear Manufacturers' Federation.
(Miss G. Adams, Ext. 7204)

Chicago: NATIONAL SHOE FAIR – October 5-8, 1969
A joint venture with the British Footwear Manufacturers' Federation.
(P. J. Dring, Ext. 7097)

1970

New York: NATIONAL SHOE FAIR – March 8-11, 1970
A probable joint venture with the British Footwear Manufacturers' Federation. Firms interested in participation should contact the Federation.
(Miss J. M. Coker, Ext. 318)

Düsseldorf: FOOTWEAR SAMPLES DISPLAY (GDS) – April 12-14, 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(Miss H. McKinlay, 7203)

Pirmasens: INTERNATIONAL FAIR FOR FOOTWEAR MANUFACTURE (IMS) – May 7-12, 1970
Joint ventures with the British Leather Federation and The Leicester and County Chamber of Commerce and an information stand manned by the Shoe and Allied Trades Research Association.
(K. J. C. Edgington, Ext. 7201)

Chicago: NATIONAL SHOE FAIR – October 1970
A probable joint venture with the British Footwear Manufacturers' Federation. Firms interested in participation should contact the Federation.
(P. J. Dring, Ext. 7097)

Furniture, Furnishings, Household Equipment and Hardware

1969

Vienna: INTERNATIONAL EXHIBITION OF REPRODUCTION FURNITURE – September 2-28, 1969
Probable joint venture with the British Furniture Manufacturers Export Club. Firms interested in participation should contact the Export Club.
(Miss F. King, Ext. 7092)

Stockholm: GOLVEX '69 – September 4-7, 1969
A joint venture with the British Carpet Manufacturers' Federation.
(R. J. Ager, Ext. 7205)

Milan: INTERNATIONAL HOUSEHOLD GOODS AND HARDWARE EXHIBITION (MACEF) – September 6-10, 1969
Joint venture with the British Artmetal Manufacturers Export Group. Firms interested in participation should contact the Export Group.
(Miss F. King, Ext. 7092)

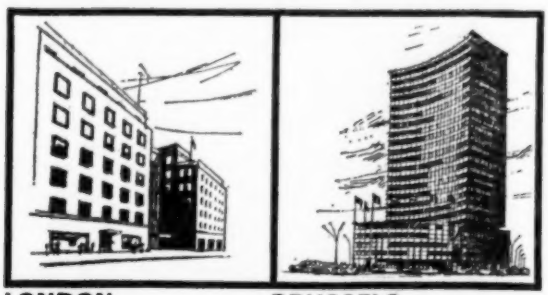
Cologne: INTERNATIONAL HOUSEHOLD GOODS AND HARDWARE FAIR – September 12-14, 1969
Joint ventures with:
(i) British Electrical and Allied Manufacturers Association.
(ii) Federation of British Horticultural Exporters.
(iii) British Artmetal Manufacturers Export Group.
(S. Bickel, Ext. 7216)

New York: NATIONAL HARDWARE SHOW – September 29-October 2, 1969
Joint ventures with the Federation of British Horticultural Exporters and the Hardware Manufacturers' Association.
(Miss J. M. Coker, Ext. 318)

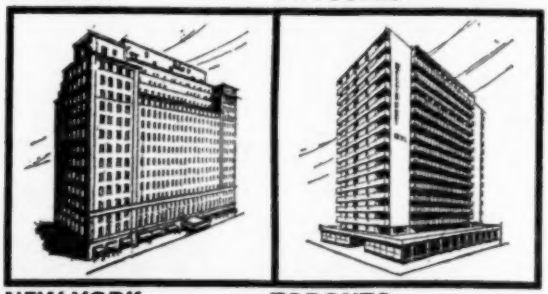
Lyons: INTERNATIONAL FURNITURE AND FURNISHING ACCESSORIES EXHIBITION (MEUROPAM AND PRO-MEUROPAM) – October 4-7, 1969
Joint ventures with:
(1) The British Furniture Manufacturers Federated Associations.
(2) The Federation of British Carpet Manufacturers.
(A. G. Pearson, Ext. 7207)

Toronto: NATIONAL INTERIOR DESIGN SHOW – November 3-5, 1969
A joint venture with the British Carpets Export Promotion Council.
(Miss G. Adams, Ext. 7204)

there are 4 Westburys



LONDON BRUSSELS



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Utrecht: INTERNATIONAL FURNITURE FAIR – November 3-8, 1969
A joint venture with the British Furniture Manufacturers' Federated Associations.
(T. E. Kerfoot, Ext. 7011)

1970

Toronto: NATIONAL FLOOR COVERINGS SHOW – January 11-17, 1970
A joint venture with the British Carpets Export Promotion Council.
(Miss G. Adams, Ext. 7204)

Paris: CARPET AND FLOOR COVERING EXHIBITION – January 14-19, 1970
A joint venture with the Federation of British Carpet Manufacturers. Firms interested in participation should contact the Federation.
(R. J. Ager, Ext. 7205)

Cologne: INTERNATIONAL FURNITURE FAIR – January 20-25, 1970
Joint venture with the British Furniture Manufacturers Federation.
(Miss H. McKinlay, 7203)

Lyons: INTERNATIONAL FURNITURE AND FURNISHING ACCESSORIES EXHIBITION (MEUROPAM AND PRO-MEUROPAM) – October 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(A. G. Pearson, Ext. 7207)

Handicrafts

1970

Munich: INTERNATIONAL LIGHT INDUSTRIES AND HANDICRAFTS FAIR – March 14-22, 1970
The Board of Trade will consider joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(Miss E. J. Slegg, Ext. 7080)

Heating and Ventilating

1970

Brussels: INTERNATIONAL HEATING, VENTILATING AND AIR CONDITIONING EXHIBITION – September 1970
A possible joint venture with the Building Materials Export Group. Firms interested in participation should contact the Export Group.
(A. G. Pearson, Ext. 7207)

1971

Frankfurt: INTERNATIONAL EXHIBITION FOR HEATING AND PLUMBING EQUIPMENT – March 31-April 4, 1971
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(K. J. C. Edgington, Ext. 7201)

Stuttgart: INTERNATIONAL TRADE FAIR FOR OIL AND GAS BURNERS (INTHERM) – March/April 1971
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(K. J. C. Edgington, Ext. 7201)

LETTERS TO THE EDITOR

Editorial communications should be addressed to the Editor, Board of Trade Journal, *Room* 437, *Board of Trade,* 1 *Victoria Street, London, S.W.*1 (*Tel.* 01-222 7877, *Ext.* 2653/6) *and not to HMSO.*

Hospital, Medical, Surgical and Dental Equipment

1969

Moscow: INTERNATIONAL EXHIBITION OF THE LATEST SCIENTIFIC ACHIEVEMENTS IN BLOOD TRANSFUSION AND HAEMATOLOGY ('BLOOD SERVICE') – August 16-24, 1969
A joint venture with the British Hospitals Export Council. Firms interested should contact the Export Council.
(J. R. Schaffer, Ext. 7246)

Tokyo: 12TH INTERNATIONAL CONGRESS OF RADIOLOGY – October 6-11, 1969
A joint venture with the British Electrical and Allied Manufacturers' Association.
(Mrs. I. M. Janzen, Ext. 7093)

Helsinki: PHYSICIANS' DAYS – November 16-22, 1969
A joint venture with the Association of the British Pharmaceutical Industry.
(A. G. Pearson, Ext. 7207)

1970

Mexico City: INTERNATIONAL CONGRESS OF OPTHALMOLOGY – March 8-14, 1970
A joint venture with Guild of Dispensing Opticians. Firms interested in participation should contact the Guild.
(Mrs. I. M. Janzen, Ext. 7093)

Stockholm: INTERNATIONAL HOSPITAL EXHIBITION – May 26-30, 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their association.
(R. J. Ager, Ext. 7205)

Frankfurt: INTERNATIONAL DRUGGISTS' EXHIBITION (INDROFA) – September 18-22, 1970
The Board of Trade will consider joint ventures with appropriate trade associations. Firms interested in participation should contact their association.
(Miss E. J. Slegg, Ext. 7080)

Helsinki: PHYSICIANS' DAYS – November 1970
A possible joint venture with the Association of the British Pharmaceutical Industry. Firms interested in participation should contact the Association.
(A. G. Pearson, Ext. 7207)

Leather, Leather Goods and Fur

1969

Offenbach: INTERNATIONAL LEATHER GOODS FAIR – August 23-27, 1969
Joint venture with the British Leathergoods Manufacturers Association.
(Miss H. McKinlay, 7203)

Paris: INTERNATIONAL LEATHER WEEK (SEMAINE DE CUIR) – September 12-17, 1969
Joint ventures with:
(i) British Leather Federation,
(ii) British Footwear Manufacturers Federation, and
(iii) Leather Importers, Factors and Merchants Association.
(R. J. Ager, Ext. 7205)

New York: LEATHER AND ALLIED INDUSTRIES EXPOSITION – November 11-12, 1969
A joint venture with the Leather Institute. Firms interested in participation should contact the Institute.
(Miss J. M. Coker, Ext. 318)

1970

Offenbach: INTERNATIONAL LEATHER GOODS FAIR – February 21-26, 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(Miss H. McKinlay, 7203)

Bologna: INTERNATIONAL SHOE AND LEATHER FAIR – March 1970
Possible joint venture with the Leather Institute. Firms interested in participation should contact the Institute.
(Miss F. King, Ext. 7092)

Paris: INTERNATIONAL FUR TRADE EXHIBITION – April 11-16, 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(R. J. Ager, Ext. 7205)

Frankfurt: INTERNATIONAL FUR FAIR – April 15-19, 1970
Joint venture with the British Fur Trade Association. Firms interested in participation should contact the Association.
(Miss E. J. Slegg, Ext. 7080)

Paris: INTERNATIONAL LEATHER WEEK (SEMAINE DU CUIR) – September 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(R. J. Ager, Ext. 7205)

1971

Frankfurt: INTERNATIONAL FUR FAIR – April 1971
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(Miss E. J. Slegg, Ext. 7080)

Motor Vehicles, Motor Cycles and Cycles

1969

Frankfurt: INTERNATIONAL MOTOR SHOW – September 11-21, 1969
A joint venture with the Society of Motor Manufacturers and Traders.
(K. J. C. Edgington, Ext. 7201)

Kansas City: ASSOCIATION OF DIESEL SPECIALISTS CONVENTION – September 30-October 4, 1969
A joint venture with the Society of Motor Manufacturers and Traders.
(Miss G. Adams, Ext. 7204)

Paris: INTERNATIONAL MOTOR, CYCLE, MOTOR CYCLE AND SPORTS EXHIBITION – October 2-12, 1969
A joint venture with the Society of Motor Manufacturers and Traders.
(R. J. Ager, Ext. 7205)

Chicago: AUTOMOTIVE PARTS AND ACCESSORIES ASSOCIATION SHOW – November 3-5, 1969
Joint venture with the Society of Motor Manufacturers and Traders.
(P. J. Dring, Ext. 7097)

Johannesburg: POWER '69 (THIRD SOUTH AFRICAN RACING CAR SHOW) – November 10-19, 1969 . .
A probable joint venture with the British Racing and Sports Car Club. Firms interested in participation should contact the Club.
(Miss G. Adams, Ext. 7204)

Detroit: AUTOMOBILE SHOW – November 15-23, 1969
A possible joint venture with the Society of Motor Manufacturers and Traders.
(P. J. Dring, Ext. 7097)

Milan: INTERNATIONAL CYCLE AND MOTOR CYCLE EXHIBITION – November 22-30, 1969
A joint venture with the Cycle and Motor Cycle Association Ltd.
(T. E. Kerfoot, Ext. 7011)

1970

Detroit: AUTOMOTIVE ENGINEERING (SAE) EXPOSITION – January 12-13, 1970
Possible joint venture with the Society of Motor Manufacturers and Traders.
(P. J. Dring, Ext. 7097)

Brussels: INTERNATIONAL MOTOR, MOTOR CYCLE AND CYCLE SHOW – January 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(A. G. Pearson, Ext. 7207)

New York: AUTOMOTIVE ACCESSORIES MANUFACTURERS OF AMERICA EXPOSITION – February 8-12, 1970
Possible joint venture with the Society of Motor Manufacturers and Traders.
(Miss J. M. Coker, Ext. 318)

Amsterdam: INTERNATIONAL CYCLE AND MOTOR CYCLE EXHIBITION – February 21-March 1, 1970.
A probable joint venture with the Cycle and Motor Cycle Association. Firms interested in participation should contact the Association.
(T. E. Kerfoot, Ext. 7011)

Malmo: MOTOR '70 – February 28-March 8, 1970
A possible joint venture with the Society of Motor Manufacturers and Traders. Firms interested in participation should contact the Society.
(R. J. Ager, Ext. 7205)

Geneva: INTERNATIONAL MOTOR SHOW – March 12-22, 1970
A possible joint venture with the Society of Motor Manufacturers and Traders. Firms interested in participation should contact the Society.
(T. E. Kerfoot, Ext. 7011)

Helsinki: TOURING MOTOR SHOW – April 1970
This will be a special event forming port of the 'Britain in Finland 1970' trade drive. The Society of Motor Manufacturers and Traders is organizing a touring exhibition of vehicles which will visit Helsinki and the major provincial towns.
(A. G. Pearson, Ext. 7207)

Belgrade: INTERNATIONAL FAIR OF ENGINES AND MOTOR VEHICLES – April 1970
A possible joint venture with the Society of Motor Manufacturers and Traders. Firms interested in participation should contact the Society.
(B. L. Banks, Ext. 7213)

Paris: INTERNATIONAL MOTOR, CYCLE, MOTOR CYCLE AND SPORTS EXHIBITION – October 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(R. J. Ager, Ext. 7205)

1971

Frankfurt: INTERNATIONAL MOTOR SHOW – September 1971
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(K. J. C. Edgington, Ext. 7201)

Music and Musical Instruments

1970

Cannes: INTERNATIONAL RECORD AND MUSIC PUBLISHING MARKET (MIDEM) – January 18-23, 1970
Joint ventures with the Music Publishers' Association and the British Phonographic Industry. Firms interested in participation should contact the appropriate association.
(A. G. Pearson, Ext. 7207)

Chicago: MUSIC INDUSTRY TRADE SHOW AND CONVENTION – June 1970
A possible joint venture with the Association of Musical Instrument Industries. Firms interested in participation should contact the Association.
(P. J. Dring, Ext. 7097)

Office Machinery and Equipment

1969

Cologne: INTERNATIONAL EXHIBITION FOR ORGANIZATION AND TECHNIQUE IN OFFICE AND WORKS (ORGATECHNIK) – September 7-10, 1969
Joint venture with Drawing Office Materials Manufacturers and Dealers Association.
(S. Bickel, Ext. 7216)

Chicago: NATIONAL OFFICE PRODUCTS ASSOCIATION SHOW – September 24-27, 1969
A joint venture with British Stationery and Office Equipment Association.
(P. J. Dring, Ext. 7097)

Stockholm: INTERNATIONAL OFFICE EQUIPMENT EXHIBITION (OFFICE '69) – October 23-30, 1969
A joint venture with the Business Equipment Trades Association.
(R. J. Ager, Ext. 7205)

Zagreb: INTERNATIONAL OFFICE MACHINERY AND EQUIPMENT EXHIBITION 'INTERBIRO' – November 10-16, 1969
A joint venture with the Business Equipment Trades Association. A reserve list of firms requiring space is in operation.
(B. L. Banks, Ext. 7213)

1970

Tokyo: 37TH BUSINESS SHOW – May 1970
A possible joint venture with the Business Equipment Trades Association. Firms interested in participation should contact the Association.
(Mrs. I. M. Janzen, Ext. 7093)

Helsinki: EXHIBITION OF BUSINESS MACHINES AND EQUIPMENT (KT '70) – October 19-24, 1970
A joint venture with the Business Equipment Trade Association. Firms interested in participation should contact the Association.
(A. G. Pearson, Ext. 7207)

1971

Ljubljana: INTERNATIONAL CONGRESS AND EXHIBITION ON INFORMATION PROCESSING – August 23-28, 1971
A possible joint venture with the Business Equipment Trades Association. Firms interested in participating should contact the Association.
(B. L. Banks, Ext. 7213)

Packaging Machinery and Materials, including Containers

1969

Detroit: PACKAGING MACHINERY SHOW – October 27-30, 1969
A joint venture with the Institute of Packaging. Firms interested in participation should contact the Institute.
(P. J. Dring, Ext. 7097)

1970

New York: NATIONAL PACKAGING EXPOSITION – April 20-23, 1970
Possible joint venture with the Institute of Packaging. Firms interested in participation should contact the Institute.
(Miss J. M. Coker, Ext. 318)

Utrecht: INTERNATIONAL PACKAGING EXHIBITION (WORLDPACK-MACROPAK) – April 22-29, 1970
A joint venture with the Institute of Packaging. Firms interested in participation should contact the Institute.
(T. E. Kerfoot, Ext. 7011)

Gothenburg: 3RD INTERNATIONAL PACKAGING EXHIBITION (SCANPACK) – October 15-21, 1970
A joint venture with the Institute of Packaging. Firms interested in participation should contact the Institute.
(R. J. Ager, Ext. 7205)

Munich: INTERNATIONAL CONTAINER EXHIBITION (CONTAINERISATION 70) – October 21-24, 1970
A possible joint venture with the London Chamber of Commerce. Firms interested in participation should contact the Chamber.
(K. J. C. Edgington, Ext. 7201)

Paris: INTERNATIONAL PACKAGING EXHIBITION – November 1970
A joint venture with the Institute of Packaging. Firms interested in participation should contact the Institute.
(R. J. Ager, Ext. 7205)

Pottery and Glassware

1969

Paris: INTERNATIONAL CHINA, GLASSWARE AND POTTERY EXHIBITION – September 7-12, 1969
A joint venture with the British Pottery Manufacturers Federation.
(R. J. Ager, Ext. 7205)

1970

Paris: INTERNATIONAL CHINA, GLASSWARE AND POTTERY EXHIBITION (ARTS DU FEU) – 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(R. J. Ager, Ext. 7205)

Printing, Stationery and Printing Machinery

1969

Milan: INTERNATIONAL EXHIBITION AND CONGRESS OF PAPER AND PRINTING (GEC) – October 4-12, 1969
Joint venture with the British Printing Machinery Association.
(Miss F. King, Ext. 7092)

1970

Sydney: PACKAGING AND PRINTING EXHIBITION (PAKPRINT) – May 11-15, 1970
A joint venture with the British Printing Machinery Association and Institute of Packaging.
(Mrs. I. M. Janzen, Ext. 7093)

Hamburg: INTERNATIONAL SCREEN PRINTING TRADE FAIR AND CONGRESS (FESPAR 70) – May 27-31, 1970
A joint venture with the Display Producers and Screen Printers' Association. Firms interested in participation should contact the Association.
(K. J. C. Edgington, Ext. 7201)

Scientific Instruments and Nuclear Equipment

1969

Tokyo: SCIENCE MUSEUM SHOWS AT THE TIME OF THE TOKYO BRITISH WEEKS – September 25-October 5, 1969
(a) Joint venture with the Society of British Aerospace Companies.
(b) Joint venture with the Scientific Instrument Manufacturers Association.
(Mrs. I. M. Janzen, Ext. 7093)

Basle: INTERNATIONAL NUCLEAR INDUSTRIES FAIR (NUCLEX 69) – October 6-11, 1969
Joint ventures with the British Nuclear Forum and the United Kingdom Atomic Energy Authority.
(T. E. Kerfoot, Ext. 7011)

Johannesburg: INSTRUMENT CONTROL SOCIETY (I.C.S.S.A.) SHOW – October 13-18, 1969
A joint venture with the British Electrical and Allied Manufacturers Association.
(Miss G. Adams, Ext. 7204)

Houston: INTERNATIONAL ISA INSTRUMENT AUTOMATION CONFERENCE AND EXHIBITION – October 27-30, 1969
A joint venture with the London Chamber of Commerce.
(Miss G. Adams, Ext. 7204)

Warsaw: BRITISH EXHIBITION OF SCIENTIFIC INSTRUMENTS – November 24-29, 1969
A joint venture with the Scientific Instruments Manufacturers Association. Firms interested in participating should contact the Association.
(B. L. Banks, Ext. 7213)

Tel-Aviv: BRITISH ENGINEERING AND SCIENTIFIC EXHIBITION – December 9-16, 1969
A joint venture with the Scientific Instrument Manufacturers Association and The London Chamber of Commerce. A reserve list of firms requiring space is in operation.
(B. L. Banks, Ext. 7213)

1970

Mexico City: INTERNATIONAL CONGRESS OF OPHTHALMOLOGY – March 8-14, 1970
A joint venture with the Guild of Dispensing. Opticians. Firms interested in participation should contact the Guild.
(Mrs. I. M. Janzen, Ext. 7093)

Stockholm: INSTRUMENT AND MEASUREMENTS EXHIBITION – April 13-18, 1970
Possible joint ventures with appropriate trade associations. Firms interested in participation should contact their association.
(R. J. Ager, Ext. 7205)

Paris: INTERNATIONAL EXHIBITION OF MEASUREMENT, CONTROL, REGULATION AND AUTOMATION (MESUCORA) – May 27-June 4, 1970
Possible joint ventures with appropriate trade associations. Firms interested in participation should contact their association.
(R. J. Ager, Ext. 7205)

Ships and Boats

1969

New York: INTERNATIONAL SHIPPING, CONTAINERZATION AND MARINE ENGINEERING EXPOSITION AND CONGRESS – September 15-18, 1969
A joint venture with the London Chamber of Commerce.
(Miss J. M. Coker, Ext. 318)

Chicago: MARINE TRADES EXHIBITS AND CONFERENCE – September 28-October 1, 1969
Joint venture with the Ship and Boat Builders National Federation.
(P. J. Dring, Ext. 7097)

Amsterdam: INTERNATIONAL SHIPBUILDING, MARINE ENGINE AND PORT EQUIPMENT EXHIBITION (EUROPORT) – November 11-15, 1969
A joint venture with the British Marine Equipment Council.
(T. E. Kerfoot, Ext. 7011)

1970

New York: NATIONAL BOAT SHOW – January 21-February 1, 1970
A joint venture with the Ship and Boat Builders National Federation.
(Miss J. M. Coker, Ext. 318)

Hamburg: BOAT SHOW – January 23-February 1, 1970
A joint venture with the Ship and Boat Builders National Federation. Firms interested in participation should contact their associations.
(K. J. C. Edgington, Ext. 7201)

Los Angeles: SOUTHERN CALIFORNIA BOAT SHOW – January 23-February 1, 1970
A probable joint venture with the Ship and Boat Builders National Federation.
(Miss G. Adams, Ext. 7204)

Miami: INTERNATIONAL BOAT SHOW – February 20-25, 1970
A joint venture with the Ship and Boat Builders National Federation.
(Miss G. Adams, Ext. 7204)

Amsterdam: INTERNATIONAL BOAT AND CAMPING EXHIBITION (HISWA) – March 13-22, 1970
A joint venture with the Ship and Boat Builders National Federation.
(T. E. Kerfoot, Ext. 7011)

Helsinki: BOAT AND CAMPING SHOW – March 13-22, 1970
Joint ventures with:
(i) National Caravan Council.
(ii) Camping Trade Association of Great Britain (to include boats and accessories).
(A. G. Pearson, Ext. 7207)

Stockholm: AIDS TO NAVIGATION EQUIPMENT EXHIBITION – June 15-17, 1970
Joint venture with Trinity House. Firms interested in participation should contact Trinity House.
(R. J. Ager, Ext. 7205)

Chicago: MARINE TRADES EXHIBITS AND CONFERENCE – September 1970
Probable joint venture with the Ship and Boat Builders Federation. Firms interested in participation should contact the Federation.
(P. J. Dring, Ext. 7097)

1971

Hamburg: BOAT SHOW – January 1971
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(K. J. C. Edgington, Ext. 7201)

Oslo: INTERNATIONAL SHIPPING EXHIBITION – May 1971
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(A. G. Pearson, Ext. 7207)

Helsinki: INTERNATIONAL MARITIME EXHIBITION (NAVIGARE) – September 1971
A possible joint venture with the British Marine Equipment Council and other appropriate trade associations. Firms interested in participation should contact their associations.
(A. G. Pearson, Ext. 7207)

Sports Goods and Camping Equipment, including Caravans

1969

Cologne: INTERNATIONAL TRADE FAIR OF SPORT GOODS, CAMPING EQUIPMENT AND GARDEN FURNITURE (SPOGA) – October 19-21, 1969
Joint ventures with:
(i) Federation of British Manufacturers of Sports and Games.
(ii) Camping Trade Association of Great Britain.
(S. Bickel, Ext. 7216)

1970

Toronto: CANADIAN NATIONAL SPORTSMEN'S SHOW – March 13-22, 1970
Possible joint ventures with the appropriate trade associations. Firms interested in participation should contact their associations.
(Miss G. Adams, Ext. 7204)

Seattle: HEALTH, RECREATION AND PHYSICAL EDUCATION SHOW – April 3-7, 1970
A possible joint venture with the Physical Education Association. Firms interested in participation should contact the Association.
(Miss G. Adams, Ext. 7204)

Textiles and Textile Machinery

1969

Atlanta: BOBBIN SHOW (NEEDLE TRADES MANAGEMENT EXPOSITIONI – September 17-20, 1969
A joint venture with the Clothing Institute
(Miss G. Adams, Ext. 7204)

Greenville: INTERNATIONAL AMERICAN TEXTILE MACHINERY EXHIBITION – October 20-24, 1969
Joint venture with 'Trex' – the British Textile Machinery Organization.
(Miss G. Adams, Ext. 7204)

Frankfurt: INTERNATIONAL TEXTILES FOR CLOTHING EXHIBITION (INTERSTOFF) – November 18-21, 1969
Joint venture with the Textile Promotion Consultative Committee.
(K. J. C. Edgington, Ext. 7201)

1970

Frankfurt: INTERNATIONAL TEXTILES FOR CLOTHING EXHIBITION (INTERSTOFF) – May 12-15, 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(K. J. C. Edgington, Ext. 7201)

Moscow: MODERN EQUIPMENT AND TECHNOLOGICAL PROCESSES IN LIGHT INDUSTRY (TEXTILE MACHINERY) INLEGMASH 70 – June 2-16, 1970
A probable British Pavilion. The Board of Trade is not at this stage inviting applications from firms, but any firm which would wish to have further information as it becomes available may register its preliminary interest with:
(J. R. Schaffer, Ext. 7246)

Frankfurt: INTERNATIONAL TEXTILES FOR CLOTHING EXHIBITION (INTERSTOFF) – November 17-20, 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(K. J. C. Edgington, Ext. 7201)

1971

Frankfurt: INTERNATIONAL TEXTILES FOR CLOTHING EXHIBITION (INTERSTOFF) – May 1971
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(K. J. C. Edgington, Ext. 7201)

Frankfurt: INTERNATIONAL TEXTILES FOR CLOTHING EXHIBITION (INTERSTOFF) – November 1971
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(K. J. C. Edgington, Ext. 7201)

Toys and Games

1970

Nuremberg: INTERNATIONAL TOY FAIR – February 14-20, 1970
Joint venture with the British Toy Manufacturers Association. Firms interested in participation should contact their association.
(Miss E. J. Slegg, Ext. 7080)

Montreal: CANADIAN TOY FAIR – February 23-27, 1970
A joint venture with the British Toy Manufacturers Association.
(Miss G. Adams, Ext. 7204)

Paris: INTERNATIONAL TOY EXHIBITION – February 1970
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(R. J. Ager, Ext. 7205)

New York: INTERNATIONAL TOY AND TRADE FAIR – March 1-4, 1970
A joint venture with the British Toy Manufacturers' Association. Firms interested in participation should contact the Association.
(Miss J. M. Coker, Ext. 318)

Sydney: INTERNATIONAL TOY FAIR – March 1970
A possible joint venture with the British Toy Manufacturers' Association. Firms interested in participation should contact the Association.
(Mrs. I. M. Janzen, Ext. 7093)

1971

Nuremberg: INTERNATIONAL TOY FAIR – February 6-12, 1971
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(Miss E. J. Slegg, Ext. 7080)

Other Specialized Fairs

1969

Dublin: BRITISH VETERINARY ASSOCIATION CONGRESS AND EXHIBITION – September 1-4, 1969
A joint venture with the British Veterinary Association.
(T. E. Kerfoot, Ext. 7011)

Tokyo: HI-FI AND HOME APPLIANCE SHOW – September 26-October 5, 1969
Joint venture with the BNEC Product Group and the Federation of British Audio.
(Mrs. I. M. Janzen, Ext. 7093)

Paris: INTERNATIONAL EXHIBITION OF SAFETY AND PROTECTION (EUROPROTECTION) – September 30-October 5, 1969
A joint venture with the London Chamber of Commerce.
(R. J. Ager, Ext. 7205)

Johannesburg: INTERNATIONAL STAMP EXHIBITION – 'Z.A.R 100' – October 6-13, 1969
A probable joint venture with the Philatelic Traders Association.
(Miss G. Adams, Ext. 7204)

Vienna: CONSUMER DURABLES DISPLAY – October 10-18, 1969
Joint venture with the British National Export Council.
(Miss F. King, Ext. 7092)

Düsseldorf: 2ND CONGRESS AND EXHIBITION FOR CLEAN AIR – October 13-17, 1969
Joint venture with the National Society for Clean Air.
(Miss H. McKinlay, 7203)

Düsseldorf: INDUSTRIAL SAFETY AND FACTORY HYGIENE – November 12-15, 1969
Joint venture with London Chamber of Commerce.
(Miss H. McKinlay, 7203)

New York: AMERICAN STAMP DEALERS ASSOCIATION NATIONAL POSTAGE STAMP SHOW – November 21-23, 1969
A joint venture with the Philatelic Traders Society.
(Miss J. M. Coker, Ext. 318)

Amsterdam: INTERNATIONAL CLEANING AND MAINTENANCE EXHIBITION – November 24-27, 1969
A joint venture with the British Institute of Cleaning Science. Firms interested in participation should contact the Institute.
(T. E. Kerfoot, Ext. 7011)

Paris: FRENCH PHYSICAL SOCIETY EXHIBITION – December 8-13, 1969
An official information stand.
(R. J. Ager, Ext. 7205)

Paris: 15TH LABORATORY EXHIBITION – December 8-13, 1969
A possible joint venture with the London Chamber of Commerce.
(R. J. Ager, Ext. 7205)

1970

Brussels: INTERNATIONAL INVENTORS' EXHIBITION – March, 1970
A possible joint venture with the Institute of Patentees and Inventors. Inventors interested in participation should contact the Institute.
(A. G. Pearson, Ext. 7207)

New York: INTERNATIONAL STAMP AND COIN EXHIBITION (INTERPEX) – April 3-5, 1970
A probable joint venture with the Philatelic Traders' Society.
(Miss J. M. Coker, Ext. 318)

Cannes: INTERNATIONAL TELEVISION PROGRAMME MARKET (MIP-TV) – April 1970
A joint venture with the Film Production Association of Great Britain. Firms interested in participation should contact the Association.
(A. G. Pearson, Ext. 7207)

New York: PREMIUM SHOW – May 4-7, 1970
A probable joint venture with the British Premium Manufacturers' Association. Firms interested in participation should contact the association.
(Miss J. M. Coker, Ext. 318)

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Wiesbaden: INTERNATIONAL PET TRADE FAIR – May 11-12, 1970
Joint venture with the Pet Trade Association.
(Miss H. McKinlay, 7203)

Cleveland: MINING CONGRESS AND COAL SHOW – May 11-14, 1970
A possible joint venture with the Association of British Mining Equipment Exporters. Firms interested in participation sould contact the Association.
(P. J. Dring, Ext. 7097)

Basle: EUROPEAN EDUCATIONAL EQUIPMENT EXHIBITION (DIDACTA) – May 28-June 1, 1970
Joint ventures with the Educational Equipment Association, and the British Electrical and Allied Manufacturers Association. Firms interested in participation should contact the associations.
(T. E. Kerfoot, Ext. 7011)

Geneva: 1ST EUROPEAN FESTIVAL, CONGRESS AND EXHIBITION OF RECREATION – May 28-June 7, 1970
Possible joint ventures with appropriate trade associations. Firms interested in participation should contact their association.
(T. E. Kerfoot, Ext. 7011)

Hanover: EXHIBITION OF NON-DESTRUCTIVE TESTING EQUIPMENT AND ACCESSORIES – June 1-5, 1970
Joint venture with the London Chamber of Commerce.
(Miss E. J. Slegg, Ext. 7080)

Stuttgart: WORLD HAIRDRESSERS' CHAMPIONSHIPS AND EXHIBITION – September 12-16, 1970
A joint venture with the Hairdressing Manufacturers' and Wholesalers' Association. Firms interested in participation should contact the Association.
(Miss E. J. Slegg, Ext. 7080)

1971

Dortmund: 3RD INTERNATIONAL SCHOOLS EXHIBITION – May 8-15, 1971
The Board of Trade will be considering joint ventures with appropriate trade associations. Firms interested in participation should contact their associations.
(Miss H. McKinlay, 7203)

(c) British Weeks and Store Promotions

1969

Cannes: MONOPRIX STORE PROMOTION – August 16-30, 1969
This is the first major event to be held at this store at 9 rue du Marechal-Foch 06, Cannes. They are interested in food, drinks, clothing, giftware, furniture, glassware and toys. Offers to the Paris buying office, Societe Central d'Achats, 1 rue Paul Cezanne, Paris 8eme.
(Miss D. M. Wilmot, Ext. 7211)

Mannheim, Federal Republic of Germany: EUROPA-MARKET GmbH – September 12-20, 1969
A British store promotion will be held at this, the largest supermarket, in the district. It will feature foodstuffs, beverages, household goods of all descriptions, cosmetics, clothing and other products saleable in a supermarket. Inquiries should be addressed to Herr Helmut Keil, Europa-Markt, GmbH, 69 Heidelberg-Wieblingen, Waldhofer Strasse 3.
(P. Holmes, Ext. 7243)

Milwaukee, Wisconsin: THE BOSTON STORE COMPANY – Autumn, 1969
This Multinational promotion will feature all types of consumer goods. The London Buying House is Associated Merchandising Corporation, 1B Baker Street, London, W.1 (Tel. 01-486 4721).
(C. J. Mather, Ext. 265)

Australia: PROUDS (PTY) LTD.
BRISBANE – August 6-26, 1969
SYDNEY – September 23-October 11, 1969
MELBOURNE – October 14-28, approximately, 1969
This British promotion will feature china and earthenware, dinnerware, painted and ornamental ware and figurines, glassware, silverware, cutlery, leatherware, clocks, jewellery and fancy goods. The London Buying House is Prouds and Edments (London) Ltd., 17 Stratton Street, London, W.1 (Tel. 01-499 3353).
(R. A. Hillier, Ext. 7215)

Indianapolis: PAUL HARRIS STORES INC. – September 8-October 4, 1969
This Import Fair will feature British consumer goods, together with those of other countries. Interested parties should contact the store direct: Paul Harris Stores Inc., 2920 North Tibbs Avenue, Indianapolis, U.S.A.
(R. A. Hillier, Ext. 7215)

Canada: THE T. EATON CO. LTD.
MONTREAL (EASTERN DIVISION) – September 18-October 11, 1969
TORONTO (CENTRAL DIVISION) – October 2-25, 1969
WINNIPEG (WESTERN DIVISION) – October 2-18, 1969
VANCOUVER (PACIFIC DIVISION) – September 25-October 11, 1969
This International Import Fair is being held in all The T. Eaton Co. Ltd., major departmental stores in Canada to mark its hundredth anniversary. The Buying Houses are: The T. Eaton Co. Ltd., 61/65 Conduit Street, London, W.1 (Tel. 01-734 5501); The T. Eaton Co. Ltd., Phoenix Building, Berridge Street, Leicester (Tel. 0533 21366); The T. Eaton Co. Ltd., Scottish Mutual Assurance Building, Donegal Square, Belfast, Northern Ireland (Tel. 0232 23869).
(R. A. Hillier, Ext. 7215)

Gothenburg: BRITISH SHOPPING WEEK – September 19-27, 1969
This Shopping Week, which is to be known as 'London Week', is being organized by the Gothenburg Retailers' Association with the support of the British Consulate-General in Gothenburg, the Board of Trade and the Export Council for Europe. It follows closely on the successful British Week in Stockholm, which resulted in increased sales of British consumer goods in this important EFTA market.
Manufacturers of consumer goods who wish to take advantage of the sales opportunities offered by 'London Week' are urged to contact local retailers as soon as possible either through their agent in Sweden or direct. Lists of the main retailers taking part in the Week, are available from Export Services Branch, Room J29, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. 01-248 5757, Ext. 245, Telex No. 886143, Answer Back Bothillgate, London).
(Miss M. Wood, Ext. 7244)

Los Angeles: THE MAY COMPANY – September 22-October 4, 1969
This International promotion will feature men's and women's knitwear, ready-to-wear, housewares, giftwares, men's shoes, infant's wear, small leather goods and notions. The London Buying House is R. H. Macy & Co. Inc., 52 Conduit Street, London, W.1 (Tel. 01-734 4583).
(C. J. Mather, Ext. 265)

Pittsburg, Pennsylvania: JOSEPH HORNE COMPANY – September 22-October 4, 1969
This Import Fair with a British element will feature consumer goods generally, but with special emphasis on toys and furniture. The London Buying House is Associated Dry Goods (U.K.) Ltd., Elsley House, 24/30 Great Titchfield Street, London, W.1 (Tel. 01-636 5781).
(R. A. Hillier, Ext. 7215)

Hamburg: BRITISH WOOL TEXTILES PROMOTION – September 26-October 4, 1969
This promotion is being arranged by the National Wool Textile Export Corporation. Inquiries should be addressed to Mr. R. E. Masters at the Corporation Office, Commerce House, Bradford 1 (Tel. 0274 24235).
(P. Holmes, Ext. 7243)

Tokyo: MAJOR BRITISH WEEK – September 26-October 5, 1969
Final preparations for this British Week are now in progress. All indications are that this will be a highly successful event. The support of the major stores is assured. Over 30 missions have visited Tokyo in the past year and many store buyers have been to Britain. Capital as well as consumer goods are being promoted.
The Week is being organized by the Board of Trade in associa-

tion with the British National Export Council's Asia Committee, and manufacturers seeking information should contact without delay either Mr. I. Trevor, BNEC Asia Committee, British National Export Council, 6-14 Dean Farrar Street, London, S.W.1 (Tel. 01-930 3121) or the Board of Trade as below.

The address of the British Week Office is: British Week Office of the British Embassy, Room 326, Nikkatsu International Building, 1, 1-chome, Yuraku-Cho, Chiyoda-ku, Tokyo, Japan (Tel. 213 8151/5, Telex TK 4653). Director: Mr. Ben Thorne, MBE.

(A. H. Divers, Ext. 7089)

Lausanne: ALBION HOUSE – BRITISH MENSWEAR GUILD PROMOTION – September 26-October 15, 1969

This leading high class store in Lausanne specializes in top quality British menswear. Further information from Mr. R. P. Mitchell, British Menswear Guild, 20 Savile Row, London, W1X 1AE (Tel. 01-437 3629/4421).

(K. Timmins, Ext. 7104)

Tel-Aviv, Israel: SUPERSOL – September 28-October 12, 1969

This British Food promotion is being held in 10 supermarkets throughout Israel. The London Buying House is Portman (Wholesale and Overseas) Ltd., 40 Duke Street, London, W.1 (Tel. 01-629 8805).

(R. A. Hillier, Ext. 7215)

Vancouver, Canada: EDWARD CHAPMAN LIMITED – October 1969

This British promotion will feature men's furnishings, hats, hosiery, and woollens. Interested parties should contact the store direct: Edward Chapman Limited, 633 Granville Street, Vancouver 2, British Columbia, Canada.

(R. A. Hillier, Ext. 7215)

Los Angeles, U.S.A.: BROADWAY DEPARTMENT STORES – October 5-19, 1969

This British promotion being held in 28 stores will feature men's, women's and children's ready-to-wear clothing, fashion accessories, cosmetics, leather goods, footwear, textiles, home furnishings, china, glass, earthenware, silver plate and giftware. The London Buying House is Gimbel Brothers, Berkeley Square House, Berkeley Square, London, W.1 (Tel. 01-629 3031).

(R. A. Hillier, Ext. 7215)

Roanoke, Virginia: S. H. HEIRONIMUS COMPANY – October 9-18, 1969

This British promotion will feature menswear, womenswear, children's wear, silverware, toys, gourmet food, furniture, piece goods and art needlework. The London Buying House is Dean Warburg Limited, 38 Savile Row, London, W.1 (Tel. 01-734 9421).

(R. A. Hillier, Ext. 7215)

Spokane, Washington: THE CRESCENT (SPOKANE DRYGOODS CO.) – October 7-November 8, 1969

This Import Fair called 'Festival International' will feature menswear, sporting goods, toys, giftware, ladies' wear, jewellery, handbags, leather goods, shoes, objets d'art, linens and general goods. The London Buying House is O. Zeigler Ltd., 27 Albemarle Street, London, W.1 (Tel. 01-629 1362).

(C. J. Mather, Ext. 265)

Zurich: FEIN-KALLER – BRITISH MENSWEAR GUILD PROMOTION – October 8-18, 1969

This leading menswear store in Zurich will feature top quality British clothes during the promotion. Further information from Mr. R. P. Mitchell, British Menswear Guild, 20 Savile Row, London, W1X 1AE (Tel. 01-437 3629/4421).

(K. Timmins, Ext. 7104)

Nancy: MAGASINS REUNIS – October 9-18, 1969

This British store promotion is to be held in the largest and most important store in Nancy. Goods to be featured are furniture, foodstuffs, whisky and beer, woollens, knitwear, pottery and toys. Inquiries to M. Brechon, General Manager, Magasins Reunis, 2 Avenue Foch, 54 Nancy, France.

(Miss D. M. Wilmot, Ext. 7211)

Vienna: MAJOR BRITISH WEEK – October 10-18, 1969

This, the eighth major British Week held in Europe and the third held in an EFTA country, is invoking a great deal of interest from Vienna retailers. United Kingdom manufacturers

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of consumer goods and consumer durables who wish to take advantage of the climate of goodwill that is being generated towards British products should lose no time in asking the Export Services Branch of the Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4, for lists of retailers in Vienna who have expressed interest in purchasing British products. The BNEC Export Council for Europe has prepared a guide containing information about the Vienna market. Firms interested in receiving this should write to Mr. P. L. Stubbs, BNEC Export Council for Europe, 6-14 Dean Farrar Street, London, S.W.1.

The address of the British Week Office is: British Week Office, Himmelpfortgasse 20/1/2. 1010-Vienna, Austria (Tel. 52 91 70 or 52 91 83, Telex 2053-13230 a/b BRITWK A). Director: Mr. S. John Peskett, OBE.

For advice on overseas publicity contact Board of Trade Information Division, Room 754 Sanctuary Biuldings, 16/20 Great Smith Street, London, S.W.1 (Tel 01-222 7877, Ext. 2842 or Ext 2879).

(K. Timmins, Ext. 7104)

Nagoya, Japan: ORIENTAL NAKAMURA DEPARTMENT STORE CO. LTD. – October 10-24, 1969

This British promotion will feature men's and women's clothing and accessories, household goods and foodstuffs. The London Buying House is Metasco Inc., 167 Oxford Street, London, W.1 (Tel. 01-437 9324).

(C. J. Mather, Ext. 265)

Japan: MATSUZAKAYA CO. LTD.

NAGOYA – October 14-19, 1969

OSAKA – October 21-26, 1969

This British promotion will feature consumer goods generally. Interested parties should contact direct: Mr. Kiyoshi Omori, Matsuzakaya Co. Ltd., 1-6 chome Ginza, Chuo-ku, Tokyo, Japan.

(C. J. Mather, Ext. 265)

Munich: BRITISH MENSWEAR GUILD PROMOTION – October 15-November 1

(R. P. Mitchell, 01-437 3629)

Bordeaux: BRITISH STORE PROMOTIONS – October 16-November 1

Concurrent promotions will take place in the Bordeaux branches of Dames de France, Monoprix, Nouvelles Galeries, Prisunic, Thiery.

(P. Holmes, Ext. 7243)

Kyushu, Japan: IZUTSUYA DEPARTMENT STORE GROUP – October 17-22, 1969

This British promotion being held in five stores, will feature consumer goods generally. The London Buying House is J. Raymond Wilson & Co. Ltd., 4 Chiswell Street, London, E.C.1 (Tel. 01-638 9231).

(R. A. Hillier, Ext. 7215)

Genk, Belgium: BRITISH SHOPPING WEEK – October 17-25, 1969

The local Shopping Centre Committee in Genk (near Hasselt in the Limbourg Province of Belgium) is organizing a Promotion of British consumer goods in the Centre, which comprises about 40 shops and two large stores Au Bon Marche and Sarma.

(P. S. E. Hooper, Ext. 214)

Lisbon: BRITISH MENSWEAR GUILD PROMOTION – October 17-November 1, 1969

The Guild is sponsoring a promotion in 12 leading menswear retailers in Lisbon. Further information from Mr. R. P. Mitchell, British Menswear Guild, 20 Savile Row, London, W1X 1AE (Tel. 01-437 3629/4421).

(K. Timmins, Ext. 7104)

Philadelphia: STRAWBRIDGE AND CLOTHIER – October 17-November 1, 1969

This British promotion being held in the downtown store and seven suburban branches will feature consumer goods generally. The London Buying House is Associated Merchandising Corporation, 1B Baker Street, London, W.1 (Tel. 01-486 4721).

(R. A. Hillier, Ext. 7215)

Washington, D.C.: WOODWARD AND LOTHROP INC. – October 27-November 8, 1969

This British promotion being held in the downtown store and 11 suburban branches will feature consumer goods generally. The London Buying House is Associated Merchandising Corporation, 1B Baker Street, London, W.1 (Tel. 01-486 4721).

(R. A. Hillier, Ext. 7215)

Houston, Texas: FOLEY'S – November 3-15, 1969

This British promotion being held in the downtown store and four suburban branches will feature consumer goods generally. The London Buying House is Associated Merchandising Corporation, 1B Baker Street, London, W.1 (Tel. 01-486 4721).

(R. A. Hillier, Ext. 7215)

1970

Finland: 'BRITAIN IN FINLAND, 1970'

A number of store promotions is expected to be held during this trade drive. Particulars will be announced when arrangements become firm.

(Miss M. Wood, Ext. 7244)

West Berlin, Germany: BANTAM-SUPER GMBH STORE PROMOTION – January 30-February 8, 1970

Bantam, which is the most important discount foodstore in West Berlin, is proposing to hold a promotion in 11 of its stores from January 30 to February 8, 1970. The theme of the promotion will be 'Lebensmittel aus Grossbritannien' (foodsuffs from Great Britain) and they are interested in a comprehensive range of foodstuffs and beverages. Inquiries to Herr Steidel, Bantam-Super GmbH, 1 Berlin 12, Bleibtreustrasse 13.

(Miss D. M. Wilmot, Ext. 7211)

Paris: LA SAMARITAINE STORE PROMOTION – February 11-March 7, 1970

The store is interested in a wide range of merchandise appropriate to a departmental store in the medium price category. Offers to Mr. Pierre Guérin, 19 Rue de la Monnaie, Paris, 1er.

(Miss D. M. Wilmot, Ext. 7211)

Australia: THE MYER EMPORIUM LIMITED

MELBOURNE – February 14-21, 1970

SYDNEY – February 24-March 3, 1970

ADELAIDE – March 7-14, 1970

BRISBANE – April 5-11, 1970

This British promotion being held in 12-15 stores will feature most classes of general merchandise but especially men's, women's and children's clothing, fabrics, homewares and foodstuffs. The London Buying House is The Myer Emporium (London) Ltd., Melbourne House, 8/12 Brook Street, London, W.1 (Tel. 01-499 1543).

(R. A. Hillier, Ext. 7215)

Sydney Australia: F. V. RICHARDS & CO. – April 6-25, 1970

This British promotion will feature men's and women's clothing, and accessories. The London Buying House is Dix and Simpson Ltd., 92 New Cavendish Street, London, WIM 8HE (Tel. 01-580 5036).

(C. J. Mather, Ext. 265)

Milwaukee, Wisconsin: THE BOSTON STORE COMPANY – September 21-October 3, 1970

This British promotion will be held in the downtown store and three suburban branches. It will feature home furnishings, clothing, stationery, cosmetics, foodstuffs and beverages. The London Buying House is Associated Merchandising Corporation, 1B Baker Street, London, W.1 (Tel. 01-486 4721).

(R. A. Hillier, Ext. 7215)

Hamm, Federal Republic of Germany: September 26-October 4, 1970

Preliminary notice is given of a proposed British Shopping Week at Hamm from September 26 to October 4, 1970. Further particulars will be announced as they become known.

(P. Holmes, Ext. 7243)

SECTIONS II—IV

Trade Fairs and Exhibitions

Requests for information about fair costs and conditions should be made to the organizers or United Kingdom agents unless participation, with Board of Trade support, in events (also included in Section I) is being considered. The Board of Trade, Trade Promotions Branch, Tower Block, Hillgate House, 26 Old Bailey, London, E.C.4, will be pleased to answer general inquiries about events in Sections II-IV. The telephone number of the Board of Trade is 01-248 5757, extensions:—

Eastern Europe including Eastern Germany	7213	*Other towns in France, Belgium Luxembourg, Finland, Norway, Denmark*	7207
Cologne, Dortmund, Dusseldorf, Offenbach, Wiesbaden	225	*Cyprus, Malta, Netherlands Switzerland, Spain, Irish Republic*	7011
Other towns in West Germany	7180	*United States, Canada*	7094
Austria, Greece, Italy, Portugal	7011	*United Kingdom*	7109
France (Paris only) and Sweden	7205	*The rest of the world*	7099

No responsibility is taken for the standing of organizations or individuals mentioned in these lists and dates, etc., may be subject to alteration.

*** event held annually at approximately the time stated.**

† event held in alternate years at approximately the time stated.

SECTION II

European Trade Fairs and Exhibitions

1969 General

MESSINA: INTERNATIONAL TRADE FAIR – August 3-18
Apply, E. A. Fiera Campionaria Internazionale Di Messina.

BILBAO: INTERNATIONAL SAMPLES FAIR – August 14-29
* Apply, Feria de Muestras International de Bilbao, Tercio de Begona 2, Apartado 468, Bilbao.

MALMO: INTERNATIONAL TRADE FAIR (SKANEMASSANI – August 15-24
* Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

IZMIR: INTERNATIONAL TRADE FAIR – August 20-September 20
* Apply, J. S. Rogers, Esq., British Chamber of Commerce of Turkey (Inc.), 69 Cannon Street, London, EC4 (Tel. City 4444).

FRANKFURT: INTERNATIONAL TRADE FAIR (AUTUMN) – August 24-27
* Apply, LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London, EC4 (Tel. Central 5050).

UTRECHT: INTERNATIONAL AUTUMN FAIR – August 31-September 5
* Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

STOCKHOLM: ST. ERIK'S FAIR – International Consumer Goods September 3-14
Apply, Marketing Exhibitions Ltd., 113-123 Upper Richmond Road, London, SW15 (Tel. 01-788 1186).

STRASBOURG: INTERNATIONAL TRADE FAIR – September 4-15
* Apply, M.le President, 9 due Brûlée, Strasbourg.

PAU: FAIR AND EXHIBITION – September 4-15
Apply, M. Peninou, 21 rue Barthou, Pau.

DIEPPE: FRANCO-BRITISH TRADE FAIR – September 6-14
Apply, Federation of Sussex Industries, Seven Dials Corner, Brighton 1, Sussex.

VIENNA: INTERNATIONAL AUTUMN TRADE FAIR – September 7-14
Apply, Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, SW7 (Tel. Knightsbridge 6938).

BARI: INTERNATIONAL LEVANT FAIR – September 10-23
Apply, Exhibition Consultants Ltd., 11 Manchester Square, W1 (Tel. Hunter 1951).

LE MANS: SAMPLES FAIR – September 11-15
Apply, M. Gauthier, Quinconce-des-Jacobins, Le Mans, Sarthe 72.

CHAMBERY: CHAMBERY FAIR – September 12-21
Apply, M. Seve, 14 Quaides Allobroges, Chambery.

CLERMONT-FERRAND: CLERMONT-FERRAND FAIR – September 12-22
Apply, M. le President, 4 boulevard Trudaine, Clermont-Ferrand, Puy-de-Dome.

GHENT: INTERNATIONAL FAIR OF FLANDERS – September 13-28
Apply, Floraliapaleis, Ghent.

MARSEILLES: INTERNATIONAL FAIR – September 18-29
* Butlers Advertising Service, Fenwick House, 292 High Holborn, London WC1 (Tel. Chancery 4224/5).

HELSINKI: INTERNATIONAL TRADE FAIR – September 19-28
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1.

BERLIN: GERMAN INDUSTRIES EXHIBITION – September 19-28
* Apply, Berliner Ausstellungen, 1 Berlin 19, Messedamm 22.

ST.-ETIENNE: ST.-ETIENNE FAIR – September 19-29
* Apply M. Troselli, 3 rue de Charles-de-Gaulle, St.-Etienne, Loire 42.

CAEN: CAEN FAIR – September 19-29
Apply, M. le President, Parc des Expositions, Caen, Calvados 14.

PLOVDIV: INTERNATIONAL FAIR – September 21-30
* Apply, The Fair Administration, Plovdiv International Fair, 50 Lenin Blvd, Plovdiv, Bulgaria.

ZAGREB: INTERNATIONAL AUTUMN FAIR – September 11-21
Apply Exhibition Consultants Ltd., 11 Manchester Square, London, W11 (Tel. Hunter 1951).

BOLZANO: INTERNATIONAL SAMPLES FAIR – September 12-22
Apply, Fiera Campionaria Internazionale Di Bolzano, Via Roma, 18.

LIEGE: COMMERCIAL FAIR (AUTUMN) – September 13-28
Apply, Belgium House, 167 Regent Street, London, W1 (Tel. Regent 1491).

INNSBRUCK: EXPORT AND SAMPLES FAIR – September 20-28
Apply, Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, SW7.

GRAZ: AUTUMN FAIR – September 27-October 5
Apply, Dr. Kager, Graz Messeplatz, Postfach 63, Graz.

METZ: INTERNATIONAL AUTUMN FAIR – October 1-12
* Apply, Mrs. M. C. Black, London Office of the Metz Fair, 68 Queen Street, London, EC4 (Tel. Central 9431).

ZARAGOZA: NATIONAL SAMPLES FAIR – October 2-16
Apply, Camara Oficial de Comercio e Industria, Jaine, 1-18 Zaragoza.

MONTPELLIER: INTERNATIONAL WINE FAIR – October 11-19
Apply, President, Parc du Polygone, Montpellier (Herault).

COPENHAGEN: INTERNATIONAL TRADE FAIR – October 19-27
* John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W1 (Tel. Museum 9325).

1969 Specialized

Agriculture Forestry, Fishing and Agricultural Machinery

KLAGENFURT: AUSTRIAN TIMBER FAIR – August 7-17
Apply, CES (overseas) Ltd., 225c Balham High Road, SW17 (Tel. 01-673 8433).

TRONDHEIM: OFFICIAL FISHERIES FAIR – August 14-24
Apply, Norges Varemesse, Drammensveien, 154 Skoyen, Oslo 2.

REID/INNKREIS: INTERNATIONAL AGRICULTURAL EXHIBITION – August 30-September 7
Apply, Osterreichische Landwirtschaftsmesse Ried I.M. Innkreis.

BRNO: INTERNATIONAL TRADE FAIR – September 7-17
Apply, Fairs and Exhibitions Ltd. 14 Burlington Street, London, W1 (Tel. 01-734 0855).

NANCY: LORRAINE AGRICULTURAL EXHIBITION – September 20-22
Apply, M. Deiber, Parc des Expositions, Nancy.

ST. GALLEN: AGRICULTURAL AND DAIRY SHOW (OLMA) – October 12-22
* Apply, Swiss Embassy, 18 Montagu Place, Bryanston Square, London, W1. (01-PAD 0701).

MALMO: SIDELINES OF AGRICULTURE AUTUMN EXHIBITION – October 24-26
Apply, Malmohus Lans Hushallningssallskap, Carlsgatan 10, S-211 20 Malmo.

BOLOGNA: AGRICULTURAL EXHIBITION E.M.IA. – November 12-16
Apply, Exhibitions and Trade Fairs (Overseas) Ltd., 10 Clifford Street, London, W1 (Tel. Regent 0511).

COPENHAGEN: INTERNATIONAL AGRICULTURAL MACHINERY FAIR (AGRIMA) – December 3-7
* Apply, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W1 (Tel. Museum 9325).

Aircraft and Aeronautical Equipment

TOUSSOS-LE-NOBLE: INTERNATIONAL LIGHT AVIATION SHOW – September 11-15
Apply, M. Reuter, 18 boulevard Maillot, Neuilly-sur-Seine, Hauts-de-Seine 92.

Books and Periodicals

FRANKFURT: INTERNATIONAL BOOK FAIR – October 8-13
* Apply, Ausstellungs und Messe GmbH des Börsenvereins des Deutschen Buchhandels e.V., 6 Frankfurt-am-Main, Kleiner Hirschgraben 10-12.

Building and Public Works

VIENNA: INTERNATIONAL WATER SUPPLY CONGRESS AND EXHIBITION – September 1-5
Apply, International Water Supply Association, 34 Park Street, London, W1 (Tel. 01-499 1092/3).

MUNICH: INTERNATIONAL SEWAGE AND WATER TREATMENT ENGINEERING EXHIBITION (IFAT) – September 6-13
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

BRUSSELS: INTERNATIONAL MUNICIPAL EQUIPMENT EXHIBITION – September 10-14
Apply, Brussels International Trade Fair Managementt, Palais du Centenaire, Brussels.

SARPSBORG: EXHIBITION OF BUILDING MATERIALS AND INTERIOR DECORATION EQUIPMENT – September
Apply, Hval and Lund, Vognmannsgt 8, Oslo 1.

BOLOGNA: INTERNATIONAL BUILDING INDUSTRIALIZATION EXHIBITION – October 4-12
Apply, Exhibitions and Trade Fairs (Overseas) Ltd., 10 Clifford Street, London, W1 (Tel. Regent 0511).

PARIS: INTERNATIONAL BUILDING EXHIBITION (BATIMAT) – November 20-30
† Apply, M. le Prince, 1 avenue Niel, Paris 17e.

Chemicals and Allied Industries including Plastics

BERLIN: 71ST GERMAN SOAP FAIR – September 6-9
† Apply, Berliner Ausstellungen, 1 Berlin 19, Messedamm 22.

UTRECHT: INTERNATIONAL EXHIBITION OF METAL FINISHING TECHNIQUES (EUROFINISH/VOM) – September 9-13
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

GOTHENBURG: INTERNATIONAL ANTI-CORROSSION AND PROTECTIVE COATING EXHIBITION (SCANCORR) – October 9-15
Apply, Scandinexpo AB, Stampgat 38 Gothenburg C.

FRANKFURT: INTERNATIONAL PAINT AND VARNISH EXHIBITION – October 16-19
Apply, LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London, EC4 (Tel. Central 5050).

ZURICH: MODERNIZATION OF OLD BUILDINGS EXHIBITION – October 1969
Apply, Sekretariat und Redaktion, Dreikönigstrasse, 34, 8002 Zurich.

BASLE: INTERNATIONAL SURFACE TREATMENT EXHIBITION (SURFACE '69) – November 19-25
Apply, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W1 (Tel. Museum 9325).

GOTHENBURG: INTER NORDIC PLASTICS EXHIBITION – November 20-26
Apply, Scandinexpo AB, Stampgat, 38, 41101 Gothenburg.

Clothing

COLOGNE: INTERNATIONAL MEN'S FASHION WEEK – August 22-24
* Apply, H. E. Melsom, MBE, Cologne International Trade Fairs, Room 229 Abbey House, Victoria Street, London, SW1 (Tel. 01-799 2134).

TURIN: INTERNATIONAL CLOTHING EXHIBITION MARKET – September 5-8
Apply, Mrs. R. Stewart, 12 Montagu Mansions, York Street, London, W1 (Tel. Hunter 4100).

AMSTERDAM: "HEREMODEBEURS" GENTS FASHION WEAR – September 8-10
Apply, R.A.I. Gebouw N.V., 8 Europaplein, Amsterdam.

DÜSSELDORF: INTERNATIONAL FASHION TRADE FAIR (IGEDO) – September 14-17
Apply, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W1 (Tel. 01-636 9325).

COLOGNE: INTERNATIONAL FAIR OF LINGERIE, FOUNDATION GARMENTS, UNDERWEAR AND SWIMWEAR – September 19-21
* Apply, H. E. Melsom, MBE, Cologne International Trade Fairs, Room 229 Abbey House, Victoria Street, London, SW1 (Tel. 01-799 2134).

COPENHAGEN: INTERNATIONAL FASHION FAIR – September 28-October 1
Apply, Udstillingshallen Forum A/S, Jul Thomens Plads, 1925 Copenhagen V.

MUNICH: FASHION WEEK – October 5-9
* Apply, Mode Woche München GmbH, 8 München 90, Brecherspitzstrasse 7.

AMSTERDAM: INTERNATIONAL CLOTHING AND TEXTILE FAIR (INTERCONTEX) – October 12-15
Apply, R.A.I. Gebouw N.V., 8 Europaplein, Amsterdam.

BERLIN: FASHION WEEK – October 13-24 (including "INTERCHIC" – October 13-17)
* Apply, Industrie Und Handelskammer Zu Berlin, 1 Berlin 12, Hardenbergstrasse 16-18.

VIENNA: LADIES FASHION SHOW – October 19-22
* Apply, Fachverband der Bekleidungsindustrie Osterreichs, Schwarzenbergplatz 4,1030 Vienna 3.

COLOGNE: INTERNATIONAL FAIR FOR THE CHILD – October 24-26
* Apply, H. E. Melson, MBE, Cologne International Trade Fairs, Room 229 Abbey House, Victoria Street, London, SW1 (Tel. 01-799 2134).

NICE: COTE D'AZUR FASHION FESTIVAL – October 25-November 1
Apply, M. Viterbo, 2 boulevard Victor-Hugo, Nice.

DÜSSELDORF: INTERNATIONAL FASHION TRADE FAIR (IGEDO) – October 26-30
Apply, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W1 (Tel. 01-636 9325).

BRUSSELS: INTERNATIONAL BABY SHOW – November 7-11
Apply, Belgian National Railways, PO Box 4BY, 167 Regent Street, London, W1 (Tel. Regent 1497).

PARIS: CHIDREN'S FASHION SHOW – November 8-11
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7.

PARIS: CHILDREN'S FASHION SHOW – November 8-11
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW1.

PARIS: INTERNATIONAL EXHIBITION OF WOMEN'S READY-TO-WEAR CLOTHING – November 8-13
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW1.

WIESBADEN: INTERNATIONAL MILLINERY TRADE FAIR (INTERHUT) – November 30-December 2
Apply, Internationalen Hutfachnesse fur Grossistetn 6, Frankfurt-am-Main, Kaiserstrasse 64.

Display and Shop Equipment

DUBLIN: SHOP EQUIPMENT SHOW '69 – August 30-September 7
Apply, Industrial and Trade Fairs (Ireland) Ltd., 39 Upper Fitzwilliam Street, Dublin, 2.

PARIS: INTERNATIONAL SHOPFITTING AND TRADE EQUIPMENT EXHIBITION (EQUIP'MAG) – October 11-20
Apply, Salon de l'Equipment des Commerces, 42 Rue du Loeuvre, Paris, 1er.

Engineering, Radio and Electrical Goods

COPENHAGEN: RADIO AND TELEVISION EXHIBITION – August 22-31
Apply, Elektronikfabrikantforeningen 1 Denmark, Neils Hemmingsensgade 9. Copenhagen K.

STUTTGART: GERMAN RADIO AND TELEVISION EXHIBITION – August 29-September 7
* Apply, C.E.S. (Overseas) Ltd., 1-3 Astoria Parade, London, SW16 (Tel. 01-769 0950).

PARIS: RADIO AND TELEVISION EXHIBITION – August 30-September 8
Apply, Commissaire General 16, Rue de Presles, Paris, 15e (Tel. 273-24-70).

BRUSSELS: INDUSTRIAL ELECTRICITY FAIR – September 3-7
Apply, 14 rue Duquesnoy, Brussels, 1.

AMSTERDAM: INTERNATIONAL RADIO AND TELEVISION EXHIBITION 'FIRATO' – September 19-28
Apply, R.A.I. Gebouw N.V., 8 Europaplein, Amsterdam.

GENOA: INTERNATIONAL COMMUNICATIONS FAIR – October 18-26
Apply, E. A. Fiera Internazionale di Genova, Piazzale J. F. Kennedy, 16129 Genoa (Tel. 595-651).

GOTHENBURG: ELECTROTECHNICAL EXHIBITION (ELFACK '69) – October 28-November 2
Apply, John Buck (Trade Fair) Agencies) Ltd., 44 Newman Street, W1 (Tel. Museum 9325).

Engineering Other

BERGEN: INTERNATIONAL HANDLING AND TRANSPORT FAIR – September 19-28
Apply, Bergenshallen, P.O. Box 1264, 5001 Bergen.

ESSEN: WELDING AND CUTTING FAIR – September 20-28
Apply, Gemeinnützige Ausstellungs GmbH, 43 Essen, Norbertstrasse 2.

AMSTERDAM: INTERNATIONAL SHIPBUILDING, MARINE ENGINE AND PORT EQUIPMENT EXHIBITION (EUROPORT) – September 28-October 6
Apply, Europort Exhibitions Ltd., 67/69 Chancery Lane, London, WC1 (Tel. CHA 6561).

STOCKHOLM: TECHNICAL FAIR – October 1-7
* Apply, Marketing Exhibitions Ltd., 113-123 Upper Richmond Road, London, SW15 (Tel. 01-788 1186).

PADUA: INTERNATIONAL EXHIBITION OF MECHANICAL HANDLING AND STORAGE (TRAMAG) – October 9-14
Apply, Fiora di Padova, Tramag, Via N Tommases, Padua.

PARIS: INTERNATIONAL HYDRAULICS AND COMPRESSED AIR EXHIBITION – October 20-25
Apply, Salon International Des Techniques Et Pneumatiques, 20 Rue Carpeaux, Puteaux (Seine).

MILAN: EXHIBITION OF HYDRAULIC, PNEUMATIC AND LUBRICATING APPARATUS (FLUID 69) – October 21-26
Apply, Dr. A. Chiappe, Via Luciano Manara 15, Milan.

COPENHAGEN: INTERNATIONAL TECHNICAL FAIR (ITEM '69) – October 31-November 9
* Apply, Udstillingsselskabet U.F.E.S.A.S., Ryvangs Alle 20, CopenhagenØ

ROTTERDAM: OFFSHORE DRILLING AND PRODUCTION EXHIBITION (ODPEX) – November 24-28
Scientific Surveys Ltd., 11 Gloucester Road, SW7 (Tel. 584 2945).

Fancy Goods, Jewellery and Giftware

BRUSSELS: GIFT FAIR – September 6-13
Apply, du Salon du Cadeau et de l'Objet d'Art, 2 Ruedde la Melodie, Brussels, 8.

PARIS: FRENCH FANCY JEWELLERY EXHIBITION – September 8-15
Apply, M. Jullien, 10 rue Charlot, 75-Paris, 3e.

ANTWERP: GIFT SHOW – December 17-29
Apply, Geschenkenbeurs "Kado," Stedelijke Feestzaal, Louizastraat 10-12, Antwerp.

Foodstuffs, Food Machinery, Hotel and Catering Equipment

DUBLIN: IRISH INTERNATIONAL FOOD AND DRINK FAIR – August 30-September 7
Apply, Industrial and Trade Fairs (Ireland) Ltd., 39 Upper Fitzwilliam Street, Dublin 2.

BRUSSELS: FOOD INDUSTRY TRADE FAIR – September 3-8
Apply, Sogestor, 14 Rue Duquesnoy, Brussels 1.

PARMA: INTERNATIONAL EXHIBITION PRESERVED FOODS AND PACKING – September 20-28
Apply, Italian Chamber of Commerce, 31 Old Burlington Street, London, W1 (Tel. Regent 2411).

MALMO: INTERNATIONAL HOTEL AND RESTAURANT FAIR (RESTA IV) – October 1-4
Apply, RESTA, Stadiongatan 25, Box 19015, Malmo 19.

COLOGNE: INTERNATIONAL EXHIBITION OF FINE FOODS AND PROVISIONS (ANUGA) – October 4-10
* H. E. Melsom, MBE, Cologne International Trade Fairs, Room 229, Abbey House, Victoria Street, London, SW1 (Tel. 01-799 2134).

PARIS: INTERNATIONAL HOTEL AND CATERING EQUIPMENT EXHIBITION (EQUIP'HOTEL) – October 9-20
*Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7.

DIJON: INTERNATIONAL GASTRONOMY EXHIBITION – October-November
Apply, M. Bourcier, Palais des Expositions, boulevard de Champagne, Dijon, Cote-d'Or 21.

BASLE: INTERNATIONAL EXHIBITION AND CONGRESS OF HOTEL CATERING (IGEHO) – November 13-19
Apply, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W1 (Tel. 01-MUS 9325).

COPENHAGEN: FAIR FOR THE HOTEL AND RESTAURANT BUSINESS – November 14-23
* Apply, Udstillinghallen Forum A/S, Jul. Thomsens Plads, 1925 Copenhagen V.

Footwear

FLORENCE: SHOE AND LEATHER FAIR – September 1-7
Apply, Secretary General Mostra Campionaria Calzature, Pelletterie Cuoio, Via Valfonda 9, Florence.

MOSCOW: FOOTWEAR, SHOEMAKING MACHINERY AND LEATHER PROCESSING (OBUV '69) – September 10-24
Apply, The USSR Chamber of Commerce, Dept. of International and Foreign Exhibitions in the USSR, 6 Kuibyshev Street, Moscow K 3 USSR.

ALICANTE: ELDA INTERNATIONAL FOOTWEAR AND ALLIED INDUSTRIES FAIR – September 16-22
Apply, Feria International del Calzado y Industrias a Fines, Elda Alicante.

VIENNA: INTERNATIONAL AUSTRIAN SHOE EXHIBITION – September 21-22
Apply, Hans Binder, Vienna X, Columbusgasse 65.

GOTHENBURG: SWEDISH FOOTWEAR EXHIBITION – September 23-24
Apply, Federation of Swedish Import Agents (SIAF), and Federation of Swedish Leather and Shoe Manufacturers.

DÜSSELDORF: FOOTWEAR SAMPLES DISPLAY (GDS) – September 27-29
* Apply, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W1 (Tel. 01-636 9325).

Furniture, Furnishings, Household Equipment and Hardware

VIENNA: INTERNATIONAL EXHIBITION OF REPRODUCTION FURNITURE – September 2-28
Apply, British Furniture Manufacturers Export Club, 17 Berners Street, London, W1P 4DY (Tel. 01-580 5115).

STOCKHOLM: CARPET EXHIBITION (GOLVEX) – September 4-7
Apply, R. Asp, GOLVEX, Norrlandsgaten 22, 111 43 Stockholm.

MILAN: INTERNATIONAL HOUSEHOLD GOODS AND HARDWARE EXHIBITION (MACEF) – September 6-10
* Apply, Segretaria Generale della MACEF, Via Solferino 25, Milan.

MILAN: NATIONAL DOMESTIC APPLIANCES EXHIBITION – September 6-11
Apply, ANIE Segretaria Mostre, Via L. Manara 1, Milan.

GOTHENBURG: INTERNATIONAL EXHIBITION OF HOUSEHOLD GOODS – September 6-14
Apply, Utstallningen Dagens Hushall, Gothenburg Kopmannaforbund Vasagat 52, 411 37 Gothenburg.

COLOGNE: INTERNATIONAL HOUSEHOLD GOODS AND HARDWARE FAIR – September 12-14
* Apply, H. E. Melsom, MBE, Cologne International Trade Fairs, Room 229, Abbey House, Victoria Street, London, SW1 (Tel. 01-799 2134).

BRUSSELS: CARPET, FLOOR AND WALL COVERING SHOW – September 13-21
Apply, Salon du Tapis et Revetement, Sol, Mur, 179 Avenue du Domaine, Brussels, 19.

LYONS: INTERNATIONAL FURNITURE AND FURNISHING ACCESSORIES EXHIBITION (MEUROPAM AND PROMEUROPAM) – October 4-7
* Apply, Exhibitions and Trade Fairs (Overseas) Ltd., 10 Clifford Street, London, W1 (Tel. Regent 0511).

TOULOUSE: DOMESTIC ARTS EXHIBITION – October 4-19
Apply, M. Sicre, 4 rue Jouxt-Aigues, Toulouse.

BRUSSELS: FOOD AND HOME EXHIBITION (ARTS MENAGERS) – October 4-19
Apply, SIMPA, 29-31 Boulevard du Jardin Boutanique, Brussels, 1.

PARIS: FURNITURE AND INTERIOR DECORATION EXHIBITION – October 9-26
Apply, M. Paul Breton, 22 Avenue Franklin-D-Roosevelt. Paris 8e.

OSLO: TODAYS HOUSEKEEPING (DAGEN HUSHOLDING) – October
Apply, The Association of Grocery Retailers Oslo 1, Akersgt 32.

BRUSSELS: INTERNATIONAL HARDWARE EXHIBITION – October
* Apply, Salon International de la Quincaillerie, 14 rue Duquesnoy, Brussels 1.

LILLE: WOMEN'S AND CHILDREN'S HOME COMFORT FAIR – October 31-November 11
Apply, M. Bouchery, Palais de la Foire, Lille, Nord 59.

PARIS: CHILDHOOD, YOUTH AND FAMILY EXHIBITION – October 29-November 11
Apply, M. Mangeret, 11 rue Anatole-de-la-Forge, Paris, 17e.

GENEVA: IDEAL HOME EXHIBITION – October 20-November 9
Apply, Secretariat, Salon des Arts Menagers, 18 Quai de l'Ecole de Medicine, 1211 Geneva 4.

BORDEAUX: EXHIBITION OF DOMESTIC COMFORT – October 31-November 11
Apply, M. Ratabou, 12 Place de la Bourse, Bordeaux.

UTRECHT: INTERNATIONAL FURNITURE EXHIBITION – November 3-8
† Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

BRUSSELS: FURNITURE EXHIBITION – November 27-December 2
Apply, Foire du Meuble, 13-15 Rue de Livourne, Brussels, 5.

Handicrafts

HAMBURG: YOU AND YOUR WORLD – SHOW OF MODERN LIVING WITH DO-IT-YOURSELF AND HOBBY SHOWS – August 22-31
† Apply, Planten un Blomen, 2 Hamburg 36, Am Dammtor.

HERNING: CRAFTS AND INDUSTRIES FAIR "HI '69" – September 6-14
* Apply, A/S Herning Hallen, Herning, Denmark.

PARIS: EXHIBITION OF ARTISTIC WORKSHOPS – September 10-15
Apply, M. Guillot, 45 rue des Petites Ecuries, Paris, 10e.

COURTRAI: DO-IT-YOURSELF FAIR – September 20-29
Apply, Salon du Bricolage, Doornik-sesteenweg 216, Kortrijk.

NICE: DO-IT-YOURSELF EXHIBITION – October 4-13
Apply, M. Devos, 42 Rue du Louvre, Paris, 1er.

MALMO: DO-IT-YOURSELF EXHIBITION OF SPORT, HOBBY AND VACATION ARTICLES – October 31-November 4
Apply, SYDEXPO AB, Vastanvag 7, 216 13 Malmo.

PARIS: DO-IT-YOURSELF EXHIBITION – November 6-17
* Apply, Salon du Bricolage, 42 rue du Louvre, Paris 1er.

BRUSSELS: DO-IT-YOURSELF AND LEISURE HOBBIES EXHIBITION – November
Apply, SOGESTOR, 14 Rue Duquesnoy, Brussels, 1 (Tel. 12.21.87).

TOULOUSE: DO-IT-YOURSELF EXHIBITION – December 6-14
Apply, M. Devos, Parc des Expositions, Toulouse.

Heating and Ventilating

OSLO: HEATING, SANITATION AND VENTILATION EXHIBITION – October 15-26
Apply, Studieselskapet for Norsk Industri, Forskningsvn 1, Oslo 3.

Horticulture and Horticultural Equipment

PARIS: INTERNATIONAL FLOWER EXHIBITION – April 23-October 5
Apply, Commissariat General des Floralies Internationales, 9 rue de la Perle, Paris, 3e.

DORTMUND: EUROPEAN HORTICULTURAL SHOW (EUROFLOR) – April 25-October 12
Apply, Westfalenhalle GmbH, 4600 Dortmund, Rheinlanddamm 200.

Hospital, Medical, Surgical and Dental Equipment

DUBLIN: 16TH INTERNATIONAL CONGRESS AND EXHIBITION OF PAEDIATRIC SURGEONS – August 27-29
Apply, British Association of Paediatric Surgeons, 41 Grafton Street, Dublin 2.

DUBLIN: BRITISH VETERINARY ASSOCIATION CONGRESS AND EXHIBITION – September 1-4
Apply, The British Veterinary Association, 7 Mansfield Street, London WIM OAT (Tel. 636 5641/4).

ZURICH: INTERNATIONAL TRADE FAIR FOR HOSPITAL AND MEDICAL EQUIPMENT – September 3-7
Apply, Arbeitsgemeinschaft fur Fachmessen, Sekretariat Hofackerstrasse 36, 8032 Zurich.

DUBLIN: WORLD CONGRESS AND EXHIBITION OF THE INTERNATIONAL SOCIETY FOR THE REHABILITATION OF THE DISABLED – September 14-19
Apply, 11th World Congress Secretariat, 18 Merrion Road, Ballsbridge, Dublin 4.

UTRECHT: HET INSTRUMENT/MEDICA EXHIBITION – October 7-16
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

BRUSSELS: INTERNATIONAL EXHIBITION OF HOSPITAL AND MEDICAL EQUIPMENT – October 23-30
† Apply, Secretariat, Avenue du Domaine, Brussels, 5.

VIENNA: INTERNATIONAL TRADE EXHIBITION OF HOSPITAL AND MEDICAL EQUIPMENT – November 4-8
Apply, Sekretariat, Arbeitsgemeinschaft für Fachausstellungen, Loquaiplatz 13, Vienna 6.

HELSINKI: PHYSICIANS DAYS EXHIBITION – November 16-22
Apply, Dr. E. Klinge, Finnish Doctors Association, Helsinki.

VIENNA: INTERNATIONAL TRADE EXHIBITION FOR HOSPITAL, MEDICAL AND LABORATORY EQUIPMENT – November
† Apply, Werbung Scherbetz, Kinderspitalgasse 4,1090 Vienna.

VIENNA: VAN SWIETEN: MEDICAL CONGRESS AND EXHIBITION – November
Apply, M. Rodler, Medizinische Ausstellungs—and Werbe—Gesellschaft.

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Laundry and Allied Services

AMSTERDAM: INTERNATIONAL CLEANING AND MAINTENANCE EXHIBITION (INTERCLEAN) – November 24-27
Apply, RAI Gebouw N.V., 8 Europaplein, Amsterdam.

PARIS: INTERNATIONAL LAUNDRY, DYRING AND DRY-CLEANING EXHIBITION – November
† Apply, Comite Interfederal de Liaison Blanchisserie Teint, 127 rue de Piepus, Paris 12e.

Leather, Leather Goods and Fur

OFFENBACH: INTERNATIONAL LEATHER GOODS FAIR – August 23-27
* Offenbacher Messe GmbH, 605 Offenbach-am-Main 1, Kaiserstrasse 108-112

PARIS: INTERNATIONAL LEATHER WEEK (SEMAINE DU CUIR) – September 12-17
* Apply, Conseil National du Cuir, 2 rue Edouard VII, Paris 9e.

BRUSSELS: INTERNATIONAL LEATHER AND SHOE SHOW – September
Apply, Secretariat de L'Institut National du Commerce, Lange Krins Stroat 7, Ghent.

Motor Vehicles, Motor Cycles and Cycles

FRANKFURT: INTERNATIONAL MOTOR EXHIBITION – September 11-21
† Apply, Verband der Automobilindustrie e.V., 6 Frankfurt-am-Main 16, Westendstrasse 61.

PARIS: INTERNATIONAL MOTOR, CYCLE AND MOTORCYCLE EXHIBITION – October 2-12
* Apply, M. le President, 3 avenue du Presidentt Wilson, Paris 16e.

TURIN: INTERNATIONAL MOTOR SHOW – October 29-November 9
* Apply, Comitato Organizzatore, Salone Internazionale dell Automobile, Corso Galileo Ferraris 61, Turin.

MILAN: INTERNATIONAL CYCLE AND MOTORCYCLE EXHIBITION – November 22-30
Apply, National Association of Cycle, Motor Cycle and Accessories Mfcs, Via Mauro Macchi 32, Milan.

Office Machinery and Equipment

COLOGNE: INTERNATIONAL EXHIBITION FOR ORGANIZATIONS AND TECHNIQUE IN OFFICE AND WORKS (ORGATECHNIK) – September 7-10
Apply, H. E. Melsom, MBE, Cologne International Trade Fairs, Room 229, Abbey House, Victoria Street, London, SW1 (Tel. Sullivan 2184).

COPENHAGEN: INTERNATIONAL EXHIBITION OF OFFICE EQUIPMENT AND BUSINESS MACHINES – September 10-17
Apply, Udstillingsselskabet UFESAS, Ryvangs Alle 20, 2100 Copenhagen Ø

MILAN: INTERNATIONAL OFFICE MACHINERY AND OFFICE EQUIPMENT EXHIBITION (SICOB) – SepEQUIPMENT (SMAU) – September 20-28.
* Apply, Associazione Nazionale Commercianti in Macchine e Forniture per Ufficio, Piazza Belgioloso 1, Milan.

PARIS: INTERNATIONAL BUSINESS MACHINES AND OFFICE EQUIPMENT EXHIBITION (SIOB) – September 23-October 4
* Apply, Salon de l'Equipment de Bureau, 6 place de Valois, Paris 1er.

BERLIN: OFFICE EQUIPMENT EXHIBITION – October 14-18
* Apply, Berliner Ausstellungen, 1 Berlin 19, Messedamm 22.

STOCKHOLM: INTERNATIONAL OFFICE EQUIPMENT EXHIBITION (OFFICE '69) – October 23-30
Apply, Marketing Exhibitions Ltd., 113-123 Upper Richmond Road, London, SW15 (Tel. 01-788 1186).

Packaging Machinery and Materials, including Containers

MILAN: INTERNATIONAL PACKAGING EXHIBITION (IPACK-IMA) – October 4-10
* Apply, IPACK-IMA, 62 Via Carlo Ravissa, Milan.

ROTTERDAM: INTERNATIONAL EXHIBITION FOR TRANSPORT, STORAGE TECHNIQUES AND EXPORT SERVICES (NEDEX) – October 21-25
Apply, Anglian Trade Promotions Ltd., Suite 23, 67/69 Chancery Lane, London, WC2 (Tel. CHA 6561/2).

HAMBURG: INTERNATIONAL CONTAINER AND COMBINED TRANSPORT EXHIBITION (CONTAINER EXPO) – October 21-26
* Apply, Transport and Handling Technical Services Ltd., 339 Grand Buildings, Trafalgar Square, London, WC2 (Tel. 01-930 9217).

Photographic Equipment

PARIS: INTERNATIONAL PHOTO, CINEMA AND OPTIC EXHIBITION – November 7-11
Apply, M. Siffre, 5 dis rue Jacquemont, Paris, 17e.

Pottery and Glassware

BRUSSELS: INTERNATIONAL EXHIBITION OF CRYSTAL, PORCELAIN, CERAMICS, GOLD AND SILVER WARE, GIFTS AND FURNISHINGS (EUROPAC) – August 31-September 8
Apply, Brussels International Fair, Palais du Centenaire, Brussels, 2.

PARIS: INTERNATIONAL CHINA, GLASSWARE AND POTTERY EXHIBITION (ARTS DU FEU) – September 7-12
* Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7.

Printing, Stationery and Printing Machinery

MILAN: INTERNATIONAL EXHIBITION AND CONGRESS OF PAPER AND PRINTING (GEC) – October 4-12
Apply, GEC Secretariat, Lungo Po Antonelli 49, Milan.

Scientific Instruments and Nuclear Equipment

BASLE: INTERNATIONAL NUCLEAR INDUSTRIES FAIR (NUCLEX 69) – October 6-11
Apply, Sekretariat, NUCLEX 69, 4000 Basle 21.

Ships and Boats

FRIEDRICHSHAFEN: INTERNATIONAL BOAT SHOW (INTERBOOT) – September 28-October 5
* Apply, Internationale Bodensee-Messe GmbH, 17, 7990 Friedrichshafen, Reidlepark-Ost.

AMSTERDAM: INTERNATIONAL SHIPBUILDING, MARINE ENGINE AND PORT EQUIPMENT EXHIBITION (EUROPORT) – November 11-15
Apply, Europort Exhibitions Ltd., 67/69 Chancery Lane, London, WC1 (Tel. CHA 6561).

Sports Goods and Camping Equipment, including Caravans

ESSEN: INTERNATIONAL CARAVAN EXHIBITION – October 11-19
Apply, Gemeinnützige Ausstellungs GmbH, 43 Essen, Norbertstrasse 2.

PARIS: INTERNATIONAL OPEN AIR EQUIPMENT AND FISHING EXHIBITION – October 12-14
Apply, M. Prost, 60 rue de la Victoire, Paris, 2e.

COLOGNE: INTERNATIONAL TRADE FAIR OF SPORTS GOODS, CAMPING EQUIPMENT AND GARDEN FURNITURE (SPOGA) – October 19-21
* Apply, H. E. Melsom, MBE, Cologne International Trade Fairs, Room 229, Abbey House, Victoria Street, London, SW1 (Tel. 01-799 2134).

BRUSSELS: INTERNATIONAL CARAVAN SHOW – November 8-16
Apply, Salon International de la Caravane, 363 Chaussee de Waterloo, Brussels, 6.

COPENHAGEN: SCANDINAVIAN SPORTS GOODS FAIR – November 22-26
Apply, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W1 (Tel. 01-636 9325).

Textiles and Textile Machinery

BRUSSELS: INTERNATIONAL TEXTILE EXHIBITON (VESTIRAMA) – October 3-7
Apply, TEXTIRAMA VZW, 65 Martelsarslaan, Ghent.

FRANKFURT: INTERNATIONAL TEXTILES FOR CLOTHING EXHIBITION (INTERSTOFF) – November 18-21
Apply, LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London, EC4 (Tel. CEN 5050).

Other Specialized Fairs

TRAPPES: WORLD METEOROLOGICAL CONFERENCE AND EXHIBITION – September 15-30
Apply, Commission Pour les Methodes D'observation, 41 Avenue Giusseppe Motta, 1211 Geneva 20.

PARIS: HAIRDRESSING EXHIBITION – September 21-23
Apply, Mr. R. J. Ager, Trade Fairs Branch, Board of Trade, Broadway Buildings, 54 Broadway, London, S.W.1 (Tel. 01-222 7877 Ext. 2783).

PARIS: INTERNATIONAL EXHIBITION OF SAFETY AND PROTECTION (EUROPROTECTION) – September 30-October 5
† Apply, EUROPROTECTION, 8 rue de la Michodiere, Paris 2e.

MILAN: EXHIBITION OF EQUIPMENT FOR SAFETY AND EFFICIENCY AT WORK – October
Apply, Salone Mercatodella Forniture per la Sicurezza l'Efficienza del Lavoro, Airezione Comis, Via Turati 7, Milan.

NANCY: INTERNATIONAL EXHIBITION OF URBAN EQUIPMENT – October
* Apply, Salon international de L'Equipment Urbain BP 593 RP ((54) Nancy) (Tel (28) 53. 09.01).

FLORENCE: INTERNATIONAL ANTIQUE DEALERS FAIR – September 19-October 19
Apply, Secretary, International Antique Dealers Fair, Palazzo Strozzi, Florence.

PARIS: INTERNATIONAL EXHIBITION OF COMMERCE AND TRADE EQUIPMENT – October 11-20
Apply, M. Devos, 42 rue du Louvre, Paris, 1er.

AMSTERDAM: AQUATECH WATER TREATMENT EXHIBITION – October 21-25
Apply, Europort Exhibitions Ltd., 67/69 Chancery Lane, London, WC1 (Tel. CHA 6561).

MILAN: INTERNATIONAL EXHIBITION OF FACILITIES AND EQUIPMENT FOR COMMERCE AND TOURISM (EXPO – CT) – October-November
Apply, Segreteria Generale, – EXPO – CT – 69, Piazza Belgioioso 1, Milan.

TOULOUSE: LANGUEDOC-MIDI-PYRENEES ANTIQUE DEALERS EXHIBITION – November 7-16
Apply, M. Jary, 31 rue du Rempart-Matabiau, Toulouse.

MUNICH: 'SYSTEM 69' WITH MAN AND THE SEA EXHIBITION – November 10-15
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

Exhibitio

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Northern Watch and Jewellery Trade Fair
Preservation and Packaging of Food Exhibition and Congress
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INDUSTRIAL & TRADE FAIRS INTERNATIONAL LTD.

British Industrial Exhibition, Argentina

PROVINCIAL EXHIBITIONS LTD.

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Food, Cookery and Catering Exhibition
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Irish Materials Handling Exhibition
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Liverpool 'Brighter Homes and Do-it-Yourself' Exhibition
Manchester Brighter Homes Exhibition
Northern Reprographic Exhibition

SCOTTISH TRADES' MARKETS & EXHIBITIONS LTD.

Scotland's Food Exhibition

THE TRADES' MARKETS & EXHIBITIONS LTD.

International Bakers and Confectioners Exhibition (Interbake 69)
International Brewing, Bottling and Allied Trades Exhibition (Brewex)
International Dairy Engineering and Food Machinery Exhibition
iii International Hotel and Catering Exhibition (Hotelympia)
The Northern Bakers' and Confectioners' Exhibition

INDUSTRIAL & TRADE FAIRS (IRELAND) LTD.

Irish International Food and Drink Fair
Shop Equipment Show

INDUSTRIAL & TRADE FAIRS PTY. LTD.

International Trade Fair, Sydney
Australian Catering Trade Fair, Sydney
Mechanical and Materials Handling Exhibition and Conference, Sydney
Machine Tool Exhibition, Sydney
International Container Services and Equipment Exhibition, Melbourne
International Packaging and Printing Exhibition, Sydney
International Dairy Equipment Exhibition, Sydney

OVERSEAS EXHIBITIONS ORGANISED BY INDUSTRIAL & TRADE FAIRS INTERNATIONAL LTD.

1954 British Trade Fair, Baghdad
1955 British Exhibition, Copenhagen
1957 British Trade Fair & Exhibition, Helsinki
1958 British Industry Pavilion at Universal and International Exhibition, Brussels
1959 British Trade Fair, Lisbon
1960 British Exhibition, New York
1961 British Trade Fair, Moscow
1962 British Exhibition and British Fortnight, Stockholm
1963 British Industrial Fair and British Fortnight, Zurich
1964 British Industrial Fair, Barcelona
British Industrial Exhibition, Peking
British Exhibition and British Fortnight, Sydney
1965 British Exhibition, Tokyo
British Pavilion, International Exhibition 'Chemistry in Industry, Construction and Agriculture', Moscow
1966 British Trade Fair and British Fortnight, Oslo
British Industrial Exhibition, Moscow
British Industrial Exhibition, Mexico City
1967 British Industrial Fair, Production Show '67, Toronto
British Pavilion, British Columbia International Trade Fair, Vancouver
1968 British Industrial Exhibition, Bucharest
1969 British Industrial Exhibition, Sao Paulo

All exhibitions are run in close co-operation with the trade association or group of trade associations most directly concerned with the industry.

i These exhibitions are promoted by joint companies formed with trade associations, in which the majority shareholding is held by the associations, and are organised by a subsidiary of Industrial and Trade Fairs Holdings Ltd.

ii Organised by Industrial & Trade Fairs Ltd. and promoted by The British Printing Machinery Association Ltd.

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ns Contact Industrial & Trade Fairs, anywhere in the World

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CURRENT EXHIBITIONS CALENDAR

1969

Irish International Food and Drink Fair
August 30 - September 7 Royal Dublin Society, Dublin.

Shop Equipment Show
August 30 - September 4 Royal Dublin Society, Dublin.

International Bakers and Confectioners Exhibition – Interbake 69
September 6 - 11 Olympia, London.

Northern Floor Coverings Fair
September 9 - 12 The Exhibition Centre, Harrogate.

Food, Cookery and Catering Exhibition
September 9 - 20 City Hall, Manchester.

International Watch and Jewellery Trade Fair
September 15 - 19 Earls Court, London.

International Trade Fair 1969
October 16 - 25 Sydney, Australia.

12th 'Do-it-Yourself' Exhibition
November 11 - 22 City Hall, Manchester.

1970

International Hotel and Catering Exhibition – Hotelympia
January 6 - 15 Olympia, London.

International Men's and Boys' Wear Exhibition – Imbex 70
March 2 - 6 Earls Court, London.

International Carpet, Linoleum & Floor Coverings Fair – Carpex 70
March 2 - 6 Earls Court, London.

Brighter Homes Exhibition
March 3 - 21 City Hall, Manchester.

Scotland's Food Exhibition
April 14 - 25 Kelvin Hall, Glasgow.

Catering Trade Fair
April 27 - May 1 Sydney, Australia.

International Packaging & Printing Exhibition – Pakprint 70
May 11 - 15 Sydney, Australia.

Northern Reprographic Exhibition
May 18 - 22 City Hall, Manchester.

International Packaging Exhibition – Pakex 70
June 22 - 26 Olympia, London.

Northern Floor Coverings Fair
September 8 - 11 The Exhibition Centre, Harrogate.

Irish Packaging Exhibition
September 14 -18 Royal Dublin Society, Dublin.

International Dairy Equipment Exhibition
October 12 - 16 Sydney, Australia

Building Trades Exhibition
October 19 - 24 City Hall, Manchester.

13th 'Do-it-Yourself' Exhibition
November 10 - 21 City Hall, Manchester.

1971

International Men's and Boys' Wear Exhibition - Imbex 71
March 3 - 7 Earls Court, London

International Carpet, Linoleum and Floor Coverings Fair - Carpex 71
March 3 - 7 Earls Court, London

London International Engineering and Marine Exhibition
April 21 - 29 Earls Court and Olympia, London.

International Welding Exhibition
April 21 - 29 Earls Court and Olympia London.

International Printing Machinery and Allied Trades Exhibition – Ipex 71
July 13 - 24 Earls Court and Olympia, London.

International Trade Fair
August 13 - 22 Sydney, Australia.

Machine Tool Exhibition
October 14 - 23 Sydney, Australia.

Representatives of the Group may be contacted through:

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THE BRITISH CHAMBER OF COMMERCE Buenos Aires
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M. Georges Bouhon, 92 Avenue de Tervueren, Brussels
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THE BRITISH AND COMMONWEALTH CHAMBER OF COMMERCE Sao Paulo
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HUNGEXPO PRESTO Budapest
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THE BENGAL CHAMBER OF COMMERCE AND INDUSTRY Calcutta
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BRITISH-AMERICAN CHAMBER OF COMMERCE Los Angeles
BRITISH-AMERICAN CHAMBER OF COMMERCE AND TRADE CENTRE San Francisco
BRITISH-AMERICAN CHAMBER OF COMMERCE OF THE MIDWEST Chicago
VENEZUELA
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DÜSSELDORF: INDUSTRIAL SAFETY AND FACTORY HYGIENE – November 12-15
Apply, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, W1 (Tel. 01-636 9325).

DUBLIN: INTERNATIONAL EDUCATION AND TRAINING EXHIBITION (ETEX) – November 18-22
Apply, Education and Training Associates, 74 Northumberland Road, Dublin 4.

PARIS: PHYSICAL SOCIETY EXHIBITION – December 8-13
Apply, Comite d'Exposition, 33 Rue Croulebarbe, Paris 13e.

PARIS: 15TH LABORATORY EXHIBITION – December 8-13
Apply, SOFREXPO, 80 Route de Saint-Cloud, 92-Rueil-Malmaison.

1970 General

FRANKFURT: INTERNATIONAL TRADE FAIR (SPRING) – February 22-26
Apply, LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London, EC4 (Tel. Central 5050).

CHARLEROI: SPRING FAIR (BUILDING CONSTRUCTION AND HOLIDAYS EXHIBITION – February
Apply, Societe Cooperative de Gestion du Palaais des Expositions de la Ville de Charleroi.

UTRECHT: INTERNATIONAL SPRING FAIR – March 1-6
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London W1 (Tel. Hunter 1951).

LYONS: INTERNATIONAL TRADE FAIR – March 14-23
Apply, Exhibitions and Trade Fairs (Overseas) Ltd., 10 Clifford Street, London, W1 (Tel. Regent 0511).

CAGLIARI: SARDINIAN INTERNATIONAL SAMPLES FAIR – March
Apply, The President, Fiera Internazional Della Sardigna, Quartiere Fieristigo, Viale A. Diaz, Gagliari (Tel. 52.854-51-859-57.888).

MARSEILLES: SPRING FAIR – March
Apply, British Overseas Media Bureau Representations Ltd., 16-17 Bride Lane, Fleet Street, London, EC4 (Tel 01-583 0581).

VIENNA: INTERNATIONAL SPRING TRADE FAIR – March
Apply, Office of Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, SW1 (Tel. Knightsbridge 6938).

METZ: INTERNATIONAL SPRING FAIR (EXPOMETZ) – March-April
Apply, Mrs. Muriel C. Black, London Office of the Metz Fair, 68 Queen Street, London, EC4.

SAARBRÜCKEN: INTERNATIONAL SAAR FAIR – April 11-19
* Apply, Internationale Saarmesse, 66 Saarbrücken, Messegelände.

MILAN: INTERNATIONAL SAMPLES FAIR – April
Apply, Dr. V. Schiazzano, 31 Old Burlington Street, London, W1 (Tel. Regent 2411).

GRAZ: SPRING FAIR – April 25-May 3
Aply Dr. Kager, Graz Messeplatz, Postfach 63, Graz.

BRUSSELS: INTERNATIONAL TRADE FAIR – April
Apply, Belgian National Railways, PO Box 4BY, 167 Regent Street, London, W1 (Tel. Regent 1491).

TOULOUSE: INTERNATIONAL TRADE FAIR – April
* Apply, M. Lacassagne – President, Palais-de-la-Foire Toulouse.

ORLEANS: ORLEANS FAIR – April
Apply, M. Secretain, Hotel de Ville, Orleans, Loiret 45.

NANTES: NANTES FAIR – April
Apply, M. Boyer, Champs-de-Mars, Nantes, Loire-Atlantique 44.

RENNES: RENNES FAIR – April
Apply, M. Machenaud, 48 boulevard Magenta, Rennes, Ille-et-Villaine 35.

LILLE: INTERNATIONAL TRADE FAIR – April-May
Apply, Weigel Leygonie & Co. Ltd., 31/32 King Street, London, WC2 (Tel. Temple Bar 4825/9).

PARIS: INTERNATIONAL FAIR (FOIRE DE PARIS) – April-May
Apply, French Chamber of Commerce, Park House, 24 Rutland Gate, London, SW7 (Tel. 589 0185).

AVIGNON: AVIGNON FAIR – April-May
Apply, M. Chambon, Parc de Champfleury, Avignon.

HANOVER: HANOVER FAIR – April 25-May 3
* Apply Schenkers Ltd., Royal London House, 13 Finsbury Square, EC2 (Tel. 01-628 7050).

COPENHAGEN: GENERAL CONSUMERS FAIR – May 29-June 2
Apply, De Danske Husmoderforeninger, Niels Hemmingsensgade 8, 1153 Copenhagen K.

ROUEN: TRADE FAIR – May
Apply, M. le Commissaire General, 48 Quai de Paris, Rouen, Seine-Maritime 76.

POITIERS: POITIERS FAIR – May
Apply, M. le Commissaire General, Hotel de Ville, Poitiers, Vienne 86.

VALENCIA: INTERNATIONAL SAMPLES FAIR – May
Apply, Feria Muestrario Internacional de Valencia, Llano del Real 2, Apartado 476, Valencia.

DUBLIN: SPRING SHOW AND INDUSTRIES FAIR – May
Apply, Royal Dublin Society, RDS Showgrounds, Ballsbridge, Dublin.

GOTHENBURG: SWEDISH TRADE FAIR – May 9-18
Apply, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W1 (Tel. Museum 9325).

BOLOGNA: INTERNATIONAL TRADE FAIR – May
Apply, Exhibitions and Trade Fairs (Overseas) Ltd., 10 Clifford Street, W1 (Tel. Regent 0511).

NIMES: INTERNATIONAL FAIR – May
Apply, M. Letac, rue de Bouillarges, Nimes, Gard 30.

MACON: MACON FAIR – May
Apply, M. Labruyere, Chambre de Commerce et Industrie, Macon, Saone-et-Loire 71.

LIMOGES: LIMOGES FAIR – May
Apply, Commissaire General, 59 rue Montmailler, Limoges.

GRENOBLE: GRENOBLE FAIR – May
Apply, M. Maurin, Palais des Expositions, Grenoble.

BORDEAUX: INTERNATIONAL TRADE FAIR – May
Apply, M. Ratabou, Administration de la Foire Inter: Bordeaux, 12 Place de la Bourse, Bordeaux.

BESANCON: BESANCON FAIR – May
Apply, M. Lagrange, Promenade Chamars, Besancon.

LIEGE: INTENATIONAL FAIR – May
Apply, Belgian National Railways, 167 Regent Street, London, W1 (Tel. 01-734 1491).

PALERMO: INTERNATIONAL MEDITERRANEAN FAIR – May-June
Apply, Fiera del Mediterraneo, Piazza Generale Cascino, Palermo.

PADUA: INTERNATIONAL SAMPLES FAIR – May-June
Apply, Fairs and Exhibitions Ltd., 14 New Burlington Street, London, W1 (Tel. Regent 0855).

MULHOUSE: TRADE FAIR – May-June
Apply, Commissaire General, 2 rue Pierre-Curie, Mulhouse, Haut-Rhin 68.

ANGERS: ANGERS FAIR – May-June
Apply, M. Cointreau, Chambre de Commerce et Industrie, 8 boulevard du Roi Rene, Angers.

BARCELONA: INTERNATIONAL SAMPLES FAIR – June 1-15
* Apply, Feria Oficiale International de Muestras, Avenida Maria Cristina, Barcelona.

REIMS: REIMS FAIR – June
Apply, M. Lemaitre, 63 rue de Chativesle, Reims, Marne 51.

CHALON-SUR-SAONE: CHALON-SUR-SAONE FAIR – June
Apply, M. Gros, 46 rue General-Leclerc, Chalon-Sur-Saone, Saone-et-Loire 71.

BOURGES: BOURGES FAIR – June
Apply, M. le President, Hotel de Ville, Bourges (Cher, 18).

AMIENS: AMIENS FAIR (COMMERCIAL, INDUSTRIAL AND AGRICULTURAL) – June
Apply, M. le President, 22 rue Vatable, Amiens, Somme.

NANCY: INTERNATIONAL FAIR – June
Apply, Translators Worldwide (London) Ltd., Suite 6, 11-15 Wigmore Street, London W1 (Tel. 01-580 3823).

LISBON: INTERNATIONAL TRADE FAIR – June
Apply, State Information and Tourist Office of Portugal, 20 Lower Regent Street, London, SW1 (Tel. 930 2455).

TRIESTE: INTERNATIONAL SAMPLES FAIR – June-July
Apply, Italian Chamber of Commerce, 31 Old Burlington Street, London, W1 (Tel. Regent 2411).

DRAGUIGNAN: DRAGUIGNAN FAIR – June-July
Apply, M. Jourdan, BP6, Draguignan, Var 83.

NAXXAR: MALTA TRADE FAIR – July 1-15
* Apply, General Retailers Union, 87 Old Mint Street, Valletta.

DORNBIRN: AUSTRIAN EXPORT AND SAMPLES FAIR – July-August
Apply, Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London SW1 (Tel. Knightsbridge 6938).

MALMO: INTERNATIONAL TRADE FAIR (SKANEMASSAN) – August 14-23
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

BILBAO: INTERNATIONAL SAMPLES FAIR – August 14-29
Apply, Feria de Muestras Internacional de Bilbao, Tercio de Begona 2, Apartado 468, Bilbao.

FRANKFURT: INTERNATIONAL TRADE FAIR (AUTUMN) – August 30-September 2
Apply, LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London, EC4 (Tel. Central 5050).

MESSINA: INTERNATIONAL TRADE FAIR – August
Apply, Ente Autonomo Tiere Di Messina, Via Liberta, Messina.

UTRECHT: INTERNATIONAL AUTUMN FAIR – September 6-11
* Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

STRASBOURG: INTERNATIONAL TRADE FAIR – September
Apply, M. le President, 9 Rue Brulee, Strasbourg.

STOCKHOLM: ST. ERIK'S INTERNATIONAL FAIR – September
Apply, Marketing Exhibitions Ltd., 113-123 Upper Richmond Road, London, SW15 (Tel. 01-788 1186).

HELSINKI: INTERNATIONAL TRADE FAIR – September 17-27
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

BERLIN: GERMAN INDUSTRIES EXHIBITION – September 18-27
Apply, Berliner Ausstellungen, 1 Berlin 19, Messedamm 22.

BULGARIA: PLOVDIV INTERNATIONAL FAIR – September 20-29
Apply, The Fair Administration, Plovdiv International Fair, 50 Lenin Boulevard, Plovdiv, Bulgaria.

GRAZ: AUTUMN FAIR – September 26-October 4
Apply, Dr. Kager, Graz Messeplatz, Postfach 63, Graz.

CLERMONT-FERRAND: CLERMONT-FERRAND FAIR – September
Apply, M. le President, 4 Boulevard Trudaine, Clermont-Ferrand (Puy-de-Dome).

LE MANS: LE MANS SAMPLES FAIR – September
Apply, M. Gauthier, Quinconce-des-Jacobins, Le Mans (Sarthe 72).

BOLZANO: INTERNATIONAL SAMPLES FAIR – September
Apply, Fiera Campionaria Internazionale Di Bolzano, CP297, Bolzano.

BARI: INTERNATIONAL LEVANT FAIR – September
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

ST. ETIENNE: ST. ETIENNE FAIR – September
Apply, M. Troselli, 3 Rue de Charles-de-Gaulle, St. Etienne (Loire 42).

VIENNA: INTERNATIONAL AUTUMN TRADE FAIR – September
Apply, Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, SW1 (Tel. Knightsbridge 6938).

PAU: FAIR AND EXPOSITION – September
Apply, M. Peninou, 21 Rue Louis Barthou, Pau.

MARSEILLES: INTERNATIONAL FAIR – September
Apply, British Overseas Media Bureau Representations Ltd., 16-17 Bride Lane, Fleet Street, London, EC4 (Tel. 01-583 0581).

GHENT: INTERNATIONAL FAIR OF FLANDERS – September
Apply, Floraliapaleis, Ghent.

LIEGE: COMMERCIAL FAIR – September
Apply, Belgian National Railways, 167 Regent Street, London, W1 (Tel. 01-734 1491).

CAEN: CAEN FAIR – September
Apply, M. le President, Parc des Expositions, Caen (Calvados).

CHAMBERY: CHAMBERY FAIR – September
Apply, M. Seve, President, 14 Quai des Allobroges, Chambery.

METZ: INTERNATIONAL AUTUMN FAIR – October
Apply, Mrs. Muriel C. Black, London, Office of the Metz Fair, 68 Queen Street, London, EC4.

ZARAGOZA: NATIONAL SAMPLES FAIR – October
Apply, Camara Oficial de Comercio e Industria, Jaine 1-18, Zaragoza.

COPENHAGEN: INTERNATIONAL TRADE FAIR – October
Apply, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W1 (Tel. Museum 9325).

1970 Specialized

Agriculture, Forestry, Fishing and Agricultural Machinery

BERLIN: INTERNATIONAL GREEN WEEK – January 30-February 8
* Apply, Berliner Ausstellungen, 1 Berlin 19, Messedamm 22.

BRUSSELS: INTERNATIONAL AGRICULTURAL WEEK – February
Apply, Secretariat General, 2 Avenue Louis Bertrand, Brussels 3.

VERONA: INTERNATIONAL AGRICULTURAL FAIR – March 15-23
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

PARIS: INTERNATIONAL AGRICULTURAL EXHIBITION – March
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7.

PARIS: INTERNATIONAL AGRICULTURAL MACHINERY EXHIBITION (SIMA) – March
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7.

EPINAL: FRENCH FORESTRY FAIR – April 25-May 3
* Apply, Foire Forestiere, 11 Edmond Henry, Epinal.

TOULOUSE: INTERNATIONAL AGRICULTURAL PRODUCTION AND RURAL EQUIPMENT EXHIBITION – March
Apply, President, 9 Rue Ozenne, Toulouse.

PARIS: INTERNATIONAL WOODWORKING MACHINERY EXHIBITION (EXPOBOIS) – April
Apply, Commissariat General, Comite Intersyndical Expobois, 150 Boulevard Bineau, Neuilly-Sur-Seine, le Courbe 99.09.

ZARAGOZA: TECHNICAL AND AGRICULTURAL FAIR – April
Apply, Director General de la Feria, Palacio Ferial (Gran Via), Zaragoza.

FOGGIA: AGRICULTURAL FAIR – April-May
Apply, Ente Autonomo Fiera di Foggia, Palazzo Camera di Commercio, Via Dante 27, Foggio.

MADRID: INTERNATIONAL AGRICULTURAL EXHIBITION (FERIA DEL CAMPO) – May 23-June 7
Apply, Feria Internacional del Campo, Avenida de Portugal, S/N Madrid.

REGGIO EMILIA: INTERNATIONAL PIG SHOW – May
Apply, Chamber of Commerce, Industry and Agriculture, Piazza Della Liberta, Reggio Emilia, Italy.

COLOGNE: INTERNATIONAL AGRICULTURAL SHOW – May 24-31
Dentsche Landwirtschafts, Gesellschaft (DLG) EV, Frankfurtmain, 21M.

MUNICH: INTERNATIONAL FORESTRY AND TIMBER EXHIBITION – June 6-14
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

JONKOPING: EUROPEAN AGRICULTURAL AND INDUSTRIAL FAIR (ELMIA) – June
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

SANTAREM: RIBATEJ AGRICULTURAL FAIR – June
Apply, Secretario Feria Nacional de Agricultura, Feria de Ribatejo.

ANCONA: INTERNATIONAL FISHING AND NAUTICAL SPORTS FAIR – June-July
Apply, Italian Chamber of Commerce, 31 Old Burlington Street, London, W1 (Tel. Regent 2411).

KLAGENFURT: AUSTRIAN TIMBER FAIR – August
Apply, CES (Overseas) Ltd., 225c Balham High Road, London, SW17 (Tel. 673 8433).

WELS: NATIONAL AGRICULTURAL EXHIBITION – August-September
Apply, Osterreichische Landwirshaftmesse Wels, Upper Austria.

MADRID: WORLD POULTRY CONGRESS AND EXHIBITION – September 6-12
Apply, Secretary-General Congreso, Ministerio de Agricultura, Paseo de Infanta Isabel, Madrid 7.

FREDERICIA: FAIR FOR THE WOOD INDUSTRY – September 2-6
Apply, Secretariat, Dansk Kobestaevne, 7000 Fredericia.

ST. GALLEN: AGRICULTURAL AND DAIRY SHOW (OLMA) – October
* Apply, Swiss Embassy, 18 Montagu Place, Bryanston Square, London, W1 (Tel. 723 0701).

PARIS: INTERNATIONAL DAIRY EQUIPMENT EXHIBITION – November
Apply, M. Caron, 3 rue la Boetie, Paris 8e.

BRUSSELS: THE WOOD SHOW – November-December
Apply, General Management of the Wood Show, Palais du Centenaire, Brussels.

Aircraft and Aeronautical Equipment

HANOVER: INTERNATIONAL AIR SHOW – April 24-May 3
† Apply, Schenkers Ltd. Royal London House, 13 Finsbury Square, London, EC2 (Tel. 01-628 7050).

TURIN: INTERNATIONAL AERONAUTICAL EXHIBITION – June 5-14
Apply, International Committee of Airport Systems, 12 Kendrick Mews, Kendrick Place, London, SW7 (Tel. Knightsbridge 7512).

CANNES: INTERNATIONAL EXHIBITION FOR GENERAL AIRCRAFT – June
Apply, Salons Internationaux de l'Aviation Generale, 18 Boulevard Maillot, Neuilly-sur-Seine.

Books and Periodicals

LISBON: INTERNATIONAL EXHIBITION OF BOOKS AND GRAPHIC ARTS (FILGRAFICA) – March
Apply, Feira Internacional de Lisboa, Praca des Industrias, Lisbon 3.

BRUSSELS: INTERNATIONAL BOOK FAIR – March
Apply, Foire Internationale du Livre, c/o Syndicat des Editeurs Belges, Brussels, 5.

PARIS: INTERNATIONAL EXHIBITION OF SCIENTIFIC AND TECHNICAL BOOKS – April
Apply, Commissariat General 117 BD Saint Germain, Paris 6e.

BOLOGNA: INTERNATIONAL BOOK FAIR FOR CHILDREN AND YOUTH – April-May
Apply, Exhibitions and Trade Fairs (Overseas) Ltd., 10 Clifford Street, London, W1 (Tel. Regent 0511).

FRANKFURT: INTERNATIONAL BOOK FAIR – September 24-29
* Apply, Ausstellungs-und Messe-Gmbh des Börsenvereins des Deutschen Buchhandels e.V, 6 Frankfurt-am-Main, Kleiner Hirschgraben 10-12.

Building, Public Works and Construction Equipment

HANOVER: INTERNATIONAL BUILDERS' SUPPLIES EXHIBITION (CONSTRUCTA III) – January 24-February 1
Apply, Schenkers Ltd., Royal London House, 13 Finsbury Square, London, EC2 (Tel. 01-628 7050).

BRUSSELS: INTERNATIONAL BUILDING MATERIALS AND ACCESSORIES EXHIBITION (BATIMENT) – March 14-22
Apply, The Building Exhibition, 11 Manchester Square, London, W1 (Tel. Hunter 1951).

PARIS: INTERNATIONAL BUILDING AND PUBLIC WORKS MATERIALS AND EQUIPMENT EXHIBITION (EXPOMAT) – May
Apply, French Chamber of Commerce, Park House, 24 Rutland Gate, London, SW7 (Tel. 589 0185).

BRUSSELS: INTERNATIONAL CIVIL ENGINEERING AND BUILDING SITE EQUIPMENT EXHIBITION – Autumn
Apply, Brussels International Fair, Palais du Centenaire, Brussels, 2.

BOLOGNA: INTERNATIONAL BUILDING EXHIBITION – October
Apply, Exhibitions and Trade Fairs (Overseas) Ltd., 10 Clifford Street, London, W1X 2AO (Tel. 734 0511).

Chemicals and Allied Industries including Plastics

MUNICH: 2ND INTERNATIONAL TRADE EXHIBITION AND CONGRESS FOR BIOCHEMICAL ANALYSIS (ANALYTICA) – April 29-May 2
† Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

PARIS: INTERNATIONAL PLASTICS AND RUBBER EXHIBITION (EUROPLASTIQUE) – June 2-10
Apply, Du Mont Publicity Co. Ltd., 18 Queensberry Place, London, SW7 (Tel. Kensington 1700).

OYONNAX: EXHIBITION OF OPTICAL MATERIALS – June 4-8
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

FRANKFURT: 16TH CHEMICAL ENGINEERING EXHIBITION AND CONGRESS (ACHEMA) – June 17-24
Apply, LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London, EC4 (Tel. Central 5050).

NICE: INTERNATIONAL AEROSOL EXHIBITION (FEA) – June
Apply, Comite, Francois des Aerosols, 32 Rue de Pararis, Paris, 10e (Tel. Provence 76-02 MG Marion.

FRANKFURT: INTERNATIONAL DRUGGISTS' EXHIBITION (INDROFA) – September 18-22
† Apply, LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London, EC4 (Tel. 01-236 5050).

UTRECHT: INTERNATIONAL PLASTICS EXHIBITION (MACROPLASTIC) – October 29-November 5
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

BRUSSELS: PAINT TECHNICAL EXHIBITION – November 10-15
Apply, Brussels International Fair, Palais due Centenaire, Brussels, 2.

Clothing

PARIS: EUROPEAN MENSWEAR EXHIBITION – February 7-10
Apply, PROMAS, 8 Rue de Richelieu, Paris, 1er.

COLOGNE: INTERNATIONAL FASHION FAIR FOR CASUAL, SPORTS AND TRAVEL WEAR – February 27-March 1
Apply, H. E. Melsom, MBE, Cologne International Trade Fairs, Room 229, Abbey House, Victoria Street, SW1 (Tel. 01-744 2134).

PARIS: CORSETRY AND LINGERIE EXHIBITION – February
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7 (Tel. 01-589 0815).

DÜSSELDORF: INTERNATIONAL FASHION TRADE FAIR (IGEDO) – March
Apply, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W1 (Tel. 01-636 9325).

MUNICH: FASHION WEEK – April 5-9
Apply, Mode-Woche München GmbH, 8 München 90, Brecherspitzstrasse 7.

BERLIN: FASHION WEEK (INCLUDING 'INTERCHIC') – April 13-24
Apply, Industrie Und Handelskammer Zu Berlin, 1 Berlin 12, Hardenbergstrasse 16-18.

VIENNA: LADIES FASHION SHOW – April
Apply, Fachverband der Bekleidungsindustrie Osterreichs, Scwarzenbergplatz 4, 1030 Vienna 3.

COLOGNE: INTERNATIONAL FAIR FOR THE CHILD – April 17-19
Apply, H. E. Melsom, MBE, Cologne International Trade Fairs, Room 229, Abbey House, Victoria Street, SW1 (Tel. 01-799 2134).

PARIS: INTERNATIONAL EXHIBITION OF WOMEN'S READY-TO-WEAR CLOTHING (PRET-APORTER) – April
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7.

DÜSSELDORF: INTERNATIONAL FASHION TRADE FAIR (IGEDO) – April
Apply, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W1 (Tel. 01-636 9325).

WIESBADEN: INTERNATIONAL MILLINERY FAIR (INTERHUT) – May 21-June 2
Apply, Internationalen Hutfachnesse fur Grossisten, 6 Frankfurt-am-Main, Kaiserstrasse 64.

COLOGNE: INTERNATIONAL MEN'S FASHION WEEK – August 28-30
Apply, H. E. Melsom, MBE, Cologne International Trade Fairs, Room 229 Abbey House, Victoria Street, SW1 (Tel. 01-799 2134).

DÜSSELDORF: INTERNATIONAL TRADE FAIR (IGEDO) – September
Apply, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W1 (Tel. 01-636 9325).

COLOGNE: INTERNATIONAL FAIR OF LINGERIE, FOUNDATION GARMENTS, UNDERWEAR AND SWIMWEAR – September
Apply, H. E. Melsom, MBE, Cologne International Trade Fairs, Room 229, Abbey House, Victoria Street, SW1 (Tel. 01-799 2134).

MUNICH: FASHION WEEK – October 4-8
* Apply, Mode-Woche München GmbH, 8 München 90, Brecherspitzstrasse 7.

BERLIN: FASHION WEEK (INCLUDING 'INTERCHIC') – October 12-23
* Apply, Industrie Und Handelskammer Zu Berlin, 1 Berlin 12, Hardenbergstrasse 16-18.

COLOGNE: INTERNATIONAL FAIR FOR THE CHILD – October 16-18
Apply, H. E. Melsom, MBE, Cologne International Trade Fairs, Room 229, Abbey House, Victoria Street, SW1 (Tel. 01-799 2134).

DÜSSELDORF: INTERNATIONAL FASHION TRADE FAIR (IGEDO) – October
Apply, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W1 (Tel. 01-636 9325).

VIENNA: LADIES FASHION SHOW – October
Apply, Fachverband der Bekleidungsindustrie Osterreichs, Schwarzenbergplatz 4, 1030 Vienna 3.

NICE: COTE D'AZUR FESTIVAL DE LA MODE (FASHION FESTIVAL) – October-November
Apply, M. Viterbo, President, 2 Boulevard Victor-Hugo, Nice (Alpes-Maritimes).

WIESBADEN: INTERNATIONAL MILLINERY TRADE FAIR (INTERHUT) – November 29-December 1
Apply, Internationalen Hutfachnesse fur Grossisten, 6 Frankfurt-am-Main, Kaiserstrasse 64.

PARIS: INTERNATIONAL EXHIBITION OF WOMEN'S READY-TO-WEAR CLOTHING (PRET-A-PORTER) – November
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7.

PARIS: CHILDREN'S FASHION SHOW – November
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7 (Tel. 01-589 0185).

Display and Shop Equipment

DÜSSELDORF: 3RD EUROPEAN FAIR OF MODERN SHOPFITTING AND DISPLAY WITH CONGRESS – February 21-25
Apply, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W1 (Tel. 01-636 9325).

Engineering, Electrical and Electronic, including Radio and Television

GOTHENBURGH SCANDINAVIAN LIGHTING FAIR – January
Apply, Skandinavisk Belysningsmassa, Box 52, 285 00 Markaryd.

PARIS: INTERNATIONAL LIGHTING EXHIBITION – January
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7.

PARIS: INTERNATIONAL FESTIVAL OF SOUND – March
Apply, Commissaire Generale, 16 Rue de Presles, Paris 15e.

PARIS: INTERNATIONAL EXHIBITION OF ELECTRONIC COMPONENTS – March-April
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7 (Tel. 01-589 0185).

PARIS: ELECTRICAL AND MECHANICAL INDUSTRIES (MECANELEC) – April-May
Apply, Managing Director, Rue du Colisee, Paris, 8e.

PARIS: ELECTRICAL EQUIPMENT EXHIBITION – May 27-June 4
Apply, French Chamber of Commerce, 24 Rutland Gate, London, SW7.

COPENHAGEN: INTERNATIONAL ELECTRONICS, AUTOMATION AND INSTRUMENTS EXHIBITION – September-October
Apply, Sekretariat, Julius Thomsens Plads 1, Copenhagen 1.

BORDEAUX: RADIO AND TELEVISION EXHIBITION – October
Apply, Commissaire General, 16 Rue de Presles, Paris, 15e.

AMSTERDAM: INTERNATIONAL ELECTRONIC COMPONENTS EXHIBITION (FIAREX) – October-November
Apply, Secretariaat, FIAREX-Organisatie, Minervalaan 82, Amsterdam.

MUNICH: INTERNATIONAL EXHIBITION OF ELECTRONIC COMPONENTS AND RELATED MEASURING AND PRODUCTION EQUIPMENT (ELECTRONICA) – November 5-11
* Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

MILAN: INSTRUMENTATION AND AUTOMATION FAIR – November
Apply, Federazione Della Associazioni Scientifiche and Techniche (FAST) Di Milano, P.Le Morandi 2, Milan.

Engineering, Other

VERONA: INTERNATIONAL EARTH MOVING AND CONSTRUCTION EQUIPMENT EXHIBITION (SA. MO.TER) – February
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

BILBAO: SPANISH MACHINE TOOL EXHIBITION – March 3-12
Apply, Bilbao Trade Fair, Apartado 468, Bilbao.

BRUSSELS: INTERNATIONAL INDUSTRIAL EQUIPMENT EXHIBITION – March
Apply, Brussels International Fair, Palais du Centenaire, Brussels, 2.

COPENHAGEN: INTERNATIONAL FAIR FOR TOOLS AND MACHINE TOOLS (INTERTOOL) – April 10-19
Apply, Udstillingshallen Forum A/S, Jul. Thomsens Plads, 1925 Copenhagen V.

MALMO: MECHANICAL INDUSTRIES FAIR – April 17-21
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

BRUSSELS: THE AMERICAN SOCIETY OF MECHANICAL ENGINEERS GAS TURBINE CONFERENCE AND PRODUCTS SHOW – May 24-28
Apply, Marketing Exhibitions Ltd., 113-123 Upper Richmond Road, London, SW7 (Tel. 01-788 1186).

PARIS: FRENCH MACHINE TOOL AND MECHANICAL FACTORY EQUIPMENT EXHIBITION – May
Apply, M. Ollive, 20 Rue Carpeaux, 92 Puteax.

ESSEN: INTERNATIONAL TRADE EXHIBITION OF VULCANIZATION AND RETREADING – May
† Apply, Gemeinnützige Ausstellungs GmbH, 43 Essen, Norbertstrasse 2.

MADRID: WORLD MINING CONGRESS AND EXHIBITION – June 1-15
Apply, Mr. H. E. Collins, National Coal Board, Hobart House, Grosvenor Place, London, SW1 (Tel. BEL 2020).

COPENHAGEN: INTERNATIONAL CHEMICO TECHNICAL PROCESS EQUIPMENT FAIR (KEM-TEK) – August
Apply, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W1 (Tel. Museum 9325).

HANOVER: MACHINE TOOL EXHIBITION – September 6-15
Apply, Schenkers Ltd., Royal London House, 13 Finsbury Square, London, EC2 Tel. 01-628 7050).

COPENHAGEN: INTERNATIONAL FAIR FOR TOOLS AND MACHINE TOOLS – September 14-19
Apply, Udstillingsselskabet UFESAS, Ryvangs Alle 20, 2100 Copenhagen Ø.

CHARLEROI: INTERNATIONAL TECHNICAL AND INDUSTRIAL EXHIBITION – September
Apply, Secretariat, Palais des Expositions, Charleroi.

AMSTERDAM: INTERNATIONAL SHIPBUILDING, MARINE ENGINE AND PORT EQUIPMENT EXHIBITION (EUROPORT) – September-October
Apply, Europort Exhibitions Ltd., 67/69 Chancery Lane, London, WC1 (Tel. Chancery 6561).

PADUA: INTERNATIONAL EXHIBITION OF MECHANICAL HANDLING AND STORAGE (TRAMAG) – October
Apply, Fiora di Padora, Tramag, Via N. Tommases, Padua.

STOCKHOLM: TECHNICAL FAIR – October
Apply, Marketing Exhibitions Ltd., 113-123 Upper Richmond Road, London, SW15 (Tel. 01-788 1186).

ZURICH: INTERNATIONAL EXHIBITION FOR OIL HYDRAULICS AND PNEUMATICS – October 29-November 3
Apply, Trade and Technical Press Ltd., Crown House, Morden, Surrey (Tel. Cherrywood 3897).

COPENHAGEN: INTERNATIONAL TECHNICAL FAIR (ITEM) – November 16-21
Apply, Udstillingsselkabet UFESAS, Ryvangs Alle 20, Copenhagen Ø.

Fancy Goods, Jewellery and Giftware

PARIS: FRENCH FANCY JEWELLERY EXHIBITION – January
Apply, M. Jullien, 10 Rue Charlot, 75-Paris 3e.

MILAN: INTERNATIONAL FANCY GOODS, STATIONERY AND GIFTWARE EXHIBITION (CHI-BI-CAR) – February
Apply, E. A. Fiera Milano, Campionaria Internazionale 20145, Milano, Largo Domodossola 1.

PARIS: THE BUSINESS GIFT FAIR – June 3-9
Apply, M. de Vaubernier, Salon le Cadeau et l'Enterprise, 12 Boulevard de la Madeleine, Paris, 8e.

PARIS: FRENCH FANCY JEWELLERY EXHIBITION – September
Apply, M. Jullien, 10 Rue Charlot, 75-Paris 3e.

Foodstuffs, Food Machinery, Hotel and Catering Equipment

AMSTERDAM: HOTEL AND RESTAURANT INDUSTRY FAIR (HORECAVA) – January 5-8
Apply, RAI Gebouw NV, Europaplein 8, Amsterdam.

BRUSSELS: INTERNATIONAL EXHIBITION OF HOTEL, RESTAURANT AND CAFE EQUIPMENT (HORESCA) – January
Apply, Secretary, 16 Rue Frederic Pelletier, Brussels, 4.

UTRECHT: INTERNATIONAL FOOD FAIR (ROKA) – February 16-20
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (01-Hunter 1951).

BOLOGNA: INTERNATIONAL FOODSTUFFS EXHIBITION – March
Apply, Exhibitions and Trade Fairs (Overseas) Ltd., 10 Clifford Street, London, W1 (Tel. Regent 0511).

PARIS: INTERNATIONAL EXHIBITION OF CONFECTIONERY, CHOCOLATE AND BISCUITS (INTERSUC) – April
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7

PARMA: INTERNATIONAL SUPERMARKETS EXHIBITION – April-May
Apply, Foire Internationale des Supermarkets, Parce Ducale, 43100 Parma.

HAMBURG: INTERNATIONAL FOOD AND DELICATESSEN EXHIBITION (LEFA) – August 27-September 2
† Apply, Planten un Blomen, 2 Hamburg 36, Am Dammtor.

MUNICH: INTERNATIONAL EXHIBITION OF GROCERIES AND HIGH CLASS PROVISIONS (IKOFA) – September 19-27
† Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

PARMA: INTERNATIONAL EXHIBITION OF PRESERVED FOODS AND PACKING – September-October
Apply, Italian Chamber of Commerce, 31 Old Burlington Street, London, W1 (Tel. Regent 2411).

BERLIN: GERMAN RESTAURANT, CATERING AND FOOD EXHIBITION – October 15-25
* Apply, Berliner Ausstellungen, 1 Berlin 19. Messedamm 22.

PARIS: INTERNATIONAL HOTEL AND CATERING EQUIPMENT EXHIBITION (EQUIP'HOTEL) – October
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7

BRUSSELS: FOOD AND HOME EXHIBITION (ARTS MENAGERS) – October
Apply, SIMPA, 29-31 Boulevard du Jardin Boutanique, Brussels, 1.

Invitation to test some of the British technical equipment on display at the exhibition held at the Ninth Congress of the Scandinavian Society of Anaesthesiologists, Bergen.

MONTPELLIER: INTERNATIONAL WINE FAIR – October
Apply, M. le President, Parc du Polygone, Montpellier (Herault).

PARIS: INTERNATIONAL FOOD EXHIBITION (SIAL) – November 9-15
Apply, SOPEXA, 14 Berkeley Street, London, W1X 5AD (Tel. 01-629 5353).

PARIS: INTERNATIONAL EXHIBITION FOR MATERIALS, TECHNIQUES AND WHOLESALE TRADE FOR MEAT INDUSTRY (MATIC) – October-November
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7.

PARIS: INTERNATIONAL FOOD EQUIPMENT INDUSTRIES (MATERIAL) – October-November
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7.

GENOA: HOTEL AND TOURIST EQUIPMENT EXHIBITION (TECNHOTEL) – November

HELSINKI: FOOD FAIR – November 11-15
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. 01-486 1951).

BARCELONA: HOGAROTEL – November
Apply, Salon Monografico Nacional, Avenida Maria Cristina, Barcelona.

Footwear

ALICANTE: ELDA INTERNATIONAL FOOTWEAR AND ALLIED INDUSTRIES FAIR – March
Apply, Feria International del Calzado y Industrias a Fines, Elda, Alicante.

BOLOGNA: INTERNATIONAL SHOE AND LEATHER FAIR – March
Apply, Exhibitions and Trade Fairs (Overseas) Ltd., 10 Clifford Street, London, W1 (Tel. Regent 0511).

COPENHAGEN: DANISH SHOE FAIR – March
Apply, Sylows Alle, 5 Copenhagen F.

DÜSSELDORF: FOOTWEAR SAMPLES DISPLAY (GDS) – April 12-14
Apply, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W1 (Tel. 01-636 9325).

PIRMASENS: INTERNATIONAL FAIR FOR FOOTWEAR MANUFACTURE (IMS) – May 7-12
Apply, Messeleitung der Stadt Pirmasens, 6780 Pirmasens, Dankelsbachstrasse 19.

ALICANTE: ELDA INTERNATIONAL FOOTWEAR AND ALLIED INDUSTRIES FAIR – September
Apply, Feria International del Calzadi y Industrias a Fines, Elda, Alicante.

DÜSSELDORF: FOOTWEAR SAMPLES DISPLAY (GDS) – September
Apply, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W1 (Tel. 01-636 9325).

FLORENCE: SHOE AND LEATHER FAIR – September
Apply Secretary General Mostra Campionaria Calzature, Pelletterie Cuoio, Via Valfona 9, Florence.

COPENHAGEN: DANISH SHOE FAIR – October
Apply, Sylows Alle, 5, Copenhagen F.

Furniture, Furnishings, Household Equipment and Hardware

PARIS: CARPET AND FLOOR COVERING EXHIBITION – January 14-19
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7.

PARIS: INTERNATIONAL EXHIBITION OF MACHINERY AND MATERIALS FOR THE FURNITURE MANUFACTURING INDUSTRY (APPROMEUBLE) – January
Apply, Appromeuble, 22 Avenue Franklin D. Roosevelt, Paris 8e.

PARIS: FURNITURE EXHIBITION – January
Apply, Commissariat General, 22 Avenue, Franklin D. Roosevelt, Paris, 8e.

COLOGNE: INTERNATIONAL FURNITURE FAIR – January 20-25
Apply, H. E. Melsom, MBE, Cologne International Trade Fairs, Room 229, Abbey House, Victoria Street, London, SW1 (Tel. 01-799 2134).

COLOGNE: INTERNATIONAL HOUSEHOLD GOODS AND HARDWARE FAIR – February
Apply, H. E. Melsom, MBE, Cologne International Trade Fairs, Room 229, Abbey House, Victoria Street, London, SW1 (Tel. 01-799 2134).

STOCKHOLM: SWEDISH FURNITURE FAIR – February
Apply, Marketing Exhibitions Ltd., 113-123 Upper Richmond Road, London, SW15 (Tel. 01-788 1186).

PARIS: INTERNATIONAL DOMESTIC ARTS EXHIBITION (ARTS MENAGERS) – March
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7.

LYONS: INTERNATIONAL HARDWARE FAIR – March
Apply, Exhibitions and Trade Fairs (Overseas) Ltd., 10 Clifford Street, London, W1 (Tel. Regent 0511).

TURIN: DOMESTIC ART EXHIBITION – March
Apply, Secretaria Generale, Corso Massimo d'Azeglio 15, Turin.

HELSINKI: HOME AND LEISURE EXHIBITION (HABICARE) – April 17-26
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. 01-486 1951).

AMSTERDAM: INTERNATIONAL HOUSEHOLD FAIR – April
Apply, Geirt v.d., Veenstraat 94, Amsterdam.

COPENHAGEN: DANISH FURNITURE FAIR – May 12-17
Apply, Mobelfabrikantforeningen i Denmark, Hellerupvej 8, Hellerup.

NAPLES: HOMES, FURNISHING AND CLOTHING EXHIBITION (FIERA DELLA CASA) – June-July
Apply, Ente Autonomo Mostra d'Oltremare, Piazza Vicenzo Tecchio 51, Naples.

AALBORG: MODERN FURNITURE TRADE FAIR – August
Apply, Foreningen Mobelbranchens Facilesudstilling, Knudsgade 5, 9000 Aalborg.

GOTHENBURG: INTERNATIONAL HOME AND HOUSEHOLD EXHIBITION – September
Apply, Utstallningen Dagens Hushall, Goteborg Kopmannaforbund, Vasagat, 52, 411 37 Gothenburg.

BASLE: INTERNATIONAL HARDWARE EXHIBITION (INTERFEREX) – September 6-8
Apply, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W1.

MILAN: INTERNATIONAL HOUSEHOLD GOODS AND HARDWARE EXHIBITION (MACEF) – September
Apply, Segretaria Generale della MACEF, Via Solferino 25, Milan.

COLOGNE: INTERNATIONAL HOUSEHOLD GOODS AND HARDWARE FAIR – September
Apply, H. E. Melsom, MBE, Cologne International Trade Fairs, Room 229, Abbey House, Victoria Street, London, SW1 (Tel. 01-799 2134).

MILAN: NATIONAL DOMESTIC APPLIANCES EXHIBITION – September
Apply, ANIE Segretaria Mostre, Via L. Manara 1, Milan.

OSLO: TODAY'S HOUSEKEEPING – September-October
Apply, The Association of Grocery Retailers, Oslo 1.

LYONS: INTERNATIONAL FURNITURE AND FURNISHING ACCESSORIES EXHIBITION (MEUROPAM AND PROMEUROPAM) – October
Apply, Exhibitions and Trade Fairs (Overseas) Ltd., 10 Clifford Street, London, W1.

TOULOUSE: DOMESTIC ARTS EXHIBITION – October
Apply, Commissaire Generale, 4 Rue Jouxt-Aigues, Toulouse.

BRUSSELS: INTERNATIONAL HARDWARE FAIR – October
Apply, Commissaire General, International Hardware Fair, 14 Rue Duquesnoy, Brussels, 1.

PARIS: CHILDHOOD, YOUTH AND FAMILY EXHIBITION – October-November
Apply, M. Mangeret, 11 Rue Anatole-de-la-Forge, Paris, 17e.

BORDEAUX: HOME COMFORT EXHIBITION – October-November
Apply, M. le President, 12 Place de la Bourse, Bordeaux (Gironde).

GENEVA: IDEAL HOME EXHIBITION – October-November
Apply, Secretariat, Salon des Arts Menagers, 18 Quai de l'Ecole de Medicine, 1211 Geneva 4.

LILLE: WOMEN'S AND CHILDREN'S HOME COMFORT EXHIBITION – October-November
Apply, M. Bouchery, Palais de la Foire, Lille (Nord 59).

BRUSSELS: FURNITURE EXHIBITION – November-December
Apply, Foire du Meuble, 13-15 Rue de Livourne, Brussels, 5.

Handicrafts

PARIS: EXHIBITION ARTISTIC WORKSHOPS – January
Apply, M. Guillot, 45 Rue des Petites Ecuries, Paris, 10e.

MUNICH: INTERNATIONAL LIGHT INDUSTRIES AND HANDICRAFTS FAIR – March 14-22
* Apply, Exhibition Consultants Ltd. 11 Manchester Square, London, W1 (Tel. Hunter 1951).

MARSEILLES: DO-IT-YOURSELF EXHIBITION – March
Apply, Salon du Bricolage, 42 Rue du Louvre, Paris, 1er.

FLORENCE: INTERNATIONAL HANDICRAFT EXHIBITION – April-May
Mostra Mercalo Nazionale dell Artigianato, Piazzo Della Liberta 1 Florence.

LYONS: DO-IT-YOURSELF EXHIBITION – May
Apply, M. le President, Palais des Congres, Quai A.-Lignon, Lyons.

PARIS: EXHIBITION OF ARTISTIC WORKSHOPS – September
Apply, M. Guillot, President, 45 Rue des Petites Ecuries, Paris, 10e.

HERNING: HANDICRAFTS AND INDUSTRIAL FAIR – September 5-13
Apply, Secretariate, A/S Herning-Hallen, Herning.

PARIS: DO-IT-YOURSELF EXHIBITION – November
Apply, Salon du Bricolage, 42 Rue du Livourne, Brussels, 5.

Heating and Ventilating

BRUSSELS: EUROPEAN HEATING, AIR CONDITIONING AND VENTILATION EXHIBITION – March
Apply, Brussels International Fair, Palais du Centenaire, Brussels, 2.

STUTTGART: INTERNATIONAL TRADE FAIR FOR OIL AND GAS HEATING (INTHERM) – April 8-12
Apply, C.E.S. (Overseas) Ltd., 1-3, Astoria Parade, London, SW16 (Tel. 01-769 0950).

PARIS: INTERNATIONAL HEATING AND AIR CONDITIONING EXHIBITION – May
Apply, French Chamber of Commerce, Park House, 24 Rutland Gate, London, SW7 (Tel. KNI 9128).

BRUSSELS: INTERNATIONAL HEATING, VENTILATING AND AIR CONDITIONING EXHIBITION –
Apply, The Building Exhibition, 11 Manchester Square, W1 (Tel. Hunter 1951).

Horticulture and Horticultural Equipment

BRUSSELS: INTERNATIONAL GARDEN SHOW – February-March
Apply, 'The Garden' Information Centre, 14 rue Duquesney, Brussels, 1.

GHENT: FLOWER SHOW – June
Apply, Commission Technique Professionelle, Palais des Floralies, Parc, Ghent.

Hospital and Medical Equipment

AALBORG: INTERNATIONAL HOSPITAL EXHIBITION – June 10-14
* Apply, International Hospitals Messe, Fyens Forum, 5000 Odense.

BERLIN: PHARMACEUTICAL AND MEDICO-TECHNICAL EXHIBITION – May 19-24.
* Apply, Berliner Ausstellungen, 1 Berlin 19, Messedamm 22.

STOCKHOLM: INTERNATIONAL HOSPITAL EXHIBITION – May 26-30
Apply, Marketing Exhibitions Ltd., 113-123 Upper Richmond Road, London, SW15 (Tel. 01-788 1186).

PARIS: DENTAL EQUIPMENT EXHIBITION – June-July
Apply, M. Charon, 22 Avenue de Villiers, Paris, 17e.

HELSINKI: PHYSICIANS DAYS EXHIBITION – November
Apply, Dr. E. Klinge, Finnish Doctors Association, Helsinki.

ZURICH: INTERNATIONAL CONGRESS AND EXHIBITION OF EQUIPMENT FOR THE DISABLED – June 1-6
Apply, WFOT International Congress, Kraftstrasse 22, 800, Zurich.

Leather, Leather Goods and Fur

BRUSSELS: INTERNATIONAL LEATHER GOODS EXHIBITION – January
Apply, Salon de la Maroquinerie, 52 Rue du Progres, Brussels, 1.

PARIS: FANCY LEATHER GOODS AND TRAVEL ARTICLES FAIR – January
Apply, M. Thomas, Salon de la Maroquinerie et Articles de Voyage, 6 Rue Beranger, Paris, 3e.

OFFENBACH: INTERNATIONAL LEATHER GOODS FAIR – February 21-26
Apply, Offenbacher Messe GmbH, 605 Offenbach am Main, 1 Kaisenstrasse 108-112.

FRANKFURT: INTERNATIONAL FUR FAIR – April 15-19
* Apply, Frankfurter Rauchwaren-Messe GmbH, 6 Frankfurt-am-Main, Bettinaplatz 1.

PARIS: INTERNATIONAL FUR TRADE EXHIBITION – April
Apply, M. Lebel, 36 Avenue de l'Opera, Paris, 1er.

COPENHAGEN: EXHIBITION OF MANUFACTURED LEATHER (SCAN-LAEDER) – June
Apply, Udstillingshallen Forum A/S, Jul. Thomsens Plads, 1925, Copenhagen V.

OFFENBACH: INTERNATIONAL LEATHER GOODS FAIR – August 29-Septtmber 2
Apply, Offenbacher Messe GmbH, 605 Offenbach am Main, 1 Kaisenstrasse 108-112.

PARIS: INTERNATIONAL LEATHER WEEK (SEMAINE DU CUIR) – September
Apply, M. de Cardaillac, Conseil National du Cair, 2 Rue Edouard VII, Paris, 9e.

BRUSSELS: INTERNATIONAL LEATHER AND SHOE SHOW – September
Apply, Secretariat de l'Institut National du Commerce, Lange Kruis Straat 7, Ghent.

Motor Vehicles, Motor Cycles and Bicycles

GENEVA: INTERNATIONAL MOTOR SHOW – LORRIES AND MECHANICAL HANDLING – January 31-February 8
Apply, Secretariat Permanent, Case Postale 1211, 1200 Geneva

BRUSSELS: INTERNATIONAL MOTOR SHOW – January
Apply, Salon de l'Automobile, 22 Rue du Luxembourg, Brussels, 4.

STUTTGART: MOTOR-SPORT-HOBBY EXHIBITION – January 31-February 8
† Apply, C.E.S. (Overseas) Ltd., 1-3 Astoria Parade, Streatham High Road, London, SW16 (Tel. 01-769 0950).

AMSTERDAM: INTERNATIONAL COMMERCIAL VEHICLE EXHIBITION – February 5-15
Apply, Netherlands Cycle and Automobile Industry Association, 8 Europaplein, Amsterdam.

AMSTERDAM: INTERNATIONAL CYCLE AND MOTOR CYCLE EXHIBITION – February 21-March 1
Apply, Netherlands Cycle and Automobile Industry Association, 8 Europaplein, Amsterdam.

MALMO: MOTOR 70 – February 28-March 8
Apply, SYDEXPO, AB, Vastanvag 7, 216 13 Malmo.

COPENHAGEN: INTERNATIONAL MOTOR SHOW – February-March
* Apply, Danish Assoc. of Automobile Manufacturers & Importers, Ameliagade 22, Copenhagen K.

GENEVA: INTERNATIONAL MOTOR SHOW – PRIVATE CARS AND BODY-WORK – March 12-22
Apply, Secretariat Permanent, Case Postale 1211, 1200 Geneva.

STOCKHOLM: INTERNATIONAL SPORTS CAR SHOW (AND CARAVANS) – March
Apply, Mr. Picko Troberg, Grevgatan, 4, 114 53 Stockholm.

COLOGNE: INTERNATIONAL BICYCLE AND MOTOR CYCLE EXHIBITION (IFMA) – September
Apply, H. E. Melsom, MBE, Cologne International Trade Fairs, Room 229, Abbey House, Victoria Street, SW1 (Tel. 01-799 2134).

PARIS: INTERNATIONAL MOTOR, CYCLE AND MOTORCYCLE EXHIBITION – October
Apply, M. le President, 3 Avenue du President Wilson, Paris, 16e.

TURIN: INTERNATIONAL MOTOR SHOW – November
Apply, Comitato Organizzatore Salone Internazionale Dell Automobile, Corso Galileo Ferraris 61, Turin.

Music and Musical Instruments

CANNES: INTERNATIONAL RECORD AND MUSIC PUBLISHING MARKET (MIDEM) – January
Apply, Mitch Murray Organisation, 13 Sunnyfields, Mill Hill, London, NW9 (Tel. 01-959 1411).

Office Machinery and Equipment

COPENHAGEN: INTERNATIONAL EXHIBITION OF OFFICE EQUIPMENT AND BUSINESS MACHINES – September
Apply, Udstillingsselskabet UFESAS, Ryvangs Alle 20, Copenhagen Ø.

ZURICH: OFFICE EQUIPMENT (BIENNIAL) EXHIBITION – September
Apply, Schneizer Aurofachverband, Herrn Prasidenten-W. Furrer, Todistrassi 48, Zurich 22.

MILAN: INTERNATIONAL OFFICE MACHINERY AND EQUIPMENT EXHIBITION (SMAU) – September October
Apply, Associazione Nazionale Commercianti in Macchine e Forniture per Ufficio, Piazza Belgioloso 1, Milan.

PARIS: INTERNATIONAL BUSINESS MACHINES AND OFFICE EQUIPMENT EXHIBITION (SICOB) – September-October
Apply, M. Hermieu, Salon de l'Equipement de Bureau, 6 place de Valois, Paris, 1er.

HELSINKI: EXHIBITION OF BUSINESS MACHINES AND EQUIPMENT (KT 70) – October 19-24
Apply, Exhibition Consultants Ltd., 11, Manchester Square, London, W1 (Tel. 01-Hunter 1951).

Packaging Machinery and Materials, including Containers

BARCELONA: PRINTING, PACKING AND CANNING MACHINERY FAIR (GRAPHISPACK) – March 13-22
Apply, GRAPHISPACK, Avenida Maria Cristina, S/N Feria de Meustras, Barcelona 4.

50th SWISS NATIONAL FAIR

"Comptoir Suisse"

LAUSANNE, September 13th—28th, 1969

Official foreign guests: Czechoslovakia
Mexico

Leaflets available from

Swiss Embassy, 77-81 Gloucester Place, London, W.1
Tel.: 01-723 0701 Ext. 57

Swiss Consulate, Sunley Buildings, Piccadilly Plaza, Manchester 1
Tel.: 061-236 2933

COPENHAGEN: INTERNATIONAL PACKAGING FAIR (NORD PACK) – April 6-12
* Apply, Ufesas, Ryvangs Allé 20, 2100 Copenhagen Ø.

UTRECHT: INTERNATIONAL PACKAGING EXHIBITION (WORLD PACK-MACROPAK) – April 22-29
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

GOTHENBURG: INTERNATIONAL PACKAGING EXHIBITION (SKANPACK) – October 15-21
Apply, Scandinexpo AB, Stampgat 38, Gothenburg C.

MUNICH: INTERNATIONAL CONTAINER EXHIBITION (CONTAINERISATION 70) – October 21-25
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

HAMBURG: INTERNATIONAL CONTAINER AND COMBINED TRANSPORT EXHIBITION (CONTAINER EXPO) – October
* Apply, Transport and Handling Technical Services Ltd., 339 Grand Buildings, Trafalgar Square, London, WC2 (Tel. 01-930 9217).

PARIS: INTERNATIONAL BOTTLING EQUIPMENT AND ALLIED INDUSTRIES EXHIBITION – November
Apply, M. Caron, 3 Rue la Boene, Paris, 8e.

PARIS: INTERNATIONAL PACKAGING EXHIBITION – November
Apply, Salon de L'Emballage, 20 Rue Corpeaux, 92, Puteaux.

Photographic Equipment

COLOGNE: INTERNATIONAL CINE AND PHOTOGRAPHY EXHIBITION (PHOTOKINA) – October 3-11
Apply, H. E. Melsom, MBE, Cologne International Trade Fairs, Abbey House, Victoria Street, SW1 (Tel. 01-799 2134).

Pottery and Glass

VALENCIA: INTERNATIONAL CERAMICS AND GLASS FAIR – March 28-April 5
Apply, Feria de la Ceramica y Vidrio, Llano del Real, Apartado 476, Valencia.

PARIS: INTERNATIONAL CHINA, GLASSWARE AND POTTERY EXHIBITION (ARTS DU FEU) – September
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7.

Printing, Stationery and Printing Machinery

BARCELONA: PRINTING, PACKING AND CANNING MACHINERY FAIR (GRAPHISPAK) – March 13-22
Apply, Feria de Muestras, Av. Maria Cristina, Barcelona.

HAMBURG: INTERNATIONAL SCREEN PRINTING TRADE FAIR AND CONGRESS (FESPAR 70) – May 27-31
Apply, Planten un Blomen, 2 Hamburg 36, Am Dammtor.

PARIS: INTERNATIONAL PAPER PRINTING AND ALLIED TRADES EQUIPMENT EXHIBITION – May-June
Apply, Commissariat General, Salon des Techniques Papettieres et Graphiques, 40 rue du Colisee, Paris, 8eme.

MILAN: INTERNATIONAL EXHIBITION AND CONGRESS OF PAPER AND PRINTING (GEC) – October
Apply, GEC Secretariat, Lungo Po Antonelli 49, Milan.

Scientific Instruments and Nuclear Equipment

STOCKHOLM: INSTRUMENT AND MEASURING TECHNIQUE EXHIBITION (IM 70) – April 13-18
Apply, Exhibitions Ltd., 113-123 Upper Richmond Road, London, SW15 (Tel. 01-788 1186).

PARIS: INTERNATIONAL EXHIBITION OF MEASUREMENT, CONTROL REGULATION, AUTOMATION (MESUCORA) – May 27-June 4
Apply, Mesucora, 20 Rue Carpeaux, 92-Puteaux.

Ships and Boats

PARIS: INTERNATIONAL PLEASURE BOAT EXHIBITION – January 9-19
Apply, M. Dayne, SPODEX, 15 Rue de la Paix, Paris, 1er.

HAMBURG: INTERNATIONAL BOAT SHOW – January 23-February 1
* Apply, Planten un Blomen, 2 Hamburg 36, Am Dammtor.

COPENHAGEN: INTERNATIONAL SCANDINAVIAN BOAT SHOW – January 31-February 8
* Apply, A/S SKANDINAVISK Bådudstilling, Forum, Copenhagen.

GENOA: INTERNATIONAL BOAT, CAMPING AND CARAVAN EXHIBITION – January 31-February 9
Apply, UCINA, Piazza Diaz 2, Milan.

GOTHENBURG: INTERNATIONAL BOAT EXHIBITION – February
Apply, AB Svenska Batutstallningen, Scheelegatan, Gothenburg Ø (Box 29010, Gothenburg 29).

MALMO: INTERNATIONAL BOAT SHOW – February-March
Apply, A/B Malmo Batutstallning, c/o Kungsmassan, Fack, 434 00 Kungshacka.

AMSTERDAM: INTERNATIONAL BOAT AND CAMPING EXHIBITION (HISWA) – March 13-22
Apply, RAI Gebouw, 8 Europaplein, Amsterdam.

BERLIN: INTERNATIONAL BOAT SHOW AND AQUATIC EXHIBITION – March 14-22
* Apply, Berliner Ausstellunger, 1 Berlin 19, Messedamm 22.

STOCKHOLM: INTERNATIONAL BOAT SHOW – March
Apply, St. Erik's Massan, Storangsvagen 18, 115 34 Stockholm.

HELSINKI: BOAT AND CAMPING SHOW – March
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. 01-486 1951).

STOCKHOLM: AIDS TO NAVIGATION EQUIPMENT EXHIBITION – June 15-17
Apply, Mr. N. F. Mattews, Corporation of Trinity House, Lighthouse and Pilotage Services, Tower Hill, London, EC3 (Tel. Royal 6601).

AMSTERDAM: INTERNATIONAL SHIPBUILDING, MARINE ENGINE AND PORT EQUIPMENT EXHIBITION (EUROPORT) – September-October
Apply, Europort Exhibitions Ltd., 67-69 Chancery Lane, London, WC1 (Tel. Chancery 6561).

FRIEDRICHSHAFEN: INTERNATIONAL BOAT SHOW (INTERBOOT) – September 26-October 4
* Apply, Internationale Bodensee-Messe GmbH, 7990 Friedrichshafen, Reidlepark-OST.

HAMBURG: INTERNATIONAL MARINE ENGINEERING EXHIBITION – October 8-12
† Apply, Planten Un Blomen, 2 Hamburg 36, Am Dammtor.

Sports Goods and Camping Equipment, including Caravans

PARIS: SWIMMING POOL EXHIBITION – January 9-19
Apply, SPODEX, 15 Rue de la Paix, Paris, 2e.

GENOA: INTERNATIONAL BOAT, CAMPING AND CARAVAN EXHIBITION – February
Apply, E. A. Fiera Internazionale di Genova, Piazzale J. F. Kennedy, 16129 Genova.

STOCKHOLM: SWEDISH CARAVAN EXHIBITION – February
Apply, Udstillingstjanst AB, Box 7040, 103 81 Stockholm.

MUNICH: INTERNATIONAL SPORTS EQUIPMENT FAIR (ISPO 70) – March 8-10
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. 01-486 1951).

GRENOBLE: INTERNATIONAL WINTER SPORTS EXHIBITION – March
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7 (Tel. 01-589 0185).

AMSTERDAM: INTERNATIONAL BOAT AND CAMPING EXHIBITION (HISWA) – March 13-22
Apply, RAI Gebouw N.V., 8 Europaplein, Amsterdam .

COLOGNE: INTERNATIONAL TRADE FAIR OF SPORTS GOODS, CAMPING EQUIPMENT AND GARDEN FURNITURE – March 15-17
Apply, H. E. Melsom, MBE, Cologne International Trade Fairs, Room 229, Abbey House, Victoria Street, SW1 (Tel. 01-799 2134).

HERNING: HOBBY AND VACATION SHOW – March 25-30
Apply, Secretariate, A/S Herning-Hallen, Herning, Denmark.

PARIS: INTERNATIONAL CARAVAN EXHIBITION – March
Apply, M. Dufrancatel, 35 Rue des Renaudes, Paris 17e.

HELSINKI: BOAT AND CAMPING SHOW – March
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. 01-486 1951).

ESSEN: 17TH GERMAN CAMPING EXHIBITION WITH INTERNATIONAL BOAT SHOW (CAMPING 70) – April 4-12
* Apply, Gemeinnützige Ausstellungs GmbH, 43 Essen, Norbertstrasse 2.

COPENHAGEN: INTERNATIONAL EXHIBITION FOR SHOOTING AND FISHING – August 7-16
Apply, Secretariat, Julius Thomsens Plads 1, 1925 Copenhagen V.

COLOGNE: INTERNATIONAL TRADE FAIR OF SPORTS GOODS, CAMPING EQUIPMENT AND GARDEN FURNITURE (SPOGA) – October
Apply, H. E. Melsom, MBE, Cologne International Trade Fairs, Room 229, Abbey House, Victoria Street, SW1 (Tel. 01-799 2134).

ESSEN: INTERNATIONAL CARAVAN EXHIBITION – October
* Apply, Gemeinnützige Ausstellungs GmbH, 43 Essen, Norbertstrasse 2.

PARIS: INTERNATIONAL OPEN AIR EQUIPMENT AND FISHING EXHIBITION – October
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7.

Textiles and Textile Machinery

GHENT: TEXTILE AND CLOTHING INDUSTRIES EXHIBITION (TEXTIRAMA) – January
Apply, Textirama VZW, 65 Martelsarslaan, Ghent.

PARIS: EXHIBITION OF LACE, EMBROIDERY AND FABRICS FOR CORSETRY AND LINGERIE – February
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7.

PARIS: KNITTING INDUSTRIES EXHIBITION – February
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7.

PARIS: INTERNATIONAL EXHIBITION OF CLOTHING AND KNITWEAR INDUSTRIES EQUIPMENT – April
Apply, M. Ollive, 20 Rue Carpeaux, Puteaux, Hauts-de-Seine, 92.

MILAN: INTERNATIONAL MARKET FOR CLOTHING TEXTILES (MITAM) – May
Apply, Mitam, Galleria San Babila H/D Milan.

FRANKFURT: INTERNATIONAL TEXTILES FOR CLOTHING EXHIBITION (INTERSTOFF) – May 12-15
* Apply, LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London, EC4 (Tel. Central 5050).

FRANKFURT: INTERNATIONAL TEXTILES FOR CLOTHING EXHIBITION (INTERSTOFF) – November 17-20
* Apply, LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London, EC4 (Tel. Central 5050).

Toys and Games

MILAN: INTERNATIONAL TOY FAIR – January-February
Apply, Secretary, Salone Internazionale del Giocattolo, Via Morosini 20, Milan.

NUREMBERG: INTERNATIONAL TOY FAIR – February 14-20
* Apply, LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London, EC4 (Tel. Central 5050).

PARIS: INTERNATIONAL TOY FAIR – February
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7.

Watches and Clocks

BESANCON: INTERNATIONAL CLOCK AND WATCHMAKING INDUSTRY EXHIBITION – April-May
Apply, M. Regnier, Promenade Chamars, Besancon (Doubs, 25).

Other Specialized Fairs

BRUSSELS: INTERNATIONAL INVENTORS EXHIBITION – March
Apply, Institute of Patentees and Inventors, 207-8 Abbey House, 2-8 Victoria Street, London, SW1 (Tel. 01-222 1616).

NICE: INTERNATIONAL FAIR (TOURISM) – March
Apply, M. le President, 8 Place Massena, Nice.

OSLO: BRITISH CONSUMER DURABLES DISPLAY – April 20-26
Apply, British National Export Council, 6-14 Dean Farrar Street, London, SW1.

CANNES: INTERNATIONAL TELEVISION PROGRAMME MARKET – April
Apply, W. R. Watkins, The Kinster Company Ltd., 25 Berkley House, 15 Hayhill, London, W1 (Tel. 01-499 7450).

CANNES: FILM FESTIVAL – May
Apply, Secretariat, 25 Rue D'Astorg, Paris, 8e.

BASLE: EUROPEAN EDUCATIONAL EQUIPMENT EXHIBITION (DIDACTA) – May 28-June 1
Apply, Schweizer Mustermasse, Basle, Switzerland.

GENEVA: EUROPEAN FESTIVAL, CONGRESS AND EXHIBITION OF RECREATION – May 28-June 7
Apply, Exhibitions and Trade Fairs (Overseas) Ltd., 10 Clifford Street, London, W1 (Tel. Regent 0511).

HANOVER: EXHIBITION OF NONDESTRUCTIVE TESTING EQUIPMENT AND ACCESSORIES – June 1-5
* Apply Schenkers Ltd., Royal London House, 13 Finsbury Square, London EC2 (Tel. 01-628 7050).

STUTTGART: WORLD HAIRDRESSERS' CHAMPIONSHIPS AND EXHIBITION – September 12-16
† Apply, CES (Overseas) Ltd., 1-3 Astoria Parade, London, SW16 (Tel. 01-769 0950).

UTRECHT: TRANSPORT EQUIPMENT EXHIBITION – October 7-15
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. 01-Hunter 1951).

NANCY: INTERNATIONAL INDUSTRIAL SAFETY EXHIBITION – October
* Apply, Commissariat General, Parc des Expositions de Nancy Boite Postale 593, 54, Nancy R.P.

PARIS: EUROPEAN POINT OF SALE ADVERTISING EXHIBITION – November
Apply, Euro-Ply, 20 Rue Carpeaux, 92-Puteaux.

1971 General

BERLIN: INTERNATIONAL GREEN WEEK – January-February
* Apply, Berliner Ausstellungen, 1 Berlin 19, Messedamm 22.

FRANKFURT: INTERNATIONAL TRADE FAIR (SPRING) – February
* Apply, LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London, EC4 (Tel. Central 5050).

LYONS: INTERNATIONAL TRADE FAIR – March
Apply, Exhibitions and Trade Fairs (Overseas) Ltd., 10 Clifford Street, London, W1 (Tel. Regent 0511).

MARSEILLES: SPRING FAIR – March
Apply, British Overseas Media Bureau Representations Ltd., 16-17 Bride Lane, Fleet Street, London, EC4 (Tel. 01-583 0581).

CAGLIARI: SARDINIAN INTERNATIONAL SAMPLES FAIR – March
Apply, The President, Fiera Internazionale Della Sardigna, Quartiere Fieristigo, Viale A. Diaz, Cagliari (Tel. 52.854-51-859-57. 888).

VIENNA: INTERNATIONAL SPRING TRADE FAIR – March
Apply, Office of Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, SW1 (Tel. KNI 6938).

UTRECHT: INTERNATIONAL SPRING FAIR – March
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

BRUSSELS: INTERNATIONAL TRADE FAIR – April
Apply, Belgian National Railways, PO Box 4BY, 167 Regent Street, London, W1 (Tel. Regent 1491).

SAARBRÜCKEN: INTERNATIONAL SAAR FAIR – April
* Apply, International Saarmesse, 66 Saarbrücken, Messegelände.

MILAN: INTERNATIONAL SAMPLES FAIR – April
Apply, Dr. V. Schiazzano, 31 Old Burlington Street, London, W1 (Tel. Regent 2411).

HANOVER: HANOVER FAIR – April-May
* Apply, Schenkers Ltd., Royal London House, 13 Finsbury Square, London, EC2 (Tel. 01-628 7050).

PARIS: INTERNATIONAL FAIR (FOIRE DE PARIS) – April-May
Apply, French Chamber of Commerce, Park House, 24 Rutland Gate, London, SW7 (Tel. 01-589 0185).

GRAZ: SPRING FAIR – April-May
Apply, Dr. Kagar, Graz Messeplatz, Postfach 63, Graz.

DUBLIN: SPRING SHOW AND INDUSTRIES FAIR – May
Apply, Royal Dublin Society, RDS Showgrounds, Ballsbridge, Dublin.

VALENCIA: INTERNATIONAL SAMPLES FAIR – May
Apply, Feria Muestrario Internacional de Valencia, Llano del Real 2, Apartado 476, Valencia.

BOLOGNA: INTERNATIONAL TRADE FAIR – May
Apply, Exhibitions and Trade Fairs (Overseas) Ltd., 10 Clifford Street, London, W1 (Tel. Regent 0511).

GOTHENBURG: SWEDISH TRADE FAIR – May
Apply, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W1 (Tel. Museum 9325).

PALERMO: INTERNATIONAL MEDITERRANEAN FAIR – May-June
Apply, Fiera del Mediterraneo, Piazza Generale Cascino, Palermo.

PADUA: INTERNATIONAL SAMPLES FAIR – May-June
Apply, Fairs and Exhibitions Ltd., 14 New Burlington Street, London, W1 (Tel. Regent 0855).

BARCELONA: INTERNATIONAL SAMPLES FAIR – June 1-15
Apply, Feria Oficiale Internacionale de Muestras, Avenila Maria Cristina, Barcelona 4.

LISBON: INTERNATIONAL TRADE FAIR – June
Apply, State Information and Tourist Office of Portugal, 20 Lower Regent Street, London, SW1 (Tel. 930 2455).

TRIESTE: INTERNATIONAL SAMPLES FAIR – June-July
Apply, Italian Chamber of Commerce, 31 Old Burlington Street, London, W1 (Tel. Regent 2411).

NAXXAR: MALTA TRADE FAIR – July 1-15
Apply, General Retailers Union, 87 Old Mint Street, Valetta.

MALMO: INTERNATIONAL TRADE FAIR (SKANEMASSAN) – August 13-22
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

BILBAO: INTERNATIONAL SAMPLES FAIR – August 14-29
Apply, Feria de Muestras Internacional de Bilbao, Tercio de Begona 2, Apartado 468, Bilbao.

FRANKFURT: INTERNATIONAL TRADE FAIR (AUTUMN) – August
* LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London, EC4 (Tel. Central 5050).

DORNBIRN: AUSTRIAN EXPORT AND SAMPLES FAIR – August
Apply, Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, SW1 (Tel. KNI 6938).

UTRECHT: INTERNATIONAL AUTUMN FAIR – August-September
Apply, Exhibition Consultants Ltd., 11, Manchester Square, London, W1 (Tel. Hunter 1951).

BARI: INTERNATIONAL LEVANT FAIR – September
Apply, Exhibition Consultants Ltd., 11, Manchester Square, London, W1 (Tel. Hunter 1951).

VIENNA: INTERNATIONAL AUTUMN TRADE FAIR – September
Apply, Office of Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, SW1 (Tel. KNI 6938).

STOCKHOLM: ST. ERIK'S INTERNATIONAL FAIR – September
Apply, Marketing Exhibitions Ltd., 113-123 Upper Richmond Road, London, SW15 (Tel. 01-788 1186).

HELSINKI: INTERNATIONAL TRADE FAIR – September
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

BERLIN: GERMAN INDUSTRIES EXHIBITION – September
* Berliner Ausstellungen, 1 Berlin 19, Messedamm 22.

GRAZ: AUTUMN FAIR – September-October
Apply, Dr. Kagar, Graz Messeplatz, Postfach 63, Graz.

COPENHAGEN: INTERNATIONAL TRADE FAIR – October
Apply, John Buck (Trade Fair Agencies) Ltd., 44, Newman Street, London, W1 (Tel. Museum 9325).

1971 Specialized

Agriculture, Forestry, Fishing and Agricultural Machinery

PARIS: INTERNATIONAL AGRICULTURAL EXHIBITION – March
Apply, French Trade Exhibitions, 24 Rutland Gate, London, S.W.7 (Tel. 01-589 0185).

PARIS: INTERNATIONAL AGRICULTURAL MACHINERY EXHIBITION (SIMA) – March
Apply, French Trade Exhibitions, 24 Rutland Gate, London, S.W.7 (Tel. 01-589 0185).

TOULOUSE: INTERNATIONAL AGRICULTURAL PRODUCTION AND RURAL EQUIPMENT EXHIBITION – March
Apply, M. le President. 9 Rue Ozenne, Toulouse.

LYONS: INTERNATIONAL WOODWORKING MACHINERY EXHIBITION (EXPOBOIS) – March
Apply, Commissariat Generale, Comite Intersyndical Expobois, 150 Boulevard Bineau, Neuilly-sur-Seine.

VERONA: INTERNATIONAL AGRICULTURAL FAIR – March
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

ZARAGOZA: TECHNICAL AND AGRICULTURAL FAIR – April
Apply, Director-General de la Feria, Palacio Ferial (Gran Via), Zaragoza.

FOGGIA: AGRICULTURAL FAIR – April-May
Apply, Ente Autonomo Fiera di Foggia, Palazzo Camera di Commercio, Via Dante 27, Foggia.

UTRECHT: INTERNATIONAL FEED MILLING MACHINERY EXHIBITION (VICTAM) – May
Apply, 'VICTAM' Foundation, General Secretariat, Rozenkrannsstraat 30, Venlo, Netherlands.

REGGIO EMILIA: INTERNATIONAL PIG SHOW – May
Apply, Chamber of Commerce, Industry and Agriculture, Piazza Della Liberta, Reggio Emilia, Italy.

JONKOPING: EUROPEAN AGRICULTURAL AND INDUSTRIAL FAIR (ELMIA) – June
Apply, Exhibition Consultants, 11 Manchester Square, London, W1 (Tel. Hunter 1951).

SANTAREM: RIBATEJO AGRICULTURAL FAIR – June
Apply, Secretario Feria Nacional de Agricultura, Feria de Ribatejo.

ANCONA: INTERNATIONAL FISHING AND NAUTICAL SPORTS FAIR – June-July
Apply, Italian Chamber of Commerce, 31 Old Burlington Street, London, W1 (Tel. Regent 2411).

KLAGENFURT: AUSTRIAN TIMBER FAIR – August
Apply, CES (Overseas) Ltd., 225c Balham High Road, London, SW17 (Tel. 673 8433).

REID/INNKREIS: INTERNATIONAL AGRICULTURAL EXHIBITION – August-September
Apply, Osterreichische Landwirtsschaftsmesse, Reid IM Innkreis.

ST. GALLEN: AGRICULTURAL AND DAIRY SHOW (OLMA) – October
Apply, Swiss Embassy, 18 Montague Place, Bryanston Square, London, W1 (Tel. 723 0701).

Aircraft and Aeronautical Equipment

PARIS: INTERNATIONAL AERONAUTICS AND SPACE EXHIBITION – May-June
Apply, M. Maillet, 4-6 Rue Galilee, Paris 16e.

Books and Periodicals

BRUSSELS: INTERNATIONAL BOOK FAIR – March
Apply, Foire Internationale du Livre, c/o Syndicat des Editeurs Belges, Brussels, 5.

BOLOGNA: INTERNATIONAL BOOK FAIR FOR CHILDREN AND YOUTH – April-May
Apply, Exhibitions and Trade Fairs (Overseas) Ltd., 10 Clifford Street, London, W1 (Tel. Regent 0511).

FRANKFURT: INTERNATIONAL BOOK FAIR – September-October
* Apply, Ausstellungs und Messe GmbH des Börsenvereins des Deutschen Buchhandels e.V. 6 Frankfurt-am-Main, Kleiner Hirschgraben 10-12.

Building, Public Works and Construction Equipment

ESSEN: GERMAN BUILDING EXHIBITION (DEUBAU) – February
† Apply, Gemeinnützige Ausstellungs GmbH, 43 Essen, Norbertstrasse 2.

MUNICH: INTERNATIONAL EXHIBITION OF BUILDING MACHINERY (BAUMA) – March
† Apply, The Building Exhibition, 11 Manchester Square, London, W1 (Tel. Hunter 1951).

BRUSSELS: INTERNATIONAL BUILDING MATERIALS AND ACCESSORIES EXHIBITION (BATIMENT) – March
Apply, The Building Exhibition, 11 Manchester Square, London, W1 (Tel. Hunter 1951).

UTRECHT: INTERNATIONAL BUILDING AND HEATING EXHIBITION – April
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

COPENHAGEN: BUILDING FOR BILLIONS – April
Apply, Byggecentrum Gyldenlovesgade 19, DK 1600 Copenhagen V.

PARIS: INTERNATIONAL SURFACE TREATMENT AND INDUSTRIAL FINISHING EXHIBITION – May
Apply, M. Ollive, 20, Rue Carpeaux, Puteaux, Hauts-de-Seine 92.

BASLE: INTERNATIONAL WATER, SEWAGE AND AIR PURIFICATION EXHIBITION (PRO AQUA) – May-June
† Apply, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W1 (Tel. Museum 9325).

OSLO: BUILDING MACHINES AND MATERIALS EXHIBITION (BYGG REIS DEG) – September-October (For Agents only)
Apply, Bygg Reisdeg, Nordisk Byggevare Messe, Landsforebund, Grensen 10, Oslo.

BOLOGNA: INTERNATIONAL BUILDING EXHIBITION – October
Apply, The Building Exhibition, 11 Manchester Square, London, W1 (Tel. Hunter 1951).

ZURICH: MODERNIZATION OF OLD BUILDINGS EXHIBITION – October
Apply, Sekretariat und Redaktien, Dreikönstrasse 34, 8002 Zurich.

PARIS: INTERNATIONAL BUILDING EXHIBITION (BATIMAT) – November
Apply, M. le Prince, 1 Avenue Niel, Paris 17e.

Chemicals and Allied Industries including Plastics

PARIS: INTERNATIONAL CHEMICAL EXHIBITION – April-May
Apply, French Chamber of Commerce, Park House, 24 Rutland Gate, SW7 (KNI 9628 (589 0185)).

UTRECHT: INTERNATIONAL FAIR FOR MACHINERY AND EQUIPMENT FOR CHEMICALS, FOODSTUFFS AND FOOD AND DRINK INDRUSTRIES (MACHEVO) – October
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

Clothing

PARIS: EUROPEAN MENSWEAR EXHIBITION – February
Apply, PROMAS, 8 Rue de Richelieu, Paris, 1er.

COPENHAGEN: FASHION FAIR – March
Apply, Udstillinghallen Forum A/S, Jul. Thomens Plads, 1925 Copenhagen V.

MUNICH: FASHION WEEK – March
* Apply, Mode-Woche, 8 München 90, Brecherspitzstrasse 7.

PARIS: INTERNATIONAL EXHIBITION OF WOMEN'S READY-TO-WEAR CLOTHING (PRET-A-PORTER) – April
Apply, French Trade Exhibitions 24 Rutland Gate, London, SW7 (Tel. 01-589 0185).

FRANKFURT: INTERNATIONAL FUR FAIR – April
* Apply, Frankfurter Rauchwaren-Messe GmbH, 6 Frankfurt-am-Main, Bettinaplatz 1.

BERLIN: FASHION WEEK – April (including 'INTERCHIC')
* Apply, Industrie und Handelskammer zu Berlin, 1 Berlin 12, Hardenbergstrasse 16-18.

VIENNA: LADIES FASHION SHOW – April
Apply, Fachverband der Bekleidungsindustrie Osterreiche, Schwarzenbergplatz 4, 1030 Vienna 3.

WIESBADEN: INTERNATIONAL MILLINERY TRADE FAIR (INTERHUT) – June 6-8
Apply, Internationalen Hutfachnesse fur Grossisten 6, Frankfurt-am-Main, Kaiserstrasse 64.

COPENHAGEN: FASHION FAIR – September
Apply, Udstillinghallen Forum A/S, Jul. Thomsens Plads, 1925 Copenhagen V.

VIENNA: LADIES FASHION SHOW – October
Apply, Fachverband der Bekleidungsindustrie Osterreiche, Schwarzenberplatz 4, 1030 Vienna 4.

MUNICH: FASHION WEEK – October
* Apply, Mode Woche München GmbH, 8 München 90, Brecherspitzstrasse 7.

BERLIN: FASHION WEEK – October (including 'INTERCHIC')
* Apply, Industrie und Handelskammer zu Berlin, 1 Berlin 12, Hardenbergstrasse 16-18.

WIESBADEN: INTERNATIONAL MILLINERY TRADE FAIR (INTERHUT) – November 28-30
Apply, International Hutfachnesse für Grossisten 6, Frankfurt-am-Main, Kaiserstrasse 64.

PARIS: INTERNATIONAL EXHIBITION OF WOMEN'S READY-TO-WEAR CLOTHING (PRET-A-PORTER) – November
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7 (Tel. 01-589 0185).

Engineering, Electrical and Electronic, Including Radio and TV.

GOTHENBURG: SCANDINAVIAN LIGHTING FAIR – January
Apply, Skandinavisk Belysnings Massa, Box 52, 285 00 Markaryd.

PARIS: INTERNATIONAL LIGHTING EXHIBITION – January
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7 (Tel. 01-589 0185).

BASLE: INTERNATIONAL EXHIBITION OF INDUSTRIAL ELECRONICS (INEL) – March 9-13
Apply, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W1 (Tel. Museum 9325).

PARIS: INTERNATIONAL FESTIVAL OF SOUND – March
Apply, Commissaire Generale, 16 Rue de Presles, Paris, 15e.

PARIS: INTERNATIONAL EXHIBITION OF ELECTRONIC COMPONENTS – March-April
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7 (Tel. 01-589 0185).

THE HAGUE: EUROPEAN ASSOCIATION OF RADIOLOGY CONGRESS AND EXHIBITION – June 14-16
Apply, Secretariat, c/o Holland Organising Centre, Lange Voorhuot 16, The Hague.

PARIS: RADIO AND TELEVISION EXHIBITION – September
Apply, Commissaire Generale, 16 Rue de Presles, Paris, 15e.

AMSTERDAM: INTERNATIONAL RADIO AND TELEVISION EXHIBITION (FIRATO) – September
Apply, RAI Gebouw NV, 8 Europaplein, Amsterdam.

HELSINKI: TELEVISION AND RADIO SHOW – October-November
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. 01-486 1951).

ZURICH: INTERNATIONAL TRADE FAIR FOR HIGH PRECISION TECHNIQUES, DIMENSIONAL MEASUREMENT AND CONTROL (MICROTECHNIC) –
Apply, AGIFA, Postfach 257, 8033 Zurich.

Engineering, Other

VERONA: INTERNATIONAL EARTH MOVING AND CONSTRUCTION EQUIPMENT EXHIBITION (SA. MO. TER) – February
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

PARIS: INTERNATIONAL MATERIALS HANDLING EXHIBITION – May
Apply, M. Ollive, 20 Rue Carpeaux, 92 Puteaux.

PADUA: INTERNATIONAL EXHIBITION OF MECHANICAL HANDLING AND STORAGE (TRAMAG) – October
Apply, Fiora di Padova, Tramag, Via N. Tommases, Padua.

MILAN: EXHIBITION OF HYDRAULIC, PNEUMATIC AND LUBRICATING APPARATUS (FLUID 71) – October
Apply, Dr. A. Chiappe, Via Luciano Manara 15, Milan.

PARIS: INTERNATIONAL HYDRAULICS AND COMPRESSED AIR EXHIBITION – October
Apply, Salon International des Techniques et Pneumatiques, 20 Rue Carpeaux, 92 Puteaux.

STOCKHOLM: TECHNICAL FAIR – October
Apply, Marketing Exhibitions Ltd., 113-123 Upper Richmond Road, London, SW15 (Tel. 01-788 1186).

OSLO: AUTOMATICA – November
Apply, Norwegian Industries Development Association, Forskningsveien 1, Oslo 3.

Fancy Goods, Jewellery and Giftware

MILAN: INTERNATIONAL FANCY GOODS, STATIONERY AND GIFTWARE EXHIBITION (CHI-BI-CAR) – February
Apply, E. A. Fiera Milano, Campionaria Internazionale 20145, Milano, Largo Domodossola 1.

Foodstuffs, Food Machinery, Hotel and Catering Equipment.

BRUSSELS: INTERNATIONAL CHOCOLATE, CONFECTIONERY AND BISCUIT EXHIBITION – February
Apply, Salon International Biscochoc, 41 Rue FJ Navez, Brussels, 3.

BOLOGNA: INTERNATIONAL FOODSTUFFS EXHIBITION – March
Apply, Exhibitions and Trade Fairs (Overseas) Ltd., 10 Clifford Street, London W1 (Tel. Regent 0511).

PARIS: INTERNATIONAL EXHIBITION OF CONFECTIONERY, CHOCOLATE AND BISCUITS (INTERSUC) – April
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7 (Tel. 01-589 0185).

PARMA: INTERNATIONAL SUPERMARKETS EXHIBITION – April-May
Apply, Foire Internationale des Supermarkets, Parce Ducale, 43100 Parma.

BERLIN: INTERNATIONAL BAKERY EXHIBITION (IBA) – May 8-16
Apply, Berliner Ausstellungen, 1 Berlin 19, Messedamm 22.

MUNICH: INTERNATIONAL BREWERY AND BEVERAGE MACHINERY EXHIBITION (INTERBRAU) – September 13-18
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

MALMO: INTERNATIONAL HOTEL AND RESTAURANT FAIR (RESTA V) – September 29-October 2
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

PARMA: INTERNATIONAL EXHIBITION OF PRESERVED FOODS AND PACKING – September-October
Apply, Italian Chamber of Commerce, 31 Old Burlington Street, London, W1 (Tel. Regent 2411).

DUBLIN: IRISH INTERNATIONAL FOOD AND DRINK FAIR – September
Apply, Industrial Trade Fairs (Ireland) Ltd., 39 Upper Fitzwilliam Street, Dublin 2.

PARIS: INTERNATIONAL HOTEL AND CATERING EQUIPMENT EXHIBITION (EQUIP'HOTEL) – October
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7 (Tel. 01-589 0185).

GOTHENBURG: 'CHARKUTERI 68' (MEAT TRADE EXHIBITION) – November
Apply, Scandinexpo AB, Stampgat 38, Gothenburg C.

Footwear

BOLOGNA: INTERNATIONAL SHOE AND LEATHER FAIR – March
Apply, Exhibitions and Trade Fairs (Overseas) Ltd., 10 Clifford Street, London W1 (Tel. Regent 0511).

FLORENCE: SHOE AND LEATHER FAIR – September
Apply, Secretary General Mostra Campionaria Calzature, Pelletterie Cuoio, Via Valfonda 9, Florence.

Furniture, Furnishings, Household Equipment and Hardware

PARIS: INTERNATIONAL FURNITURE EXHIBITION – January
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7 (Tel. 01-589 0185.

PARIS: CARPET AND FLOOR COVERINGS EXHIBITION – January
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7 (Tel. 01 589 0185.

STOCKHOLM: SWEDISH FURNITURE FAIR – February
Apply, Marketing Exhibitions Ltd., 113-123 Upper Richmond Road, London, SW15 (Tel. 01-788 1186).

PARIS: INTERNATIONAL DOMESTIC ARTS EXHIBITION (ARTS MENAGERS) – March
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7 (Tel. 01-589 0185.

LYONS: INTERNATIONAL HARDWARE FAIR – March
Apply, Exhibitions and Trade Fairs (Overseas) Ltd., 10 Clifford Street, London, W1 (Tel. Regent 0511).

AMSTERDAM: INTERNATIONAL HOUSEHOLD FAIR – April
Apply, Geirt v.d., Veenstraat 94, Amsterdam.

COPENHAGEN: DANISH FURNITURE FAIR – May
Apply, Mobelfabrikantforeningen i Denmark, Hellerupvej 8, Hellerup.

NAPLES: HOMES, FURNISHING AND CLOTHING EXHIBITION (FIERA DELLA CASA) – June-July
Apply, Ente Autonomo Mostra d'Oltremare, Piazza Vicenzo Techhio 51, Naples.

GOTHENBURG: INTERNATIONAL HOME AND HOUSEHOLD EXHIBITION – September
Apply, Utstallningen Dagens Hushall, Goteborg Kopmannaforbund, Vasagat 52, 411 37 Gothenburg.

OSLO: TODAY'S HOUSEKEEPING (DAGENS HUSHOLDING) – September-October
Apply, The Association of Grocery Retailers, Oslo, 1.

LYONS: INTERNATIONAL FURNITURE AND FURNISHING ACCESSORIES EXHIBITION (MEUROPAM AND PROMEUROPAM) – October
Apply, Exhibitions and Trade Fairs (Overseas) Ltd., 10 Clifford Street, London, W1 (Tel. Regent 0511).

GENEVA: IDEAL HOME EXHIBITION – October-November
Apply, Secretariat, Salon des Arts Menagers, 18 Quai de l'Ecole de Medicine, 1211 Geneva 4 .

PARIS: CHILDREN, YOUTH AND FAMILY EXHIBITION – October-November
Apply, M. Mangeret, 11 Rue Anatole-de-la-Forge, Paris, 17e.

GENOA: HOTEL AND TOURIST EQUIPMENT EXHIBITION (TECNHOTEL) – November
Apply, E. A. Fiera Internazionale di Genova, Piazzale J. F. Kennedy, 16129 Genova.

UTRECHT: INTERNATIONAL FURNITURE FAIR – November
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (01-Hunter 1951).

BASLE: INTERNATIONAL EXHIBITION AND CONGRESS OF HOTEL AND CATERING (IGEHO) – November
Apply, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W1 (Tel. Museum 9325).

Handicrafts

TURIN: DOMESTIC ART EXHIBITION – March
Apply, Secretaria Generale, Corso Massimo d'Azeglio 15, Turin.

MUNICH: INTERNATIONAL LIGHT INDUSTRIES AND HANDICRAFTS FAIR – March
* Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

FLORENCE: INTERNATIONAL HANDICRAFT FAIR – April-May
Apply, Mostra Mercalo Nazionale dell Artiganato, Piazza della Liberta 1, Florence.

HAMBURG: YOU AND YOUR WORLD – SHOW OF MODERN LIVING WITH DO-IT-YOURSELF AND HOBBY SHOWS – August
† Planten un Blomen, 2 Hamburg 36, Am Dammtor.

HERNING: HANDICRAFTS AND INDUSTRIAL FAIR – September
Apply, Secretariate, A/S Herning Hallen, Herning (7400).

PARIS: DO-IT-YOURSELF EXHIBITION – November
Apply, Salon du Bricolage, 42 Rue du Louvre, Paris, 1er.

Heating and Ventilating

STUTTGART: INTERNATIONAL TRADE FAIR FOR OIL AND GAS HEATING (INTHERM) – March 3-7
* Apply, CES (Overseas) Ltd., 1-3 Astoria Parade, London, SW16 (Tel. 01-769 0950).

FRANKFURT: INTERNATIONAL EXHIBITION FOR HEATING AND PLUMBING EQUIPMENT – March 31-April 4
Apply, LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London, EC4 (Tel. Central 5050).

COPENHAGEN: INTERNATIONAL FAIR FOR HEATING, VENTILATION AND SANITATION – May 14-23
Apply, Udstillingshallen Forum A/S, Jul. Thomsens Plads, 1925 Copenhagen V.

HELSINKI: HEATING, PLUMBING AND AIR CONDITIONING FAIR – May
Apply, Exhibition Consultants Ltd., 11 Manchester Square, W1 (Tel. 01-486 1951).

Horticulture and Horticultural Equipment

BRUSSELS: INTERNATIONAL GARDEN SHOW – February-March
Apply, "The Garden" Information Centre, 14 Rue Duquesnoy, Brussels, 1.

Hospital, Medical, Surgical and Dental Equipment

GOTHENBURG: MEDICAL CARE AND HEALTH EXHIBITION – March 10-14
Apply, John Buck (Trade Fair Agencies) Limited, 44 Newman Street, London, W1 (Tel. Museum 9325).

BERLIN: PHARMACEUTICAL AND MEDICO-TECHNICAL EXHIBITION – June 1-6
* Apply, Berliner Ausstellungen, 1 Berlin 19, Messedamm 22.

HELSINKI: PHYSICIANS DAYS EXHIBITION – November
Apply, Dr. E. Klinge, Finnish Doctors Association, Helsinki.

BRUSSELS: INTERNATIONAL EXHIBITION OF HOSPITAL AND MEDICAL EQUIPMENT – November
Apply, Secretary, Avenue du Domaine, Brussels, 5.

Laundry and Allied Services

PARIS: INTERNATIONAL LAUNDRY, DYEING AND DRY-CLEANING EXHIBITION – November
Apply, Comite Interfederal de Liaison Blanchisserie Teint, 127 Rue de Picpus, Paris 12e.

Leather, Leather Goods and Fur

BRUSSELS: INTERNATIONAL LEATHER GOODS EXHIBITION – January
Apply, Salon de la Maroquinerie, 52 Rue du Progres, Brussels, 1.

PARIS: INTERNATIONAL LEATHER WEEK (SEMAINE DU CUIR) – September
Apply, M. de Cardaillac, Conseil National du Cuir, 2 Rue Edouard VII, Paris 9e.

Motor Vehicles, Motor Cycles and Cycles

AMSTERDAM: INTERNATIONAL MOTOR SHOW – February
Apply, Netherlands Cycle and Automobile Industry Association, 8 Europaplein, Amsterdam Z1.

GENEVA: INTERNATIONAL MOTOR, MOTOR CYCLE AND CYCLE SHOW – March
Apply, Secretariat permanent, Case Postale 1211, 1200 Geneva.

FRANKFURT: INTERNATIONAL MOTOR EXHIBITION – September 16-26
† Apply, Verband de Automobilindustrie e.V., 6 Frankfurt-am-Main 16, Westendstrasse 61.

PARIS: INTERNATIONAL MOTOR, CYCLE AND MOTORCYCLE EXHIBITION – October
Apply, M. le President, 3 Avenue du President Wilson, Paris, 16e.

TURIN: INTERNATIONAL MOTOR SHOW – November
Apply, Comitato Organizzatore, Salone Internazionale dell Automobile, Corso Galileo Ferraris 61, Turin.

Music and Musical Instruments

CANNES: INTERNATIONAL RECORD AND MUSIC PUBLISHING MARKET (MIDEM) – January
Apply, Mitch Murray Organisation, 13 Sunnyfield, Mill Hill, London, NW9 (Tel. 01-959 1411).

Office Machinery and Equipment

COPENHAGEN: INTERNATIONAL EXHIBITION OF OFFICE EQUIPMENT AND BUSINESS MACHINES – September
Apply, Udstillingsselskabet UFESAS, Ryvangs Alle 20, 2100 Copenhagen Ø.

OSLO: INTERNATIONAL OFFICE MACHINERY AND EQUIPMENT EXHIBITION (KONTOR) – September
Apply, Kontormaskinforhandlernes Landsforning, Prinsensgt, 21, Oslo.

MILAN: INTERNATIONAL OFFICE MACHINERY AND EQUIPMENT EXHIBITION (SMAU) – September-October
Apply, Associazione Nazionale Commercianti in Macchine e Forniture per Ufficio, Piazza Belgioloso 1, Milan.

PARIS: INTERNATIONAL BUSINESS MACHINES AND OFFICE EQUIPMENT EXHIBITION (SICOB) – September-October
Apply, M. Hermieu, Salon de l'Equipment de Bureau, 6 Place de Valois, Paris 1er.

Packaging Machinery and Materials Including Containers

BRUSSELS: INTERNATIONAL PACKAGING EXHIBITION (PROPACK) – June 8-13
Apply, Secretariat, Palais du Centenaire, Brussels.

MILAN: INTERNATIONAL PACKAGING EXHIBITION (IPACK-IMA) – October
Apply, IPACK-IMA, 62 Via Carlo Ravissa, Milan.

Pottery and Glassware

VALENCIA: INTERNATIONAL CERAMICS AND GLASS FAIR – March
Apply, Feria de la Ceramica y Vidrio, Llano del Real, Apartado 476, Valencia.

PARIS: INTERNATIONAL CHINA, GLASSWARE AND POTTERY EXHIBITION (ARTS DU FEU) – September
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7 (Tel. 01-589 0185).

Printing, Stationery and Printing Machinery

MILAN: INTERNATIONAL EXHIBITION AND CONGRESS OF PAPER AND PRINTING (GEC) – October
Apply, GEC Secretariat, Lungo Po Antonelli 49, Milan.

Ships and Boats

PARIS: INTERNATIONAL PLEASURE BOAT EXHIBITION – January
Apply, M. Dayne, SPODEX, 15 Rue de la Paix, Paris, 1er.

HAMBURG: INTERNATIONAL BOAT SHOW – January
* Apply, Planten un Blomen, 2 Hamburg 36, Am Dammtor.

GOTHENBURG: INTERNATIONAL BOAT EXHIBITION – February
Apply, AB Svenska Batutstallningen, Scheelegatan Goteborg O (Box 29010, Goteborg 29).

MALMO: INTERNATIONAL BOAT SHOW – February
Apply, AB Malmo Batutstallningen, c/o Kungsmassan, Fack, S-434 00 Kungsbacka.

AMSTERDAM: INTERNATIONAL BOAT AND CAMPING EXHIBITION – March
Apply, RAI Gebouw N.V., 8 Europaplein, Amsterdam.

STOCKHOLM: INTERNATIONAL BOAT SHOW – March
Apply, St. Erik's-Massan, Storangsvagen 18, 115 34 Stockholm.

BERLIN: INTERNATIONAL BOAT SHOW AND AQUATIC EXHIBITION – March
* Apply, Berliner Ausstellungen, 1 Berlin 19, Messedamm 22.

HELSINKI: BOAT AND CAMPING SHOW – March
Apply, Exhibition Consultants Ltd., 11, Manchester Square, London, W1 (Tel. 01-486 1951).

OSLO: INTERNATIONAL SHIPPING EXHIBITION – May
Apply, Norges Varemess P.B. 130, Skoyen, Norway.

HELSINKI: INTERNATIONAL MARITIME EXHIBITION 'NAVIGARE' – September
Apply, Exhibition Consultants Ltd., 11, Manchester Square, London, W1 (Tel. 01-486 1951).

FRIEDRICHSHAFEN: INTERNATIONAL BOAT SHOW (INTERBOOT) – October 2-10
* Apply, Internationale Bodensee-Messe GmbH, 7990 Friedrichshafen, Riedlepark-Ost.

Sports Goods and Camping Equipment, including Caravans

PARIS: SWIMMING POOL EXHIBITION – January
Apply, SPODEX, 15 Rue de la Paix, Paris 2e.

GENOA: INTERNATIONAL BOAT, CAMPING AND CARAVAN EXHIBITION – February
Apply, E. A. Fiera Internazionale di Genova, Piazzale J. F. Kennedy, 16129 Genoa.

AMSTERDAM: INTERNATIONAL BOAT AND CAMPING EXHIBITION – March
Apply, RAI Gebouw N.V., 8 Europaplein, Amsterdam.

HERNING: HOBBY AND VACATION SHOW – March
Apply, Secretariate, A/S Herning Hallen, Herning.

GRENOBLE: INTERNATIONAL WINTER SPORTS EXHIBITION – March
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7 (Tel. 01-589 0185).

HELSINKI: BOAT AND CAMPING SHOW – March
Apply, Exhibition Consultants Ltd., 11, Manchester Square, London, W1 (Tel. 01-486 1951).

HERNING: 'HOLIDAY FOR EVERYBODY' – April 7-12
Apply, A/S Herning Hallen, 7400 Herning.

PARIS: INTERNATIONAL OPEN AIR EQUIPMENT AND FISHING EXHIBITION – October
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7 (Tel. 01-589 0185).

Textiles and Textile Machinery

FRANKFURT: TRADE FAIR FOR HOME FURNISHING TEXTILES – January 13-17
Apply, LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London, EC4 (Tel. Central 5050).

FRANKFURT: INTERNATIONAL TEXTILES FOR CLOTHING EXHIBITION (INTERSTOFF) – May
* Apply, LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London, EC4 (Tel. Central 5050).

PARIS: INTERNATIONAL TEXTILE MACHINERY EXHIBITION – June 27-July 1
Apply, Union des Constructeurs de Materiel Textile de France, 10 Avenue Hoche, Paris 8e.

FRANKFURT: INTERNATIONAL TEXTILES FOR CLOTHING EXHIBITION (INTERSTOFF) – November
* Apply, LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London, EC4 (Tel. Central 5050).

Toys and Games

MILAN: INTERNATIONAL TOY FAIR – January-February
Apply, Secretary, Salon Internazionale del Giocattolo, Via Morosini 20, Milan.

NUREMBERG: INTERNATIONAL TOY FAIR – February 6-12
* Apply, LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London, EC4 (Tel. Central 5050).

PARIS: INTERNATIONAL TOY FAIR – February
Apply, French Trade Exhibitions, 24 Rutland Gate, London, SW7 (Tel. 01-589 0185).

Watches and Clocks

BESANCON: INTERNATIONAL CLOCK AND WATCHMAKING INDUSTRY EXHIBITION – April-May
Apply, M. Regnier, Promenade Chamars, Besancon (Doubs, 25).

Other Specialized Fairs

BRUSSELS: INTERNATIONAL INVENTORS EXHIBITION – March
Apply, Institute of Patentees and Inventors, 207/208, Abbey House, 2-8 Victoria Street, London, SW1 (Tel. 01-222 1616).

BERLIN: 72ND GERMAN SOAP FAIR – September
† Apply Berliner Ausstellungen, 1 Berlin 19, Messedamm 22.

PARIS: INTERNATIONAL EXHIBITION FOR PREVENTION AND THE PROTECTION OF HUMAN BEINGS AND GOODS (EUROPROTECTION) – September-October
Apply, M. Algoud, 8 Rue de la Michodiere, Paris 2e.

MUNICH: INTERNATIONAL EXHIBITION OF GASTRONOMY AND TOURISM (IGAFA) – November 4-10
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

1972 General

VIENNA: INTERNATIONAL SPRING TRADE FAIR – March
Apply, Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, SW7 (Tel. KNI 6938).

CAGLIARI: SARDINIAN INTERNATIONAL SAMPLES FAIR – March
Apply, The President, Fiera Internazionale Della Sardigna, Quartiere Fieristigo, Viole A Diaz, Cagliari (Tel. 52.854-51-859-57. 888).

MILAN: INTERNATIONAL SAMPLES FAIR – April
Apply, Dr. V. Schiazzano, 31 Old Burlington Street, London, W1 (Tel. Regent 2411).

GRAZ: SPRING FAIR – April-May
Apply, Dr. Kagar, Graz Messeplatz, Postfash 63, Graz.

VALENCIA: INTERNATIONAL SAMPLES FAIR – May
Apply, Feria Muestrario Internacional de Valensia, Llano del Real 2, Apartado 476, Valencia.

BOLOGNA: INTERNATIONAL TRADE FAIR – May
Apply, Exhibitions and Trade Fairs (Overseas) Ltd., 10 Clifford Street, London, W1 (Tel. Regent 0511).

PADUA: INTERNATIONAL SAMPLES FAIR – May
Apply, Fairs and Exhibitions Ltd., 14, New Burlington Street, London, W1 (Tel. Regent 0855).

PALERMO: INTERNATIONAL MEDITERRANEAN FAIR – May-June
Apply, Fiera del Mediterraneo, Piazzo Generale Cascino, Palermo.

BARCELONA: INTERNATIONAL SAMPLES FAIR – June 1-15
Apply, Feria Officiale International de Muestras, Avenila Maria Cristina, Barcelona.

LISBON: INTERNATIONAL TRADE FAIR – June
Apply, State Information and Tourist Office for Portugal, 20 Lower Regent Street, London, SW1 (Tel. 930 2455).

TRIESTE: INTERNATIONAL SAMPLES FAIR – June-July
Apply, Italian Chamber of Commerce, 31 Old Burlington Street, London, W1 (Tel. Regent 2411).

NAXXAR: MALTA TRADE FAIR – July 1-15
Apply, General Retailers Union, 87 Old Mint Street, Valletta.

BILBAO: INTERNATIONAL SAMPLES FAIR – August
Apply, Feria de Muestras Internacional de Bilbao, Tercio de Begona 2, Apartad 468, Bilbao.

MESSINA: INTERNATIONAL TRADE FAIR – August
Apply, Ente Autonomo Fiere di Messina, Via Liberta, Messina.

UTRECHT: INTERNATIONAL AUTUMN FAIR – August-September
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

BOLZANO: INTERNATIONAL SAMPLES FAIR – September
Apply, Fiera Campionara Internazionale Di Bolzano, CP 297 Bolzano.

BARI: INTERNATIONAL LEVANT FAIR – September
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel Hunter 1951).

VIENNA: INTERNATIONAL AUTUMN TRADE FAIR – September
Apply, Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, SW7 (Tel. Knightsbridge 6938).

1972 Specialized

Agriculture, Forestry, Fishing and Machinery

SANTAREM: RIBATEJO AGRICULTURAL FAIR – June
Apply, Secretario Feria Nacional de Agricultura, Feria do Ribatejo.

Engineering, Other

BASLE: INTERNATIONAL MECHANICAL HANDLING EXHIBITION – February 3-12
Apply, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W1 (Museum 9325).

MALMO: MECHANICAL INDUSTRIES FAIR (MEKANIK) – April
Apply, Exhibition Consultants Ltd., 11 Manchester Square, London, W1 (Tel. Hunter 1951).

Office Machinery and Equipment

BERGEN: OFFICE EQUIPMENT EXHIBITION – September
Apply, Kontor Teknisk, Forening 1 Bergen, Bergen.

ZURICH: OFFICE EQUIPMENT (BIENNIAL) EXHIBITION – September
Apply, Schneizer Aurofachverband, Herrn Prasidenten-W, Furrer, Todistrasse 48, Zurich 22.

Textiles and Textile Machinery

FRANKFURT: TRADE FAIR FOR HOME FURNISHING TEXTILES – January 12-16
Apply, LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London, EC4 (Tel. Central 5050).

1973 Specialized

Horticulture and Horticultural Equipment

HAMBURG: INTERNATIONAL GARDEN EXHIBITION – April-October, 1973
Apply, Planten un Blomen, 2 Hamburg 36 Am Dammtor.

OVERSEAS CABLES

The attention of British firms is drawn to the necessity of including their name and full postal address when cabling an overseas firm for the first time. There is no comprehensive directory of cable addresses, and commercial departments in British Embassies are often unable to help local firms who ask them to trace British firms from their cable address.

REPORTS FOR UNITED KINGDOM EXPORTERS ON FIRMS OVERSEAS

INFORMATION ABOUT the commercial standing of overseas firms is available to you through the Board of Trade and is particularly useful in indicating whether a firm is suitable to act as your agent or representative. Many status reports are on record, and where these need to be brought up to date or new reports obtained, this is rapidly done in collaboration with Diplomatic Service commercial officers abroad.

These reports can tell you of the local standing of firms overseas, the scope of their activities, and the size of their organization, and their suitability to act as your representatives. The reports do not, however, include credit ratings or detailed financial information, and reports on potential customers should be obtained from specialized sources such as banks or credit reporting agencies. Requests for reports should be addressed to Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4 or to the appropriate Regional Office of the Board.

Wig and Pen Club

A FAMOUS OLD LONDON HOUSE

Built on Roman Remains in 1625, the only Strand Building to survive the Great Fire of London

Our present lease will require renewal in the year 2003 A.D.

LUNCH

SERVED THROUGHOUT THE AFTERNOON

12 noon—6.30 p.m.

WITH FULL BAR SERVICE

SATURDAY 12 noon—5 p.m.

DINNER

SERVED UNTIL 11 p.m.

EXCLUDING SATURDAY

NO PARKING PROBLEMS AFTER 6.30 p.m.

SCOTCH STEAK AND BEEF
ENGLISH PORK
LAMB AND VEAL
REAL CHICKENS

ONLY FRESH VEGETABLES SERVED

WELL RENOWNED FOR GOOD ENGLISH FOOD

THE FACILITIES OF THE CLUB INCLUDE:

Jeffreys Bar open throughout the day	12 noon - 11 p.m.
Saturday	12 noon - 6 p.m.
Commonwealth Bar (Monday to Friday)	12 noon 8 p.m
Front Page Bar	3 p.m. - 7 p.m
Court Room Restaurant (Lunch is served 12 noon - 6 p.m.;	
Dinner until 11 p.m.)	12 noon - 11 p.m
Saturday	12 noon - 5 p.m
Empire and Guild Restaurants (can be booked for private dinner. Up to 30 people)	12 noon 3 p.m
Lounge with Television	11 a.m. - 11 p.m.
Writing Room with Typewriter	11 a.m. - 11 p.m.
Saturday	11 a.m. - 6 p.m.

Roof Restaurant—Lunch and Dinner weather permitting.

Always available: Tape Recorder, 16mm. Projector and Photostat Machine.

Chamber, Inns of Court and Penthouse Rooms are available for Board Meetings, Press Receptions, Lunch and Dinner Parties. Press Officer Photographer is available if required.

Theatre tickets can be booked while you are abroad and held until you collect. Mail can be forwarded to await your collection. Should you make a 'phone call or pop in for a drink you will always find a helpful staff who will be only too pleased to give you any information or advice, etc.

There is a Sport Section for Rugby and Cricket and about twelve games a year are played for Charity. These make good social occasions.

1066 AND ALL THAT

Cigarettes 3d. for 20, cigars a really good one, 6d., Scotch 3d., and Brandy 4d. . . these Wig & Pen prices of over 50 years ago are some of the more startling facts revealed by the records of the Club.

The records of the building go back much further than half a century; the Royal Commission's Report on Ancient Buildings, for example, states that the present structure is 17th century. In fact it was built in 1625; the stairway is the only one of its kind remaining in the world. The deeds of the property begin in the 11th century, but Roman tiles which were recently uncovered, indicate an even older history, some 2,000 years. The 11th century records show that 230 Strand was the property of the Bishops of London and was used by them as a grace and favour lodging for clergymen.

During the reign of James I, the tenancy passed to the Lord Mayor of London, and the Keeper of the Temple Bar lived there. When the wooden Temple Bar was replaced by stone in 1672 the Keeper went to live in the new stone building, and 230 Strand passed into private tenancy. The first record of the premises being used for catering was in 1859 when Londoners came here to buy a penn'orth of meat and bread.

It was in 1906 that journalists and jurists first used the ground floor as a meeting place, but the First World War, with most of the young journalists and jurists in the services, put an end to these meetings.

Between the Wars 230 Strand was opened as the Wig & Pen Restaurant, and it was not until 1947 that it once again became a meeting place for journalists and jurists. The Club had an uncertain start until 1951 when Dick Brennan returned from Bermuda, where he had been managing a hotel for two years, to take over control. Since then the Club has grown and flourished. This was Dick's first return to the Strand since leaving the Hotel Cecil in 1928.

Visitors from all over the world come to the Wig & Pen not only to enjoy good food and wine, but to see the famous mirrored panels which contain the Harrison collection of Kings of England; the original painting of Judge Jeffreys ('The Hanging Judge') by Sir G. Kneller, 1685; the Windsor Castle menus; Sir Alan P. Herbert's Corner; the collection of front pages selected and presented to the Club by the Editors of all the National Newspapers. This collection was appropriately unveiled by Sir Harry Brittain, who thus commemorated half a century of association with the Wig & Pen.

The Mayflower Corner was installed in the Front Page Bar by Dick Brennan to commemorate his part in the voyage in the replica of the Pilgrim Father's Ship. Dick was a member of the crew. He has now made all the ship's company members of the Club. 'They sailed in a 17th century ship,' he said, 'so they are entitled to be members of a 17th century club.'

The latest additions to the Club include a Roof Garden and Penthouse both of which are approached by the ancient staircase mentioned earlier, together with the Commonwealth Press Bar and Empire and Guild Room Restaurants, the latter decorated with plaques of famous London Guilds.

A great day at the Club could well be called 'Children's Day' when the Lord Mayor is received opposite the Club by the Lord Chief Justice on his inauguration as Lord Mayor of the City of London. On this day all children are welcome with their parents, and all receive a present.

There is a 'live' Rugby, Cricket and Golfing Section which plays many games during the year, for Charity, of course.

A famous old London House in which to entertain your guests from overseas to Lunch and Dinner. They would be very welcome to inspect the Club, its old staircase and interesting pictures. Application for Membership should be made to the Club Secretary.

SECTION III

Trade Fairs and Exhibitions outside Europe

1969 General

AUCKLAND: INTERNATIONAL TRADE FAIR – August 20-September 6
Apply, 1969 International Trade Fair Committee Epsom Showgrounds, Greenlane, Auckland NZ.

ALGIERS: INTERNATIONAL TRADE FAIR – August 29-September 15
Apply, Algerian Chamber of Commerce and Industry, Algiers.

PARAMARIBO: (SURINAM) INTERNATIONAL TRADE FAIR – September 25-October 8
† Apply, Commercial Department, British High Commission, 44 Main Street, PO Box 625, Georgetown, Guyana.

MOGADISHU (SOMALIA): 10TH INTERNATIONAL TRADE FAIR – September 28-October 12
Apply, Somalia Chamber of Commerce, PO Box 27, Mogadishu.

TEHRAN: SECOND ASIAN INTERNATIONAL TRADE FAIR – October 5-24
Apply, Iran Exhibitions Organisation, Ministry of Economy, PO Box 22, Tajrish – Tehran.

SYDNEY: INTERNATIONAL TRADE FAIR – October 16-25
† Apply, Industrial and Trade Fairs Holdings Ltd., Commonwealth House, 1-19 New Oxford Street, London, WC1 (Tel. Chancery 9011).

LIMA: 6TH PACIFIC INTERNATIONAL TRADE FAIR – November 14-30
† Apply, Feria International del Pacifico PO Box 4900, Lima Peru.

1969 Specialized

Agriculture, Forestry, Fishing and Agricultural Machinery

SANTA CRUZ (BOLIVIA): AGRICULTURAL, ANIMAL INDUSTRIAL AND COMMERCIAL EXHIBITION – September 20-28
Apply, Chamber of Agriculture and Stock Raising, Chamber of Commerce and Industry of Santa Cruz.

BOSTON: AMERICAN COMMERCIAL FISH EXPOSITION – October 16-19
Apply, American Commercial Fish Exposition Office, 3 School Street, Boston, Mass. 02108.

CAPE TOWN: THE FISHING INDUSTRIES EXHIBITION (Cape Showgrounds Goodwood) – October 20-25
Apply, South African Exhibition Organisers (PTY) Ltd. CPO Box 2900, Johannesburg.

ORANGE: THE ORANGE FIELD DAYS – November 17-20
Apply, Orange National Field Day Committee, Orange, New South Wales.

Building, Public Works and Construction Equipment

JOHANNESBURG: SOUTH AFRICAN CONSTRUCTION MACHINERY EXHIBITION – July 30-August 7
Apply, The Building Exhibition, Overseas Division, 11 Manchester Square, London, W1 (Tel. 01-486 1951).

Chemicals and Allied Industries including Plastics

JOHANNESBURG: THE CHEMICAL INDUSTRIES EXHIBITION (MILNER BANK) – July 21-26
Apply, South African Exhibition Organisers (PTY) Ltd. CPO Box 2900, Johannesburg.

SYDNEY: INTERNATIONAL PLASTICS EXHIBITION (AUSPLAS '69) – September 29-October 3
Apply, The Plastics Institute of Australia, 647 George Street, Sydney.

Clothing

NEW YORK: NATIONAL ASSOCIATION OF MEN'S SPORTSWEAR BUYERS – October 19-22
Apply, Seymour Schimel, Exec. Director, 475 Fifth Avenue, New York, NY 10017.

NEW YORK: NATIONAL OUTWEAR AND SPORTSWEAR ASSOCIATION SUPPLIERS EXHIBIT – October 26-29
Apply, J. Goldstein, Esq., 347 5th Avenue, New York, NY 10016.

SYDNEY: 2ND INTERNATIONAL CLOTHING MACHINERY AND SUPPLIES EXHIBITION – November 3-6
This exhibition has been cancelled by the organizers.

Display and Shop Equipment

NEW ORLEANS: NATIONAL AUTOMATIC MERCHANDISING ASSOCIATION CONVENTION AND EXHIBITION – October 18-21
Apply, S. Schapiro, Esq., National Automatic Merchandising Association, 7 South Dearborn Street, Chicago, Illinois 60603.

Engineering, Electrical and Electronic including Radio and Television

MELBOURNE: 5TH INTERNATIONAL ENGINEERING SHOW – August 4-9
Apply, General Exhibitions Fairs and Conventions (VIC) Pty. Ltd., 392 St. Kilda Road, Melbourne.

SAN FRANCISCO: WESTERN ELECTRONIC SHOW AND CONVENTION (WESCON) – August 19-22. At Cow Palace
* Apply, Mr. D. Larsen, 3600 Wiltshire Boulevard, Los Angeles 15.

TOKYO: MAINTENANCE AND CHEMICAL SHOW – September 16-21. This show comprises of the following Shows: 1. The Material Management Show. 2. The National Plant Engineering and Maintenance Show. 3. The Heating, Airconditioning and Sanitary Engineering Exhibition. 4. The Chemical Plant Engineering Show
Apply, Japan Management Association, 25 Shiba Park, Minato-Ku, Tokyo.

JOHANNESBURG: ELECTRICAL, ELECRONIC AND NUCLEONIC ENGINEERING EXHIBITION 'ELECTRA 69' (MINNER PARK) – September 22-27
Apply, South African Exhibition Organisers (PTY) Ltd. CPO Box 2900, Johannesburg.

TORONTO: 9TH INTERNATIONAL ELECTRONICS CONFERENCE AND EXHIBITION – October 6-8
Apply, S. A. Drolet, Esq., Canadian Region Institute of Electrical and Electronic Engineers, 1819 Yong Street, Toronto.

JOHANNESBURG: INSTRUMENT CONTROL SOCIETY (I.C.S.S.A.) EXHIBITION – October 13-18
Apply, Industrial Exhibition Organisers (PTY) Ltd., PO Box 15517, Siemend, Johannesburg.

HOUSTON: INSTRUMENT SOCIETY OF AMERICA ANNUAL INSTRUMENT AUTOMATION CONFERENCE AND EXHIBITION – October 27-30
Apply, William H. Kushnick, Exec. Director, Penn Sheraton, 530 Wm. Penn Place, Pittsburg, Pa 15219.

CHICAGO: NATIONAL ELECTRONICS CONFERENCE AND EXHIBITIONS – December 8-10
* Apply, Rudolph J. Napolitan, General Manager, 228 N La Salle Street, Chicago 60601.

DJAKARTA: ENGINEERING EXHIBITION – December 12-27
Apply, Dr. Musa Kunto, Head of Bureau for General Affairs, Ministry of Mines, PO Box 2233/DKT, Djakarta.

Engineering, Other

MELBOURNE: MINING CONSTRUCTION PLANT AND MATERIALS HANDLING (OUTDOOR) SHOW – August 4-9
Apply, General Exhibitions, Fairs and Conventions (VIC) Pty. Ltd., 392 St. Kilda Road, Melbourne.

JOHANNESBURG: THE MINING EXHIBITION (MILNER PARK) – August 18-23
Apply, South African Exhibition Organisers (PTY) Ltd. CPO Box 2900, Johannesburg.

TOKYO: MAINTENANCE AND CHEMICAL PLANT SHOW – September 10-21
Apply, Japan Management Association, 25 Shiba Park, Minato-Ku, Tokyo.

SALT LAKE CITY: SOCIETY OF MINING ENGINEERS OF A.I.M.E. – September 17-19
Apply, J. C. Cox, Society of Mining Engineers AIME, 345 East 47th Street, New York, NY 10017.

KANSAS CITY: ASSOCIATION OF DIESEL SPECIALISTS CONVENTION – September 23-27
Apply, Association of Diesel Specialists International Headquarters, 633 East 63rd Street, Kansas, Missourie 64110.

TOKYO: '69 FLUID POWER INTERNATIONAL EXHIBITION – September 26-October 2
Apply, Secretariat Office, International Hydraulic and Pneumatic Machine Fair, The Nichon Kogyo Shimbun 3, 1 Chome, Ohtemachi, Chiyoda-Ku, Tokyo, Japan.

CHICAGO: AMERICAN SOCIETY FOR METALS EXPOSITION – October 19-23
* Apply, W. J. Hilty, American Society for Metals, Metals Park, Ohio 44073.

NAGOYA: THE 17TH NAGOYA WOODWORKING MACHINERY AND EQUIPMENT FAIR – October 19-26
Apply, Chubu Woodworking Machinery Manufacturers Association, 5-36 Iwai-Dori, Naka-ku, Nagoya, Japan.

Fancy Goods, Jewellery and Giftware

SAN FRANCISCO: GIFT SHOW – August 10-13
Apply, Western Merchandise Exhibitors Association, 1355 Market Street, San Francisco 3, California.

LOS ANGELES: PACIFIC JEWELLERY SHOW – August 24-26
Apply, R. B. Westover, 215 W. 5th Street, Suite 304, Los Angeles, California 90013.

MONTREAL: GIFT SHOW – August 25-29
Apply, National Gift Shows, Seccombe House, 443 Mount Pleasant Road, Toronto 7, Ontario.

DALLAS: DALLAS TRADE MART GIFT SHOW – August 31-September 5
Apply, Jim W. Wray, Jnr., Manager, 3000 Trade Mart, Dallas.

BOSTON: GIFT SHOW – September 12-16
Apply, Donald C. Little Management, 220 Fifth Avenue, New York, NY 10001.

TORONTO: GIFT SHOW – September 29-October 2
Apply, Angus Baxter VP, 443 Mount Pleasant Road, Toronto, Ontario.

Footwear

MONTREAL: CANADIAN SHOE AND LEATHER FAIR – September 28-30
Apply, Jean-Guy Maheur, Gen. Manager, 1010 Ste Catherine W. Montreal 2, Quebec.

CHICAGO: NATIONAL SHOE FAIR OF AMERICA – October 5-8
Apply, Edward A. Launzel, Manager, Park Sheraton, 56th Street, and 7th Avenue, New York, NY.

Foodstuffs Food Machinery, Hotel and Catering Equipment

CHRISTCHURCH: HOTEL AND TRAVEL TRADE FAIR – September 29-October 4
Apply, The Exhibition Director, Hotel and Travel Trade Fair, PO Box 954 Christchurch, New Zealand.

CAIRO: INTERNATIONAL FAIR FOR FOOD AND AGRICULTURE – October 2-23
Apply, General Organisation for Exhibition and International Fairs, Cairo.

NEW YORK: BISCUIT AND CRACKER DISTRIBUTORS ASSOCIATION – October 23-25
Apply, J. M. O'Kane, 2330 Victory Parkway, Cincinati 45206.

NEW YORK: NATIONAL HOTEL EXPOSITION – November 10-13
Apply, General Manager, National Hotel Exposition, 141 West 51st Street, New York, NY 10019.

Furniture, Furnishings, Household Equipment and Hardware

NEW YORK: NATIONAL HARDWARE SHOW – September 29-October 2
Apply, C. Snitow Esq., 331 Madison Avenue, New York, NY 10017.

TORONTO: NATIONAL INTERIOR DESIGN SHOW – November 3-5
Apply, R. M. Gowdy, Esq., National Interior Design Show, 450 Alliance Avenue, Toronto 9, Ontario.

Hospital, Medical, Surgical and Dental Equipment

CHICAGO: HOSPITAL AND MEDICAL EQUIPMENT EXHIBITION – August 18-21
Apply, The American Hospital Association, 840 North Lake Shore Drive, Chicago, Illinois 60611.

TOKYO: 12TH INTERNATIONAL CONGRESS OF RADIOLOGY – October 6-11
Apply, Dr. Tadashi Adachi, Secretary General, 12th International Congress of Radiology, CPO Box 1910 Tokyo, Japan.

LA PAZ: LATIN AMERICAN CONGRESS OF ANAESTHESIOLOGY – October 9-14
Apply, Dr. Juan J. Beltram, Secretario del Comite Organizador, Congreso Latinoamericano de Anaestesiologia, Casilla 2912 La Paz, Bolivia.

Leather, Leather Goods and Fur

NEW YORK: LEATHER AND ALLIED INDUSTRIES EXPOSITION – November 11-12
Apply, H. Miller, Esq., 411 Fifth Avenue, New York, NY 10016.

Motor Vehicles, Motor Cycles and Bicycles

SYDNEY: INTERNATIONAL MOTOR SHOW – August 29-September 6
Apply, Chamber of Automotive Industries of New South Wales, 33-39 Riley Street, Potts Point, NSW.

JOHANNESBURG: 3RD SOUTH AFRICAN RACING CAR SHOW 'POWER '69' – November 10-19
Apply, I. R. Smith, Esq., British Racing and Sports Car Club Ltd., 347 Goswell Road, London, EC1 (Tel. 01-837 4725).

DETROIT: AUTOMOBILE SHOW: November 15-23
Apply, B. Tope, Esq., 6525 Lincoln Avenue, Detroit, Michigan 48202.

JOHANNESBURG: THE MOTOR TRADE SHOW (MILNER PARK – November 17-22
Apply, South African Exhibition Organisers (PTY) Ltd., CPO Box 2900, Johannesburg.

Music and Musical Instruments

LOS ANGELES: HI-FI AND MUSIC SHOW – October 1-5
Apply, Institute of High Fidelity Mfrs. Inc., 125 23rd Street, New York.

SAN FRANCISCO: HI-FI AND MUSIC SHOW – October 30-November 3
Apply, Institute of High Fidelity Manufacturers Inc., 125 23rd Street, New York 10.

Office Machinery and Equipment

CHICAGO: NATIONAL STATIONERY AND OFFICE EQUIPMENT – September 24-27
Apply, National Stationery and Office Equipment Association, 740 Investment Building, Washington 5, DC.

NEW YORK: BUSINESS EQUIPMENT EXPOSITION AND CONGRESS – October 27-31
Apply, Business Equipment Manufacturers Exhibits Inc., 235 East 42nd Street, New York, NY 10017.

Packaging Machinery and Materials including Containers

TEL AVIV: 3RD INTERNATIONAL PACKAGING EXHIBITION – October 5-10
Apply, Packaging Division, The Israel Institute of Packaging and Industrial Design, POB 20038, Tel Aviv.

MINNEAPOLIS: UPPER MIDWEST PACKAGING AND HANDLING EXPOSITION – October 20-22
Apply, Harry Cory Trade Shows Inc., 1441 Northwestern Bank Building, Minneapolis, Minnesoata 55402.

DETROIT: PACKAGING MACHINERY SHOW – October 27-30
Apply, Hanson and Shea Inc., 1 Gateway Centre, Pittsburgh 22.

Printing, Stationery and Printing Machinery

MIAMI: SCREEN PRINTING ASSOCIATION (SPA) – October 9-12
Apply, C. D. Soresi, Esq., Screen Printing Association, 1145 19th Street, NW Washington DC 20076.

MEXICO CITY: 2ND LATIN AMERICAN CONGRESS OF THE GRAPHIC ARTS INDUSTRY – October 22-25
Apply, Sr. Agustin Laborie Martinez, Presidente del Comite Organizador. Camara Nacional de la Industria de artes Graficas, Av, DR. Vertiz 285, Mexico 7. DF.

Scientific Instruments and Nuclear Equipment

SAN FRANCISCO: INTERNATIONAL ATOMIC ENERGY CONFERENCE AND EXHIBITION – December 1-3
Apply, Jerome H. Brown, President National Exposition Co., 14 W. 40th Street, NYC 10018.

Ships and Boats

NEW YORK: INTERNATIONAL SHIPPING CONTAINERIZATION AND MARINE ENGINEERING EXPOSITION AND CONGRESS – September 15-18
Apply, I. Chaitin, Esq., 1601 W. Lafayette, Detroit, Michigan 48216.

CHICAGO: MARINE TRADES EXHIBIT AND CONFERENCE – September 18-21
Apply, G. Hughes, Esq., 307 N. Michigon Avenue, Chicago.

Textiles and Textiles Machinery

GREENVILLE: INTERNATIONAL AMERICAN TEXTILE MACHINERY EXHIBITION – October 20-24
Apply, Miss B. M. Green, c/o Textile Hall, Corporation, PO Box 5823, Greenville, South Carolina.

SYDNEY: 2ND INTERNATIONAL CLOTHING AND SUPPLIES EXHIBITION – November 3-6
Apply, Thomson Exhibition Promotions Pty. Ltd., Sydney 47, Chippen Street, Chippendale, NSW 2008.

Other Specialized Fairs

NEW YORK: NATIONAL TRADE SHOW OF THE PET INDUSTRY – September 5-7
Apply, Mrs. J. Winter, 431 Chauncy Street, Brooklyn, NY 11233.

ATLANTA: BOBBIN SHOW (NEEDLE TRADES MANAGEMENT EXPOSITION) – September 17-20
Apply, R. Segal, Esq., PO Box 1354, Columbia, South Carolina.

HALIFAX: ATLANTIC EDUCATION SHOWPLACE – September 25-27
Apply, P. Logan, Esq., Industrial and Trade Shows of Canada, 481 University Avenue, Toronto, 2.

VANCOUVER: PACIFIC EDUCATION SHOWPIECE – October 9-11
Apply, P. Logan, Esq., Industrial and Trade Shows of Canada, 481 University Avenue, Toronto, 2.

CHICAGO: VISUAL COMMUNICATIONS CONGRESS – November 5-8
Apply, J. E. Sedon, 770 S Adams, Room 108, Birmingham, Michigan.

ATLANTIC CITY: NEW JERSEY EDUCATION ASSOCIATION CONVENTION – November 13-15
Apply, New Jersey Education Association 180 West Street, Toronto, NJ 08608.

NEW YORK: POINT OF PURCHASE ADVERTISING INSTITUTE'S ANNUAL SYMPOSIUM AND EXHIBITION – November 18-20
Apply, Mrs. D. A. May, 521 Fifth Avenue, New York, NY 10017.

TORONTO: CANADIAN EDUCATION SHOWPLACE – December 4-6
Apply, P. Logan, Esq., Industrial and Trade Shows of Canada, 481 University Avenue, Toronto, Ontario.

1970 General

MONTEVIDEO: 2ND WORLD INDUSTRY FAIR – February 10-March 31
Apply, 'FERIUR 70' of Hotel Victoria Plaza, Plaza Independencia 759 PO Box 3023 Suc 1c.

TRIPOLI: INTERNATIONAL TRADE FAIR – February 28-March 20
Apply, Tripoli International Trade Fair, Giaddat O Muktar, Tripoli, PO Box 891, Tripoli.

OSAKA: JAPAN WORLD EXPOSITION – March 15-September 13
Apply, Japan Association for the 1970 World Exposition, Mido Building, 27 Hommachi 4-Chome, Higashi-Ku, Osaka.

JOHANNESBURG: RAND EASTER SHOW – March 17-30
Apply, The Secretary, Witwatersrand, Agricultural Society, PO Box 4344, Johannesburg.

OSAKA: OSAKA INTERNATIONAL FAIR – INTER ENGINEERING '70 (INTERNATIONAL TECHNICAL ENGINEERING AND MATERIAL FAIR) – April 16-29
Apply, Osaka International Trade Fair Commission, Honmachibashi, Higashi-Ku, Osaka.

TEL AVIV: INTERNATIONAL TRADE FAIR – May 25-June 9
Apply, Mr. A. Burke, Anglo-Israel Chamber of Commerce, Kerr House, 36 Kingsway, London, WC2 (Tel. Holborn 9696).

DAMASCUS: INTERNATIONAL TRADE FAIR – August 25-September 20.
Apply, International Fair of Damascus, 67 Boulevard Baghdad, Damascus.

1970 Specialized

Agriculture, Forestry, Fishing, Agricultural Machinery

TORONTO: CANADA FARM AND INDUSTRIAL EQUIPMENT SHOW – January 21-24
Apply, Ontario Retail Farm Equipment Dealers Association, 145 Sheppard Avenue East, Willowdale, Ontario.

SYDNEY: INTERNATIONAL DAIRY EQUIPMENT EXHIBITION – October 12-16
Apply, Industrial and Trade Fairs Pty Ltd., 3rd Floor, ADC House, 77 Pacific Highway, PO Box 428, North Sydney.

Building, Public Works and Construction Equipment

HOUSTON: NATIONAL ASSOCIATION OF HOME BUILDERS – January 18-22
Apply, National Association of Home Builders, 1625 L Street, NW Washington DC 20036.

HOUSTON: CONCRETE INDUSTRIES EXPOSITION – January 26-29
Apply, UK Agents: Marketing Exhibitions Ltd., 113-123 Upper Richmond Road, London, SW15 (Tel. 01-788 1186).

SYDNEY: INTERNATIONAL BUILDING EXHIBITION – June 17-25
Apply, The Building Trades Exhibition Ltd., 11 Manchester Square, London, W1M 5AB.

JOHANNESBURG: SOUTH AFRICAN BUILDING EXHIBITION – August 5-13
Apply, The Building Exhibition Overseas Division, 11 Manchester Square, London, W1 (Tel. 01-486 1951).

TORONTO: CONSTRUCTION PUBLIC WORKS AND MUNICIPAL EQUIPMENT SHOW – December 7-10
Apply, Lloyd Haines Show Manager, Industrial and Trade Show of Canada, 481 University Avenue, Toronto, Ontario.

Clothing

CHICAGO: MENSWEAR RETAILERS OF AMERICA CONVENTION AND EXHIBITION – February 9-14
Apply, L. Rothschild, Esq., 1257 Munsey Building, Washington DC 20004.

NEW YORK: NATIONAL ASSOCIATION OF MEN'S SPORTSWEAR BUYERS – April 5-8
Apply, Seymour Schimel, Executive Director, 475 Fifth Avenue, New York, NY 10017.

Chemicals and Allied Industries including Plastics

TOKYO: INTERNATIONAL FAIR OF PLASTICS – 'JAPANPLAS' – May 1-10
Apply, Japan Society of Plastics Technology, 8 Ginza Higashi, 2 Chome, Chuo-Ku, Tokyo.

JOHANNESBURG: PLASTICS '70 – November 16-21
Apply, South African Exhibition Organisers (Pty) Ltd., PO Box 2900, Johannesburg.

Engineering, Electrical and Electronic including Radio and Television

ANAHEIM: NATIONAL ELECTRONIC PACKAGING AND PRODUCTION CONFERENCE (NEP-CON WEST) – February 10-12
Apply, Jerome H. Brown, President, National Exp. Co. 14 W. 40th Street, New York, NY 10017.

MELBOURNE: INTERNATIONAL CONTROL ELECTRONICS, TELECOMMUNICATIONS INSTRUMENTS AND AUTOMATION EXHIBITION 'CETIA' – February 23-27
Apply, R. J. Glover, Esq., Executive Director CETIA Exhibition Administration, Box 3629 GPO, Sydney, NSW, Australia 2001.

NEW YORK: INSTITUTE OF ELECTRICAL AND ELECTRONICS EXHIBITION – March 23-26
Apply, W. Clapp, Esq., Advertising Department, 72 W. 45th Street, New York, NY 10036

CHICAGO: NATIONAL PLANT ENGINEERING AND MAINTENANCE SHOW – March 27-30
Apply, Clapp and Pollak, Esq., 245 Park Avenue, NY 10017.

CHRISTCHURCH: 1ST MACHINE TOOL SHOW – April 8-18
Apply, R. T. Alston, Esq., 262 Cambridge Terrace, PO Box 381, Christchurch 1, New Zealand.

DETROIT: AMERICAN SOCIETY OF TOOL AND MANUFACTURING ENGINEERS CONFERENCE AND TOOL SHOW – April 13-17
Apply, L. Abrams, Esq., 20501 Ford Road, Dearborn, Michigan 48128.

MONTREAL: CANADIAN PLANT ENGINEERING SHOW – May 28-30
Apply, P. Logan, Esq., Industrial and Trade Shows of Canada, 481 University Avenue, Toronto 2, Ontario.

SYDNEY: INTERNATIONAL ENGINEERING EXHIBITION – August 17-22
Apply, Exhibition Promotions Pty Ltd., PO Box 4292, GPO, Sydney.

OSAKA: INTERNATIONAL MACHINE TOOL TRADE FAIR – October 28-November 8
Apply, The Secretariat, Osaka International Trade Fair Commission, Honmachibashi, Higashi-ku, Osaka.

CHICAGO: NATIONAL DIE CASTING EXPOSITION AND CONGRESS – November 16-19
Apply, Irwin I. Chaitin, Exposition Director, 1601 W. Lafayette, Detroit, Michigan.

JOHANNESBURG: ELECTRICAL, ELECTRONIC AND NUCLEONIC ENGINEERING EXHIBITION – ELECTRA '70 – September 14-19
Apply, South African Exhibition Organisers (Pty.) Ltd., CPO Box 2900, Johannesburg.

PHILADELPHIA: INSTRUMENT SOCIETY OF AMERICA AUTOMATION (ISA) CONFERENCE AND EXHIBITION – October 26-29
Apply, E. H. Kushnick, Esq., Esq., Penn Sheraton, 530 William Penn Place, Pittsburgh, Pa. 15219.

Fancy Goods, Jewellery and Giftware

SAN FRANCISCO: GIFT SHOW – February 1-4
Apply, Western Merchandise Exhibitors Association, 1355 Market Street, San Francisco 3, California.

TORONTO: GIFT SHOW – February 16-19
Apply, Angus Baxter, VP, 443 Mount Pleasant Road, Toronto, Ontario.

DALLAS: DALLAS TRADE MART GIFT SHOW – February 22-26
Apply, Jim W. Wray, Jnr., Manager, 3000 Trade Mart, Dallas.

NEW YORK: GIFT SHOW – February 23-28
Apply, George F. Little, Esq., Little Bros. Shows Inc., 220 Fifth Avenue, New York.

Foodstuffs, Food Machinery, Hotel and Catering Equipment

SYDNEY: CATERING TRADE FAIR – April 27-May 1
Apply, Industrial and Trade Fairs Pty. Ltd., 3rd Floor, ADC House, 77 Pacific Highway, PO Box 428, North Sydney.

CHICAGO: NATIONAL RESTAURANT CONVENTION AND EXHIBITION – May 24-28
Apply, J. Flaherty, Esq., 1530 North Lakeshore Drive, Chicago 60610.

JOHANNESBURG: HOTEL AND CATERING EXHIBITION – August 17-22
Apply, South African Exhibition Organisers (Pty) Ltd., PO Box 2900, Johannesburg.

Footwear

MONTREAL: CANADIAN SHOW AND LEATHER FAIR – September 27-29
Apply, J. G. Mahew, Esq., 1010 St. Catherine Street, W. Montreal.

CHICAGO: NATIONAL SHOE FAIR OF AMERICA – October 4-7
Apply, Edward A. Launzel, Manager, Park Sheraton, 56th Street and 7th Avenue, New York, NY.

Furniture, Furnishings, Household Equipment and Hardware

TORONTO: CANADIAN FURNITURE MART – January 5-10
Apply, R. J. Madden, Esq., Box 1010, Station B, Toronto 2B, Ontario.

TORONTO: CANADIAN HARDWARE SHOW – February 2-5
Apply, V. G. Taylor, Manager, 90 Merton Street, Toronto 7, Ontario.

Hospital, Medical, Surgical and Dental Equipment

SYDNEY: INTERNATIONAL HOSPITAL EQUIPMENT EXHIBITION (HOSPEX '70) – September 28-October 2
Apply, Industrial and Trade Fairs, Pty., Ltd., 3rd Floor, ADC House, 77 Pacific Highway, PO Box 428, North Sydney.

MEXICO CITY: XXIST INTERNATIONAL CONGRESS OF OPHTHALMOLOGY – March 8-14.
Apply, XXI Congreso Internacional de Ophthalmologia, Dr. Mario Salcedo Guerrero, Apdo Postal 35-523 Mexico 10, DF Mexico.

Motor Vehicles, Motor Cycles and Bicycles

DETROIT: AUTOMOTIVE ENGINEERING CONGRESS AND EXPOSITION – January 12-16
Apply, W. I. Marble, Esq., 2 Pennsylvania Plaza, New York, NY 10001.

NEW YORK: AUTOMOTIVE ACCESSORIES OF AMERICA INTERNATIONAL EXPOSITION – February 8-12
Apply, E. S. Erlichman, 555 E City Line Avenue, Bala Cynwyd, Pa 19004.

CHICAGO: INTERNATIONAL AUTOMOTIVE SERVICE INDUSTRIES SHOW – February 25-27
Apply, H. Ericson Junior, Show Manager, 28E Jackson Boulevard, Chicago, Illinois 60604.

JOHANNESBURG: COMMERCIAL TRANSPORT SHOW – October 12-17
Apply, South African Exhibition Organisers (Pty) Ltd., PO Box 2900, Johannesburg.

Office Machinery and Equipment

TOKYO: 37TH BUSINESS SHOW – May 23-28
Apply, Nippon Office Management Association, 1 Ginza, 2-Chome, Chuo-Ku, Tokyo.

NEW YORK: BUSINESS EQUIPMENT EXPOSITION AND CONGRESS – October 26-30
Apply, Business Equipment Manufacturers Association, 235 East 42nd Street, New York, NY 10017.

Packaging Machinery and Materials including Containers

JOHANNESBURG: PACKAGING AND PRINTING EXHIBITION – July 20-25
Apply, South African Exhibition Organisers (Pty) Ltd., PO Box 2900, Johannesburg.

TOKYO: PACKAGING SHOW – September 22-28
Apply, Tokyo Packaging Technique Association, Houshu Building, Ginza Higashi, Chuo-Ku, Tokyo.

TORONTO: CANADIAN NATIONAL PACKAGING EXPOSITION – November 3-5
Apply, Packaging Association of Canada, 25 Merton Street, Toronto 7, Ontario.

Printing, Stationery and Printing Machinery

SYDNEY: PACKAGING AND PRINTING INDUSTRIES EXHIBITION PACK-PRINT – May 11/15
Apply, Industrial and Trade Fairs Ltd., Commercialwealth House, 1-19 New Oxford Street, London, WC1.

OSAKA: "THE NO. 19 JAPAN PRINTING CULTURE FESTIVAL" 'JP70' (At Minato Fair Ground) – May 21-27
Apply, Mr. Maeda, The Japan Printing Industry Association, 19 Nakano-cho, 2-chome, Miyakojima-ku, Osaka.

Ships and Boats

NEW YORK: NATIONAL BOAT SHOW – January 21-February 1.
Apply, JOS E. Choate Adm VP, 420 Lexington Avenue, Room 2720, New York, 10017.

SAN FRANCISCO: NATIONAL SPORTS AND BOAT SHOW – January 31-February 9
Apply, T. R. Mooney, Esq., 325 N. Pacific Avenue, San Francisco 94111.

MIAMI: INTERNATIONAL BOAT SHOW – February 16-19
Apply, J. Rogers, Esq., 1333 S. Miami Avenue, Miami Beach, Florida.

Sports Goods and Camping Equipment including Caravans

TORONTO: CANADIAN NATIONAL SPORTSMEN'S SHOW – March 13-22
Apply, Canadian National Sportsmen's Show, 85 King Street E, Toronto 1, Ontario.

Toys and Games

MONTREAL: CANADIAN TOY FAIR – February 23-27
Apply, W. M. Griffith, Esq., Room 1307, 67 Yonge Street, Toronto 1, Ontario.

NEW YORK: INTERNATONAL TOY AND TRADE FAIR March 1-4
Apply, C. Neuburger, Esq., International Trade Shows, 545 Fifth Avenue, New York 10017.

SYDNEY: INTERNATIONAL TOY FAIR – March 16-20
Apply, The Organiser, International Toy Fair (1970), Australian-British Trade Association, 4 Bridge Street, Sydney, NSW.

Other Specialised Fairs

NEW YORK: VARIETY MERCHANDISE FAIR – March
Apply, Variety Merchandise Fair Inc., 161 Great Neck Road, Great Neck, NY 11021.

TORONTO: ONTARIO EDUCATIONAL ASSOCIATION CONVENTION AND EXHIBITION – March 16-19
Apply, P. M. Ritchie, Esq., Box 675 Parry Sound, Ontario.

CHICAGO: INTERNATIONAL CONVERTING EQUIPMENT (CONVERT '70) EXHIBITION – March 23-29
Apply, The Show Company, 1605 Cahuenga Boulevard, Los Angeles, California.

CLEVELAND: IRON AND STEEL EXPOSITION – September 28-October 1
Apply, W. C. Friesel, Esq., Association of Iron and Steel Engineers Ltd., 1010 Empire Building, Pittsburg 22, Pa.

NEW YORK: NATIONAL TRADE SHOW OF THE PET INDUSTRY – September
Apply, Mrs. J. Winter, National Association of Pet Industry, 431 Chauncey Street, Brooklyn, New York, 11233.

1971 General

ACCRA: INTERNATIONAL TRADE FAIR – February
Apply, Ghana International Trade Fair, Ministry of Trade, PO Box M47, Accra.

TOKYO: INTERNATIONAL TRADE FAIR (CAPITAL AND CONSUMER GOODS) – April-May
Apply, Tokyo International Trade Fair Commission, GPO Box 1201, Tokyo.

MELBOURNE: INTERNATIONAL TRADE FAIR – May
Apply, Thomson Exhibition Promotions Pty. Ltd., Sydney, 47 Chippen Street, Chippendale, NSW 2008.

SYDNEY: INTERNATIONAL TRADE FAIR – August 13-22
Apply, Industrial and Trade Fairs Pty. Ltd., 3rd Floor, ADC House, 77 Pacific Highway, PO Box 428, North Sydney.

WELLINGTON: INTERNATIONAL TRADE FAIR – August 18-September 4
Apply, Wellington Show Association Inc., Box 6141 Wellington, NZ.

1971 Specialized

Engineering, Electrical and Electronic including Radio and Television

PHILADELPHIA: HEATING AND AIR CONDITIONING EXPOSITION – January 25-28
Apply, K. K. Stevens, Esq., International Expo Co., 200 Park Avenue, New York, NY 10017.

SYDNEY: 4TH MACHINE TOOL EXHIBITION – October 14-23
Apply, Industrial and Trade Fairs Pty Ltd., 3rd Floor, ADC House, 77 Pacific Highway, PO Box 428, North Sydney.

EXPORT PUBLICITY FOR INDUSTRY

Publicity for British exporters can often be obtained through use of the facilities of the Central Office of Information, who are concerned with collecting from industry items suitable for dissemination overseas by way of Government information services. The COI are interested in news items, feature article material, photographs, tape recordings for radio, films for television and other screening. Contact should be made with the nearest Regional Office:

NORTHERN: Mr. A. A McLoughlin, Wellbar House, Gallowgate, Newcastle-upon-Tyne, NE1 4TB (0632 27575 - Telex 53277).

EAST & WEST RIDINGS: Mr. D. de M. Guilfoyle, OBE, City House, Leeds, 1 (0532 38232 - Telex EconPlan 55472 - message to be prefixed For COI).

NORTH MIDLAND: Mr. J. W. Dunscombe, MBE, Cranbrook House, Cranbrook Street, Nottingham, NG1 1EW (0602 46121 - Telex 37572).

EASTERN: Mr. P. L. K. Schwabé, MVO, Block A, Government Buildings, Brooklands Avenue, Cambridge (0223 58911 - Telex 81187).

LONDON & SOUTH EASTERN: Mr. E. A. Hunt, St. Christopher House Annexe, Sumner Street, London, S.E.1 (01-928 2371 - Telex 915444).

SOUTHERN: Mr. P. T. Ede, Market Place House, Reading, RG1 2EH (0734 581261 - Telex 84216).

SOUTH WESTERN: Mr. W. J. D. Irving, MVO, The Pithay, Bristol, BS1 2NQ (0272 2107 - Telex 44203).

MIDLAND: Mr. R. Dean, OBE, Five Ways House, Islington Row, Birmingham, 15 (021-643 8191 - Telex 33376).

NORTH WESTERN: Mr. H. V. Tillotson, Sunley Building, Piccadilly Plaza, Manchester, M1 4BD (061-832 9111 - Telex 66199).

SCOTTISH OFFICE: Scottish Information Office, St. Andrew's House, Edinburgh, 1 (031-556 8501). *District Office:* 314 St. Vincent Street, Glasgow, C2 (041-221 5670 - Telex 77583).

ULSTER OFFICE: Director of Information, Northern Ireland Information Service, Stormont Castle, Belfast, BT4 3ST (0232 and 63011).

WELSH OFFICE: Mr. Idris Evans, MVO, Director, Welsh Information Division, 42 Park Place, Cardiff, CF1 3PY (0222 28066 - Telex 49327).

SECTION IV

Trade Fairs and Exhibitions in the United Kingdom

1969 General

EASTBOURNE: INSTITUTE OF PURCHASING AND SUPPLY MINIBITION – September 25-27. At Floral Hall
* Apply, Institute of Purchasing and Supply, York House, Westminster Bridge Road, London, S.E.1 (Tel. 01-928 1851).

1969 Specialized

Agriculture, Forestry, Fishing, Agricultural Machinery

LONDON: ROYAL INTERNATIONAL DAIRY SHOW – October 21-23. At Olympia
* Apply, Royal Association of British Dairy Farmers, 17 Devonshire Street, London, W1 (Tel. 01-580 6903).

LONDON: ROYAL SMITHFIELD SHOW AND AGRICULTURAL MACHINERY EXHIBITION – December 8-12. At Earls Court
* Apply, Smithfield Show Joint Committee, 21-24 Grosvenor Place, London, SW1 (Tel. 01-235 6611).

LONDON: INTERNATIONAL POULTRY SHOW – December 10-12. At Olympia
* Apply, Iliffe Exhibition Ltd., Dorset House, Stamford Street, London, SE1 (Tel. 01-928 3333).

Building, Public Works and Construction Equipment

LONDON: INTERNATIONAL BUILDING EXHIBITION – November 13-25. At Olympia
† Apply, Building Trades Exhibition Ltd., 11 Manchester Square, London, W1 (Tel. 01-486 1951).

Chemicals and Allied Industries including Plastics

LONDON: INTERPHEX – December 9-12. At Olympia
Apply, BPS Exhibitions Ltd., 6 London Street, London, W2 (Tel. 01-723 6672).

Clothing

BRIGHTON: MENSWEAR ASSOCIATION OF BRITAIN CONVENTION AND EXHIBITION – September 23-26. At Hotel Metropole
* Apply, Menswear Association of Britain Ltd., 293 Regent Street, London, W1 (Tel. 01-580 2918).

LONDON AND PROVINCES: BRITISH FASHION WEEKS – September 29-November 28. Fashion parades at various dates throughout the period
Apply, Mr. H. Goodier, MBE, Apparel and Fashion Industry's Association, 81 Wimpole Street, London, WIM 7DB (Tel. 01-935 2915/7).

LONDON: 35TH JUNIOR FASHION FAIR – October 20-23. At R.H.S. Old Halls, S.W.1
* Apply, National Children's Wear Association, 40/42 Oxford Street, London, W1 (Tel. 01-636 1833/4).

LONDON: 21ST PRESENTATION OF CHILDREN'S AND TEENAGE FASHIONS – October 20-23. At Royal Institute Galleries, W.1
Apply, Mr. H. Goodier, MBE, Teenage Infants and Girls Fashion Fair Organisation, 81 Wimpole Street, London, WIM 7DB (Tel. 01-935 2915/7).

Engineering, Other

LONDON: INTERNATIONAL FILTRATION AND SEPARATION EXHIBITION – September 23-26. At Olympia
† Apply, Filtech Exhibitions Ltd., 1 Katherine Street, Croydon, CR9 1LB (Tel. 01-686 6339).

LONDON: E.I.A. 22ND ENGINEERING EXHIBITION – October 14-17. At R.H.S. New Hall, S.W.1
* Apply, Engineering Industries Association, 3-7 Portman Square, London, W1 (Tel. 01-935 2241).

LONDON: 3RD ENGINEERING INSPECTION AND QUALITY CONTROL EXHIBITION AND CONFERENCE (INSPEX '69) – November 10-13. At Royal Horticultural Halls
* Apply, Business Conferences and Exhibitions Ltd., Mercury House, Waterloo Road, London, SE1 (Tel. 01-928 3388).

LONDON: INTERNATIONAL LUBRICATION AND TRIBOLOGY EXHIBITION – November 25-28. At R.H.S. New Hall, S.W.1
Apply, UTF Exhibitions Ltd., 3 Racquet Court, Fleet Street, London, EC4 (Tel. 01-353 6444).

Fancy Goods, Jewellery and Giftware

LONDON: 11TH WHOLESALE BUYERS GIFTS FAIR – November 30-December 4. At Mount Royal Hotel, W.1
* Apply, Trade Promotion Service Ltd., Frankland More House, 185/7 High Road, Chadwell Heath, Romford, Essex (Tel. 01-599 0175/8).

Foodstuffs, Food Machinery, Hotel and Catering Equipment

LONDON: INTERNATIONAL BAKERS' AND CONFECTIONERS' EXHIBITION – September 6-11. At Olympia
* Apply, The Traders Markets and Exhibitors Ltd., Commonwealth House, New Oxford Street, London, WC1 (Tel. 01-242 9011).

MANCHESTER: FOOD, COOKERY AND CATERING EXHIBITION – September 9-20. At City Hall
† Apply, Provincial Exhibitions Ltd., City Hall, Deansgate, Manchester, M3 4PH (Tel. 061-832 6363).

Footwear

LONDON: SPRING SHOES EXHIBITION – October 5-8. At Mount Royal Hotel, W.1
* Apply, British Footwear Manufacturers Federation, 72 Dean Street, London, W1 (Tel. 01-437 5573).

Furniture, Furnishings, Household Equipment and Hardware

MANCHESTER: 1969 B.F.M. MANCHESTER EXHIBITION – August 11-14. At Belle Vue and City Hall
* Apply, BFM Exhibitions Ltd., 17 Berners Street, London, W1 (Tel. 01-580 5115).

HARROGATE: THE NORTHERN FLOOR COVERINGS FAIR – September 9-12. At The Exhibition Centre
* Apply, Industrial and Trade Fairs Ltd., Commonwealth House, New Oxford Street, London, WC1 (Tel. 01-242 9011).

Handicrafts

LONDON: 17TH INTERNATIONAL HANDICRAFTS AND DO-IT-YOURSELF EXHIBITION – August 29-September 13. At Olympia
* Apply, A. J. Kreps, Link House Publications Ltd., Link House, Dingwall Avenue, Croydon, CR9 2TA (Tel. 01-686 2599).

LONDON 5TH DIY TRADEX – September 2, 3, 4, and 9. 10 and 11. At Olympia
* Apply, A. J. Kreps, Link House, Publications Ltd., Link House, Dingwall Avenue, Croydon, CR9 2TA (Tel. 01-686 2599).

MANCHESTER: 'EVENING NEWS AND CHRONICLE' DO-IT-YOURSELF EXHIBITION – November 11-22. At City Hall
* Apply, Provincial Exhibitions Ltd., City Hall, Deansgate, Manchester, M3 4PH (Tel. 061-832 6363).

Heating and Ventilating

MANCHESTER: 9TH NATIONAL DOMESTIC HEATING INSULATION IN-THE-HOME EXHIBITION – September 16-20. At Free Trade Hall
* Apply, John Clarke (Press Representations) Ltd., 11/13 Bridge Street West, Manchester 3 (Tel. 061-834 6182 and 4370).

Hospital, Medical, Surgical and Dental Equipment

EASTBOURNE: THE ENVIRONMENTAL HEALTH EXHIBITION – October 7-9. At Devonshire Park
* Apply, Brintex Exhibitions Ltd., 3 Clements Inn, London, WC2 (Tel. 01-242 1200).

LONDON: THE BRITISH DENTAL TRADE EXHIBITION – October 7-12 (Open only to Overseas Buyers and Members of B.D.T.A. on October 7). At Alexandra Palace, N.22
Apply, The British Dental Trade Association, 14 Clifford Street, New Bond Street, W1 (Tel. 01-493 0844).

Motor Vehicles, Motor Cycles and Cycles

LONDON: INTERNATIONAL MOTOR EXHIBITION – October 15-25. At Earls Court
* Apply, Society of Motor Manufacturers and Traders, Exhibition Dept., 21-24 Grosvenor Place, London, SW1 (Tel. 01-235 6611).

GLASGOW: SCOTTISH MOTOR SHOW – November 7-15. At Kelvin Hall
† Apply, Scottish Motor Trade Association Ltd., 3 Palmerston Place, Edinburgh 12, (Tel. 031-225 3643).

Music and Musical Instruments

LONDON: BRITISH MUSICAL INSTRUMENT TRADE FAIR – August 17-21. At Russell Hotel, W.C.1
* Apply, Association of Musical Instrument Industries, 8 Hollywood Way, Woodford Green, Essex (Tel. 01-527 1171).

Office Machinery and Equipment

LONDON: BUSINESS EFFICIENCY EXHIBITION – September 29-October 8. At Olympia
† Apply, Business Equipment Trade Association, 109 Kingsway, London, WC2 (Tel. 01-405 6233).

Packaging Machinery and Materials including Containers

LONDON: INTERNATIONAL FREIGHT CONTAINER AND CONTAINER HANDLING EXHIBITION – September 22-26. At Earls Court
† Apply, Iliffe Exhibition Ltd., Dorset House, Stamford Street, London, SE1 (Tel. 01-928 3333) or The Society of Motor Manufacturers and Traders Exhibition Dept., 21-24 Grosvenor Place, SW1 (Tel. 01-235 6611).

Photographic Equipment

LONDON: THE INTERNATIONAL AUDIO AND PHOTO CINE FAIR – October 16-21. At Olympia
Apply, Iliffe Exhibition Ltd., Dorset House, Stamford Street, London, SE1 (Tel. 01-928 3333) or C. Rex Hassan and Associates, 42 Manchester Street, London, W1 (Tel. 01-486 2080).

Sports Goods and Camping Equipment including Caravans

LONDON: 1969 INTERNATIONAL CARAVAN AND CAMPING EXHIBITION – November 12-22. At Earls Court.
* Apply, Associated Newspapers Ltd., Carmelite House, Carmelite Street, London, EC4 (Tel. 01-353 6000).

LONDON: 5TH ANNUAL CAMPING AND SPORTS EQUIPMENT TRADE FAIR – November 16-19. At Alexandra Palace, N.22
* Apply, Trades Exhibition Ltd., Exhibition House, Spring Street, London, W2 (Tel. 01-262 2886).

LONDON: CAMPING AND OUTDOOR LIFE EXHIBITION 'COLEX' – December 31-January 10. At Olympia
* Apply, Trades Exhibition Ltd., Exhibition House, Spring Street, London, W2 (Tel. 01-262 2886).

Watches and Clocks

LONDON: 12TH INTERNATIONAL WATCH AND JEWELLERY TRADE FAIR – September 15-19. At Earls Court
* Apply, Industrial and Trade Fairs Ltd., Commonwealth House, New Oxford Street, London, WC1 (Tel. 01-242 9011).

Other Specialized Fairs

HARROGATE: 19TH NORTHERN ANTIQUE DEALERS FAIR – September 4-11. At Royal Hall
* Apply, The Secretary, Northern Antique Dealers Fair Ltd., 408 Leeds Road, Bradford 3 (Tel. Bradford 23223).

LONDON: EXPORT SERVICES EXHIBITION – September 8-12. At Olympia
† Apply, Mack-Brooks Exhibitions Ltd., 96 Hatton Garden, London, EC1 (Tel. 01-405 5171).

LONDON: 19TH AUTUMN ANTIQUES FAIR – September 17-27. At Chelsea Old Town Hall
* Apply, Antique Dealers (Exhibition and Organisers) Ltd., 21 George Street, St. Albans, Herts. (Tel. St. Albans 56069).

LONDON: DUST CONTROL AND AIR CLEANING EXHIBITION – September 23-26. At Olympia
Apply, Technology Exhibitions Ltd., 1 Katherine Street, Croydon, CR9 1LB (Tel. 01-686 6339).

LEEDS: THE CLUB TRADE FAIR – October 14-18. At Queens Hall
* Apply, UTP Exhibitions Ltd., Racquet Court, Fleet Street, London, EC4 (Tel. 01-353 6444).

LONDON: NATONAL EXHIBITION OF CAGE BIRDS – December 4-6. At Alexandra Palace, N.22
* Apply, Iliffe Exhibitions Ltd., Dorset House, Stamford Street, London, SE1 (Tel. 01-928 3333).

1970 General

BRIGHTON: BRIGHTON INTERNATIONAL TRADE FAIR – September 5-12. At Metropole Exhibition Halls
† Apply, The Federation of Sussex Industries, 39 Montpelier Crescent, Brighton, Sussex (Tel. Brighton 26189).

BRIGHTON: MINIBITION – October 1-3. At Hotel Metropole
* Apply, Institute of Purchasing and Supply, York House, Westminster Bridge Road, London, SE1 (Tel. 01-928 1851).

1970 Specialized

Agriculture, Forestry, Fishing, Agricultural Machinery

BELFAST: 103RD ANNUAL SHOW AND INDUSTRIAL EXHIBITION – May 27-30. At Balmoral Show Ground
* Apply, Royal Ulster Agricultural Society, The Kings Hall, Balmoral, Belfast, BT9 6GW (Tel. Belfast 665225).

SHEPTON MALLET: BATH AND WEST SHOW – June 3-6. At Shepton Mallet
* Apply, Major and Lord Darling, Secretary, Bath and West and Southern Counties Society, 3 Pierrepout Street, Bath, BA1 1LD (Tel. Bath 3010).

MALVERN: THREE COUNTIES AGRICULTURAL SHOW: June 16-18. At Permanent Showground
* Apply, The Secretary, Three Counties Agricultural Society, Malvern, Worcestershire (Tel. Malvern 61731).

NORWICH: ROYAL NORFOLK SHOW – July 1-2. At the Showground, New Costessey
* Apply, Royal Norfolk Agricultural Association, The Showground, Dereham Road, New Costessey, Norwich, NOR 45J (Tel. Costessey 2000).

KENILWORTH: ROYAL SHOW – July 7-10. At National Agricultural Centre
* Apply, Royal Agricultural Society of England, National Agricultural Centre, Kenilworth, Warwickshire (Tel. Coventry 56151).

HARROGATE: GREAT YORKSHIRE SHOW – July 14-16. At Permanent Show Site
* Apply, Secretary General, F. M. Baldwin, Esq., OBE, BSc, Yorkshire Agricultural Society, Cliftonfield, Shipton Road, York, YO3 6RA (Tel. York 23166).

BUILTH WELLS: ROYAL WELSH SHOW – July 21-23. At Permanent Show Site, Llanelwedd
* Apply, J. A. George, Esq., The Royal Welsh Agricultural Society Ltd., Llanelwedd Hall, Builth Wells, Breconshire (Tel. Builth Wells 3183).

LONDON: ROYAL INTERNATIONAL DAIRY SHOW – October 27-29. At Olympia
* Apply, Royal Association of British Dairy Farmers, 17 Devonshire Street, London, WIN 2BQ (Tel. 01-580 6903).

LONDON: ROYAL SMITHFIELD SHOW AND AGRICULTURAL MACHINERY EXHIBITION – December 7-11. At Earls Court
* Apply, Exhibition Manager, Smithfield Show Joint Committee, 21-24 Grosvenor Place, London, SW1 (Tel. 01-235 6611).

LONDON: INTERNATIONAL POULTRY SHOW – December 9-11. At Olympia
* Apply, Iliffe Exhibitions Ltd., Dorset House, Stamford Street, London, SE1 (Tel. 01-928 3333).

Aircraft and Aeronautical Equipment

FARNBOROUGH: FLYING DISPLAY AND EXHIBITION – September 7-13 (Public 11-13). At Royal Aircraft Establishment
† Apply, Society of British Aerospace Companies Ltd., 29 King Street, St. James, London, SW1 (Tel. 01-839 3231).

Building, Public Works and Construction Equipment

MANCHESTER: BUILDING TRADES EXHIBITION – October 19-24. At City Hall
† Apply, Provincial Exhibitions Ltd., City Hall, Deansgate, Manchester, 3 (Tel. 061-832 6363).

LONDON: PUBLIC WORKS AND MUNICIPAL SERVICES CONGRESS AND EXHIBITION – November 16-21. At Olympia
† Apply, Municipal Agency Ltd., 3 Clements Inn, London, WC2 (Tel. 01-242 1200).

Chemicals and Allied Industries, including Plastics

LONDON: OCCA 22 – 22ND TECHNICAL EXHIBITION – April 27-30. At Olympia
* Apply, Mr. R. H. Hamblin, Oil & Colour Chemists Association, Wax Chandlers Hall, Gresham Street, London, EC2 (Tel. 01-606 1439).

Clothing

LONDON: BRITISH: GLOVE FAIR – February 16-18. At Londoner Hotel, Welbeck Street, W.1
* Apply, Glove Guild of Great Britain, 9 St. Thomas Street, London, SE1 (Tel. 01 407 0471).

LONDON: INTERNATIONAL MEN'S AND BOYS' WEAR EXHIBITION – IMBEX 70 – March 2-6. At Earls Court
* Apply, Industrial & Trade Fairs Ltd., Commonwealth House, New Oxford Street, London, WC1 (Tel. 01-242 9011).

LONDON: BRITISH FASHION WEEKS – March 30-May 29. Fashion Parades at various dates throughout the period
Apply, Mr. H. Goodier, M.B.E., Apparel and Fashion Industry's Association, 81 Wimpole Street, London, WIM 7DB (Tel. 01-935 2915/7).

LONDON: 22ND PRESENTATION OF CHILDREN'S AND TEENAGE FASHIONS – April 20-23. At Royal Institute Galleries, Piccadilly
Apply, Mr. H. Goodier, M.B.E., Teenage, Infants' and Girls' Fashion Fair Organization, 81 Wimpole Street, London, WIM 7DB (Tel. 01-935 2915/7).

LONDON: 36TH JUNIOR FASHION FAIR – April 20-23. At R.H.S. Old Hall, S.W.1
Apply, National Children's Wear Association, 40-42 Oxford Street, London, W1 (Tel. 01-636 1833/4).

LONDON: INTERNATIONAL CLOTHING TRADE EXHIBITION – September 15-19. At Olympia
† Apply, U.T.P. Exhibitions Ltd., Racquet Court, Fleet Street, London, EC4 (Tel. 01-353 6444).

HARROGATE: M.A.B. CONVENTION AND EXHIBITION – September 22-24. At Exhibition Centre
* Apply, Menswear Association of Britain Ltd., 293 Regent Street, London, W1R 8BL (Tel. 01-580 2918).

LONDON: 37TH JUNIOR FASHION FAIR – October 19-22. At R.H.S. Old Hall, S.W.1
Apply, National Children's Wear Association, 40/42 Oxford Street, London, W1 (Tel. 01-636 1833/4).

LONDON: 23RD PRESENTATION OF CHILDREN'S AND TEENAGE FASHIONS – October 19-22. At Royal Institute Galleries, W.1
Apply, Mr. H. Goodier, M.B.E., Teenage, Infants' and Girls' Fashion Fair Organisation, 81 Wimpole Street, London, W1M 7DB (Tel. 01-935 2915/7).

LONDON: BRITISH FASHION WEEKS – September 28-November 27. Fashion Parades at various dates throughout the period
Apply, M. H. Goodier, M.B.E., Apparel & Fashion Industry's Association, 81 Wimpole Street, London, W1M 7DB (Tel. 01-935 2915/7).

Display and Shop Equipment

LONDON: INTERNATIONAL DISPLAY MARKET WEEK – April 12-15. At Grosvenor House, Park Lane
* Apply, National Display Equipment Association, Lennig House, Masons Avenue, Croydon, CR9 3LL (Tel. 01-686 1047).

LONDON: SHOPSHOW INTERNATIONAL – INTERNATIONAL SHOP EQUIPMENT AND SELF SERVICE EXHIBITION – March 16-19. At Earls Court.
† Apply, Iliffe Exhibitions Ltd., Dorset House, Stamford Street, London, SE1 (Tel. 01-928 3333).

Engineering, Electrical and Electronic including Radio and Television

LONDON: DOMESTIC AND DECORATIVE LIGHTSHOW – January 18-23. At Olympia.
† Brintex Exhibitions Ltd., 3 Clements Inn, London, WC2 (Tel. 01-242 1200).

LONDON: INTERNATIONAL PUBLIC ADDRESS EXHIBITION – March 17-19. At Kings Head Hotel, Harrow
* Apply, Association of Public Address Engineers, 394 Northolt Road, South Harrow, Middlesex (Tel. 01-422 4825).

LONDON: ELECTRICAL ENGINEERS EXHIBITION – April 8-15. At Earls Court
† Apply, Electrical Engineers (ASEE) Exhibitions Ltd., 6 Museum House, 25 Museum Street, London, WC1 (Tel. 01-636 3450).

LONDON: INTERNATIONAL INSTRUMENTS, ELECTRONICS AND AUTOMATION EXHIBITION – May 11-16. At Olympia
† Apply, Industrial Exhibitions Ltd., 9 Argyll Street, London, W1 (Tel. 01-734 1622).

HARROGATE: 10TH HARROGATE LIGHTING EXHIBITION – July 19-23. At Hotel Majestic
* Apply, D.L.M.D.A., Sardinia House, 52 Lincoln's Inn Fields, London, WC2 (Tel. 01-405 9292).

LONDON: WORLD CONFERENCE ON AUDIO-VISUAL AIDS AND NAVEX 70 – July 20-23. At Olympia
Apply, National Committee for Audio-Visual Aids in Education, 33 Queen Anne Street, London, WIM OAL (Tel. 01-636 5791).

LONDON: COMPUTER 70 – October 5-9. At Olympia
Apply, Business Equipment Trade Association, 109 Kingsway, London, WC2 (Tel. 01-405 6233).

Engineering, Other

BRIGHTON: 1ST ENGINEERING DESIGN SHOW – March 2-6. At Metropole Exhibition Halls
Apply, Business Conferences & Exhibitions Ltd., Mercury House, Waterloo Road, London, SE1 (Tel. 01-928 3388).

LONDON: INTERNATIONAL WIRE EXHIBITION – April 27-May 1. At Olympia
Apply, Mack-Brooks Exhibitions Ltd., 96 Hatton Garden, London, EC1 (Tel. 01-405-5171).

LONDON: MECHANICAL HANDLING EXHIBITION – May 5-15. At Earls Court
† Apply, Iliffe Exhibitions Ltd., Dorset House, Stamford Street, London, SE1 (Tel. 01-928 3333).

LONDON: THE GAUGE AND TOOL AND POWER PRESS EXHIBITION – May 27-June 5. At Olympia
* Apply, The Gauge & Tool Makers Association, Standbrook House, 2/5 Old Bond Street, London, W1 (Tel. 01-493 3451).

LONDON: INTERNATIONAL FINISHING AND ANTICORROSION EXHIBITION – June 1-5. At Earls Court
† Apply, Brintex Exhibitions Ltd., 3 Clements Inn, London, WC2 (Tel. 01-242 1200).

LONDON: INTERNATIONAL PIPES, VALVES AND PIPELINE ENGINEERING EXHIBITION AND CONVENTION – June 1-5. At Earls Court.
† Apply, Brintex Exhibitions Ltd., 3 Clements Inn, London, WC2 (Tel. 01-242 1200).

LONDON: FLUID POWER INTERNATIONAL EXHIBITION AND CONFERENCE – September 14-18. At Olympia
† Apply, Commercial Exhibitions Ltd., 28 Essex Street, London, WC2 (Tel. 01-353 6565).

LONDON: 4TH INTERNATIONAL DIECASTING EXHIBITION – October 5-9. At Olympia
† Apply, Mack-Brooks Exhibitions Ltd., 96 Hatton Garden, London, EC1 (Tel. 01-405 5171).

Fancy Goods, Jewellery and Giftware

LONDON: GIFTSHOW OLYMPIA – January 19-23. At Olympia
Apply, Brintex Exhibitions Ltd., 3 Clements Inn, London, WC2 (Tel. 01-242 1200).

BLACKPOOL: 21ST INTERNATIONAL GIFTS FAIR – February 1-5. At various venues
* Apply, Trade Promotion Services Ltd., Frankland Moore House, 185/187 High Road, Chadwell Heath, Romford RM6 1BR (Tel. 01-599 0175).

LONDON: WHOLESALE BUYERS GIFT FAIR – November 29-December 3. At Mount Royal Hotel, W.1
* Apply, Trade Promotion Services Ltd., Frankland Moore House, 185/187 High Road, Chadwell Heath, Romford, RM6 1BR (Tel. 01-599 0175).

Foodstuffs, Food Machinery, Hotel and Catering Equipment

LONDON: INTERNATIONAL HOTEL AND CATERING EXHIBITION (HOTELYMPIA) – January 6-15. At Olympia
Apply, The Hotel and Catering Exhibition (London) Ltd., 1 Dorset Buildings, Salisbury Square, London, EC4 (Tel. 01-353 1555).

LONDON: MEAT INDUSTRY EXHIBITION – March 16-19. At Earls Court
† Apply, Iliffe, Exhibitions Ltd., Dorset House, Stamford Street, London, SE1 (Tel. 01-928 3333).

GLASGOW: SCOTLANDS FOOD EXHIBITION – April 14-25. At Kelvin Hall
† Apply, Scottish Trades Markets and Exhibitions Ltd., City Hall, Deansgate, Manchester, M3 4PH (Tel. 061-832 6363).

Footwear

BLACKPOOL: 12TH INTERNATIONAL SLIPPER FAIR – January 19-21. At Savoy Hotel
Apply, Shoe and Leather News (Exhibitions) Ltd., 84/8 Great Eastern Street, London, EC2 (Tel. 01-739 2071).

LONDON: AUTUMN SHOES EXHIBITION – March 15-18. At Hotel Russell, W.C.1
* Apply, Shoe and Leather News (Exhibitions) Ltd., 84-88 Great Eastern Street, London, EC2 (Tel. 01-739 2071).

LONDON: SPRING SHOES EXHIBITION – October 4-7. At Mount Royal Hotel, W.1
* Apply, British Footwear Manufacturers Federation, 72 Dean Street, London, WIV 5HB (Tel. 01-437 5573).

Furniture, Furnishings, Household Equipment and Hardware

LONDON: INTERNATIONAL HARDWARE TRADES FAIR – January 26-30. At Olympia
* Apply, Universal Exhibitions Ltd., 9 Castle Place, High Wycombe, Bucks. (Tel. High Wycombe 21391/2).

LONDON: INTERNATIONAL FURNITURE SHOW – February 2-6 (Trade Section) February 4-14 (Public Section). At Earls Court
Apply, R. W. Boardman (Exhibitions) Ltd., 8 Leicester Street, Leicester Square, London, WC2 (Tel. 01-437 0678).

LONDON: INTERNATIONAL CARPET LINOLEUM AND FLOOR COVERINGS FAIR – CARPEX 70 – March 2-6. At Earls Court
* Apply, Industrial and Trade Fairs Ltd., Commonwealth House, New Oxford Street, London, WC1 (Tel. 01-242 9011).

MANCHESTER: BRIGHTER HOMES EXHIBITION – March 3-21. At City Hall
* Apply, Provincial Exhibitions Ltd., City Hall, Deansgate, Manchester, M3 4PH (Tel. 061-832 6363).

LONDON: DAILY MAIL IDEAL HOME EXHIBITION – March 3-30. At Olympia
* Apply, Harmsworth Publications Ltd., Harmsworth House, Bouverie Street, London, EC4 (Tel. 01-353 6000).

LONDON: INTERNATIONAL CONTRACT FURNISHING AND INTERIOR DECOR EXHIBITION – July 7-10. At Olympia
* Apply, Westbourne Exhibitions Ltd., Crown House, Morden, Surrey (Tel 01-540 1101).

MANCHESTER: THE 1970 B.F.M. MANCHESTER EXHIBITION – August 17-20. At City Hall and Belle Vue
* Apply, BFM Exhibition Ltd., 17 Berners Street, London, W1 (Tel. 01-580 5115).

HARROGATE: NORTHERN FLOOR COVERINGS FAIR – September 8-11. At The Exhibition Centre
* Apply, Industrial and Trade Fairs Ltd., Commonwealth House, New Oxford Street, London, WC1 (Tel. 01-242 9011).

Handicrafts

LONDON: 18TH INTERNATIONAL HANDICRAFTS AND DO-IT-YOURSELF EXHIBITION – August 28-September 12. At Olympia
* Apply, A. J. Kreps, Esq., Link House Publications Ltd., Link House, Dingwall Avenue, Croydon, CR9 2TA (Tel. 01-686 2599).

LONDON: 6TH DIY TRAYDEX – September 1, 2, 3 and 8, 9, 10. At Olympia
* Apply, A. J. Kreps, Esq., Link House Publications Ltd., Link House, Dingwall Avenue, Croydon, CR9 2TA (Tel. 01-686 2599).

MANCHESTER: DO-IT-YOURSELF EXHIBITION – November 10-21. At City Hall
* Apply, Provincial Exhibitions Ltd., City Hall, Deansgate, Manchester, M3 4PH (Tel. 061-832 6363).

Heating and Ventilating

LONDON: INTERNATIONAL HEATING, VENTILATING AND AIR CONDITIONING EXHIBITION – April 20-25. At Olympia
† Apply, Industrial Exhibitions Ltd., 9 Argyll Street, London, W1 (Tel. 01-437 1622).

Hospital, Medical, Surgical and Dental Equipment

LONDON: BIO-MEDICAL ENGINEERING EXHIBITION – May 12-15. At R.H.S. New Hall, S.W.1
† Apply, UTP Exhibitions Ltd., Racquet Court, Fleet Street, London, EC4 (Tel. 01-353-6444).

BLACKPOOL: ENVIRONMENT HEALTH EXHIBITION – September 15-17. At Winter Gardens
* Apply, Brintex Exhibitions Ltd., 3 Clements Inn, London, WC2 (Tel. 01-242 1200).

Leather, Leather Goods and Fur

LONDON: LEATHERGOODS, LUGGAGE AND HANDBAG FAIR – February 8-12. At Mount Royal Hotel, W.1
* Apply, The Leather Institute, 9 St. Thomas Street, London, SE1 (Tel. 01-407 1582).

Motor Vehicles, Motor Cycles and Cycles

LONDON: INTERNATIONAL COMMERCIAL MOTOR TRANSPORT EXHIBITION – September 18-26. At Earls Court
† Society of Motor Manufacturers and Traders Ltd. Exhibition Department, 21-24 Grosvenor Place, London, SW1 (Tel. 01-235 6611).

LONDON: INTERNATIONAL MOTOR EXHIBITION – October 14-24. At Earls Court
* Apply, Society of Motor Manufacturers and Traders Ltd., Exhibition Department 21-24 Grosvenor Place, London, SW1 (Tel. 01-235 6611).

Packaging Machinery and Materials including Containers

LONDON: 4TH INTERNATIONAL CONTAINER SERVICES AND EQUIPMENT EXHIBITION – June 1-5 At Olympia
† Apply, Mack-Brooks Exhibitions Ltd., 96 Hatton Garden, London, EC1 (Tel. 01-405 5171).

LONDON: INTERNATIONAL PACKAGING EXHIBITION – June 22-26. At Olympia
Apply, Industrial and Trade Fairs Ltd., Commonwealth House, New Oxford Street, London, WC1 (Tel. 01-242 9011).

Printing, Stationery and Printing Machinery

LONDON: STATIONERY INDUSTRY EXHIBITION (STATINDEX) – February 2-6. At Olympia
* Apply, The British Stationery and Office Equipment Association, 6 Wimpole Street, London, W1 (Tel. 01-580 9256).

LONDON: THE PRINTERS SERVICES AND SUPPLIES EXHIBITION – April 13-17. At Olympia
Apply, Brintex Exhibitions Ltd., 3 Clements Inn, London, WC2 (Tel. 01-242 1200).

LONDON: THE 4TH OFFSET-LITHO EXHIBITION – INTERLITH – April 13-17. At Olympia
† Apply, Brintex Exhibitions Ltd., 3 Clements Inn, London, WC2 (Tel. 01-242 1200).

LEEDS: NORTHPRINT 70 – THE NORTHERN PRINTING EXHIBITION – September 29-October 2. At Queens Hall
* Apply, Marketing Exhibitions Ltd., 113-123 Upper Richmond Road, London, SW15 (Tel. 01-788 1187/7/8).

Scientific Instruments and Nuclear Equipment

LONDON: THE PHYSICS EXHIBITION – March 2-5. At Alexandra Palace, N.22
* Apply, The Institute of Physics and The Physical Society, 47 Belgrave Square, London, SW1 (Tel. 01-235 6111).

Ships and Boats

LONDON: INTERNATIONAL BOAT SHOW – January 6-17. At Earls Court
* Apply, National Boat Shows Ltd., 31 Great Queen Street, London, WC2 (Tel. 01-405 7481/5).

BIRMINGHAM: BOAT AND LEISURE LIFE EXHIBITION – February 14-28. At Bingley Hall
* Apply, Wm. J. Rudley, Esq., Birmingham Boat Shows Ltd., Colmore Circus, Birmingham 4 (Tel. 021-236 3366).

LONDON: SHIPS GEAR INTERNATIONAL '70 – July 13-17. At Olympia
† Apply, Municipal and Industrial Exhibitions Ltd., 3 Clements Inn, London, WC2 (Tel. 01-242 1200).

Sports Goods and Camping Equipment, including Caravans

LONDON: 6TH ANNUAL CAMPING AND SPORTS EQUIPMENT TRADE FAIR – November 8-12. At Alexandra Palace, N.22
* Apply, Trades Exhibitions Ltd., Exhibition House, 4 Spring Street, London, W2 (Tel. 01-262 2886).

LONDON: INTERNATIONAL CARAVAN AND CAMPING EXHIBITION – November 11-21. At Earls Court
* Apply, Harmsworth Publications Ltd., Harmsworth House, Bouverie Street, London, EC4 (Tel. 01-353 6000).

LONDON: BRITISH SPORTS TRADE FAIR – November 22-25. At R.H.S. Halls, S.W.1
* A. H. Spink, Esq., Federation of British Manufacturers of Sports and Games Ltd., 145 Oxford Street, London, W1 (Tel. 01-437 7281).

Toys and Games

HARROGATE: INTERNATIONAL TOY FAIR – January 10-15. At Various Venues
* Apply, The Secretary, Harrogate International Toy Fair Ltd., Finsbury Court, Finsbury Pavement, London, EC2 (Tel. 01-606 8921).

LONDON: AMUSEMENT TRADES EXHIBITION – January 20-22. At Alexandra Palace, N.22
* Apply, Amusement Trades Exhibitions Ltd., 19 Charing Cross Road, London, WC2 (Tel. 01-930 2524).

BRIGHTON: 16TH BRITISH TOY FAIR – February 1-5. At Various Venues
* Apply, J. A. Glanfield, British Toy Fairs (International) Ltd. Regent House, 89 Kingsway, London, WC2 (Tel. 01-242 9158).

Watches and Clocks

LONDON: THE INDUSTRIAL WATCH AND JEWELLERY TRADE FAIR – September 15-19. At Earls Court
* Apply, Industrial and Trade Fairs Ltd., Commonwealth House, New Oxford Street, London, WC1 (Tel. 01-242 1011).

Other Specialized Fairs

LONDON: 2ND LONDON INTERNATIONAL INVENTIONS AND NEW PRODUCTS EXHIBITION (LINPEX 70) – June 1-4. At RHS New Hall, S.W.1
* Apply, Business Conferences and Exhibitions Ltd., Mercury House, Waterloo Road, London, SE1 (Tel. 01-928 3388).

LONDON: STAMPEX 1970 – March 3-12. At R.H.S. New Hall. S.W.1
* Apply, The Philatelic Traders Society Ltd., 27 John Adam Street, London, WC2 (Tel. 01-930 6465).

PUBLICITY OVERSEAS FOR UNITED KINGDOM TRADE FAIRS

Organizers of Trade Fairs and Exhibitions in the United Kingdom are reminded that they are welcome to send posters and brochures about their Trade Fairs to Official Commercial Representatives Overseas, who are always anxious to publicize such events.

But Commercial Representatives must receive material on events **well in advance** *– three clear months is a minimum notice – and they should be sent a reasonable number of brochures and posters for distribution. Two or three dozen copies for the Commercial Representatives in each area it is desired to cover should be considered an absolute minimum. A full list of British Commercial Representatives Overseas, together with their addresses, is published every three months in the* Board of Trade Journal.

LONDON: THE 11TH SPRING ANTIQUES FAIR – March 11-21. At Chelsea Old Town Hall
* Apply, Antique Dealers (Exhibitors and Organisers) Ltd., 21 George Street, St. Albans, Herts (Tel. St. Albans 56069).

HARROGATE: 1970 BRITISH PET TRADE FAIR – April 26-28. At Exhibition Centre.
* Apply, John Yates Publications, 53 Spring Gardens, Manchester, M2 2DA (Tel. 061-236 3725).

LONDON: THE ANTIQUE DEALERS FAIR AND EXHIBITION – June 10-25. At Grosvenor House, Park Lane, W.1
* Apply, Mr. Peter Berners Price, Grosvenor House, Park Lane, London, W1 (Tel. 01-499 6363).

HARROGATE: 20TH NORTHERN ANTIQUE DEALERS FAIR – September 10-17. At Royal Hall
* Apply, Northern Antique Dealers Fair Ltd., 408 Leeds Road, Bradford 3, Yorkshire (Tel. Bradford 23223).

LONDON: THE 20TH AUTUMN ANTIQUES FAIR – September 16-26. At Chelsea Old Town Hall
* Apply, Antique Dealers (Exhibitors and Organisers) Ltd., 21 George Street, St. Albans, Herts (Tel. St. Albans 56069).

LONDON: LONDON INTERNATIONAL STAMP EXHIBITION (PHILYMPIA 1970) – September 19-26. At Olympia
Apply, The London International Stamp Exhibition, 41 Devonshire Place, London, W1 (Tel. 01-486 1044).

LONDON: NATIONAL EXHIBITION OF CAGE BIRDS – December 3-5. At Alexandra Palace, N.22
* Apply, Iliffe Exhibitions Ltd., Dorset House, Stamford Street, London, SE1 (Tel. 01-928 3333).

1971 Specialized

Engineering, Electrical and Electronic, including Radio and Television

LONDON: LIGHTSHOW INTERNATIONAL EXHIBITION AND CONFERENCE – January 12-16. At Olympia
† Apply, Technical Exhibitions Ltd., 3 Clements Inn, London, WC2 (Tel. 01-242 1200).

Engineering, Other

LONDON: LONDON INTERNATIONAL ENGINEERING AND MARINE EXHIBITION AND THE INTERNATIONAL WELDING EXHIBITION – April 21-29. At Earls Court and Olympia
† Apply, F. W. Bridges and Sons Ltd., Commonwealth House, New Oxford Street, London, WC1 (Tel. 01-242 9011).

Fancy Goods, Jewellery and Giftware

LONDON: LONDON GIFTSHOW OLYMPIA – January 12-16. At Olympia.
Apply, Brintex Exhibitions Ltd., 3 Clements Inn London, WC2 (Tel. 01-242 1200).

Motor Vehicles, Motor Cycles and Cycles

LONDON: INTERNATIONAL RACING CAR SHOW – January 6-16. At Olympia
† Apply, A. A. Goode Esq., Racing Car Show Joint Committee, Exhibition Department, 21-24 Grosvenor Place, London, SW1 (Tel. 01-235 6611).

Printing, Stationery and Printing Machinery

LONDON: INTERNATIONAL PRINTING, MACHINERY AND ALLIED TRADES EXHIBITION – IPEX – July 13-24. At Olympia and Earls Court
Apply, F. W. Bridges and Sons Ltd., Commonwealth House, New Oxford Street, London, WC1 (Tel. 01-242 9011).

Scientific Instruments and Nuclear

LONDON: LABEX INTERNATIONAL 1971 – March 30-April 3. At Earls Court
† Apply, UTP Exhibitions Ltd., 3 Racquet Court, Fleet Street, London, EC4 (Tel. 01-353 6444).

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Brief details are given below of some inquiries for British goods, offers to represent British principals, market reports, etc., published in recent issues of the **Export Service Bulletin.** *Copies of the Bulletins, which contained the original notices, and photocopies of any document relating to them may be purchased by British firms.*

Orders for Bulletins (2s. each) and documents (the price of these varies—see individual notices) must be accompanied by a remittance for the correct amount in the form of a cheque or postal order (not postage stamps) made payable to the Principal Accountant, Board of Trade, and should state the country, commodity and reference number. However, firms which have opened Deposit Accounts with Export Services Branch, Board of Trade, may order Bulletins or photocopies by telephone, telex or letter unaccompanied by a remittance.

Note: *An asterisk in the text indicates that documents may be borrowed.*

All inquiries should be addressed to the Editor, **Export Service Bulletin,** *Board of Trade, Room H09, Hillgate House, 35 Old Bailey, London, E.C.4 Telephone:* 01-248 5757, *Extns.* 7016, 7017, *Telex:* 886143, *Answer Back BOTHILLGATE LDN, Telegram: EXSERBRA.*

ABU DHABI

Bulletin 150/69
Inquiry for clothing accessories; footwear; handkerchiefs; military uniforms; novelty items. E.S.B. 15576/69/J.

AFGHANISTAN

Bulletin 151/69
*10s. Inquiry for plywood manufacturing plant. E.S.B. 31813/69/J.

ARGENTINA

Bulletin 148/69
Manufacture under licence – smoker's accessories. E.S.B. 23374/69/J.

AUSTRALIA

Bulletin 150/69
Mamufacture under licence – bricks; tiles. E.S.B. 32677/69/J.

Bulletin 151/69
Inquiry for cosmetics; household products; pharmaceuticals. E.S.B. 32679/69/J.
Inquiry for grave digging machine. E.S.B. 32643/69/J.

Bulletin 152/69
Inquiry for fabric. E.S.B. 32657/69/J.
Agency inquiry for X-ray equipment. E.S.B. 32831/69/J.

AUSTRALIA – WAIVER OF BRITISH PREFERENCE

Bulletin 149/69
Inquiry for macaroni manufacturing plant. E.S.B. P/8/69/J.
2s. Inquiry for sewing-knitting machine. E.S.B. M/25/69/J.
Inquiry for freezer. E.S.B. S/73/69/J.

Bulletin 150/69
Inquiry for toluene diisocyanate. E.S.B. S/67/69/J.
3s. Inquiry for compacting and spreading machine. E.S.B. S/74/69/J.
Inquiry for chemical. E.S.B. S/75/69/J.

Bulletin 152/69
2s. Inquiry for dial protractor. E.S.B. S/77/69/J.

AUSTRIA

Bulletin 151/69
Inquiry for drinking glasses; glass jars. E.S.B. 22586/69/J

BARBADOS AND LEEWARD AND WINDWARD ISLANDS

Bulletin 150/69
Agency inquiry for cooking equipment. E.S.B. 14118/69/J.

BELGIUM

Bulletin 148/69
Agency inquiry for soap. E.S.B. 10073/69/J.

Bulletin 152/69
Inquiry for casual wear. E.S.B. 26620/69/J.
Inquiry for ingot moulds. E.S.B. 26708/69/J.

BERLIN

Bulletin 148/69
Inquiry for semi-conductors. E.S.B. 23468/69/J.

Bulletin 150/69
Agency inquiry for upholstered furniture. E.S.B. 32387/69/J.

Bulletin 151/69
Agency inquiry for men's outerwear. E.S.B. 32240/69/J.

BRAZIL

Bulletin 148/69
Inquiry for control instrumentation; pumps; valves. E.S.B. 24706/69/J.

BRITISH HONDURAS

Bulletin 152/89
Inquiry for agricultural machinery and equipment; building materials. E.S.B. 33907/69/J.

CANADA

Bulletin 148/69
*12s. Inquiry for pipe fittings. E.S.B. 31271/69/J.
Inquiry for copper tube. E.S.B. 32236/69/J.
Agency inquiry for pumps; sewage treatment equipment. E.S.B. 30169/69/J.
Inquiry for aluminium sheet. E.S.B. 32368/69/J.

Bulletin 149/69
Agency inquiry for hose. E.S.B. 19065/68/J.
Inquiries for battery plate separators. E.S.B. 29192/69/J.
Inquiry for pressure gauges; regulators; steam traps; strainers; thermometers. E.S.B. 31253/69/J.
Inquiry for aluminium chain. E.S.B. 31419/69/J.
Agency inquiry for prosthetic and orthopaedic devices and components. E.S.B. 32058/69/J.

Bulletin 151/69
Inquiry for plastic letters. E.S.B. 32680/69/J.

Bulletin 152/69
Inquiry for tapes. E.S.B. 33119/69/J.

CEYLON

Bulletin 152/69
Inquiry for tyre manufacturing equipment. E.S.B. 32999/69/J.
Inquiry for films; hotel construction. E.S.B. 33008/69/J.

DENMARK

Bulletin 150/69
Agency inquiry for china; cutlery; glassware; pottery. E.S.B. 32019/69/J.

Bulletin 151/69
Agency inquiry for marmalade. E.S.B. 32661/69/J.

ECUADOR

Bulletin 148/69
Inquiry for cardboard; paper; printing materials. E.S.B. 27054/69/J.

ETHIOPIA

Bulletin 149/69
Inquiry for aluminium foil; diethylene glycol; glue; hops; malt; steel. E.S.B. 31441/69/J.
Inquiry for clothing; footwear. E.S.B. 31352/69/J.

Bulletin 150/69
Inquiry for copper tubes and fittings; hydraulic winches. E.S.B. 31440/69/J.
*Inquiry for cellulose film bags. E.S.B. 32828/69/J.

Bulletin 151/69
Inquiry for fertilizers; veterinary products. E.S.B. 31320/69/J.

FIJI

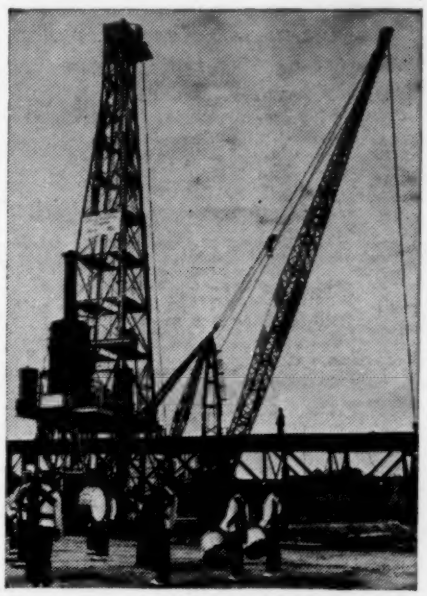
Bulletin 150/69
Agency inquiry for adhesive tape and dispensers; suitings. E.S.B. 32667/69/J.

FINLAND

Bulletin 149/69
Agency inquiry for garage equipment. E.S.B. 5245/69/J.

Bulletin 150/69
Inquiry for knitwear. E.S.B. 24438/69/J.

Bulletin 152/69
Agency inquiry for asbestos – copper packings; moulded fibre packings. E.S.B. 32756/69/J.



Taylor Woodrow International Ltd. drive the first pile in their Singapore container base contract accompanied by the pipe band of the Port of Singapore Authority. Taylor Woodrow are carrying out a £4½ million contract jointly with Dillingham Overseas Corporation of Honolulu to construct four new berths, comprising 3,000 ft. of piled concrete deep water wharves for handling container ships under a scheme designed for the Authority by Sir Bruce White, Wolfe Barry and Partners of London.

FRANCE

Bulletin 149/69
Agency inquiry for marine engines; trawler gear. E.S.B. 32294/69/J.

Bulletin 150/69
Agency inquiry for furniture. E.S.B. 32653/69/J.

GERMANY, FEDERAL REPUBLIC OF

Bulletin 148/69
Inquiry for Silos. E.S.B. 31892/69/J.

Bulletin 149/69
Inquiry for steel. E.S.B. 8088/69/J.
Agency inquiry for beverages. E.S.B. 32299/69/J.
Agency inquiry for confectionery. E.S.B. 4627/69/J.
Inquiry for tandem – differential axles. E.S.B. 8593/69/J.
Inquiry for telephones. E.S.B. 28601/69/J.

Bulletin 150/69
Agency inquiry for jewellery. E.S.B. 31863/69/J.
Inquiry for alcoholic drinks. E.S.B. 32238/69/J.
Inquiry for all types of do-it-yourself items. E.S.B. 32398/69/J.

Bulletin 152/69
Inquiry for brushes; cleaning materials; kitchen items; novelties; non-frozen food items. E.S.B. 32837/69/J.
Inquiry for blankets; hosiery. E.S.B. 11524/69/J.
Agency inquiry for game and poultry. E.S.B. 32838/69/J.

GHANA

Bulletin 149/69
Agency inquiry for automotive spare parts. E.S.B. 17232/69/J.
Inquiry for greetings card designs; stationery production equipment. E.S.B. 30112/69/J.

(Continued on next page)

AGENCY INQUIRIES, *continued*

GREECE

Bulletin 152/69
Inquiry for containers. E.S.B. 33035/69/J.

GUATEMALA

Bulletin 150/69
Inquiry for tractor spares; tyres. E.S.B. 31873/69/J.

HONG KONG

Bulletin 149/69
Inquiry for building materials and supplies. E.S.B. 31469/69/J.

Bulletin 151/69
Agency inquiry for biscuits; confectionery. E.S.B. 32654/69/J.

Bulletin 152/69
Agency inquiry for foodstuffs. E.S.B. 32683/69/J.

HUNGARY

Bulletin 150/69
Inquiry for asphalt heaters. E.S.B. 32781/69/J.

ICELAND

Bulletin 151/69
Inquiry for steel tube. E.S.B. 28363/69/J.

INDIA

Bulletin 148/69
Inquiry for refrigerator components. E.S.B. 32305/69/J.

Bulletin 150/69
Inquiry for equipment for the manufacture of capacitors; desk calculators; diodes and transistors; linear integrated circuits; loud speakers; tape recorders. E.S.B. 32369/69/J.
Inquiry for wood pulp plant. E.S.B. 26625/69/J.

IRAQ

Bulletin 149/69
Inquiry for bottles; corks; plastic mould and extruder. E.S.B. 28400/69/J.
Inquiry for ceiling fans; telephone component parts. E.S.B. 32288/69/J.

Bulletin 150/69
Ban on the importation of construction materials. E.S.B. 1209/G/J.

IRISH REPUBLIC

Bulletin 149/69
Inquiry for aluminium foil bricks; fencing; gaskets; iron covers and frames; radiators; tiles. E.S.B. 31361/69/J.

Bulletin 150/69
Agency inquiry for women's outerwear. E.S.B. 18776/69/J.

ISRAEL

Bulletin 148/69
Inquiry for carbide cloth; emery paper; thread. E.S.B. 31448/69/J.

Bulletin 150/69
Agency inquiry for packaging machines and materials. E.S.B. 32367/69/J.

Bulletin 151/69
Agency inquiry for aerial cameras; hospital and laboratory disposable products; photographic colour paper; radio chemicals. E.S.B. 31650/69/J.

Bulletin 152/69
Agency inquiry for diesel generating sets. E.S.B. 27083/69/J.

ITALY

Bulletin 149/69
Agency inquiry for clothing; nautical instruments. E.S.B. 31466/69/J.
Agency inquiry for clothing. E.S.B. 30394/69/J.

Bulletin 150/69
Agency inquiry for skins. E.S.B. 32350/69/J.
Agency inquiry for Sheffield plate; silverware. E.S.B. 47773/68/J.
Inquiry for pig iron radiators. E.S.B. 32650/69/J.
Inquiry for furniture. E.S.B. 31467/69/J.

Bulletin 151/69
Inquiry for sputtering equipment; thickness meter. E.S.B. 32803/69/J.
Agency inquiry for photocolours. E.S.B. 32720/69/J.

Bulletin 152/69
Inquiry for iron rod and sheets. E.S.B. 33044/69/J.

JAMAICA

Bulletin 150/69
Agency inquiry for aerosol disinfectant sprays; candle moulding machinery; confectionery; kettles for melting paraffin wax; lighter fluid; paraffin wax. E.S.B. 31896/69/J.

JAPAN

Bulletin 148/69
Inquiry for sweaters. E.S.B. 31669/69/J.
Inquiry for gramophone recordings. E.S.B. 32221/69/J.
*Inquiry for screw manufacturing machinery. E.S.B. 28662/69/J.

Bulletin 149/69
Inquiry for gramophone recording. E.S.B. 32060/69/J.
Inquiry for diesel engines. E.S.B. 32603/69/J.
*Inquiry for teaching material for language laboratory. E.S.B. 32673/69/J.
Inquiry for lenses. E.S.B. 32380/69/J.

Bulletin 150/66
Inquiry for gramophone recordings. E.S.B. 32059/69/J.

Bulletin 151/69
Agency inquiry for knitwear; shirts; tweed dress fabrics. E.S.B. 32670/69/J.
Agency inquiry for fabrics. E.S.B. 32660/69/J.
Agency inquiry for handbags; sheets. E.S.B. 13778/69/J.

JORDAN

Bulletin 149/69
Inquiry for military equipment. E.S.B. 40245/68/J.

KUWAIT

Bulletin 148/69
Agency inquiry for artists' colours; brushes; office equipment; school furniture; stationery. E.S.B. 31261/69/J.

Bulletin 149/69
Agency inquiry for architects' and engineers' instruments; drawing office equipment; pharmaceuticals. E.S.B. 32096/69/J.

Bulletin 150/69
Agency inquiry for air-conditioning units; ceiling fans; dish washers; electric heaters; refrigerators and freezers; television sets; washing machines. E.S.B. 32229/69/J.

Bulletin 151/69
Agency inquiry for clothing; curtain fittings; domestic electrical equipment; gift articles; jewellery; leather goods; ornaments; toys. E.S.B. 32835/69/J.
Agency inquiry for cables; pipes; tubing; valves. E.S.B. 32665/69/J.

LEBANON

Bulletin 152/69
Agency inquiry for pipes; sanitary accessories; sanitary bathroom equipment; tile-making machinery. E.S.B. 31674/69/J.

LIBYA

Bulletin 151/69
Inquiry for flag material. E.S.B. 33011/69/J.

MALAWI

Bulletin 148/69
Inquiry for automobile accessories and equipment. E.S.B. 32232/69/J.
Inquiry for chemicals. E.S.B. 32080/69/J.

Bulletin 151/69
Inquiry for adjustable column clamps; electric power tools; electric tube cleaning machine; fork lift truck; nylon tarpaulins; ripper and planer equipment; tractors tube straighteners. E.S.B. 31651/69/J.

MEXICO

Bulletin 151/69
Inquiry for electric chain hoists. E.S.B. 31485/69/J.
Manufacture under licence – motor cultivators. E.S.B. 28457/69/J.

Bulletin 152/69
Inquiry for laboratory equipment. E.S.B. 28185/69/J.
Manufacture under licence – revolving archives system. E.S.B. 32714/69/J.

MOROCCO

Bulletin 150/69
Inquiry for transformer material. E.S.B. 31446/69/J.

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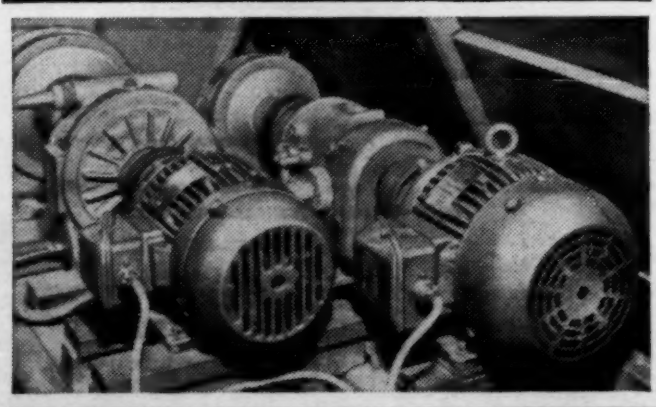

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Oct. 14/15	Miami/Nassau	Oct. 25	Syracuse
Oct. 16/17	Philadelphia	Oct. 26	Chicago
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Oct. 19	Ottawa	Oct. 28/29	New York
Oct. 20	Montreal		

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NETHERLANDS

Bulletin 148/69
Inquiry for central heating fittings and equipment; sanitary fittings. E.S.B. 31377/69/J.

NEW ZEALAND

Bulletin 149/69
Inquiry for sodium silicate producing plant. E.S.B. 16509/69/J.
Inquiry for can making machines; spool and sleeve-making machines. E.S.B. 32668/69/J.
Inquiry for film loop projectors. E.S.B. 32613/69/J.

Bulletin 151/69
Inquiry for hinge making machinery. E.S.B. 32716/69/J.

NIGERIA

Bulletin 150/69
Inquiry for bolts; nails; nuts; washers. E.S.B. 31610 69/J.

Bulletin 151/69
Entry Permits. E.S.B. 7603/G/J.

PAKISTAN

Bulletin 148/69
Agency inquiry for pesticides. E.S.B. 31487/69/J.

Bulletin 152/69
Inquiry for vending machines. E.S.B. 26081/69/J.

QATAR

Bulletin 148/69
Inquiry for meters; switches. E.S.B. 32282/69/J.

RUMANIA

Bulletin 152/69
3s. to 6s. Inquiry for cold circular saws; equipment for the manufacture of railway wagon bogies plant; equipment for the manufacture of helical springs; equipment for the manufacture of rolling mill cylinders; equipment for the manufacture of brass, aluminium alloy and steel valves, fittings and parts. E.S.B. 32083/69/J.

SAUDI ARABIA

Bulletin 149/69
Inquiry for beauty preparations; canned foods; cosmetics; perfumes; ready-made garments; women's nightwear. E.S.B. 32121/69/J.
Inquiry for caustic soda; clay. E.S.B. 13552/69/J.

Bulletin 150/69
Inquiry for tri-pleating curtain systems; vinyl and ceiling tiles. E.S.B. 28067/69/J.

SINGAPORE REPUBLIC OF

Bulletin 149/69
Inquiry for tool and die workshop equipment. E.S.B. 31302/68/J.

SOUTH AFRICA

Bulletin 148/69
Inquiry for aerosol products; food products; garden specialities; household cleaning products; motor car specialist products; toilet preparations. E.S.B. 32268/69/J.

Bulletin 149/69
Agency inquiry for cleaning chemicals; gardening equipment; industrial and domestic cleaning equipment; polymer resin treatment. E.S.B. 31395/69/J.

Bulletin 150/69
Agency inquiry for jewellery; socks. E.S.B. 31360/69/J.

Bulletin 151/69
Agency inquiry for industrial aerosols. E.S.B. 32385/69/J.
Inquiry for polyester filament yarn. E.S.B. 18950/69/J.

Bulletin 152/69
Agency inquiry for engines; fasteners; fertilizer processing equipment; generators; gland packings; proofing materials; nuts; track installation and maintenance equipment. E.S.B. 23820/69/J.

SPAIN

Bulletin 150/69
Manufacture under licence – motor vehicle parts. E.S.B. 32666/69/J.

Bulletin 151/69
Joint Assembly Scheme – electric generators and steam boilers. E.S.B. 1209/G/J.

Bulletin 152/69
Manufacture under licence – packaging machinery; plastic bag manufacturing machinery. E.S.B. 20624/69/J.

SPAIN/POLAND

Bulletin 151/69
Trade Agreement. E.S.B. 1209/G/J.

SWEDEN

Bulletin 148/69
Agency inquiry for clothing; knitwear. E.S.B. 29639/69/J.

Bulletin 149/69
Inquiry for transformers. E.S.B. 32694/69/J.

Bulletin 150/69
*Agency inquiry for concentricity measuring device. E.S.B. 31379/69/J.

SWITZERLAND

Bulletin 149/69
Agency inquiry for electronic components and equipment. E.S.B. 20016/69/J.
Manufacture under licence – agricultural machinery accessories; public works plant spares; vehicle parts and accessories. E.S.B. 31700/69/J.
Inquiry for vacuum flasks; wheelbarrows. E.S.B. 11821/69/J.

Bulletin 150/69
Agency inquiry for measuring and control instruments. E.S.B. 32382/69/J.

Bulletin 150 and 152/69
Inquiry for plastic raincoats. E.S.B. 32851/69/J.

Bulletin 151/69
*12s. Inquiry for worms and wheels for gears. E.S.B. 32053/69/J.
Inquiry for plastic containers. E.S.B. 11861/69/J.
Inquiry for air-conditioning convector/induction system; valves. E.S.B. 891/69/J.
Agency inquiry for furniture. E.S.B. 23952/69/J.

Bulletin 152/69
*Inquiry for braces; buckles; clips; elastic braid. E.S.B. 32759/69/J.
4s. Inquiry for fluorescent light shades. E.S.B. 32701/69/J.
Agency inquiry for sailing boats. E.S.B. 32805/69/J.

TRINIDAD/TOBAGO

Bulletin 148/69
Inquiry for grinding attachments. E.S.B. 32388/69/J.

Bulletin 149/69
Inquiry for PVC pipe. E.S.B. 37935/68/J.

TUNISIA

Bulletin 148/69
Inquiry for miner's helmets. E.S.B. 32012/69/J.

UNITED STATES OF AMERICA

Bu lletin 148/69
Inquiry for rolling stock. E.S.B. 31876/69/J.

Bulletin 149/69
Inquiry for precision seeding equipment for vegetables. E.S.B. 32621/69/J.
Inquiry for beer and wine making equipment; fabrics. E.S.B. 24104/69/J.
Inquiry for water treatment equipment. E.S.B. 32609/69/J.

Bulletin 150/69
Inquiry for rock crushing machinery. E.S.B. 32614/69/J.

Bulletin 151/69
Inquiry for attenuators; cable connectors; capacitors; coils; circuits and filters; gears; machine shop fabricated parts; motors and blowers; potentiometers; relays, semiconductor devices; switches; transformers. E.S.B. 32272/69/J.
Inquiry for neckwear; scarves; shirts and silk shirtings. E.S.B. 32651/69/J.
Inquiry for pressure gauges. E.S.B. 32857/69/J.
Agency inquiry for sheet metal machinery; milling machines. E.S.B. 27243/69/J.
*Inquiry for slack adjusters. E.S.B. 32758/69/J.
Inquiry for garden ornamentation; garden tools. E.S.B. 32711/69/J.

Bulletin 152/69
Inquiry for chemicals. E.S.B. 33106/69/J.
11s. Inquiry for terminal headers; terminals. E.S.B. 32896/69/J.
Inquiry for sheet metal working machinery. E.S.B. 33167/69/J.
Display and sales facility for industrial plastics products in Los Angeles. E.S.B. 32869/69/J.

UPPER VOLTA/UNITED ARAB REPUBLIC

Bulletin 150/69
Trade Agreement. E.S.B. 1209/G/J.

VENEZUELA

Bulletin 151/69
Inquiry for switchgear equipment. E.S.B. 32658/69/J

YUGOSLAVIA

Bulletin 149/69
Agency inquiry for chimney filters. E.S.B. 32629/69/J.

ZAMBIA

Bulletin 148/69
Inquiry for dehydrated fishmeal and vegetable powders. E.S.B. 32374/69/J.

Bulletin 151/69
Inquiry for transistor radio carrying cases; filigree type cast ornaments; transistors; aluminium strips; blockboard; plywood. E.S.B. 33066/69/J.

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Export Orders

Firms are invited to send in brief details of recent export orders or contracts for insertion on these pages.

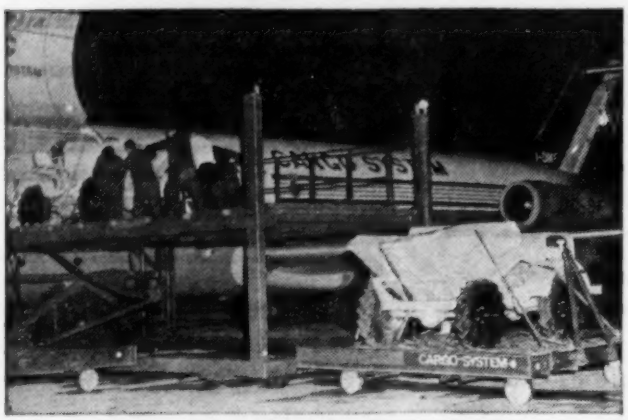
Equipment for Afghanistan hotel

Magneta (B.V.C.) Ltd. is participating in equipping a new £2·4 million 7-storey luxury hotel in Afghanistan. The company, part of the Goblin (B.V.C.) Group, is supplying a custom-built £8,000 sound system for the hotel which is being designed and constructed in Kabul by Taylor Woodrow International Ltd. for the Mailmapal Hotel Company.

£850,000 order for consortium

Five leading British wire manufacturers have joined forces for the first time as a consortium to win an order to supply £850,000 worth of wire and strand for a new bridge in Brazil. The contract is for 6,700 tons of prestressed concrete wire and strand for a 6-mile long dual-carriageway bridge linking Rio de Janeiro and Niteroi across Guanabara Bay.

The five manufacturers involved are Richard Johnson & Nephew (Steel) Limited, GKN Somerset Wire Limited, British Ropes Limited, Rylands-Whitecross Limited and Dorman Long (Steel) Limited, the latter two companies now forming part of the British Steel Corporation.



Winget Construction Equipment Export Sales (through their distributors National Development Company of Tripoli and Benghazi) received on a Wednesday morning an urgent telephone inquiry for two 2-ton dumpers for a pipeline project in Libya. A quotation was telephoned back the same day and, by 8 a.m. the following morning, the order was placed, provided they could be delivered in Tripoli by July 15. Winget despatched the machines by Alitalia to Rome on the evening of the following Tuesday and they arrived in Tripoli on the Thursday morning thereby beating the deadline by five days. Winget Export Sales have increased the export turnover of their small dumpers to 16 times that of five years ago.

A batch of thermostatic mixing valves being assembled at the Cheltenham factory of the Walker Crosweller Group prior to despatch to Kuwait where they will be used at 'Collective Centres' for showers. There has also been a big demand in Japan for the group's range of steam/water heater valves which are widely used in industry for production processes, heating and washing purposes where large volumes of water at high temperature are required. Nearly 150 Leonard steam/water heaters have been ordered for Japan this year.

Sports gear repeat order

Nissen Trampoline Co. Ltd. of Brentwood, Essex, have received further orders from the Ministry of Education in Libya for 300 'All Purpose' tumbling mats and 50 'Tuck-Away' table tennis tables.

Russian contract

Muirhead of Beckenham have won a £55,000 contract for the supply of sixteen facsimile communications units for picture recording applications in the Soviet Union.

Exports up 52 per cent to Europe

A £400,000 increase in overseas sales of British Oxygen Company Ltd's chemicals and metallurgical division has helped to boost the company's exports by 27.9 per cent in the seven months ending April 1969 compared with the same period last year. Total exports during the period increased by £1.2 million to £5.5 million.

Highest increase was in the European market where the company sold products worth £2.5 million – a 52.8 per cent increase over the comparable period in 1968.

First of eight vessels completed

The first of a series of eight cargo liners ordered from the Doxford & Sunderland Shipbuilding & Engineering Co. Ltd – the 16,800 tons d.w. 'Iktinos' – has been handed over to her owners Lineas Interoceanicas S.A. The contract for the eight ships valued at more than £10 million was placed with the Doxford & Sunderland Group in April, 1968, and the second vessel, 'Finix' is now being fitted out at the Pallion Shipyard.

Record week for orders

New orders for export received recently by the Brighton machine tool manufacturers, Kearney & Trecker Limited, include an order from Canada worth £85,000 for single spindle automatic lathes, two Milwaukee-matic numerically-controlled machining centres – one for a customer in Switzerland and one in Italy – together worth £64,000 and an order from the French commercial vehicle manufacturer Berliet for special purpose machinery amounting to £47,000.

According to Mr. L. R. Newing, Kearney & Trecker's sales director, this new business, which with home orders account for over £1 million, constituted a record week in the company's history. He revealed that it followed hard on the heels of two large export orders together worth nearly £900,000. Largest of these came from Perkins for unit machines for milling, drilling, tapping and boring cylinder blocks and heads for their new £11 million diesel engine factory in Turkey. The other was from Ford in Australia for crankshaft milling and drilling machines.

South African order

Following a £100,000 order for Japan awarded to Airoil Burners Co. (G.B.) Ltd., a further order has been received by the company for a new refinery at Sasolburg, South Africa.

Orders from seven countries

It has been announced by G. N. Burgess and Co. Ltd., of Feltham, that orders during April and May have been received from Switzerland, Afghanistan, Sweden, Bahrain, Kuwait, Nairobi and Guyana.

El Chocon project

The Anglo-Argentinian Power Construction Consortium has received a letter of intent for a contract from Hidroelectrica Norpatagonica Sociedad Anonima (Hidronor, SA) for major transmission line work in the Republic of Argentina. The Consortium consists of: Adelphia, SA (Argentinian), Balfour Beatty & Co. Ltd., British Insulated Callender's Construction Co. Ltd., and Painter Bros. Ltd.

The total tender value for the transmission line is approximately £23 million.

Financial agreement with Qatar

Sheikh Khalifa Bin Hamad Al-Thani, Deputy Ruler of Qatar, has signed in London an agreement with a syndicate of six British banks for financing £14.5 million of the overall £26 million cost of a combined ammonia and urea fertilizer manufacturing plant for the recently formed Qatar Fertilizer Company (SAQ).

The financing was arranged by Hambros Bank and Mr. J. O. Hambro, its chairman, signed on behalf of the syndicate. The other banks concerned are Barclays, Martins, Lloyds and The Bank of Scotland. The loan involved, repayable over a period of 13 years, is being made to the Government of Qatar. It is covered by a guarantee by the Export Credits Guarantee Department.

Oilseed plant for SA

Rose, Downs & Thompson Limited, a member of the Davy-Ashmore Group, are to install a £60,000 vegetable oilseed processing plant at Pietermaritzburg. The order was placed by W. Moosa & Company.

Tooling equipment for Brazil

Trico windscreen wiper blades and arms are to be manufactured in Brazil under a licence arrangement between Trico-Folberth Ltd., of Brentford, England, and Electromecanica Dyna, SA, of Sao Paulo, Brazil, and tooling equipment worth several thousands of pounds in value is now on its way from Britain to South America.

Submarine cable links Italy and Greece

A fully transistorized submarine cable system about 285 nautical miles in length, capable of handling 480 telephone circuits has been manufactured, supplied and installed between Italy and Greece by Submarine Cables Limited, a member of the GEC group of companies. The laying of the sea-cable was carried out by HMTS 'Alert', on charter from the British Post Office.

Computer for Swedish newspapers

Dagens Nyheters AB, publishers of leading Swedish newspapers *Dagens Nyheter* and *Expressen*, has ordered an ICL 1903A computer worth over £400,000, through L. M. Ericsson Data AB.

Orders for floating hose

Orders worth £312,000 for floating hose have been received by Dunlop's Gateshead-based hose division. One is for the Mobil installation at the Ras Lanuf terminal in Libya, and the other is from Imodco of Los Angeles for use at the Esso installation in Singapore.

Fire equipment for Nigeria

The AFA Group has won a six-figure order for fire protection equipment in the Federal Republic of Nigeria. It is the group's largest-ever export order.

Equipment for Australia

Pye Telecommunications Ltd., a member of the Pye of Cambridge Group, has received an order to supply Pye Pocketfones to the New South Wales Railway Department, Australia. The equipment will be used as an experimental information system at the Railway Department's marshalling yard at Grafton.

Desalination plant for Bahamas

The Motherwell engineering office of British Aqua-Chem Ltd. have placed an order with Blairs Ltd. the Glasgow engineering company, for three stage steam ejector vacuum equipment, complete with barometric inter and after condensers, for use in a water desalination plant for Nassau, Bahamas.

The Glasgow company have already supplied many vacuum equipment sets for desalination plants in many parts of the world particularly in the Middle East.

Auxiliaries for supertankers

Five more 255,000-ton supertankers to be built in European shipyards will have marine auxiliary diesel engines made in Colchester, Essex, by the Paxman Engine Division of English Electric Diesels Limited. The latest orders, worth nearly £155,000, bring the total value of Paxman diesel engines and generating sets for supertankers to approximately £655,000, involving 22 ships in all.

Steel and wire for Poland

H. E. Samson Ltd., Colnbrook, Bucks., steel stockholders, have received a £100,000 order for 1,000 tons of alloy steel bars and special wire for Poland.

Switchgear for South Africa

The City Council of Johannesburg, South Africa, has placed a £500,000 order with the high-voltage switchgear division of GEC Switchgear Ltd., Stafford, for a complete indoor substation at Robinson. This order brings the total number of Frame 's' circuit-breakers for South Africa to 32 out of a total of 98 being supplied by the company throughout the world.

£8.1 million sugar factory order

Fletcher and Stewart of Derby, a subsidiary of Booker McConnell has received an £8.1 million order for the supply of a sugar factory to the Philippines through the agency of Dashwood Finance Company. The factory is for the Davao Sugar Central Co. Inc., and will be on the island on Mindanao. It will be capable of processing 4,000 tons of raw and refined sugar per day.

In addition to supplying the complete plant and supervising its erection, Fletcher and Stewart will arrange the supply of agricultural equipment for planting and harvesting sugar cane. The contract is backed by the Export Credits Guarantee Department.

Sales approach £1 million mark

P. Leiner & Sons Ltd., ossein galatine manufacturers, expect overseas sales of their encapsulating machines to reach the £1 million mark in the near future. Already, 35 machines have been sold to Germany, Japan, Italy, Mexico, Spain, Turkey, France and the United States. Negotiations are progressing for the sale of seven machines and auxiliary equipment to Eastern Bloc countries, including an entire phamaceutical capsule plant for Russia and a further seven machines for the United States.

Substantial export sales

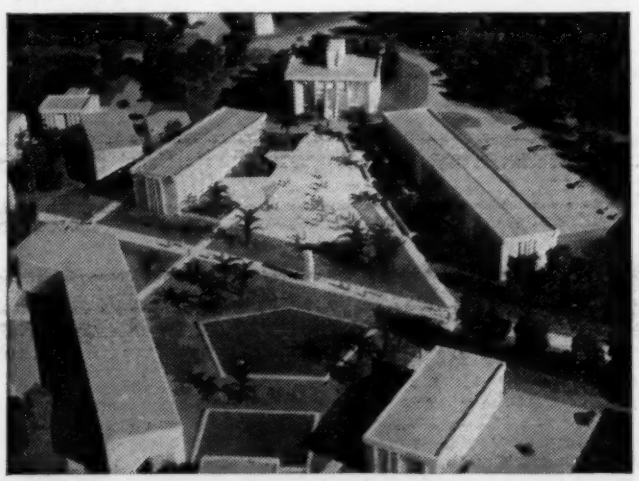
An increase of 154 per cent in the value of export orders received this year as compared with the corresponding period last year is reported by Stenner of Tiverton Ltd., the Devon firm of sawmilling machinery manufacturers. The company, a member-firm of the Heathcoat Group, has exported to some 85 countries since 1945.

Robots for Russia

Russia is buying six British robots, manufactured by Hawker Siddeley Dynamics, for a new automobile plant. Making the announcement it was stated that Avtoprimimport, the main Soviet purchasing agency, had ordered the Versatran 500 industrial robots for delivery this year. This is the first order from Russia for this type of equipment.

Radiotelephones for Brazil

Pye Telecommunications Ltd. has received a £1.66 million order to supply radiotelephone equipment to the Secretaria de Seguranca in the Brazilian State of Guanabara.



More than 12,000 gallons of Blundell-Permoglaze decorative paints, covering almost every finish in their range are being used in the building of the new capital of British Honduras. Picture shows an architect's model of the new capital with the legislature in the centre background, flanked by Government buildings.

Two full forestry conversions of Ford 5000 tractors were recently supplied by James Jones and Sons Ltd. for a development project in East Africa. The tractors were ordered by the United Nations Food and Agriculture Organization. The forestry conversion was carried out in the Larbert workshops of James Jones and included the full heavy duty ground skidding kit, Igland special winch, safety frame and tractor underguarding.

Tariff, Customs and Import Regulations in overseas countries

REGISTERED TRADE MARK (RTM)

GOODS IN OVERSEAS TARIFF LISTS

The lists of Tariff, Customs and Import Regulations changes in overseas countries published in this section of the Journal *sometimes contain words which are registered trade marks in the United Kingdom. So far as is practicable, all lists of goods are checked before publication from this point of view.*

Items which fall into this category will now be preceded by the letters 'r t m'. Readers of the Journal *should note that this prefix signifies that the words are registered as trade marks in the United Kingdom, but that in the present context they are assumed to refer generally to products of the description stated in brackets.*

While every attempt will be made to ensure that the scrutiny is complete, the lists may contain other words which are registered as trade marks in the United Kingdom or in other countries but which it has not been possible to identify.

FRANCE

Exemption from added value tax

THE FRENCH *Moniteur du Commerce International* of July 28 published a Decision dated June 16, 1969, stating that containers exported to French maritime navigation companies for international usage will be exempt from added value tax. The Decision sets out the conditions and formalities to be observed in order to qualify for exemption.

Inquiries relating to this notice should be addressed to the Export Services Branch, Board of Trade, Room E59, Hillgate House 35 Old Bailey, London, E.C.4 (Tel. 01-248 5757, Ext. 423/408/288) where the full French text may be seen.

Global quotas for imports

THE FRENCH *Journal Officiel* of July 29 announced the opening for the second half of 1969 of the following quotas for the import of goods from all countries outside the Franc Zone and Rhodesia.

Applications for import licences on form AC should be sent to the Direction Générale des Douanes et Droits Indirets (division E), 8 rue de la Tour des Dames, Paris, 9e. Application forms must bear in the appropriate place the inscription 'Contingents globaux' – Avis du 29 Juillet 1969. No. de Code . . . .

Applications to import goods in the following lists, which when imported from Britain, are the subject of negotiated bilateral quotas, should be made in accordance with the condition set out in the appropriate notice and not within the framework of the present notice.

A. Products to be imported by Associations or similar organizations

Quota Code No.	Tariff No.	Product and importing association
770	48.01 A E I	Newsprint and paper for periodicals – Societe Professionnelle des Papiers de Presse, 8 rue Yvon-Villarceau, Paris, 16e.

B. Products to be imported under licences for which applications are examined as and when received.

Quota Code No.	Tariff No.	Product
0261	02.01 ex B II d 1 (1)	Offal, of sheep.
D A	Miscellaneous (2)	Various agricultural products with the exception of those imported under the minimum price arrangements.
226	27.11 Ex B	Petroleum gases and other gaseous hydrocarbons in containers.
25	73.02 I J III, 78.01, 79.01, 81.03 ex A, 81.04 F I, LII, M, NI, PI	Ferro-alloys, metals and scrap of non-ferrous metals.
254	Ex 75.01	Electrolic nickel.
SMC	Miscellaneous (2)	Various products imported under the authority of the Service des metaux, minerais et materiaux de construction de la Direction des Mines.
31	Ex 73.01	Charcoal iron.
463	85.21 C, 85.21 ex E	Semiconductors and parts of semiconductors.
DME	Miscellaneous (2)	Various mechanical and electrical equipment.
47	Miscellaneous (2)	Various aeronautical equipment
48	Ex 89.01 B, ex 89.02	Sea going vessels (including pleasure and sports boats) and tugs.
50	Ex 12.01	Hemp seed.
51	Miscellaneous (2)	Sundry raw materials and miscellaneous products for the chemical industry
53	Miscellaneous (2)	Raw materials for antibiotics, cortisones and miscellaneous steroids.
535	Miscellaneous (2)	Other raw materials for pharmaceutical uses.
539	38.19 ex T	Various culture and reactive media.
5398	38.08 ex A	Colophony.
54	Miscellaneous (2)	Miscellaneous parachemical products.
56	Miscellaneous (2)	Miscellaneous glass manufactures.
DIDT	Miscellaneous (2)	Various products under the authority of the Direction des Industries Diverses et des Textiles.

(1) Imports of the products listed under 02.01 are reserved for importers who have contracts with the Fonds d'Orientation et de Regularization des Marches Agricoles (FORMA).

(2) Importers must specify on their licences the customs tariff numbers of the goods. For quota DA they should refer to the notice of January 26, 1963, which laid down the rules to be followed for making import licence applications in respect of certain agricultural food products.

Inquiries concerning this notice should be addressed to the Export Services Branch, Board of Trade, Room E59, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. 01-248 5757, Ext. 423/408/288) where the full French text may be seen.

EUROPEAN COMMUNITIES

Common agricultural policy

THE TEXTS of the following Regulations which affect the various agricultural sectors in the EEC have been published in the *Journal Officiel des Communautés Européennes.*

The French text of the Regulations may be seen on application to the Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. 01-248 5757, Ext. 423).

MILK AND MILK PRODUCTS

Regulation (CEE) No. 1453/69 modifies **Regulation (CEE) No. 577/69** in respect of 'certificats de préfixation' for certain milk products exported in the form of goods not covered by Annex II of the Treaty (*Journal Officiel* No. L184 dated July 26, 1969).

Regulation (CEE) No. 1487/69 further modifies **Regulation (CEE)**

No. 1105/68 relating to the procedure for granting aid for skimmed milk intended for use in animal feedstuffs and subject to a national system of denaturation or to administrative control (*Journal Officiel* No. L186 dated July 30, 1969).

Regulation (CEE) No. 1488/69 further modifies **Regulation (CEE) No. 1106/68** relating to the procedure for granting aid for powdered skimmed milk intended for use in animal feedstuffs and to skimmed milk processed into animal feedstuffs (*Journal Officiel* No. L186 dated July 30, 1969).

Regulation (CEE) No. 1489/69 relates to the sale for processing, by the intervention organizations, of butter over a certain age (*Journal Officiel* No. L186 dated July 30, 1969).

Regulation (CEE) No. 1490/69 fixes the rates of the refunds applicable, from August 1, 1969, to certain milk products exported in the form of goods not covered by Annex II of the Treaty (*Journal Officiel* No. L186 dated July 30, 1969).

Regulation (CEE) No. 1507/69 further extends the 1968/1969 Milk Marketing Year to November 2, 1969 (*Journal Officiel* No. L188 dated August 1, 1969).

CEREALS AND RICE

Regulation (CEE) No. 1455/69 relates to the conditions for granting a compensatory guarantee for paddy rice in stock at the end of the 1968/69 Marketing Year (*Journal Officiel* No. L 184 dated July 26, 1969).

Regulation (CEE) No. 1504/69 modifies **Regulation (CEE) No. 160/67** in so far as it concerns the minimum price for the sale of cereals by the intervention organizations on the Community Market (*Journal Officiel* No. L187 dated July 31, 1969).

Regulation (CEE) No. 1525/69 fixes the rates of the refunds applicable from August 1, 1969, to certain products in the cereals and rice sectors exported in the form of goods not covered by Annex II of the Treaty (*Journal Officiel* No. L188 dated August 1, 1969).

PROCESSED AGRICULTURAL PRODUCTS

Regulation (CEE) No. 1457/69 modifies **Regulation (CEE) No. 1231/69** relating to the additional duties applicable, from July 1, 1969, to the import into the community of g ods covered by **Regulation (CEE) No. 1059/69** (*Journal Officiel* No. L184 dated July 26, 1969).

OILS, FATS AND OILSEEDS

Regulation (CEE) No. 1458/69 determines the intervention centres, other than the principal centres, for oil seeds and the derived intervention prices applicable to them (*Journal Officiel* No. L184 dated July 26, 1969).

Regulation (CEE) No. 1460/69 modifies **Regulation (CEE) No. 1125/68** relating to the procedure concerning supplementary aid for colza and rape seeds processed in Italy (*Journal Officiel* No. L184 dated July 26, 1969).

Regulation (CEE) No. 1486/69 relates to communications between the Member States and the Commission in the fats sector (*Journal Officiel* No. L186 dated July 30, 1969).

Regulation (CEE) No. 1506/69 fixes the compensatory amount for the import of certain categories of castor oil, originating in and coming from Brazil (*Journal Officiel* No. L187 dated July 31, 1969).

Regulation (CEE) No. 1522/69 fixes the amount of the subsidy applicable from August 1, 1969, in the oil seed sector (*Journal Officiel* No. L188 dated August 1, 1969).

CATTLEMEAT, BEEF AND VEAL

Regulation (CEE) No. 1508/69 further extends the 1968/1969 Marketing Year to November 2, 1969, in the cattlemeat sector (*Journal Officiel* No. L188 dated August 1, 1969).

FRUIT AND VEGETABLES

Regulation (CEE) No. 1494/69 fixes the basic price and the purchase price for apples for the period August 21, 1969 to December 31, 1969 (*Journal Officiel* No. L187 dated July 31, 1969).

Regulation (CEE) No. 1502/69 fixes the coefficient of equivalence to apply to the purchase price for apples, specified by **Regulation (CEE) No. 1494/69** above (*Journal Officiel* No. L187 dated July 31, 1969).

Regulation (CEE) No. 1503/69 fixes the coefficient of equivalence to apply to the calculation of the entry price for Category II tomatoes (*Journal Officiel* No. L187 dated July 31, 1969).

SUGAR

Regulation (CEE) No. 1505/69 fixes the basic amount of the import levy for syrups and certain other products of the sugar sector (*Journal Officiel* No. L187 dated July 31, 1969).

Regulation (CEE) No. 1524/69 fixes the rates of the refunds applicable, from August 1, 1969, to sugar and molasses exported in the form of goods not covered by Annex II of the Treaty (*Journal Officiel* No. L188 dated August 1, 1969).

Regulation (CEE) No. 1527/69 fixes the basic amount of the import levy for syrups and certain other products of the sugar sector (*Journal Officiel* No. L188 dated August 1, 1969).

Regulation (CEE) No. 1528/69 fixes the basic amount of the export refund for syrups and certain other products of the sugar sector exported in a natural state (*Journal Officiel* No. L188 dated August 1, 1969).

Suspension of duties in the Common Tariff

THE *Journal Officiel des Communautés Européennes* No. L187 dated July 31, 1969, contains the text of **Regulation (CEE) No. 1493/69** temporarily suspending, at the rates indicated, the common customs tariff applicable to the following goods, for the period August 1, 1969 to December 31, 1969:

Common Customs Tariff No.	Description of goods	Rate at which duty is suspended
28.28 H I	Vanadium pentoxide (vanadium anhydride)	2·5%
ex 51.04 A	Woven fabrics of synthetic textile fibres intended for making sails for boats (†)	15%

(†) This suspension is subject to conditions to be determined by the competent authorities.

The French text of this Regulation may be seen on application to the Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. 01-248 5757, Ext. 423).

CORRECTION

THE *Board of Trade Journal* dated July 23, 1969 (page 250) contained an announcement about **Regulation (CEE) No. 1226/69** temporarily suspending the common customs tariff on certain goods. Tariff Heading No. ex 39.01 C V1, '*Polyurethane,*' should read '*Polyether-urethane elastomers*'.

Imports from non-member countries to the EEC

ARTICLE 115 of the Treaty of Rome provides that any member of the European Economic Community can, in cases of commercial or economic difficulties arising from the carrying out of the commercial policies of the community, be authorized by the Commission to take protective measures. This provision has been invoked by member countries to except certain products from the general rules, contained in Articles 9 and 10 of the Treaty of Rome, concerning community treatment in the EEC for goods imported from non-member countries on further movement from the original importing member state to another member state.

The *Board of Trade Journal* of March 22, 1968 (pages 938/939) contained a list of the products which, at February 1, 1968, were the exceptions to the general rules referred to above and would not benefit from community treatment when imported from another member state, even though they may be accompanied by a Circulation Certificate issued under the conditions set out in the notice appearing on page 1528 of the *Board of Trade Journal* of December 30, 1960. Details of the additions and amendments made to this list since February 1, 1968, have also been published in the *Board of Trade Journal*.

The EEC Authorities have now issued a revised list of the products which do not benefit from Community treatment. This appeared in the *Journal Officiel des Communautés Européenes* No. C95, dated July 21, 1969 and summarizes the position at June 1, 1969. The following is a translation of this list. Readers are, however, reminded that it is authentic only in the official languages of the Community. The French text may be seen on application to the Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. 01-248 5757, Ext. 423).

(*Continued on next page*)

Common Customs Tariff No.	Products	Countries of origin	Period of exemption
GERMANY:			
09.01 A I (a)	Coffee, not roasted, or freed of caffeine	All countries except the African and Malagasy States and overseas countries and Territories associated with the EEC(1)	Date of next approximation of Benelux customs duties to the common customs tariff.
ex 20.01	Cucumbers, prepared or preserved in vinegar, in hermetically sealed containers	Bulgaria, Hungary, Poland, Rumania, U.S.S.R., Yugoslavia, Czechoslovakia.	Until further notice.
ex 20.02	Vegetables, prepared and preserved otherwise than by vinegar:		
	Other mushrooms	Poland	
	Asparagus tips	Japan, Taiwan, Brazil, Spain, United States, Peru.	
	Green peas, in containers with a net content of less than 5 kg.	Bulgaria, Hungary, Poland, China, Rumania, Czechoslovakia, U.S.S.R., Switzerland, Yugoslavia.	
	Green beans, in containers with a net content of less than 5 kg.	Bulgaria, Hungary, Poland, China, Rumania, Taiwan, Czechoslovakia, U.S.S.R., Switzerland, Yugoslavia, Canada.	
	Others, including mixtures (except chilled spinach, artichokes, vine leaves and tropical vegetables)	Bulgaria, China, Rumania, Czechoslovakia, Yugoslavia, Spain, Sweden.	Until further notice.
Ex 20.06	Fruit otherwise prepared or preserved with added sugar and not containing spirit:		
	In immediate packings with a net content of more than 1 kg. and less than 4·5 kg.		
	Prunes	Hungary, Yugoslavia.	
	Cherries	Poland, U.S.S.R.	
	Strawberries	Poland.	
	Raspberries	Bulgaria, Poland.	
	Other berries	Hungary, Poland.	
	In immediate packings with a net content of 1 kg. or less:		
	Prunes	Bulgaria, Hungary, Poland, U.S.S.R., Rumania, Czechoslovakia, Yugoslavia.	
	Cherries (except cocktail cherries in glasses with a net content of up to 226, 9 gr.)	Bulgaria, Hungary, Poland, Rumania, Czechoslovakia, U.S.S.R., Yugoslavia, Canada.	
	Strawberries	Bulgaria, Hungary, Poland, China, Rumania, Czechoslovakia, U.S.S.R., Yugoslavia.	
	Other berries	Bulgaria, Hungary, Poland, U.S.S.R., Rumania, Czechoslovakia, Yugoslavia.	Until further notice.
ex 20.07	Concentrated juice of apples and/or pears	Bulgaria, Hungary, Poland, Spain Rumania, Czechoslovakia, U.S.S.R., Yugoslavia, Switzerland.	Until further notice.
	Juice of apples and pears	Bulgaria, Hungary, Poland, U.S.S.R., Rumania, Czechoslovakia, Spain, Yugoslavia, Austria, Switzerland.	
22.05 B	Industrial wines	Greece	Entry into force of a Common Market Regulation.
Ex 59.04	Twine, cordage, ropes and cable, plaited or not, of hemp	East bloc countries.	Until further notice.
73.02 C	Ferri-silicon	U.S.S.R.	Until further notice.
BELGIUM:			
Ex 08.04	Grapes, fresh	Third countries	Until further notice.
Ex 42.03 B I	Protective gloves, for all trades, of leather	China	December 31, 1969
Ex 81.04 I J I	Antimony, unwrought	East bloc countries, China	Until further notice.
Ex 69.07	Small unglazed paving, hearth and wall tiles, excluding those of common pottery	Japan	Entry into force of a Common Market Regulation.
Ex 69.08	Other small paving, hearth and wall tiles, excluding those of common pottery	Japan	Entry into force of a Common Market Regulation.
FRANCE:			
01.04 A I (b)	Live sheep	All third countries (1)	December 31, 1969
02.01 A ex I	Horse meat	All third countries	Entry into force of a Common Market Regulation, and not later than August 31, 1969.
02.01 A IV	Meat of sheep, fresh or frozen	All third countries (2)	December 31, 1969
Ex 07.01 H	Onions, fresh or chilled	Poland	Entry into force of a Common Market Regulation.
09.01 A I (a)	Coffee, not roasted or freed of caffeine	All countries except the African and Malagasy States and the overseas countries and territories associated with the EEC.	Date of next approximation of Benelux customs duties to the common customs tariff.
09.01 A II	Coffee, roasted	All third countries	Until further notice.
Ex 16.05 B	Crustaceans and molluscs, prepared or preserved (shrimps)	All third countries except the African and Malagasy States and the overseas countries and territories associated with the EEC	December 31, 1969
69.08 ex A	Other small paving, flooring or wall tiles	Japan	July 1, 1969
ITALY:			
Ex 08.01 B	Bananas, fresh	All third countries	Until further notice.
09.01 A I (a)	Coffee, not roasted or freed from caffeine	All countries except the African and Malagasy States and the overseas countries and territories associated with EEC(1)	Date of next approximation of Benelux customs duties to the common customs tariff.
16.04 B C, D, E	Prepared or preserved fish (except caviar and caviar substitutes)	Japan	Until further notice.
Ex 20.07	Concentrated grape must	Algeria	Until further notice.
28.01 C	Bromine	East bloc countries, Israel	Until further notice.
28.01 D	Iodine	East bloc countries	Until further notice.
Ex 28.13 F	Bromine derivatives	Israel	Until further notice.
28.33	Bromides and oxybromides; bromates and perbromates; hypobromates	East bloc countries	Until further notice.
Ex 28.47 B II	Sodium bicromate	East bloc countries	December 31, 1969
29.02 A III	Bromides and polybromides	East bloc countries, Israel	Until further notice.
29.02 A IV	Iodides and polyiodides	East bloc countries	Until further notice.
Ex 29.02 A V	Mixed derivatives of bromine or iodine	East bloc countries	Until further notice.
29.14 A VI	Bromoacetic acids, their salts and esters	East bloc countries	Until further notice.
29.34 A	Tetraethyl-lead	United Kingdom	Until further notice.
33.01 A ex I	Essential oils of orange, not terpeneles	United States	July 1, 1969
37.02	Films in rolls, sensitized, unexposed, perforated or not	Japan, East bloc countries	Until further notice.
38.14 A	Anti-knock preparations based on tetraethyl-lead	United Kingdom	Until further notice.
45.01	Natural cork, unworked, crushed, granulated or ground; waste cork	Spain, Portugal	Until further notice.
45.02	Natural cork, in blocks, plates, sheets or strips (including cubes or square slabs cut to size for corks or stoppers)	Spain, Portugal	Until further notice.
Ex 48.01 E II	Unhardened, unsized paperboard, of the natural colour of the stock, made from mechanical pulp with a basis of low quality papers (chipboards and the like) of vegetable fibres prepared by a mechanical process or of semi-mechanical pulp	Czechoslovakia	Until further notice.
50.02	Raw silk (not thrown)	Japan	Until further notice.
50.04	Silk yarn, not put up for retail sale	Japan	Until further notice.
50.09	Woven fabrics of silk or of waste silk other than noil	Japan, East bloc countries	Until further notice.

(Continued on next page)

Common Customs Tariff No.	Products	Countries of origin	Period of exemption
Ex 69.07	Unglazed setts, flags and paving, hearth and wall tiles, of faience or fine pottery	Japan, East bloc countries	Until further notice.
Ex 69.08	Other setts, flags and paving, hearth and wall tiles of faience or fine pottery	Japan, East bloc countries	Until further notice.
69.10 A	Sinks, wash-basins, bidets, water closet pans, urinals, baths and like sanitary fittings of porcelain	East bloc countries	Until further notice.
69.11	Tableware and other articles of a kind commonly used for domestic or toilet purposes of porcelain	Japan, East bloc countries	Until further notice.
70.04 :	Unworked cast or rolled glass (including wired or flashed glass) in rectangles	East bloc countries	Until further notice.
70.05	Unworked drawn or blown glass called 'verre à vitres' (including flashed glass) in rectangles	East bloc countries	Until further notice.
70.06	Cast or rolled glass and 'verre à vitres' (including flashed or wired glass) in rectangles, surface ground or polished, but not further worked	East bloc countries	Until further notice.
70.07	Cast or rolled glass and 'verre a vitres' (whether or not surface ground or polished, cut to shape, other than rectangular shape or bent or otherwise worked (bevelled, engraved, etc.), multiple-walled insulating glass; leaded lights and the like	East bloc countries	Until further notice.
81.04 I J I	Unwrought antimony; waste and scrap	East bloc countries	Until further notice.
Ex 84.41 A	Sewing machines (for woven fabrics, leather footwear, etc.), and parts thereof, excluding furniture specially designed for sewing machines	Japan, East bloc countries	Until further notice.
84.52 A, B & ex C	Calculating machines: accounting machines, cash registers	Czechoslovakia	Until further notice.
Ex 84.55 C	Parts and accessories of calculating machines, accounting machines and cash registers	Czechoslovakia	Until further notice.
85.03	Primary cells and primary batteries	Japan	December 31, 1969.
Ex 85.15 A III	Radio receivers with transistors	Japan	Until further notice.
ex 85.21 C	Transistors	Japan	Until further notice.
Ex 85.24 C	Electrodes, of carbon or graphite, for electric ovens	Japan	Until further notice.
90.05	Refracting telescopes (monocular and binocular) prismatic or not	East bloc countires	Until further notice.
Ex 90.07 A	Photographic cameras of a value not exceeding 30 dollars, excluding those for aerial photography; parts and accessories for such cameras	Japan, East bloc countires	Until further notice.
Ex 97.03	Other toys and working models of a kind used for recreational purposes, excluding: Toy arms Flying model aeroplanes and gliders. Toy projection apparatus (cinematographs, magic lanterns and the like). Toy musical instruments. Parts and accessories for such toys and working models of a kind used for recreational purposes.	Japan	Until further notice.
LUXEMBOURG:			
Ex 42.03 B I	Protective gloves for all trades, of leather	China	December 31, 1969
Ex 69.07	Small unglazed paving, hearth and wall tiles, excluding those of common pottery	Japan	Entry into force of a Commission Decision.
Ex 69.08	Other small paving, hearth and wall tiles, excluding those of common pottery.	Japan	Entry into force of a Commission Decision.
Ex 81.04 I J I	Antimony, unwrought	East bloc countries, China	Until further notice.
NETHERLANDS:			
Ex 42.03 B I	Protective gloves for all trades, of leather	China	December 31, 1969
Ex 69.07	Small unglazed paving, hearth and wall tiles, excluding those of common pottery	Japan	Entry into force of a Commission Decision.
Ex 69.08	Other small paving, hearth and wall tiles, excluding those of common pottery	Japan	Entry into force of a Commission Decision.
Ex 81.04 I J I	Antimony, unwrought	East bloc countries, China	Until further notice.

(1) Last country of exportation – Benelux countries.
(2) Last country of exportation – Benelux countries and Germany.

Transport in the EEC

THE *Board of Trade Journal* dated August 23, 1968 (page 568) contained an announcement about **Regulation (CEE) No. 1174/68** relating to the setting up of a forked tariff system for the transport of goods by road between the Member States. The *Journal Officiel des Communatés Européennes* No. C99 dated July 30, 1969, contains the draft texts of two Proposed Regulations relating to this Regulation. They are:

1. Proposed Regulation fixing the general conditions for application of the tariffs specified by **Regulation (CEE) No. 1174/68.**

2. Proposed Regulation modifying Article 5 of **Regulation (CEE) No. 1174/68.**

The French texts of these Proposed Regulations may be seen on application to the Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. 01-248 5757, Ext. 423). It should be noted that the texts of these Regulations, when finally approved, may differ from the draft texts referred to above.

SPAIN

Import quota chemical pulp

NOTICE WAS given in the *Board of Trade Journal* of May 9, page 1352, of an import quota of 100.000 metric tons of chemical pulp (sulphate of soda, bleached) and chemical pu'p (bisulphite bleached) valid until October 29, 1969, with an import duty of 3 per cent. The Spanish authorities have announced that the quota has been increased by 100,000 tons (Tariff Headings 47.01-B.1.b. and 47.01-B.2.b. refer.).

Opening of global quotas 1969

THE SPANISH global quotas for 1969 were published in the *Board of Trade Journal* dated February 7. The Spanish authorities have now invited applications from Spanish importers, merchants and industrialists against the following quotas for the second half of 1969. Applications should be presented from September 1 to September 30 inclusive.

Quota No.	Goods	Value of licences for which applications are invited
		Ptas.
33	Articles of porcelain and glass	15,400,000
34	Imitation jewellery	4,675,000
35	Containers of iron and steel	11,000,000
36	Stoves, heating apparatus, cooking rings, boilers, plate heaters, etc.	6,050,000
37	Other manufactures of cast iron, iron or steel	12,100,000
38	Copper manufactures	5,500,000
39	Aluminium manufactures	6,050,000
40	Hand tools for industry	30,250,000
41	Saws and blades	16,500,000
42	Cutlery and table sets of iron and steel	11,000,000

Inquiries about this notice should be addressed to Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. 01-248 5757, Ext. 460/462).

PORTUGAL

Amendment to the import tariff

Diario do Governo, 1st Series, Number 159, of July 9, 1969, published Decree Law 49110 which introduced the following amended note to the import tariff:

70.20.05.

Note: Continuous fibres and yarns when imported by rope-manufacturing, or weaving enterprises exclusively for use in the manufacture of twine. cordage and rope, or of tubular plaits, ribbons, gauzes, or woven fabrics, shall be liable on import to the rates of 1.60 Escudos per kg under the maximum tariff and 80 centavos under the minimum tariff, provided that, in the opinion of the General Inspectorate of Agricultural and Industrial Products, they cannot be produced economically in Portugal. The use of the products for another purpose than that stipulated above shall be considered as an attempt to evade the payment of the duties provided by the present sub-heading. The enterprises concerned shall record the quantities imported and the purpose for which used in a special register, and shall supply the Customs with all details necessary to the verification of use.

Inquiries about this notice should be addressed to Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. 01-248 5757, Ext. 460 and 462).

SWITZERLAND

Special rates of duty

THE SWISS Federal Department of Finance and Customs has introduced amendments to the special rates of duty for certain commodities when imported for specified uses. With effect from June 17, 1969, the reduced rates of duty, for rennet casein and desmophen 2200 (which were implemented under orders made in 1959 and 1968) are replaced by the following reduced rates:

Tariff Heading	Goods	Use	Reduced Rate Francs per 100 kg. gross
35.01.10	Rennet casein (para-casein)	Manufacture of artificial horn	2·00
39.01.10	'Desmophen 2200 and 2300', a clear yellow liquid consisting of a branched type of polyester (alkyd resin) based on adipic acid, digol and a triol	Manufacture of plastic spongy material	2·40

Importation at the favoured rate of 2 francs per 100 kg gross, of rennet casein of Tariff Heading 35.01.10 is limited to 70 tons per annum (lactic year) per consumer.

Inquiries about this notice should be addressed to Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London E.C.4 (Tel. 01-248 5757, Ext. 459).

IRAN

Liberalization of imports

THE CENTRAL BANK of Iran has announced that it is no longer necessary to obtain the prior approval of the Ministry of Economy for the import of gas cylinders with a capacity of more than 12 kilos, falling under Customs Tariff No. 722.

Manufacturers who hold establishment permits from the Ministry of Economy need not obtain the approval of the Ministry for the import of accessories and parts of weaving and knitting machines, falling under the Customs Tariff No. 857B. Merchants are still required to obtain the prior approval of the Ministry.

The Ministry of Economy has announced that as plastic slab of casein type (Galalith) falling under Customs Tariff No. 966/A2, cannot be manufactured in Iran, there would be no objection to its importation up to the end of the current Iranian year (i.e. until March 20, 1970).

All inquiries about this notice should be addressed to Export Services Branch. Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. 01-248 5757, Ext. 475).

Cholera precautions

IRAN HAS COMPLETELY CLOSED her land and sea borders to all surface travellers from Afghanistan or Pakistan. The *cordon sanitaire* is likely to be effective until mid-September since it is feared the outbreak of cholera may spread.

Travellers by air from Afghanistan and Pakistan are now being quarantined at the airport for three to five days provided a cholera certificate is held. Transit air passengers are isolated, but are being allowed to proceed.

Sea passengers from Pakistan are not allowed to disembark in Iran, while seamen of cargo ships are being treated in accordance with the usual rules laid down by the health authorities at the port'. It is understood that this means that no shore leave will be granted to the crews of ships which have visited Pakistan.

This situation may be subject to daily change and intending travellers are advised to contact their travel agents, etc.

A notice about Iran's cholera precautions previously appeared in the *Export Service Bulletin* on July 24 and in the *Board of Trade Journal* on July 30.

Any inquiries about this notice should be adressed to Commercial Relations and Exports Department, Board of Trade, 1 Victoria Street, London, S.W.1 (Tel. 01-222 7877, Ext. 3508).

ISRAEL

Liberalization of imports

PREPARED RICE may now be imported under permit from the Israeli Ministry of Commerce and Industry. Labelling and packaging regulations therefor have been issued.

Any inquiries about this notice should be addressed to Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. 01-248 5757, Ext. 420/475).

SUBSCRIPTIONS AND SALES

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JORDAN

Customs tariff amendments

THE JORDANIAN *Official Gazette* No. 2184 of July 17, 1969, published the following amendments to the tariff:

Tariff No.	Article	Unit	Duty
87/2/(d)	Non-articulated refrigerated vehicles	Kilogramme	300 fils per kilogramme
87/14/(c)/1	Refrigerated trailers without engines	Kilogramme	300 fils per kilogramme
87/14/(c)/2	Others	*Ad val.*	28%

All inquiries about this notice should be addressed to Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London E.C.4 (Tel. 01-248 5757, Ext. 420 or 475).

FROM THE ATLANTIC TO THE GULF THE ARAB WORLD IS ON THE MOVE

The 23 states that make up the Arab world, assisted by the spectacular development of oil and other natural resources, are progressing at a greater pace than almost any other region of the world. The *100 million Arabs* that live between Morocco and Oman are becoming increasingly *important customers* for every sort of *consumer goods*, their industrialists are looking for *capital equipment* and their governments for assistance in the *development* of their infrastructures. The ARAB BANK is playing a major role throughout this area from the provision of letters of credit to the financing of major industrial schemes.

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	Jordan dinars	£ sterling	U.S. dollars
Capital and reserves	13,000,000	15,275,000	36,400,000
Deposits	110,000,000	129,250,000	308,000,000
Total Assets	158,000,000	185,650,000	442,400,000

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TURKEY

Global import quota list

IT WAS ANNOUNCED in the *Board of Trade Journal* of July 23, 1969 (page 251) that the Turkish authorities had issued the twenty-third list of global import quotas for the second half of 1969. Full details of the quota lists are given below. Applications to import under the quotas had to be made by Turkish importers before August 4, 1969. Against import licence applications, importers are required to lodge the following cash guarantees, which are based on percentages of the Turkish lira equivalent of the amount of foreign exchange applied for:

(a) 50 per cent for importers' quotas;

(b) 20 per cent for industrialists' quotas (1 per cent only for the investment quota s of the State and Private Sectors).

Import licences will be valid for six months.

(Details of the liberalization lists of imports for the year 1969 were published in the *Board of Trade Journal* on February 14, 1969.)

Inquiries about this notice should be addressed to Export Services Branch (Tariff Section), Board of Trade, Room E61, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. 01-248 5757, Ext. 420).

Twenty-third quota list

Quota Serial No.	Tariff Statis. No.	Description	Industrial Quota	Importers' Quota	Remarks
			(1,000 dollars)		
1	05.15.10	Only poly-hybrid silk worm eggs. (Ministry of Agriculture)	5	—	
2	05.08.10	Bone flour (bone meal)	150	—	
	23.01.10	Fish meal			
	90	Meat meal. (Ministry of Commerce)			
3	08.01.20	Only coconut	5	—	
	12.07.20	Vermuth leaves			
	13.03.50	Pectin			
4	08.01.30	Dates	—	1	
5	09.01.11	Raw coffee beans. (Ministry of Customs and Monopolies)	—	1,000	
6	09.04.10	Black pepper (whole	25	5	
7	09.04.90	Only allspice	10	10	
	09.05.00	Vanilla			
	06.00	Cinnamon and cinnamon-tree flowers			
	07.00	Cloves (whole)			
	08.00	Nutmeg; nutmeg shells, cardamon			
	10.10	Saffron			
	90	Other spices			
8	12.01.21	Copra	10	—	
9	13.01.10	Henna	—	1	
10	15.02.00	Only lard. (Ministry of Commerce)	—	1	
11	15.07	Fixed vegetable oils. (Ministry of Commerce)	—	1	
12	15.05.10	Only pure lanolin	For medical preparations only.		
	15.11.10	Glycerin (codex quality only)	30	5	
	25.08	Only pure chalk			
13	15.04.30	Whale oil	5	5	
	15.07.11	Castor oil			
14	15.03.10	Only oleo-stearin	50	—	
	15.06.10	Fat obtained from horses, hippopotamuses, land crabs, bears, rabbits, turtles, etc.			
	20	Neat's foot fat			
	30	Solid bone fat			
	40	Bone oil			
	90	Others			
	15.07.17	Palm oil			
	18	Coco oil			
	21	Palmist oil			
	31	Non-edible, fixed vegetable oils used in industry (thymol excluded)			
	15.10.10	Industrial oleic acids			
	15.12.10	Whale oil (hydrogenated)			
15	15.11.10	Glycerin	For the manufacture of agglomerated cork.		
	35.03.11	Gelatine	20	—	
	12	Gelatine derivatives			
	20	Others			
	27.12.00 r.t.m.	Vaseline (petroleum jelly)			
	39.01	Synthetic resin			
16	18.01.10	Cocoa beans	200	—	
	18.04.00	Cocoa butter			
17	15.03.10	Oleo-oils	For baby food manufacturing only.		
	98	Others	30	—	
	15.07.18	Cocoa oil			
	15.07.17	Palm oil			
	17.02.10	Only industrial quality impure lactose			
18	28.47.35	Sodium bichromate	10	—	
	36	Potassium bichromate			
19	15.07.11	Castor oil	For grease manufacturers. 200	—	
	15.10.10 / 29.14.30	Industrial oleo-acids			
	15.12.90	Hydrogenated castor oil			
	38.03.20	Activated diatomite			
20	23.07.00	Only vitamins, antibiotics, isominerals, medical preventives and other additives for animal feed and fodder. (Ministry of Agriculture)	100	—	
21	25.03.10	Refined sulphur			
	20	Sulphur: insoluble in carbon sulphide.			
	90	Others. (At the disposal of the Ministry of Industry)	—	500	
22	25.03.20	Insoluble sulphur	For automotive tyre recapping material manufacturers 5	—	
	28.02.30	Colloidal sulphur			
23	25.17.20	Only flintstone	For ceramics manufacturers. 7	1	
24	25.23.12	Portland cement. (At the disposal of the Ministry of Industry)	—	1	
25	25.07.20	Bentonite	30	—	
	25.07.90	Others			
	38.01.10	Artificial graphite			
26	28.22.10	Manganese dioxide	1	—	
	90	Others. (At the disposal of the Ministry of Industry)			
27	25.24.00	Asbestos	For manufacturers of asbestos cement pipes. 900	—	
	59.17.29	Special fabrics for asbestos industries only			
	74.11.00	Copper wire fabrics (including endless belting type meshes and screens)			
28	25.24.00	Asbestos	For vinyl asbestos thermal plastic flooring tile manufacturers only. 200	—	
	15.07.11	Castor oil			
	38.19	Chemical products and preparations of the chemical and associated industries, not mentioned elsewhere in the Customs Tariff (excluding pigment binders, hot and cold patches for automotive type tubes and gumlastic, admixtures of locally produced plastifiers			
	39.02.11-29	Liquid and paste form products and others (excluding polyester sheets, homopolymer, polyvinyl acetate and copolymers thereof			
	28.25.00	Titanium oxide			
29	25.24.00	Asbestos (for industries other than those manufacturing asbestos cement pipes and vinyl-asbestos thermoplastic floor tiles)	150	—	
30	27.04.10	High quality coke coal	150	—	
	38.19.27	Only sodenberg paste (for carbide and ferro-chrome industries)			
31	27.10	Only naphtha	—	65	
	27.10.11	Gasoline (except aviation gasoline)			
	21	Kerosene			
	31	Gas oil (Diesel fuel)			
	41	Light Fuel-Oil No. 4, Marine Diesel			
	42	Medium grade Fuel-Oil No. 5			
	43	Heavy grade Fuel-Oil No. 6			
	49	Others. (Ministry of Power and Natural Resources)			
32	27.12.00	rtm. Vaseline (petroleum jelly).	25	5	
	28.30.30	Only pure ammonium chloride (in original, max. 2 kg. bags, for laboratories and chemicals plants)			
33	27.07	Products of petroleum cyclization or similar processes (for synthetic board manufacturers with surface hardening facilities)	10	—	
34	26.01.77	Of titanium ores: Rutile only	For electrode manufacturers. only. 50	—	
	44.12.00	Only wood flour			
	47.01	Only cellulose powder			
35	27.07.10	Creosote oils	1	—	
36	27.11.30	Liquid Petroleum Gases (LPG) (Ministry of Power and Natural Resources)	—	500	
37	28.08.10	Sulphuric acid (chemically pure)	2	5	
	28.09.10	Nitric acid (chemically pure only)			
	28.09.20	Nitrosulphuric acid			
	28.16.20	Aqueous ammonium solution (codex or purer)			
	28.35	Sulphides (chemically pure only)			
38	28.17.11	Sodium hydroxide (caustic soda, chemically pure)	100	—	
	12	Sodium hydroxide (caustic soda)			
39	28.17.21	Potassium hydroxide	40	10	
	22	Sodium peroxide			
	23	Potassium peroxide			
40	28.21	Chromium oxides and chrome hydroxide (excluding chromic acid and chrome trioxide)	40	10	
	28.46	Borax (codex quality only)			
	28.47	Chromates (excluding sodium bichromate, potassium bichromate, zinc bichromates and chemically pure chrome yellows			
	28.47.39	Salts of metallic oxide acids			
41	28.23.10	Iron oxides (excluding synthetic iron oxide yellow and red pigment and natural iron oxides	10	5	
	20	Iron hydroxide (excluding synthetic iron oxide yellow and red pigments, and natural iron oxides)			
42	28.25.00	Titanium oxides			
	29.15	Plastifiers (excluding those locally manufactured)			

(*Continued on next page*)

TURKEY, *continued*

Quota Serial No.	Tariff Statis. No.	Description	Industrial Quota	Importers' Quota	Remarks
			(1,000 dollars)		
	32.06	Pigment and dye-stuffs used in colouring plastic masses (except those of nitro-cellulose base)			
	32.07.29	Other colouring matter (excluding pigments produced through treatment of earth colours, classified under 25.09 with ammonium or potassium hydroxide, or brightening with organo-synthetic dyestuffs; pigments containing zinc sulphur; iron oxide and its hydroxides added with organic dyestuffs; lead oxide iron oxides, zinc chromate and chrome yellows)	For liquid surface coating material manufacturers. 40	—	
	38.19	Other products and preparations of the chemical and allied industries not elsewhere covered in the Tariff (excluding admixtures of locally produced plastifiers)			
	39.12.11-29	Liquid and paste preparations, blocks, particles, etc.			
43	28.25	Titanium oxide			
	34.02	Surface-acting organic products and surface acting preparations, washing preparations			
	38.19	Chemical and allied products, N.E.C. (excluding pigment binders, hot and cold automotive tube patches, metallic naphthenates and other metallic compounds of organic acids used as desiccants, gum-mastic and gum-elastic for chewing gum manufacture, and intermixtures of plastifiers of kinds locally manufactured, and preparations used in cleaning of metal surfaces, and mixtures containing more than 10% acetic or formic acid)	For synthetic fibre and cord manufacturers. 250	—	
44	28.31.10	Only calcium hypochlorite	1	—	
45	28.37.13	Ammonium sulphide and hyposulphide			
	20	Other sulphides and hyposulphides	10	5	
46	25.35.20	Sodium sulphur (for textile dye manufacturers.) (Ministry of Industry)	5	—	
47	28.42.13	Sodium carbonate (soda)	200	—	
48	28.42.16	Lead carbonate (lead white)			
	42	Precipitated calcium carbonate	1	—	
49	28.25.00	Titanium oxides			
	32.07.29	Other colouring matter (excluding pigments produced through treatment of earth colours, classified under 25.09 with ammonium or potassium hydroxide, or brightening with organo-synthetic dyestuffs; pigments containing zinc sulphide; iron oxide and its hydroxides added with organic dyestuffs; lead oxide, zinc chromate and chrome yellows)	For requirements other than paint and leather and vinyl-asbestos flooring materials manufacture. 100	15	
50	28.47.36	Potassium bichromate (for manufacturers of wood preservative impregnation chemicals only). (Ministry of Agriculture)	1	—	
51	28.38.71	Iron sulphate			
	73	Nickel sulphate			
	27.10.22	Only white spirit			
	13.03.40	Hops extract			
	90	Others			
	35.05.90	Only soluble starch	30	5	
	28.49.10	Potassium-barium platinocyanide			
	20	Other platinum regime metal salts			
	30	Silver nitrate			
	40	Other silver salts and colloidal silver			
	50	Others			
52	28.56.10	Silicon carbide (for the manufacturers of abrasives)	30	—	
53	29.01.42	Xylol			
	34.02	Surface-active organic preparations surface-active preparations and washing preparations (excluding those containing soap, dodecylbenzol sulphonates, 'alkylarilsulphonic acids, their organic or inorganic base salts and pigment binders')	For agricultural pesticide manufacturers. 430	—	
	35.01.10	Only casein. (Ministry of Agriculture)			
54	29.14.41	Formic acid.(Ministry of Industry)	30	5	
55	29.15	Polyacids, anhydrides, and others (excluding oxalic acid, acyclic acids and their anhydrides, halogenides peroxides; sodium salts, phthalic anhydride and plastifiers)	5	—	
56	29.15	Products and plastifiers, produced through condensation, polycondensation, polyaddition, polymerization and copolymerization, for manufacturing electrical materials, plastifiers (excluding alkyd resins modified or unmodified, or polyester resins, and locally produced plastifiers)	1,000 dollars) 80	—	
	39.02.11-29				
	39.03.23	Only cellulose acetate (manufacturers of plastic pipes may not benefit from this quota)			
57	29.02.21, 50	Pure lindane and Technical BHC (excluding less than 16% gamma isomer contents quality). (Ministry of Agriculture)	80	—	
58	30.03.11	Procaine penicillin with aluminium monosterate			
	13 rtm.	Chloromicetine and derivatives			
	14	Oreomycin and terramycin and derivatives			
	15	Tyrothrycin and salts			
	16	Bacytracin and salts			
	17	Erythromycin and salts			
	18	Neomycin and salts	—	350	
	21	Polymixin and salts			
	22	Canamycin and salts			
	23	Viomycin and salts			
	24	Cyclocerin and salts			
	25	Colymycin and salts			
	26	Groseofulvin and salts			
	42	Secondary products			
	43	Tertiary products			
	39	Others (penicillin-streptomycin mixtures and oral antidiabetics excluded).(Ministry of Health)			
59	30.03.42	Secondary preparations			
	43	Tertiary preparations. (At the disposal of the Ministry of Agriculture)	—	40	
60	30.04.90	Only medicated gauze and cotton.			
	10	Medicated oil cloth and sticking plasters.			
	20, 90	Others (excluding surgical plastic tapes, cloth plasters and bandages.)			
	30.05.10	Sterile surgical catgut.			
	30.08.00	Only silk thread catgut. (Ministry of Health)	—	30	
61	31.02.20	Ammonium nitrate (for ammonium protoxide production)	10	—	
62	34.07.10	Dental impression wax	—	10	
63	32.05, 06, 07, 09	Pigments and dyestuffs and others for colouring plastic and rubber masses used in plastic and rubber industries (excluding pigments produced through treatment of earth colours, classified under 25.09 with ammonium or potassium hydroxide, or brightening with organo-synthetic dyestuffs; pigments containing zinc sulphur; iron oxide and its hydroxides added with organic dyestuffs; lead oxides, iron oxides, zinc chromate and chrome yellows, and those of chrome yellows, nitrocellulose base)	50	—	
64	32.05.21	Sulphur dyes (excluding Sulphur Black I, Sulphur Blue II, Sulphur Brown 12, Vat Green-7 and equivalent to Colour Index)	10	—	
65	32.05.22	Direct dyes (excluding direct Yellow 27, Direct Red 81, Direct Blue 74, Direct Brown 95, Direct Black 22, Direct Black 38, Direct Green 6, Direct Red 28, Direct Brown 2, Direct Blue 2, and equivalents to Colour Index)	200	40	
	32.05.26	Acid dyes (excluding Acid Red 35, Acid Black 24, Acid Red 27, Acid Orange 7, Acid Black 1, Acid Red 1, Acid Blue 92, and equivalents, to Colour Index)			
66	32.05.27	Mordant dyes (chrome dyes) (excluding Mordant Yellow 8, Mordant Orange 37, Mordant Red 7, Mordant Blue 13, Mordant Green 17, Mordant Brown 33, Mordant Brown 15, Mordant Black 11, and equivalents, to Colour Index)	60	—	
67	32.06.10	Synthetic colour lakes (except nitro-cellulose base and those containing over 50% filers)			
	20	Others (except nitro-cellulose base)	40	10	
	32.07.10	Ultramarine			
68	32.07.29	Only inorganic metallic origin colours (excluding zinc chromate and chrome yellow)	For cosmetics manufacture only.		
	32.09.12	Only cellulose varnish	10	—	
	15.05.10	Only pure lanolin			
69	32.09.19	Chloro-rubber varnishes	10	—	
70	32.09.13	Only synthetic varnish			
	25	Only synthetic dyes. (For factories with fibreboard lacquering facilities)	30	—	
71	32.09.12, 13	Cellulose and synthetic varnish. (For Tiefdruk and offset presses)	15	—	
72	32.09.19	Varnishes for caoutchouc and other rubber industry	20	—	
73	32.09.19	Special varnish (for factories manufacturing enamelled wires)	50	—	

Quota Serial No.	Tariff Statis. No.	Description	Industrial Quota	Importers' Quota	Remarks
			(1,000 dollars)		
74	32.09.19	Special varnish			
	32.09.25	Prepared synthetic dyes (for metal printing houses)	40	—	
75	32.09.24	Only cellulosic nacre (for perfumery and button industries)	10	—	
	29				
76	32.09.29	Only light-reflecting paints	—	10	
77	32.09.29	Only finishing dyes for textile industry	20	—	
78	32.09.12, 13	Only stencil lake			
	19, 24				
	25				
	35.06.20	Only ultrafix			
	37.02.22	Only photographic films (unexposed)			
	38.10	Only ultrasol hardener			
	39.03.12	Only carboxymethyl cellulose			
	39.05	Only natural resins modified by melting (ultrasol)	For textile industry having filmdruck (film print presses). 150	—	
	40.08.00	Only squeegee rubbers			
	40.14.29				
	82.03	Only squeegee files			
	59.17.11	Silk screen cloth			
	12	Synthetic fibre screens			
	73.27.10	Only steel wire fabric			
	39.02.29	Polyvinyl alcohol (Vinerol ST)			
79	32.09.12, 13	Only stencil lake			
	19, 24				
	25				
	39.03.12	Carboxymethyl cellulose			
	59.17.11	Silk screen gauze	For textile industries without filmdruck facilities.		
	12	Synthetic fibre screens			
	40.08.00	Only squeegee rubbers	30	—	
	40.14.29				
	82.03	Squeegee files			
	39.02.29	Polyvinyl alcohol (Vinerol ST)			
80	32.10.00	Paints (excluding water colours in tablet or tube forms)	—	5	
81	32.13.21	Only India ink			
	23	Only copying ink			
	25	Only duplicator ink (except black)	—	5	
	29	Other inks			
82	32.13.22	Concentrate ink (for pen ink and India ink manufacturers)	20	—	
	29				
83	32.13.24	Ball point pen ink	15	—	
84	33.01.22	Mint	5	—	
85	33.01.23	Citronelle			
	24	Citron			
	25	Melisse (melissa aromatica)			
	26	Ylang-Ylang			
	29	Others	70	15	
	33.02.00	Terpenic by-products of deterpanation of essential oils			
	33.04.00	Mixed essential oils			
	33.05.90	Others			
86	34.02	Surface-active organic preparations, surface-active preparations and washing preparations (excluding those containing soap, dodecylbenzol sulphonates, 'alkylarilsulphonate' pigment binders)			
	15.04.30, 90	Whale oil, other sea mammal oils	For manufacture of leather and textile auxiliary preparations.		
	15.07.11	Castor oil	120	—	
	15.06.10	Fats of horses, hippopotamus, bear, rabbits, land crabs, turtles, etc.			
	20	Neat's foot oils			
	30	Bone fats			
	40	Bone oil			
	90	Others			
	28.17.12	Only caustic soda pellets			
87	34.02	Surface-active organic preparations, surface-active preparations and washing preparations (excluding those containing soap, dodecylbenzol alkylarilsulphonic acid, or their organic or inorganic sal . and pigment binders)	For manufacturers of other than agricultural pesticides. 75	—	
88	35.01.10	Only renate caseine (for manufacture of sheet or rod gelalith)	25	—	
89	35.03.11	Gelatine	10	5	
	12	Gelatine derivatives			
90	35.06.20	Other prepared glues and adhesives (excluding casein glue, hide and bone glues, fish glue, starch glue and dextrin, natural rubber solutions and polyvinyl acetate base adhesives, Neoprene base synthetic rubber solutions, and any and all glues and adhesives in containers of 70 gr. or smaller) (rtm cellophane base adhesives and binders excluded)	20	5	
91	35.06.20	Other adhesive products			
	38.19	Only synthetic resins and hardeners (excluding mixtures of locally manufactured plastifiers)	For cable sleeve and lug manufacturers. 20	—	
	39.01.11-29				
	40.05.00	Only unvulcanized rubber strips			
	48.15.90	Only carbonized papers			
92	38.10	Only ion exchangers	40	10	
	39.02.11-29				
	39.01.11-29				
93	37.01.21-29	Sensitized, unexposed photographic plates and sheet films	40	40	
	37.02.22	Photographic films (unexposed)	$20,000 of Industrial Quotas for film process printers.		
	29	Others			
94	37.02.21	Unexposed cinematographic films (uninflammable safety types only)	30	5	
95	37.03.19	Undeveloped photo-recording sensitized papers for cardiological recorder apparatus. (Ministry of Health)	—	5	
96	37.03	Sensitized papers, cards and cloth (exposed or unexposed) (excl. undeveloped photosensitive papers, ozalid or similar papers)	—	75	
97	37.05.00	Exposed and developed negative and positive sheets, films and pellicules	—	5	
98	38.03.10	Activated carbons	50	—	
	90	Others			
99	38.03.20	Only diatomacious earth (Kieselguhr)	100	—	
100	38.14	Anti-knock preparations and others	—	20	
101	38.19	Cyanide compounds and salts and preparations used for hardening and tempering steel (for chain and drill bit manufacturers and for manufacturers that process bolts and nuts for surface hardening, and for manufacturers of sickles)	40	—	
102	38.19	Chemical products and preparations of the chemical and/or allied industries not elsewhere specified or included (excluding pigment binders, and cold and hot tube patches and gumlastic, gum-elastic used for chewing gums, metallic naphthanates and other metallic compounds of organic acids used as dryers, and mixtures of locally manufactured plastifiers, compositions used in surface cleaning of metals, and compositions containing more than 10% acetic or formic acid)	300	20	
103	38.19	Only chemical preparations for wood impregnation. (Ministry of Agriculture)	1	—	
104	38.19	Additives for foundry industries and core binders (preparations and derivatives included)	20	—	
105	38.19.29	Only barium ferrite (only for magnetic strip manufacturers)	10	—	
106	38.19	Polyacrylic and polymethomethyl-acrylic derivative, clear, colourless acrylics and moulding powders, for dental practicing only, chemical products and preparations used in dentistry (in special packing of up to 5 kg. maximum)	15	25	
	39.02.16				
	26				
107	39.02.22	Polyvinyl acetate in pellets (for manufacturers of adhesives)	5	—	
108	39.02.11-29	Only high-density polyethylene and polypropylene (for manufacturers of woven plastic bags and plastic ropes)	75	—	
109	34.02	Auxiliary materials dressing and starching materials for textile industry only (those containing soap, dodecylbenzol sulphonate 'alkylaryl sulphonate' and pigment binders, sizing-agents of starch or dextrin base and homo-polymer polyvinyl acetate and co-polymers, and mixtures of locally manufactured plastifiers, excluded)			
	38.12				
	38.19				
	39.02				
	39.03.12-31				
	33-39		125	—	
110	34.02	Binders for textile industry only (excluding those containing soap, dodecylbenzol sulphonate, 'alkylaril sulphonate' and homopolymer polyvinyl acetate and co-polymers, and mixtures of local manufactured plastifiers)			
	38.12				
	38.19				
	39.02.11-29		35	—	
111	29.15	Only plastifiers (excluding locally manufactured plastifiers)			
	39.01	Condensation, polycondensation and polyaddition products (excluding polyester plates, and alkyd resins – modified or unmodified, polyester resins and lakes) (including saturated polyester resins – whether or not containing all kinds of functional groups)			
	39.03.12-31	Liquid or paste products and others (excluding cellulose nitrate 'nitro-cotton' and liquid products of same)			Sheets and plates produced by press bonding of artificial resin impregnated paper sheets (rtm Formica and equal) and all sponged plastics and binders excluded.
	33-39				
	39.04	Hardened albuminoids (excluding gelalith plates and rods)			
	39.05	Natural resins modified by fusion; others (excluding collophony resins)	$600	—	$500·00 portion hereof is at the disposal of the Ministry of Industry.
	39.02.11-29	Liquid and paste products and others (excluding polyester plates and homo-polymer polymers and more than 30% polyvinyl acetate content co-polymers			

(*Continued on next page*)

TURKEY, *continued*

Quota Serial No.	Tariff Statis. No.	Description	Industrial Quota	Importers' Quota	Remarks
			(1,000 dollars)		
112	39.02	Products of polymerization and copolymerization			
	39.03.31	rtm Cellophane paper (cellulose wrapping paper) (other than heat-bonding types)			
	39.05.10	Liquid and paste products (including emulsions, dispersions and solutions)	For adhesive tape manufacture.		
	21	Chemicals derivatives of natural latex	20	—	
	29	Others			
	90	Others			
	40.06.22, 29	Unvulcanized natural or synthetic latex in other states and forms			
113	29.15	Plastifiers only (except those locally manufactured)			
	38.08.10	Resinates			
	20	Collophane			
	90	Others			
	39.02	Products of polymerization and copolymerization			
	39.05.10	Liquid and paste products (emulsions, dispersions and solutions included)	For medicated plaster manufacture.		
	21	Chemical compositions of natural latex	25	—	
	29	Others			
	90	Others			
	40.06.22, 29	Unvulcanized natural or synthetic latex in other states and forms			
	15.05.10	Only pure lanolin			
	48.07	Only impregnated paper			
	48.15				
114	38.19	Polymerization and copolymerization products; products and preparations of the chemical industries and/or allied industries not covered or mentioned elsewhere in the Tariff (for the chemical and plastic industries (excluding homo-polymer polyvinyl acetate more than 50% polyvinyl acetate containing copolymers, polyester resins, lakes, alkyd resins – modified or unmodified and binders, mixtures of locally manufactured plastifiers) (including saturated polyester resins and lakes whether or not containing functional groups)			
	39.01.11-29				
	39.02.11-29				
			Sheets produced by press bonding of synthetic resin impregnated papers (rtm Formica, etc.), sponged plastics and binders excluded.		
			75	—	
115	39.01.11-29	Synthetic resins and cellulose derivatives only (excluding alkyd resins – modified or unmodified – and polyester resins, and lacquers)			
	02.11-29				
	03.12-31				
	33-39		For fibreboard, plywood, match, spool, caoutchouc factories only.		
	39.05	Chemical derivatives of natural latex only (homo-polymer polyvinyl acetate and co-polymers excluded	150	—	
	39.06	Special adhesives only			
116	29.15	Plastifiers only (excluding locally manufactured plastifiers)			
	39.02.11-29	Only polyvinyl alcohol			
	34.02	Surface-active preparations (excluding those containing soap, dodecylbenzol sulphonate 'alkylaril sulphonate', pigment binders)	For manufacturers of polyvinyl acetate only.		
			100	—	
	39.03.12-31	Only hydroxyethyl cellulose and carboxymethyl cellulose			
	33-39				
117	39.01	Only light reflecting sheet products used for traffic signs (excluding acrylic based plastics; sheets and bars of gelatin			
	02				
	03				
	04		15	—	
	05				
	06				
	70.19.90	Glass beads (reflective). (Highways Department)			
118	39.01	Only light reflecting sheet products for traffic signs (excluding acrylic based plastics and gelatin plates and bars)			
	02				
	03				
	04		For manufacturing triangular traffic signs.		
	05		5	—	
	06				
119	30.01.11-29	Only synthetic resins and cellulose derivatives modified or unmodified alkyd resins, polyester resins and lakes excl.)	For manufacturers of synthetic caoutchouc solution of caoutchouc neoprene base; and artificial hides and insoles.		
	39.02.11-29				
	39-03				
	33-39				
	12.31		50	—	
	39.05	Only chemical derivatives of latex (excluding homopolymer polyvinyl acetate and copolymers)			
120	39.01.11-29	Only synthetic resins and cellulose derivatives (excluding alkyd and polyester resins and lacquers, modified or unmodified)			
	39.02.11-29				
	39.05		For the manufacture of press-bonded laminated paper sheets with synthetic resin impregnation 'rtm' Formica and similar'.		
			400	—	
	48.01	Kraft paper, cardboards, decorated papers, overlay, lincrusta, Natron cellulose and silicon papers. (Ministry of Industry.)			
	48.03				
	48.07				
	48.11				

Quota Serial No.	Tariff Statis. No.	Description	Industrial Quota	Importers' Quota	Remarks
			(1,000 dollars)		
121	39.01	rtm Only bakelized cardboard plates (excluding decorative plates)	—	5	
	39.03.32	Vulcanized fibre			
	39.01	Only phenol-fibre plates			
122	39.02	Only polyvinyl butyrol (for factories manufactirng laminar 'safety glass')	80	—	
123	39.02.11-29	Polyvinyl chloride, polystyrene, polyethylene (for factories manufacturing plastic separators for storage batteries)	20	—	
124	38.19	Only calcium stearate, lead stearate			
	39.02.11-29	Polyvinyl chloride, polyethylene and propylene			
	39.07.31	Plastic fittings			
	35.06.20	Other adhesive preparations; others			
	40.06.29		350	—	
	84.61	Only plastic valves (for manufacture of plastic pipes and tubing to Turkish Standard TS.201 PVC, TS.274 pressure pipes, TS.418 water pipes and TS.waste water pipes)	¥250,000 part Ministry of Industry.		
125	30.01.11-29	Liquid and paste products; others			
	40.08	Rubber sheet gasketing	For water meter manufacturers.		
	70.03.11	Only aeterna	12	—	
	70.04.10				
	90.29.92	Bearing jewels			
126	30.02.21-39	Only plastic sheets and plates (for industries with vacuum moulding press) (excluding printed, decorated and relief surface sheets and acrylic sheet, rtm Formica sheets and similar)	5	—	
127	39.03.31	Cellulose wrapping paper (heat bonding type only)	50	—	
128	39.03.29	Only carboxymethyl cellulose	20	—	
129	39.03.33-34	Only cellulose acetate sheets			
	70.15.11	Sunglass lenses	For spectacle manufacturers.		
	90.03.91	Only metallic parts for spectacle frames	50	—	
130	39.03.33	Only cellulose acetate and cellulose nitrate sheets and tubes, strips and bands			
	34				
	39		40	—	
131	40.01.24	Only gum-lastic (for chewing gum manufacturers)			
	38.19		1	—	
	13.02.21	Gum-mastic			
132	40.06.22	Others (excluding natural latex adhesives, hot and cold tube patch rubbers, and homo-polymer polyvinyl acetate and co-polymers, and synthetic rubber adhesives of neoprene base; paper, cloth and plastic backed adhesives)			
	29		—	5	
133	40.02.12, 22	Synthetic latex (for manufacturers of textile sheets and belting)	10	—	
134	40.06.29	Door seal rubber strips for refrigerators (magnetic or other)			
	40.08.00		—	5	
	40.14.29				
135	40.07.10	Unsheathed (bare) rubber round filaments (excluding square section filaments and No. 60 or larger diameter rounds)	10	5	
136	40.12.00	Medical goods (excluding babies' nipples, kitchen, industrial and surgical gloves, babies' bed-sheets and hot water bottles, ice bags, bench mattresses and pillows)			
	13.10, 20		—	5	
	40.16.10	X-ray protective aprons only			
137	40.11	Bicycle tyres only	—	5	
138	40.14.21	Others (excluding babies' bed-sheets, white sidewalls for automotive tyres, hot water bottles, ice bags, beach mattresses and pillows, floor mats for automobiles, etc., pedal rubbers and cold and hot patches and cellular or sponged rubber sheets and foils, slide yoke and bumper belting of all materials for textile machinery) (multi-shuttle,s uperstrike whip type, loom belting included)			
	29		—	10	
139	41.01.21	Bovine hides, fresh (up to 15 kg. substance)			
	24	Bovine hides, dried (up to 9 kg. substance)	100	—	
	22	Calf hides, fresh (all types)			
	25	Calf hides, dried (all types)			
140	44.03.31-39	Veneer wood of a species not grown in Turkey	10	—	
141	44.03.32	Balsam tree	—	2	
142	44.11.21	Wooden shoe nails (pegs)	—	5	
143	44.03.41, 42	Only pulp wood for pulp shredding. (Ministry of Industry)	1	—	
144	45.04.10	Agglomerated unwrought cork in blocks, plates, sheets, tubes, rods and other elementary forms	40	10	
	20	Agglomerated cork articles			
145	48.01.21, 29	Papers of 50-55 gr./sq. m. substance. (Ministry of Industry)	1	—	
146	48.01.30	Coloured papers for carbon paper manufacture	40	—	
	48.03.20, 30	Parchment and imitation parchment papers			
147	48.01.40	Printing paper and stationery paper (Ministry of Industry)	1	1	
148	48.01.40	Printing and stationery papers (for gummed paper, milli-			

Quota Serial No.	Tariff Statis. No.	Description	Industrial Quota	Importers' Quota	Remarks
			(1,000 dollars)		
		metric graph-paper and similar special quality paper manufacture)	15	—	
149	48.01.40	Printing and stationery paper (for Ozalid manufacture)	40	—	
150	48.01.61 62	Persulphite paper, wrapping (for waxed paper manufacturers)	20	—	
151	48.01.50	Kraft paper. (Ministry of Industry)	2,500	—	
152	48.01.63 48.01.39 59.01.20	Cigarette paper in sheets Filter paper for cigarette filters Cellulose acetate cigarette filter tips	Monopoly items. 180	—	
153	48.01.67	Cardboard in rolls, for statistics cards manufacture; 155-180 gr./sq. m. substance	50	—	
154	48.01.64 66 69 48.03.20, 30 48.05.20 30 90 48.06.10 48.07	Blotting paper Drawing paper Other papers Parchment and imitation parchment papers only Crepe paper Embossed paper Others Graph papers only, for recording instruments Impregnated, coated, surface coloured, surface decorated or printed papers and paperboards (excluding carbon papers in rolls or in sheets, of all sizes and colours, gummed papers, paraffin papers, leathergrain embossed paperboards and flock papers)	100	20	
155	48.03.10	Tracing paper	—	5	
156	48.07	Only 'release' paper (for manufacturers of sponged imitation leather over jersey knit base through transfer process)	25	—	
157	48.07.90	Only photostatic copy positive papers (non-sensitized) 80-100 gr. sq./m. substance and coated with thiourea and sodium formaldehyde bisulphide	—	10	
158	48.01.69 48.07.90 32.09.19	Decalcomania backing paper Special varnish for manufacturing decalcomania	25	—	
159	48.04.00	Only tarred kraft paper (for fertilizer plants)	35	—	
160	48.08.10 90	Paper-pulp filter-mass plates containing asbestos fibres (for filtering machines) Others	—	5	
161	48.13.20	Stencils (waxed stencils used for duplications works)	—	15	
162	48.13.90	Other copying and duplicating papers (excluding carbon papers of all colours)	—	5	
163	48.15.90 48.21.39 49.08.00	Only cards for electro-magnetic calculators used with magnetic tapes Cards for address printers Transfers intended for making impressions of letters, symbols and markings	—	15	
164	48.16.10	Packing boxes (for exporters only). (Ministry of Industry)	—	1	
165	49.08.00	Industrial transfers	10	—	
166	49.11.21 29	Printed pictures and photographs Others	—	2	
167	51.01.10 51.03.10	Synthetic fishing net cords (for manufacturers of fishing nets)	140	—	
168	51.01.10 51.03.10	Synthetic fishing net cords. (Ministry of Commerce)	—	10	
169	51.01 59.04	Artificial and synthetic fibre yarns (1,600 denier and less excluded) Twine only	For manufacturing trapeze section V-belts of kinds not transmitting drive on their parallel faces 20	—	
170	51.01.31-39 51-59 51.03.21	Yarns of man-made continuous fibres (yarns and threads of man-made continuous fibres 150 denier and over excluded)	650	—	
171	51.01.21-29 41-49 51.03.22	Yarns of synthetic continuous fibres (for tricot and jersey cloth industry) (except those of polyamide base, 200 denier and less)	50	—	
172	51.01.21-29 41-49 51.03.22	Yarns of synthetic continuous fibres (for tulle drapery industries) (except those of polyamide base and 200 deniers and less)	200	—	
173	51.01.21-29 41-49 51.03.22	Cords of synthetic continuous fibres (for silk textile and other industries) (except those of polyamide base, less than 200 deniers)	50	—	
174	51.01.21-29 41-49 51.03.22	Cord of synthetic continuous fibres (for flannel industries) (except those of polyamide base, less than 200 deniers)	1	—	
175	51.02.20	Only synthetic monofilament fishing lines (to meet the requirements of fishermen)	—	10	
176	51.02 52.01.10	Monofils, strips, and similar, of man-made and synthetic materials, suitable for weaving (excluding imitation catgut and synthetic monofilament fishing lines) Textile yarns spun with copper filaments	For tricot industries. 40	—	
	90	Others			
177	51.02	Monofils, strips and similar, of man-made and synthetic fibres (excluding imitation catgut and synthetic monofilament) (for brush and nylon zipper manufacture)	15	—	
178	51.02 52.01.10 90 74.03.39	Monofils, strips and similar, of man-made and synthetic fibres (excluding imitation catgut and synthetic monofilament fishing lines) Textile yarns spun with copper filaments Others Other copper alloy filaments	For silk textile industry. 75	5	
179	53.01.10	Merino wool (unclean) (grey)	5,000 At the disposal of the Ministry of Industry. Unused balance from XXIInd Quota for use within the term of the present Quotas.	—	
180	53.02.80 60 58.07.10 20 90	Rabbit hair Other hair for hat felt Chenille yarns Gimped yarns Others	25	5	
181	54.03.10	Flax yarn (metric No. 7 and finer)	15	10	
182	54.04.10	Shoe-sewing twine (metric No. 7 and finer)	—	5	
183	55.01.30	Long-fibre cotton. (Ministry of Commerce)	1	—	
184	55.05.11, 19	Netting yarns	—	5	
185	55.09 32.07.29 32.06.10 32.09.29 51.04.29	Special fabric for typewriter ribbon Other colouring matter (excluding pigments produced through treatment of earth colours classified under heading 25.09 ammonium or potassium hydroxide, or brightening with organo-synthetic dyestuffs; pigments containing zinc sulphide; iron oxides and hydroxides added with organic dyestuffs; lead oxides and iron oxides; zinc chromate and chrome yellows) Only synthetic colour lakes (excluding nitro-cellulose base lakes) Other prepared colours Nylon fabric for typewriter ribbons	For manufacturing typewriter ribbons only. 40	—	
186	56.01 02 03 04 56.01 02 03 04	Man-made discontinuous fibre suitable for weaving; tow Man-made discontinuous fibres, tow (except those of polyester base, per headings 56.01.12 and 56.04.12) (Union of Chambers.)	1	—	
187	57.02.00 57.04.20	Only manila hemp Other fibres of sisal and agave species, only (Ministry of Industry.)	150	—	
188	57.03.00	Only jute fibres. (Ministry of Industry)	80	—	
189	57.06.10	Jute yarns. (Ministry of Industry	15	—	
190	59.05.10	Only fishing nets of synthetic cords and twines (for specific net requirements of fishermen and for distribution through Fishing Cooperatives) (Union of Chambers' certification required, attesting to unavailability of local manufacture). (Ministry of Commerce)	—	10	
191	59.07.10	Tracing cloth	—	1	
192	59.15.90	Fire hoses with rubber lined bore; whether or not impregnated outside	—	20	
193	59.15.30	Only flax hoses	—	10	
194	59.17.11 12	Silk screen gauze Man-made and synthetic fibre screen gauze	50	—	
195	59.17.21 29	Only pressing bags of synthetic fibres Only special fabrics used in asbestos industry	30	—	
196	68.03.00 68.05.00	Processed oilstone and products of natural or agglomerated oilstones Manual whetting or polishing stones	—	10	
197	68.04.20 82.02	Marble and brick cutting saws and carborundum discs	20	5	
198	68.06 68.13.90	Only wet sanding sandpaper and bonded, powder or granular abrasives (excluding emery sheets with plastic, cloth and paper backing except wet-sanding sand paper) Only worked asbestos and products thereof (only asbestos and products thereof) (excluding asbestos cord, vul-	30	30	

(Continued on next page)

TURKEY, *continued*

Quota Serial No.	Tariff Statis. No.	Description	Industrial Quota	Importers' Quota	Remarks
			(1,000 dollars)		
		canized asbestos, fabrics, wicks, packing sheets, asbestos filter powder, flooring asbestos) (gasketing sheets of Klingerite type included)			
199	68.04.20	Abrasive stones for industrial use only	75	25	
200	38.19.25	Only powders for use in hard metal manufacture			
	28.56	Only carbides for use in hard metal manufacture			
	34.05.90	Only diamond grit pastes for hard metal manufacture			
	68.04.20	Only diamond dust and hard metal powder abrasive plates and papers for hard metal manufacture (grinding discs)	For manufacturers of hard metal cutting tips and diamond mills. 50	—	
	68.05	Only manually used diamond dust embedded rods for use in hard metal manufacture			
	71.04	Only diamond powder for use in hard metal manufacture			
201	69.02.10	Over 70% alumina content refractory tiles			
	20	Magnesite refractory tiles			
	30	Chrome-magnesite refractory tiles	1,000	—	
	50	50-70% alumina content clay tiles			
	80	Chromite			
	90	Others (Ministry of Industry.)			
202	69.02.60	Semi-silica (75-80 SiO_2) refractory tiles			
	40	Less than 50% alumina clay refractory tiles	100	—	
	70	Silica (dienous and quartz) (92-98% SiO_2) refractory tiles (Ministry of Industry.)			
203	69.09.90	Only ceramic utensils and articles used in laboratories, chemistry and other technical applications	—	5	
204	70.02.00	Enamel (rubine) glass	200	5	
	70.03.10 20	Only glass rods and tubes (excluding tubes of outer diameter larger than 18 mm.			
205	70.03.10 20	Glass rods and tubes of outer diameters from 18 mm. to 30 mm.	20	—	
206	70.08.12 22	Only convex safety glass (excluding non-breakable, flat, laminated, safety glass of single or multiple layers) (convex, laminated, security glass of multiple layers included)	—	5	
207	70.20.12 13	Glass fibres Only fibreglass cords	5	—	
208	70.04.10, 90 70.06.10, 90	Armoured glass; others	—	1	
	70.05.20	Translucent glass or decorated glass			
209	70.05.11, 12 13, 14	Window glass, assorted			
	70.05.20	Frosted, flashed, moired and streaked window glass	1	—	
	70.05.30	Others. (Ministry of Industry)			
210	70.10.10	Only medicine bottles and vials of inert glass (for pharmaceutical industries)	10	—	
211	70.14.21	Only rtm Primus lantern glass	15	10	
212	70.15.11	Sunglass lenses	—	5	
213	70.17.20 30	Glassware and utensils for laboratories, pharmaceutical and hygienic use	10	10	
214	73.07.10	Blooms	5,000	—	
	20	Billets			
	40	Sheet drawing slabs (Ministry of Industry.)			
215	73.10.11 51 52 59	Wire rods (cold drawn or calibrated rods)	For nut and bolt manufacturers. 10	—	
216	73.12.16 26	Lead plated iron and steel strips of 56·5 to 66 mm. width and 0·14 mm. thickness (for electrical conduit manufacturers)	40	—	
217	73.11 12 14	Iron and steel shapes, strips and wires (for the manufacture of textile combs). (Ministry of Industry)	20	—	
218	73.12.15 16 25 26	Nickel plated strips of iron and steel (150 mm. or less in width)	For manufacture of office file folders.		
	73.14.11 12 21 22	Wires of 4·20 mm. or less in diameter	5	—	
219	73.14.11	Only steel wire (for manufacturing wire brushes)	5	—	
220	73.18 73.19.10	Small and large bore iron and steel tubes and pipes, pressure service pipes (excluding welded pipes and steel pipes of 51-159 mm. I.D., 32 Atm. service pressure)	100	—	
221	73.12.16 26	Steel strips, tapes and roll; coated in lead, tin, aluminium, cadmium, nickel, copper alloy metals; 60 mm. to 486 mm. (inclusive) in width and 0·5 to 10 mm. (inclusive) in thickness	For steel shell copper alloy bearing manufacture. 30	—	
	73.19	Only drawn pipes			
222	73.20	Pipe fittings of cast iron or steel (excluding cast iron and iron fittings of up to and including 2 in.) and sleeves, elbows, nipples, Tees of up to and including 2½ in. diameter	—	1	
223	73.23.00	Only non-corrosive steel milk cans	—	1	
224	73.24	Pressure vessels of iron and steel (over 150 atm. service) (LPG tubes and tanks excluded)	30	—	
225	73.25.00	Only steel wire ropes; small and large diameter braided ropes, capstan ropes, etc.	55	20	
226	73.29	Chains made of 17-76 mm. round wires. (Ministry of Industry)	25	—	
227	73.31.22 23 29	Clout nails, upholsterers' nails, and grooved nails, concrete, steel, iron, brick and marble nails for use with special pistols	—	20	
228	73.31.10	Horseshoe clout nails	—	150	
229	73.24.20 90	Safety pins, haircips, curlers, rollers and similar (excluding pins, hair clips, hair pins)	—	5	
230	73.37.91, 92 84.01.91, 99	Only central heater and steam boiler parts (segments excluded)	10	5	
231	74.03.19 74.07.90	Round solid phosphor-bronze bars of 25 to 150 mm. diameter only; and tubular types of 150 to 250 mm. only	—	5	
232	74.03.32	Only brass wire (for ball point nib spare manufacturers)	5	—	
233	74.03 19	Only specially alloyed copper electrodes (for manufacturers operating disc electrode welders)	30	—	
234	74.05.00	Copper and brass foils and strips	100	—	
235	74.07	Double wall copper tubes, copper tubes of 10 mm. diameter and smaller capillary tubes	—	5	
236	74.10	Extra-supple braided cables of electrolytic, tempered copper wires of 0·05-0·07 mm. diameter (for manufacturers of electrical brushes)	5	—	
237	74.11.00	Woven mesh wire (screen wire for industrial use only)	15	—	
238	75.02	Only nickel alloyed wires			
	69.03	Thermal shock resistant special ceramic (pipes and tubes)			
	70.03	Special glass tubes	For manufacturers of thermocouples.		
	71.09	Platinum wire			
	73.14	100% pure iron wire	10	—	
	73.18	Fire-resistant steel			
	74.03	Copper alloyed wire			
	81.04	Chrome alloy wire and pipes			
239	76.02.10	Only aluminium wire (for steel core aluminium conductor manufacturers	1	—	
240	76.02.30	Aluminium wire rods (Ministry of Industry)	1	—	
241	76.03	Alumin sheets, plates, foils and strips	40	10	
	76.07.10	Aluminium pipe fittings			
242	76.05.20	Only aluminium flakes			
	76.13.00	Wire gauze, woven mesh coop wire of aluminium	15	10	
	76.16.10	Only aluminium nails, screws, bolts, nuts, and the like (washers excluded)			
243	78.01.10	Only virgin lead of 99·97% purity (for metal bearing, galvanized sheet steel, solder wire and red lead and radiator industries and manufacturers of storage batteries to Turkish Standards only)	750	—	
244	79.01.11	Unwrought electrolytic zinc of 98% purity (for galvanized steel sheet manufacturers). (Ministry of Industry)	300	—	
245	79.01.11	Unwrought 98% and purer zinc ingots (for industries other than dry cell and galvanization). (Ministry of Industry	800	—	
246	79.01.21	Alumino-zinc alloys containing minimum 94% zinc, only (for manufacturers having pressure casting machines)	100	—	
247	79.02.10	Solid bars of zinc			
	20	Profiles of zinc			
	30	Zinc wires			
	79.03.10	Zinc plates and sheets			
	20	Zinc foils			
	30	Zinc strips	75	25	
	40	Zinc powder			
	50	Zinc flakes			
	79.06.00	Only zinc nails, screws, washers, bolts, nuts and similar articles			
248	85.01.10	Only tungsten powder			
	81.02.10	Only molybdenum powder	For drilling bit manufacturers.		
	38.01.10	Synthetic graphite bars	10	—	
	28.56	Only metallic carbides			
	71.04	Only industrial diamond dust			
249	82.02.30	Only circular saw blades			
	40	Toothless saw blades for stone			

Quota Serial No.	Tariff Statis. No.	Description	Industrial Quota	Importers' Quota	Remarks
			(1,000 dollars)		
		slicing			
	50	Toothless disc saws for metal cutting	10	10	
	82.02	Jigsaw blades			
	82.06.90	Chain-link cutters for use with wood-cutting chain saws			
250	82.03	Hand tools (excluding files and rasps)			
	82.04	Other hand tools (excluding all kinds of vices, trowels, sledge hammers, carpenters' and joiners' planes, block planes, bench planes, bullnose planes, and similar woodshaving, wooden body hand tools, hand hammers, jigsaw blades and jigsaw sets, and end curlers)	—	25	
251	82.03 82.05	Linter saw blade sharpening files (for plants with linter plants)	15	—	
252	82.05.20	Only milling cutters			
	30	Only for rifling and grooving work	25	100	
	90	Others (excluding lathe tools cutters and centre drills of speed steel)			
253	82.10.00	Cutting edges for blades under 82.09	15	—	
254	82.11.31	Only safety razors			
	82.12	Scissors and scissor blades			
	82.13.10	Manicure and pedicure tools and sets	—	25	
	32	Animal hair clippers			
	20	Cutters for animal hair clippers			
255	82.13.20	Only cutters for hair clippers (only for manufacturers of hair clippers)	5	—	
256	83.01	Locks; only of types not manufactured locally in respect of material or mechanical peculiarities. (Ministry of Industry)	—	1	
257	83.01.13	Combination lock for safes	—	1	
258	83.09.10, 90	Products of base metals	5	5	
259	83.13 84.61	Special valves for aerosol containers	10	—	
260	83.13	Only barrel plugs, bungs flanges, name-tag rings			
	39.07	Plastic plugs and gaskets			
	32.12.00	Dope; synthetic latex base sealant	30	—	
	32.09.25 29	Only barrel lacquer			
261	84.06.52 53 54	Diesel and semi-diesel engines of higher than 15 h.p. rating (excluding outboard marine motors)	—	250	
262	84.06	Gasoline and other internal combustion engines of 15 h.p. rating and smaller (excluding outboard motors)	—	500	
263	84.06	Gasoline and other internal combustion engines above 15 h.p. rating (excluding outboard motors)	—	40	
264	84.06	Only cylinder block, crankcase, valve cover (excluding one- or two-cylinder blocks up to 15 h.p.)	—	50	
265	84.07	Hydraulic wheels, turbines and other hydraulic engines	—	1	
	84.08	Other engines and power generators			
266	84.10.11	Dispensing pumps with price indicators and bulk measuring systems	—	1	
	50	Liquid elevators			
267	84.10.20 30	Motor pumps and turbo-pumps (excluding centrifugal water pumps of single and multi-stages of up to and including 250 m³/h capacity driven by diesel engines or other prime movers up to and including 15 h.p., any and all deepwell pumps irrespective of prime movers; and inline pumps without base or pedestal (submersible pumps included)			
	84.10.19 40	Liquid pumps (excluding deep-well pumps and centrifugal water pumps of single and multiple stage and of all kinds up to and including 250 m³/h (submersible pumps included)	300	100	
	84.11	Air and vacuum pumps, motor-pumps, turbo-pumps, air and other gas compressors, motor-compressors and turbo-compressors, free piston generators, fans and the like (excluding manual operated air pumps for tyres; fans of up to 50 cm. diameters, hermetically sealed compressors)			
268	84.11.21	Only gas compressors of over 10 h.p. rating (for the fabrication of industrial type refrigeration installations)	50	—	
269	74.07 74.08	Only copper tubes of up to 16 mm. diameter and fittings therefor			
	76.03	Only aluminium tapes in rolls			
	84.61	Only solenoid and gas-control valves (excluding valves and expansion valves used on LPG bottles, LPG-burning furnaces, LPG bottles, city gas burners and cocks)	30	—	For manufacturers of central air-conditioning equipment.
	84.15.99	Only dryers			
	84.11.21	Compressors above 5 h.p. rating			
270	74.07 74.08	Only copper tubes of up to 10 mm. diameter and fittings therefor			
	76.03	Only aluminium tape in rolls			
	84.61	Solenoid and gas-control valves (excluding LPG gas bottles LPG stoves, valves and expansion valves used in LPG bottles, city gas stoves and cocks)	10	—	For manufacturers of window type unit air-conditioners.
	84.15.99	Only dryers			
	84.11.21	Only 2-4 h.p. compressors			
271	84.12	Only air conditioners for vehicular use	—	1	
272	84.14.91	Only heating coils for bakery ovens	15	—	
273	84.15 84.11 84.17	Hermetic compressors, thermostats, condensers, evaporators (expansion valves) for refrigerators, or refrigeration units comprising above parts only (1/12 to 1/5 (inclusive) (h.p. hermetically sealed compressors, cords and plugs excluded)	—	25	
274	84.15	Hermetic compressors, thermostats, condensers, evaporators (expansion valves), filters, humidity absorbers for household type refrigerators, or refrigeration units comprising combination of above parts only (1/12 to 1/5 through 1/5 (inclusive) (h.p. hermetically sealed compressors, cords and plugs excluded)	100	—	For commercial type refrigerator manufacturers.
	84.11.21	Only gas compressors			
	84.17	Only condensers of commercial type refrigerators			
275	84.17	Autoclaves, etuves, sterilizers, hot air chambers for medical use only; laboratory machines	—	40	
	84.18	Only motor-driven centrifuges for medical applications			
276	84.17.12	Only block sterilizers	—	50	
277	84.17.29	Fumigation plant equipment and machinery. (Ministry of Agriculture)	—	10	
278	84.18.10	Cream separators (those with capacities higher than 100 litres per hour. (Ministry of Agriculture)	—	1	
279	84.18.51	Only cream bails (for cream separators)	10	—	
280	84.20.11 21	Only automatic dial scales Dial weighing machines	—	30	
281	84.20.91	Only innerworks and mechanisms, for automatic dial scales and weighing machines (excluding body, body base sheeting, platforms and bowls, platform carriers, articulation arms, spider carriers, dial plates, weight remover levers, front and rear housing sheeting, springs, pins, clips, screws, legs, and bumper rubbers) (for manufacturers of automatic dial type weighing machines and balances only)	20	—	
282	84.21.11 12 13 91	Sprayers and dusters used in agricultural pesticide and germicide applications (of the liquid chemical sprayers; motorless, hand or back and chest manual pulverizers and dusters, and stretcher type, motorless trolley pulverizers; and dusters driven through the tractor tail shaft, trolley type, power operated pulverizers and sprayer groups of smaller than 400 litre capacity excluded). (Ministry of Agriculture)	—	100	
283	84.21	Sprinklers for sprinkling systems. (Ministry of Rural Affaires)	—	1	
284	84.21.24	Only special type of fire extinguishers used for transportation vehicles	—	5	

(Continued on next page)

TURKEY, *continued*

Quota Serial No.	Tariff Statis. No.	Description	Industrial Quota	Importers' Quota	Remarks
			(1,000 dollars)		
285	84.21.25 91	Only spray guns and parts therefor	—	10	
286	84.22.10	Only elevators. (Ministry of Industry)	—	1	
287	84.22.30	Hydraulic straightening rams, floor jack and hydraulic jacks used as tools on automotive vehicles (except mechanical and hydraulic tool jacks up to 50-ton capacity)	—	20	
288	84.24 25	Machines and equipment for harvesting of agricultural crops; machines for sowing, picking and uprooting peanuts and potatoes. (Ministry of Agriculture)	—	1,500	
289	84.34	Only litho plates; plate engraving zinc plates and steel printing plates.	20	—	
290	84.37.21	Only hand knitting machines (Ministry of Industry)	10	—	
291	84.40.91 92 99	Miscellaneous accessories and parts (excluding inner and outer vessels, tanks and design rollers)	100	10	
292	84.41.12	Only industrial type sewing machines (excluding tailors' and shirtmakers' sewing machines) (importable only by contract agents of manufacturers)	—	30	
293	84.41.98	Other miscellaneous accessories and parts for industrial sewing machines (excluding machine body, table, wheel, treadle, hinges, thread spindle, pedestal and cabinet parts)	—	10	
294	84.41.91 97	Main shaft, ball, housing, cock shaft, cam needle shaft, compressing leg shaft, compressing leg, needle holder, fork, regulator guides and arm (cover excluded), connecting arm, spoon, spoon activator, cam, fork, pinion spindle, complete shuttle gear, shuttle housing (except body) relay, crocheting attachment, crocheting parts (except arm), needle holder, bushing gear, needle shaft connecting arm and socket, fork connector; for household type sewing machines only	—	5	
295	84.45	Machine tools for working of metal and metallic carbides (excluding standard shop lathes 1 to 2·5 m. centres and 18-24 cm. centre heights and portable machines)	—	1	
	84.46.10	Machine tools for working optical glasses			
296	84.49	Pneumatic or motor-powered hand tools and machines (excluding motor powered ones)	—	25	
	85.05	Electro-mechanic and mechanical tools for manual operation (except pedestal type electric bench drills)			
297	84.51.10	Typewriters (those with standard Turkish keyboard only)	—	200	
298	84.52.10	Calculators	—	200	
299	84.52.20 40 90	Accounting machines, post-meters (postage mark stamping machines) and ticket printer-dispensers only	—	100	
	84.53	Statistics and similar machines (computers) working with punched or perforated cards			
300	84.54.11 12 84.35.19	Duplicating machines Addressing machines Offset type litho-duplicators	—	20	
301	84.54.21	Coin and bank-note sorting, counting and packing machines	—	1	
302	84.54.22	Only manual crank pencil sharpeners	—	10	
303	84.61	Valves for pressure gas tubes, acid pressure reducer valves and thermostatic valves; components and appurtenances for such; steam valves of above 10 atm. pressure service class; valves used as spares for machines, engines, only (excluding LPG tubes, LPG stoves, city-gas stoves, expansion valves and cocks for the latter)	150	5	
304	84.63	Steel shell copper alloy bearings (excluding those with copper alloy top layers to be used as bearings)	—	50	
305	85.01.30 40	Generating sets up to and including 15 h.p. (excluding those coupled with diesel engines)	—	50	
306	85.01.51 52 53	Electric motors of up to 10 h.p. rating slipring and collector types only	150	—	
307	85.01.60	Electric motors of up to and including 15 h.p. rating slipring and collector types only	75	10	
308	85.01.60	Electric motors, power rating higher than 15 h.p. (15 h.p. excluded)	—	15	
309	85.01.81	Only coils without iron core, weighing not more than 300 gr.	—	15	
310	85.01.91	Accessories and parts (excluding body and chassis, reactance and inductance coils, windings and brushes) (for the manufacture of rectifiers)	25	—	
311	85.03.10	Only mercury dry cells for hearing aids	—	5	
312	85.04	Storage batteries (electric). (Ministry of Industry)	1	1	
313	85.04.20	Only alkaline storage batteries (excluding lead plate batteries)	—	5	
314	85.04.91	Stationary type battery plates of thickness 5 mm. and over	—	5	
	99	Other parts and accessories for alkali type storage batteries only (excluding those for lead plate batteries and those liberated for import)			
315	85.06.91	Spare parts for electro-mechanic household appliances (excluding bodies, covers, skids, pedestals and motors, fan and vacuum cleaner parts)	—	5	
316	85.09	Electric lighting, illuminating and signalling devices for bicycles and the like and automotive vehicles; windshield wipers, defrosters, demisters	—	5	
317	85.11.13 14	Electrical soldering and cutting tools and electrical machines and equipment fitted with power generators for welding, soldering and cutting operations (excluding welding transformers) (seam welding transformer machines included)	20	10	
318	85.12	Only hair dryers	—	1	
319	85.13	Teleprinters, telephone switchboards of more than 140 extensions	—	1	
320	85.13.91 99	Metallic contact parts of types not in sets, used for telephone switchboards, only; silver, tungsten or palladium contact points for same; cross-bar selectors minus insulated wiring and cables; switches, selectors and dials	—	100	
321	85.14.11 19 20	Microphones for telephone sets Other microphones, only Loudspeakers (intercoms and pressurized units excluded)	—	10	
322	85.15.91 85.19.19 91	Only telescopic antennae, band selectors; vibrators for automobile radios and ferrite bars	—	15	
323	85.17	Only fire and safety alarm devices	—	5	
324	85.18.11 12 13 14 21 22 91	Electrical condensers; dry fixed Electrical condensers; oil impregnated, fixed Electrical condensers, oil immersed, fixed Electrical condensers; electrolytic, fixed Electrical condensers; variable Electrical condensers; adjustable Parts and accessories	400	100	
325	85.19.14	Only weak current relays for switchboards	—	5	
326	85.19	Fuses for higher than 6,300-V service tension and cartridges for same; remote controlled switches, thermal and magnetic switches, thermal-magnetic switches, lightning arresters and Star/Delta switches above 35-A ratings, only	—	50	
327	85.19.19 85.26	Only automatic switches Insulating fitting for electrical machines, used for electrical connections and containing no metallic parts	For control and distribution panel manufacturers.		
	90.26.10	Kilowatt hour meters; 3-phase only	75	—	
328	85.19.91	Parts and accessories for automatic pushbuttons (excluding external protective bodies and covers) (for the manufacturers of pushbuttons)	10	—	
329	85.19.11 91	Only fluorescent starter tubes (for starter manufacturers)	10	—	
330	85.20	Electric lamp bulbs. (Ministry of Industry)	—	1	
331	85.20	Only illumination bulbs of above 1600-W, fluorescent illumination tubes (excluding straight cylindrical of 20-45 mm. diameter 35 to 170 cm. length); arc lamps	—	10	
332	85.20	Medical, surgical, dental veterinary bulbs and tubes, light bulbs for Thermofax and photocopy machines, pilot lamps (excluding mercury vapour tubes and bulbs of up to and including 1000-W)	20	10	
333	85.20.29	Glow tubes for hot line testers (for line tester manufacturers)	1	—	

Quota Serial No.	Tariff Statis. No.	Description	Industrial Quota	Importers' Quota	Remarks
			(1,000 dollars)		
334	85.22.90	Clockwork washing and cleaning units	—	5	
335	85.22.90	Electrical detonators for blasting	—	5	
336	85.23	Only underground and underwater cables up to 15 kV, lead sheathed paper tape insulated (Type NKBA). (Ministry of Industry)	5	—	
337	85.23	Metallic, plastic, rubber, etc., sheathed, underground and underwater cables, 20 kV and higher service voltage, and underground telephone cables with 40 or more conductors	20	50	
338	85.23	Round section, enamelled wires of less than 0·10 mm. or larger than 3 mm. (3 mm. included) and rectangular section enamelled wires of over and including 10 sq. mm.	15	5	
339	85.25.11	Only high-tension insulators of types internationally classified as chain insulators	—	5	
340	85.25 26	Only porcelain insulators for spark plug manufacture	30	—	
341	85.26	Insulating fittings for electrical machines, used for electrical connections and containing no metallic parts (excluding fittings and parts for the machinery excluded from imports under 85.19.19)	25	10	
342	87.01	Tractors (specifications to be determined jointly by the Ministry of Agriculture and of Industry). (Ministry of Agriculture)	—	750	
343	87.14.91	Single and tandem axles for over 10-ton capacity industrial trailers and semitrailers (for manufacturers of refrigerated vans, industrial trailers and semi-trailers)	50	—	
344	87.02.21 22 87.04.30 90	Trucks, pick-up trucks and their motorized chassis (excluding metallic and wooden beds) (to be imported by legally authorized representatives of manufacturers) (panel trucks excluded). To be used through the decision of the Council of Ministers)	—	1	
345	87.06	Only doors, fenders and safety belts	—	20	
346	87.06	Only spring shackles and fittings therefor, parking brake drums, gas tanks, automotive and tractor wheel drums	—	100	
347	87.12	Parts, components and accessories for vehicles under 87.09 (excluding frames and handlebars, saddles, luggage racks, fenders, handle grips, tools and tool bags, rear forks and front forks of bicycles)	—	10	
348	87.12	Parts and accessories for vehicles under 8.10 and 87.11 (excluding frames, handlebars, saddles, luggage racks, fenders, handle grips, tools and tool bags, rear forks, fenders and bicycle front forks)	—	10	
349	87.14.18 87.01.49	Only refrigerated transport vans Only refrigerated van tractors (Ministry of Commerce.)	— —	1 1	
350	88.02.10 23	Only agricultural sprayer airplanes, motorless fuselages and helicopters. (Ministry of Agriculture)	—	250	
351	90.01 90.02	All types of prisms, lenses, reflectors and other optical articles (excluding hand mirrors, optical mirrors, concave mirrors and objective and oculars for microscopes)	—	10	
352	90.03.91	Only metallic spectacle frame parts	—	5	
353	90.07.20	Photography apparatus	—	5	
354	90.07.10 91 90.09.20 92	Only equipment for microfilming and parts therefor Only microfilm reading and enlarging equipment and parts therefor	—	10	
355	90.08.10 20 90.09.10 20	Cinema equipment up to but excluding 16 mm. and sound or silent projectors Still (slide) projectors, photographic enlargers and reducers	—	15	
356	90.08.10 20	Cinema equipment 16 mm. only and silent or sound projectors	—	20	
357	09.08.10 20	Cinema equipment of 35 mm. or larger, and sound or silent projectors	—	25	
358	90.13.10 90	Projectors Other optical instruments and apparatus	—	15	
359	90.16.10 90	Designing and drafting instruments (metallic bubble levels, trisquares and rulers inclusive) (excluding tailors' and shoe-makers' tape measures, drafting desks, bubble levels, rulers, trisquares, scale rulers, trebie, scale, Tees, protractors, curves, pantographs, and students' compasses of the type not sold in special boxes and not containing ink ruling pins)	—	5	
360	90.18	Only masks used in agricultural pesticide applications	—	5	
361	90.19.20	Only false teeth of plastic base	—	2	
362	90.26.10	Only kilowatt-hour meters, 3-phase	—	20	
363	90.28.90	Only fish locating equipment and depth rangers (echo sounders) (for aquatic producers only). (Ministry of Commerce)	—	1	
364	91.01	Pocket watches, wrist watches and the like	—	50	
365	91.07.00 91.08	Movements for pocket and wrist watches Movements (complete) for other clocks	—	5	
366	91.02.10 91.04.10	Alarm clocks (all descriptions)	—	5	
367	91.05.10 20	Time-printer clocks for workmen's checking-in and check-out recorders	—	5	
368	91.06.00	Time-switches with clock or watch movement or with synchronous motors (excluding hallway, and staircase automatic light switches)	—	10	
	91.09.91	Only spring-loaded pegs for wrist bands, watch hooks for pocket watches			
369	92.01.10 90	Pianos Harpsichords and other string instruments with keyboard			
	92.02.10 90	Guitars Other string musical instruments (mandoline excluded)			
	92.03.00	Pipe organs, harmoniums and other keyboards and similar metallic reed instruments			
	92.04.10 20 30	Accordeons Concertinas Mouth organs	—	10	
	92.05.10 20 90	Trumpets, trombones Saxophones Other wind musical instruments			
	92.06.90	Percussion musical instruments (tambourines and drums excluded)			
	92.07.00	Electro-magnetic, electrostatic and electronic and similar musical instruments			
370	92.12.40	Only classical music records. (Ministry of Education)	—	5	
371	92.12.20	Sound recording tapes in spools	—	5	
372	92.12.90	Spool type magnetic tapes for electronic computing and statistic machines used for date recording	—	10	
373	92.13	Sundry parts, components and accessories for instruments under 92.11 (excluding body, plate, disc, box and frame)	—	5	
374	94.02.10 20	Only dentists' chairs and operating tables with reclining, rotating and elevating movements	—	15	
375	96.02.21	Artists' brushes of all descriptions	—	3	
376	97.03.10	Only miniature motors, for toys	2	—	
377	98.01.20	Snap fasteners	—	5	
378	98.02.91	Only zipper slides and stops	25	—	
379	98.03.10 20	Only mechanical pencils	—	3	
380	98.03.91	All types of parts and accessories for fountain pens only (excluding body and cap) (for fountain pen manufacture)	15	5	
381	98.03.91	Ball point parts and accessories (excluding body, refill, cap) (for ball point pen manufacture)	10	—	
382	98.05.10 20 40	Pencils Pencil leads Only drawing chalks (tailors' pattern stones excluded)	—	5	
383	98.05.30	Pastel crayons for art and education	—	5	
384	98.07.10	Only manual numbering machines	—	1	
385	98.08.10	Only offset printing films	—	5	
386	98.09.20	Others	—	1	
387	98.15.10	Only steel vacuum flasks	—	5	
ASSEMBLY INDUSTRIES QUOTAS (**)					
388	Miscellan.	Articles required in connection with production and assembly of tractors	4,500	—	
389	"	Articles required in connection with truck, pick-up and microbus, field car, 5th wheel and trailer-tractor assembly (metallic and wooden boxes (excluded) (For makes and types licensed for production in accordance with Chapter III, Art. 1 of the Assembly Industries Regulations)	4,500	—	

(Continued on next page)

TURKEY, *continued*

Quota Serial No.	Tariff Statis. No.	Description	Industrial Quota	Importers' Quota	Remarks
			(1,000 dollars)		
390	Miscellan.	Motorized bus chassis and articles required for bus body assembly only	750	—	
391	"	Articles for automobile assembly. (Ministry of Industry)	600	—	
392	"	Articles required for refrigerator production	400	—	
393	"	Materials for radio production	300	—	
394	"	Materials for electric shaver production	5	—	
395	"	Materials for record player production	10	—	
396	"	Materials for tape recorder production	5	—	
397	"	Materials for vacuum cleaner production	40	—	
398	"	Materials for automatic telephone switchboard	100	—	
399	"	Materials for typewriter and calculator production only	20	—	
400	"	Materials for bus chassis manufacture only (for makes and types to be permitted by the Ministry of Industry only)	300	—	
		MANUFACTURING INDUSTRIES QUOTAS			
401	Miscellan.	Necessary import items for tyre-manufacturers	465	—	
402	"	Materials for electronic equipment	50	—	
403	"	Materials for elevator production	300	—	
404	"	Materials for escalator production	50	—	
405	"	Materials for liquid fuel burner manufacture	350	—	
406	"	Materials for LPG burner and radiant manufacture	20	—	
407	"	Materials for dry-cell manufacture (natural manganese-dioxide excluded) (electrolytic manganese-dioxide included)	600	—	
408	"	Materials for LPG tube, valves expansion valves, and cocks manufacture	75	—	
409	"	Materials for power and distribution transformers manufacture	400	—	
410	"	Materials for home type sewing machine manufacture	200	—	
411	"	Materials for industrial sewing machine manufacture	100	—	
412	"	Materials for washing machine manufacture	200	—	
413	"	Necessary import materials for vegetable oil manufacturers equipped with hydrogenation facilities	150	—	
414	"	Materials for machine lathe manufacture. (Ministry of Industry)	150	—	
415	"	Parts and materials for television production. (Ministry of Commerce)	100	—	
416	"	Materials for air compressor manufacture). (Ministry of Industry)	100	—	
417	"	Materials for textile looms manufacture. (Ministry of Industry)	300	—	
418	"	Materials for bus body manufacture only. (Ministry of Industry)	25		
419	"	Materials for manufacture of cold and vulcamization patches and wear-patches for industrial and other uses, and vulcanization solution	35	—	
420	"	Materials for printing ink manufacture	200	—	
421	"	Materials for manufacture of circuit breakers, automatic switches, package-type switches and blade type fuses	400	—	
422	"	Materials for power-meter manufacture. (Ministry of Industry)	120	—	
423	"	Materials for motor powered agricultural pulverizer manufacturing. (Ministry of Industry)	200	—	
424	"	Materials for manufacture of machinery for olive oil production. (Ministry of Industry)	25	—	
425	"	Materials for manufacture of industrial furnaces (ovens). (Ministry of Industry)	30	—	
426	"	Materials for electric motor manufacturing	350	—	
427	"	Materials required for manufacturing of thermoplastic insulated conductors	500	—	
428	"	Materials for loudspeaker manufacture	40	—	
429	"	Materials required for manufacturing motorcycles and three-wheel transport vehicles (tri-cars)	200	—	
430	"	Materials required for manufacturing bicycles	50	—	
431	"	Materials required for manufacture of paints	1,000	—	
432	"	Materials required for manufacturing cooling units of refrigerators. (Ministry of Industry)	300	—	
433	"	Materials required for manufacture of water tube and flame tube, high pressure steam boilers and LPG tanks larger than 8 m³. (Ministry of Industry)	200	—	
434	"	Materials required by manufacturers of electric light bulbs. (Ministry of Industry)	175	—	
435	"	Commodities required for manufacturing leathers	250	—	
436	"	Commodities required for manufacturing brake and clutch linings	125	—	
437	"	Commodities required for manufacture of harvester-threshers. (Ministry of Industry)	450	—	
438	"	Imported ingredients for preparation of soft drink concentrates. (Ministry of Industry)	50	—	
439	"	Import materials for oil, fuel and air filters and cartridges. (Ministry of Industry)	50	—	
440	"	Materials required for manufacturing of electronic accessories and parts	10	—	
441	"	Materials required for manufacturing of wooden pencils	25	—	
		OTHER QUOTAS FALLING WITHIN MISCELLANEOUS TARIFF HEADINGS			
442	Miscellan.	Emergency requirement commodities for medicine factories and laboratories. (Ministry of Health)	200	—	
443	"	Emergency requirements of private enterprise industries. (Ministry of Commerce)	500		
444	"	Emergency requirements of State enterprises. (Ministry of Industry)	1,450	—	
445	"	For State enterprise investments (machinery and equipment) (**). (Subject to Ministry of Industry certification in respect of compliance with programme projects. (Ministry of Finance)	12,000	—	
446	"	Private enterprise investments ments (plant and equipment) (**) (9 million dollar portion for use on projects above $200,000 – cost value, subject to consultation with Art. 39 of Decree No. 6/10999 on the application and implementation of 1969 Programme, subject to State Planning Department approval). (Ministry of Commerce)	14,000	—	
447	"	Stabilizing and reserve funds (**). (Ministry of Commerce)	—	2,000	
448	"	Against the State Supply Office requirements and those of other Ministries and Governmental Departments. (Ministry of Finance)	—	2,100	
449	"	Materials included under current import list – for requirements of artisans and small trades (**). (Ministry of Industry)	750	—	
450	"	Quota for encouragement and development of exports. (The entire sum represented by this Quota shall be employed in accordance with the terms and provisions of Decree on Encouragement and Development of Exports, promulgated under Proclamation No. 6/10649 dated September 13, 1968, and those of annexes and amendments thereto). (The sum of this Quota may be increased by the State Planning Department and the Central Bank, in view of development of exports). (State Planning Department)	—	2,000	
451	"	For requirements of producers of aquatic products. (Ministry of Commerce)	—	200	
452	"	For procurement of ships (may be increased as necessary). (**) (Ministry of Communications)	—	2,000	
453	"	For materials required for shipbuilding and repairing (**). (Ministry of Communications) (***)	3,000	—	
454	"	For sports goods requirements. (This Quota will be distributed by a Committee consisting of members of the Ministries of Commerce, Finance, Industry, Customs and Monopolies, and the Union of Chambers). (General Directorate of Physical Training)	—	50	

Quota Serial No.	Tariff Statis. No.	Description	Industrial Quota	Importers' Quota	Remarks
			(1,000 dollars)		
455	"	Surplus goods importation (*). (Ministry of Commerce)	—	1	
456	"	Materials for emergency requirements of the Agricultural sector. (Ministry of Agriculture)	—	300	
457	"	Materials for emergency requirements of the communications sector (TCDD-State Railways emergency requirements included). (Ministry of Communications)	1,000	—	
458	"	For commissioning period requirements of PETKIM (Petro-Chemical Industries, Inc. (Ministry of Power and Natural Resources)	934	—	
459	"	For goods required for touristic purposes and for touristic facilities. (This Quota will be distributed by a Committee consisting of members of the Ministries of Commerce, Finance, Industry, Tourism, Customs and Monopolies, and of the Union of Chambers). (Ministry of Tourism and Information)	150	—	
460	"	For emergency requirements of the State sector, for petroleum exploration, drilling and refinery and distribution operations, power and mining. (Ministry of Power and Natural Resources)	500	—	
461	"	Emergency requirements of Banks. (Ministry of Finance)	—	100	
462	"	For emergency requirements of Private Sector Mining concerns (to be distributed in accordance with procedure and principles to be determined by Ministries of Commerce Finance, Industry, and of Power and Natural Resources) (Ministry of Power and Natural Resources)	250	—	
463	"	For plant and machinery requirements of Contractors, in connection with Official Sector Contractual works. (Ministry of Public Works)	2,750	—	
464	"	For importation of special apparatus, implements and conveyances for invalids. (Red Crescent Association)	—	20	
465	"	Medicines and chemicals not included under existing Import Lists. (Ministry of Health)	—	45	
466	"	For the Izmir International Fair (*). (Ministry of Commerce)	—	8,000	
467	"	For investment and material requirements of Turkish workers abroad. (Ministry of Finance)	325	—	
468	"	For engine manufacture and associated investments. (Ministry of Industry)	500	—	
469	"	For materials for use in producing Construction equipment (except those with wheels and crawler sets). (Ministry of Industry)	150	—	

(*) Amount indicated against this quota is annual for Year and unused balances from XXIInd Quota term shall be used in XXIIIrd Quota term. Reference to ministries and other authorities mean that these quotas are subject to the disposal of the said authority.
(**) Amount indicated against this quota is for the six-month period and the unused balances from XXIInd Quota shall be added and used.
(***) To be subject to increase, commensurate with requirements; under implementation of Decree No. 6/10126 dated June 1, 1968.
Notes:
(1) If no statistical numbers are indicated against the Tariff headings included in this list all the statistical numbers indicated in the 'Custom entry Tariff Schedule' for the said heading shall be deemed to be included.
(2) Unless specifically annotated with restricted provisions such as 'only' or 'excluding' all commodity descriptions in the foregoing List shall be inclusive of any and all article enumerated under respective Item numbers in the 'Customs Entry Tariff Schedules.'
(3) With regard to importations to be made under Quotas marked 'miscellaneous' the goods need not be included in the import lists. However goods included in the Liberation Lists may not be imported against these quotas. Provisions and stipulations regarding changes in commodities are reserved.
The authorities effecting distribution of these quotas shall seek Ministry of Industry certificates from the said Ministry (Provisions and stipulations under Article 33 of Communique 'Importation Series – III, No. 5 on Protection of the Value of Turkish Currency', and those of Paragraph 2, Article 30 of the Import Regulations, are hereby reserved).

ALGERIA, MOROCCO AND TUNISIA

Exporters interested in Algeria, Morocco and Tunisia are reminded that French is the foreign language most widely used in business and official circles in these countries. It is, therefore, essential that any literature or correspondence for local firms should be in French. Similarly, quotations of weights and measures in the metric system and of prices in local currency are also an important factor in attracting the interest of potential importers.

IRANIAN AGENT INCREASES EXPORTS

Mr. Abolghassem Nowrouz of Kalaye Sanaty (right) visited James Neill and Company (Sheffield) Limited during July. Mr. Nowrouz is Neill's agent in Iran, and as a result of his efforts sales of 'Eclipse' tools have rapidly increased over the past few years and today Iran is Neills most important market in the Middle East with about 40 per cent of their sales in this area. Mr. Nowrouz, who represents 30 tool manufacturers, is seen here with Mr. Stephen Sargrove (left) of Conjoint Export Services (N.E.) Limited and Mr. D. Pinches, Neill's assistant export sales manager responsible for the Middle East.

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GHANA

Import licensing regulations

Notice to Importers – Open General Licence No. 317 published in the Ghana *Commercial and Industrial Bulletin* of July 25 reads as follows:

'It is hereby announced, for the guidance of importers, that with effect from July 16, 1969, the importation of the following commodities shall be made under Open General Licences:

(1) *Open General Licence No.* 1 – This authorizes the importation of the following items:
  (a) bona fide trade samples, provided that the quantities are not excessive in relation to the nature of the goods concerned;
  (b) personal or household effects of crews or passengers arriving in Ghana;
  (c) gifts addressed to individuals, provided that they are unsolicited gifts and not imported as a merchandise or for sale or that the weight or value does not exceed 22 lb. gross or NC 72.00 respectively.

(2) *Open General Licence No.* 2 – This authorizes the importation of the following:
  (a) single copies of books, newspapers, magazines and periodicals;
  (b) live animals for domestic pets and not for sale.

(3) *Open General Licence No.* 3 – This authorizes the importation of headloads of foodstuffs from neighbouring African countries for personal use or for sale.

(4) *Open General Licence No.* 4 – This authorizes the importation of the following:
  (a) Fresh or frozen fish caught by Ghanaian-owned vessels, Custom Items 031-110 and 031-190;
  (b) cattle, sheep, goats and other livestock, Custom Item 001;
  (c) fish, salted, dried or smoked but not further prepared from neighbouring African countries;
  (d) fresh or frozen meat or mutton from African countries, Custom Items 011-100 and 011-200.

(5) *Open General Licence No.* 5 – This authorizes the importation of all medicinal and pharmaceutical products, Customs Item 541. Importers are, however, advised that before placing orders, they must obtain permits from the Pharmacy Board of the Ministry of Health, PO Box M.44, Accra.

(6) *Open General Licence No.* 6 – This authorizes the importation of the following items:

Customs Item No.	*Description of Commodity*
321	Coke and semi-coke of coal and their briquettes
Groups, 512, 513, 514	All organic and inorganic chemicals
531, 532	Synthetic organic dyestuffs, dyeing and tanning extracts and synthetic tanning materials
533-100	Colouring materials, other than of coaltar origin, n.e.s.
533-200	Printers' ink
561	Fertilizers, manufactured
571-120	Prepared explosives other than propellent powders
571-210	Mining blasting and safety fuses
571-229	Detonating caps, igniters and detonators, n.e.s.
571-300	Pyrotechnical articles, excluding fireworks
599	Chemical materials and products.

Importers of Item 571-120/210/229/300 are, however, advised that before placing orders they must obtain permits from the Chief Inspector of Mines, Mines Department, PO Box 254, Takoradi.

(7) *Open General Licence No.* 7 – This authorizes the importation of the following:

Customs Item No.	*Description of Commodity*
629-400	Transmission belts and belting or rubber
244	Cork for fishing
655-621	Fishing netting of cordage, twine or rope
663	Mineral manufactures, n.e.s.
671-200	Pig iron
673	Iron and steel bars, rods, angles, shapes and sections (including sheet pilings)
678	Tubes, pipes and fittings of iron or steel
685-210	Lead bars for fishing nets
685-250	Lead sheet for fishing nets
655-630	Other articles of cordage, twine or rope for fishing
893-400	Plastic for fishing
894-411	Fish hooks
894-419	Other fishing and hunting equipment
695	Tools for use in hand or in machine.

(8) *Open General Licence No.* 8 – This authorizes the importation of the following:

Customs Item No.	*Description of Commodity*
711-590	Parts of internal combustion engines, including parts of diesel and semi-diesel engines, excluding parts of aircraft engines
711-540	Outboard motors
712-100	Agricultural machinery and appliances for preparing and cultivating the soil
714-920	Parts of office machinery, n.e.s. (714-100 to 714-919)
717-330	Parts of sewing machines (other than the metal block)
712	Spare parts for agricultural equipment
715	Spare parts for metal working machinery
717-100-200	Spare parts for textile and leather machinery
718	Spare parts for machinery for special industries
719-110/660 719-800-940 719-100-530 719-510-930	Spare parts for commodities falling under these Customs Items
719-940	Gasket; gaskets of metal and other materials, n.e.s.
719-160	Furnace burners, industrial and laboratory burners
719-210/220	Pumps for liquids, gases, etc.
719-540	Parts and accessories of machine tools
719-700	Ball, roller or needle-roller bearings
719-990	Machinery parts, non-electrical, n.e.s.
722-190/200	Parts of electric apparatus and machinery of 722-110 to 722-160 and electrical apparatus for making or breaking or for protecting electrical circuits (switchgear, etc.)
724	Spare parts for telecommunication apparatus
726	Electric apparatus for medical purposes and radiological apparatus
729	Other electric machinery and apparatus
731-700	Parts of railway rolling stock (except electric parts, internal combustion engines and parts thereof) not assignable to specific classes
732-800	Spare parts for motor vehicles excluding chassis, cylinder blocks or engines, tyres and tubes
732-920	Spare parts solely for use of mopeds, autocycles, scooters and motor-cycles, excluding frames
733-190	Parts of vehicles of item 733-100 and 733-400
861-990	Parts and accessories of items under 729-510, 729-590; 861-811; 861-819; 861-820; 861-960; 861-970.

(9) *Open General Licence No.* 9 – This authorizes the importation of the following:

Customs Item No.	*Description of Commodity*
641/642	Paper and paperboard, articles made of paper or of paperboard, excluding items on the restricted list
661-834	Asbestos or fibre cement pipes
892-140	Text-books for Primary, Middle and Secondary Schools, Training Colleges and Universities.

(10) *Open General Licence No.* 10 – This authorizes the importation of:

Customs Item No.	*Description of Commodity*
061-100/210	Beet and Cane Sugar.

2. Importers desiring to place orders for items on Open General Licences 1, 2, 3, 4, 5 and 8 will no longer require Open General Licence Commitment Forms from the Controller of Imports and Exports, but they should inform the Bank of Ghana at least two weeks before payments for the items are due. In the case of imports under Open General Licences 6, 7, 9 and 10, Open General Licence Commitment Forms should be secured in the first instance.

3. No Open General Licence Commitment Forms will, however, be

required for the importation, under Open General Licence 9, of Textbooks for Primary, Middle and Secondary Schools, Training Colleges and Universities by the Ministry of Education, Government Recognized, Government Approved or Government Assisted Educational Institutions and Universities, but notification to the Bank of Ghana at least two weeks before payments for them are due will be required. All other importers should first secure Open General Licence Commitment Forms and must attach to their applications the list of books as approved by the Ministry of Trade.

4. Importers are reminded that only registered importers, i.e. those who have been registered by the Ministry of Trade as such, are permitted to import in commercial quantities any of the items on Open General Licences 4-10'.

Any inquiries relating to this notice should be addressed to the Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. 01-258 5757, Ext. 471/2/3).

REPUBLIC OF SOUTH AFRICA

Customs tariff changes

THE SOUTH AFRICAN Government *Gazette* of July 25 notified the following changes:

R.2087: The duty on conveyor belts or belting of vulcanized rubber and of textile material, not being for industrial purposes, is amended to the extent indicated.

R.2088: (1) Provision is made for a rebate of the full duty on cadmium oxide, isodecanol, nonylphenol, caprylic acid, 2-ethylhexoic acid, dephenyl iso-octyl phosphite, phenyl didecyl phosphite, triphenyl phosphite and naphthenic acid, for the manufacture of stabilizers.
(2) The provision for a rebate of duty on polished plate glass, exceeding 10 sq. ft. per sheet, for use in the moulding of acrylic sheets or plates, is withdrawn and provision is made for a rebate of the full duty on float glass, exceeding 10 sq. ft. per sheet for use in the moulding of acrylic sheets or plates.

R.2089: The provisions for a rebate of duty on film, sheet, strip or tubes of ethylene polymers and copolymers for the manufacture of certain plastic goods, are withdrawn.

R.2090: (1) Provision is made for a rebate of the full duty on continuous filament glass yarn, including those impregnated with latex, for the manufacture of tyre cord fabric.
(2) Provision is made for a rebate of the full duty on continuous filament glass yarn, for the manufacture of insulated electric cable and wire.

R.2091: Provision for a rebate of duty on disc tumbler cylinder locks and keys therefor, is withdrawn.

R.2092: Reference to the Pietermaritzburg Blood Transfusion Service
R.2095: is deleted as it is incorporated with the Natal Blood Transfusion Service.

R.2093: The provision for a rebate of duty on iron and steel sheets coated with tin is amended to indicate that the Secretary for Industries is authorized to issue permits.

R.2094: Provision is made for a drawback of the full duty on paper yarn bags, used as packing for onions which are exported from the Republic.

Inquiries about this notice should be addressed to the Export Services Branch, Board of Trade, 35 Old Bailey, London, E.C.4 (Tel. 01-248 5757, Ext. 471/2/3).

MALAWI

Combined invoice and certificate of origin

AGREEMENT HAS been reached with the Controller of Customs and Excise, Malawi, on a new form of combined invoice and certificate of origin which may be used in respect of exports to Malawi. The new form is designed to the aligned format illustrated in the Joint Liaison Committee on Documents (JLCD) booklet 'Simpler Export Documents' and incorporates a special certificate of origin – Malawi Form 18.

The use of the new form, while recommended, is not mandatory and the controller stresses that they are acceptable only if they are used as the commercial invoice for the goods. Exporters may, if they wish, use their own form of commercial invoice provided that a satisfactory certificate of origin is also completed, either as part of the invoice itself or as a separate document.

Specimen copies of the new form may be obtained free from (Tariff Secition), Export Services Branch, Board of Trade, Room E43, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. 01-248 5757, Ext. 452), and commercial printers will be producing them for sale in the near future.

A number of Commonwealth countries have already agreed to accept aligned invoices and certificates of origin and these countries are listed in an article which appeared in the *Board of Trade Journal* of April 19, 1968. The continuation sheet commercially printed for use with the 'Form 2' countries mentioned in that article may also be used for Malawi.

TUNISIA

Global import quotas for 1969

THE TUNISIAN *Journal Officiael* of June 6-10, 1969, announced the opening of the following quotas for the import of goods from all countries in 1969.

Tariff No.	Description	Quota (in dinars or metric tons)
04.02	Preserved milk	5,000 t
04.03	Butter	750 t
04.04	Cheese	800 t
08.04 08.03 B 08.05 D 08.12B	Dried fruit (including dry raisins)	100,000 D
08.01 C	Common dates	P.M.
08.01 D	Bananas	345,000 D
08.06 A & B	Apples and pears	P.M.
09.01 A	Unroasted coffee	2,300 t
09.02 A & B	Tea	4,000 t
09.04 A	Pepper	500 t
12.01 A	Unroasted groundnuts	25,000 D
13.01 A 33.01 F	Henna	25,000 D
13.02 B, C & E	Gum	25,000 D
17.01 B	Sugar	3,500,000 D
40.11 B & C	Inner tubes for all types	200,000 D
40.11 F	Tyres including tubeless, other than for aeroplanes, weighing 15 kg. or less	P.M.
48.01 to 48.09	Paper and paperboard in rolls or sheets	2,500,000 D
53.11 B 53.09 51.04 56.07	Woollen fabrics (other than/or blankets) Cotton fabric Woven fabrics of synthetic or artificial fibres; continuous Woven fabrics of synthetic or artificial fibres; discontinuous	1,600,000 D
62.02	Bed linen, linen for table, toilet, office and kitchen; curtains and other furnishing articles except bed sheets	200,000 D
63.01	Second-hand clothing	300,000 D
82.11	Razor blades and blade blanks	136,000 D
	Footwear:	
(a)	Women's, leather	3,000 pairs
(b)	Men's, leather	2,000 pairs
(c)	Children's, leather	2,000 pairs
(d)	Rubber slip-on shoes	1,000 pairs
(e)	Rubber working boots for men	22,000 pairs
	Sports footwear:	
(a)	Leather	4,000 pairs
(b)	Dancing slippers	2,000 pairs
(c)	With vulcanized rubber soles	4,000 pairs

Note: P.M. = Pour memoire (quota may be allotted if necessary).

The French text of this notice may be seen at Tariff section, Exports Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. 01-248 5757, Ext. 420/475), to whom all inquiries should be addressed.

UGANDA

Prohibition of imports of some matches

THE FOLLOWING telegraphic information has been received from Uganda:

'Statutory Instrument No. 137 of 1969, prohibits, with effect from August 1, the importation of matches, except book matches, from all countries except Kenya and Tanzania.

'All existing valid import licences are cancelled and manufacturers and exporters should *not* ship further consignments to Uganda.'

Any inquiries relating to this notice should be addressed to the Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. 01-248 5757, Ext. 471/2/3).

OVERSEAS COMMERCIAL POSTS

Over 200 official commercial posts in all the main centres of world trade are at the service of the United Kingdom exporter. A full list of their addresses is given on pages i-viii of June 18 issue.

NIGERIA

Entry permits

ATTENTION IS DRAWN to a notice published in the *Board of Trade Journal* of August 6 (page 406) concerning the requirement of entry permits by all Commonwealth citizens and citizens of those countries with which Nigeria concluded visa abolition agreements (which are now temporarily suspended) visiting Nigeria.

The operative date was shown as August 4, but, as indicated in a late entry of that issue (page 338) the Nigerian authorities have put back the effective date to September 1, 1969.

Any inquiries relating to this notice should be addressed to the Commercial Relations and Exports Department, Board of Trade, 1 Victoria Street, London, S.W.1 (Tel. 01-222 7877, Ext. 3331).

RHODESIA

Suspension of duty

THE CUSTOMS and Excise (Suspension) (Amendment) Regulations 1969 (No. 21), published as Rhodesia Government Notice No. 533 of 1969 on July 4 amends the first schedule of the Customs and Excise (Suspension) Regulations 1968 to the following extent.

Item	Duty
First Schedule, Part I By the insertion of: Ex 67 (a) (i) Sheepskins	Free

Note: Trade between the United Kingdom and Rhodesia is severely restricted. The charges is the Rhodesian Tariff listed above are published for information only.

MALAYSIA

Incentives to the hotel industry

THE MALAYSIAN Government recently announced the following incentives to investment in luxury, first and second class hotels, which meet the required standards for international tourists. These standards have been based on the specifications suggested by the International Union of Official Travel Organizations Hotel Charter.

1. An investment tax credit of 40 per cent for the establishment of luxury and first-class hotels or the expansion or modernization of existing hotels into luxury and first-class hotels.
2. An investment tax credit of 30 per cent for the establishment of second-class hotels or the expansion or modernization of existing hotels into second-class hotels.
3. The capital expenditure qualifying for the investment tax credit would include the cost of building but not the cost of land.
4. Hotels or motels which are located in Kuala Lumpur and Penang or such other principal towns as may be considered by Government to have sufficient features to attract international tourists will not qualify for the above incentives.

In addition to these incentives, the Malaysian Government has agreed to grant accelerated depreciation allowance, irrespective of where the hotels or motels are located. The items on which such depreciation will be allowed are to be announced later when the necessary amendment will be made to the Investment Incentives Act.

The Malaysian Government has already announced its intention to declare 'Tourist Development Services' a pioneer industry (see notice in *Board of Trade Journal* of July 2, 1969, page 66).

Hotels are classified as follows:

Second class

Hotels with complete modern installations of not less than 20 bedrooms comprising at least the following arrangements:

Independent hotel entrance;

Reception counter and lobby appointed with items of comfort and furniture of high quality;

(*Continued on next page*)

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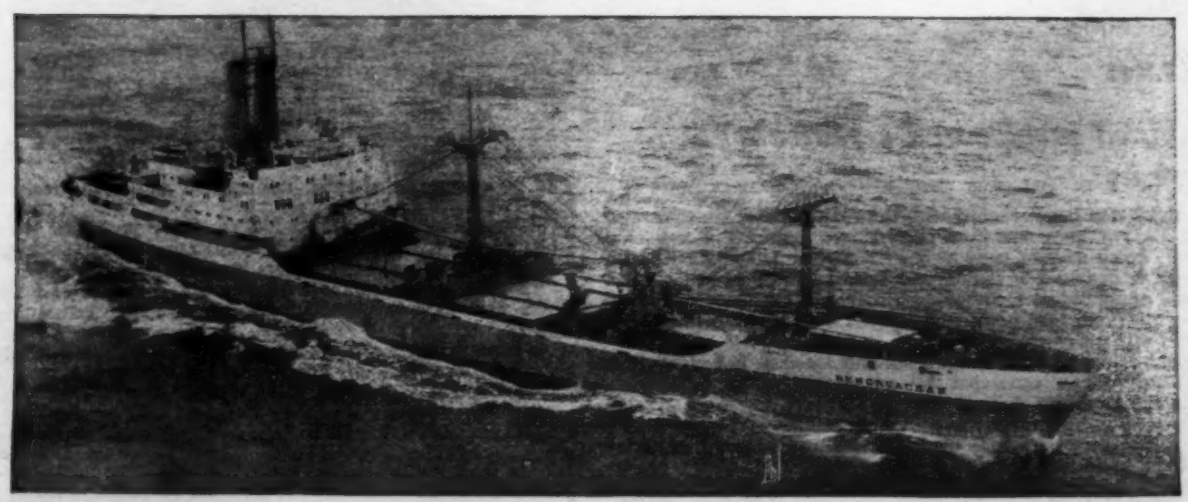

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A lift if the hotel building has three or more floors;
Dining hall which serves all the principal meals;
Room service;
Central or individual unit air-conditioning for the lobby, dining hall and bedrooms;
Wall-to-wall carpeting in lobby, dining hall and passage ways;
Bright, well-appointed and soundproof bedrooms, which should have a window with either shutters or thick double curtains, fitted with furniture of good quality and carpets or bed-side rugs, complete and modern electrical equipment, consisting of three lights with separate switches for the ceiling, bed and bathrooms;
Facilities for babies and children, e.g. cots and beds;
Laundry and shoe-shining services and complimentary newspapers for resident guests;
Two-channel music in all bedrooms;
Telephone in all bedrooms;
Bathrooms attached with hot and cold running water;
Bathrooms made up of wash basins with shelves and mirror, long bath, shower and w.c. All fittings must be of good quality;
Furnishing, linen, cutlery, crockery and toiletries of good quality;
Modern and hygienic kitchen facilities;
Qualified and uniformed staff;
Facilities for currency exchange and postal service;
Tourist information.

First class

Hotels with tasteful decor and complete modern installations comprising all the arrangements for second-class hotel and also:
Reception service, cashier and bell boy;
Spacious lobby on each floor with items of comfort and decor;
At least 10 apartments (suites) with private sitting rooms;
All bedrooms with wall-to-wall carpeting;
Bidet in bathrooms;
Dining hall, restaurant, night-club and a bar;
Facilities for performances of indigenous cultural dances;
Spacious conference hall and reception rooms;
TV in the main lobby;
Open-air or indoor swimming pool;
Shopping arcade;
Children's nursery;
Valet service;
Transfer facilities;
Doorman.

Luxury class

Hotels with tasteful decor and complete modern installations comprising all the arrangements for first-class hotel and also:
Spacious bedrooms furnished with studied perfection;
TV and refrigerator in all bedrooms;
Open-air or indoor swimming pool with spacious terrace and bar facilities;
Cocktail lounge and coffee house.

Import control—vehicles

THE Malaysian Government *Gazette* dated July 24, 1969, publishes the Customs (Prohibition of Imports) (Motor Vehicles) Order, 1969, which applies only to West Malaysia.

Under this Order, made on July 15, 1969, the importation into West Malaysia of the items specified in the schedule below is prohibited except by licence.

The Order does not apply to motor vehicles:
(a) imported direct by Commonwealth Forces;
(b) authorized to enter West Malaysia under Part V of the Road Traffic Ordinance, 1958:
(c) entering West Malaysia under an International Circulation Permit; and
(d) entering West Malaysia and driven or used by *bona fide* travellers.

The Customs (Prohibition of Imports) (Motor Vehicles) Order, 1968, is thereby cancelled.

SCHEDULE

Heading No.	Description
87.02	Motor vehicles for the transport of persons, goods or materials (including sports motor vehicles, other than those of heading No. 87.09).
	Motor vehicles for the transport of persons, including sports motor vehicles and dual purpose vehicles, but excluding ambulances and buses:
110	Completely knocked down.
139	Completely built up, new.
149	Completely built up, other than new.
	Motor buses, being vehicles with seats for more than six persons:
210	Completely knocked down.
231	Completely built up, new.
239	Completely built up, other than new.
	Motor vehicles for the transport of goods or materials (other than dual purpose vehicles):
310	Completely knocked down.
331	Completely built up, new.
339	Completely built up, other than new.
87.04	Chassis fitted with engines, for the motor vehicles falling within heading No. 87.02 or 87.03:
200	For motor vehicles falling within heading No. 87.02 131, 87.02 139, 87.02 141 or 87.02 149.
300	For motor vehicles falling within heading No. 87.02 231 or 87.02 239.
400	For motor vehicles falling within heading No. 87.02 331 or 87.02 339.
900	For motor vehicles falling within heading No. 87.03.
87.05	Bodies (including cabs), for the motor vehicles falling within heading No. 87.02 or 87.03:
200	For motor vehicles falling within heading No. 87.02 139 or 87.02 149.
300	For motor vehicles falling within heading No. 87.02 231 or 87.02 239.
400	For motor vehicles falling within heading No. 87.02 331 or 87.02 339.
87.09	Motor-cycles, auto-cycles and cycles fitted with an auxiliary motor:
810	Completely knocked down.
820	Completely built up, new.
890	Completely built up, other than new.

Any inquiries regarding this notice should be made to Tariff Section, Export Services Branch, Board of Trade, Room E47, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. 01-248 5757, Ext. 471/472/473).

PAKISTAN

Import licensing policy

COPIES OF the Pakistan *Gazette* containing the official import policy for the Shipping period July-December 1969 (brief details of which were given in the *Journal* of July 16, page 183) have now been received. Inquiries relating to the new policy should be addressed to Export Services Branch, Board of Trade, Room E46, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. 01-248 5757, Ext. 455).

SINGAPORE

Import control

THE SINGAPORE *Government Gazette* dated July 24, 1969, publishes the Prohibition of Imports (General Licence) (Amendment No. 10) Notification, 1969, which amends the First Schedule to the Prohibition of Imports (General Licence) Notification, 1965, by the addition of the following item:

119. Crockery, of china or percelain.

This means that the above mentioned goods are now subject

(*Continued on next page*)

Mr. Tui Sanerive (far right), Deputy Government Printer of Fiji, was a recent visitor to Grosvenor Press, the Portsmouth factory of Eyre and Spottiswoode Limited, printers. Also shown in the photograph are (from left to right): Mr. Donald Mothersill, group managing director, Eyre and Spottiswoode Limited; Mr. Peter Bouche, works director, Grosvenor Press; and Mr. John Willisson of The Crown Agents. The object of the visit was to see the company's lithographic developments.

SINGAPORE, *continued*

to special import licensing. Import and Export Notice No. 14 of 1969 adds to the above by stating that the import of crockery, of china or porcelain, is now subject to a quota restriction of 105 per cent of 1968 imports. Licences will be issued up to 5/12 of the annual quota and will be valid until December 31, 1969.

Any inquiries about this notice should be made to Tariff Section, Export Services Branch, Board of Trade, Room E47, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. 01-248 5757, Ext. 471/2/3).

NEW ZEALAND

Emergency Protection Authority

THE NEW ZEALAND Minister of Industries and Commerce has referred to the Emergency Protection Authority for inquiry and report (for the second time) the question whether it is necessary that protective action, by means of temporary additional duties or temporary restriction of importation (or by a combination of both) be taken in respect of the following goods:

Stamps packed for retail sale.

The Authority previously reported (August 8, 1968) that no urgent action was necessary to protect the New Zealand stamp packet assembly industry in relation to the importation of stamps packed for retail sale.

Details of the tariff items, under which the above mentioned goods are dutiable, are given below.

Tariff item	Unit	British Preferential	Most Favoured Nation	General
99.04.00	—	Free	Free	Free

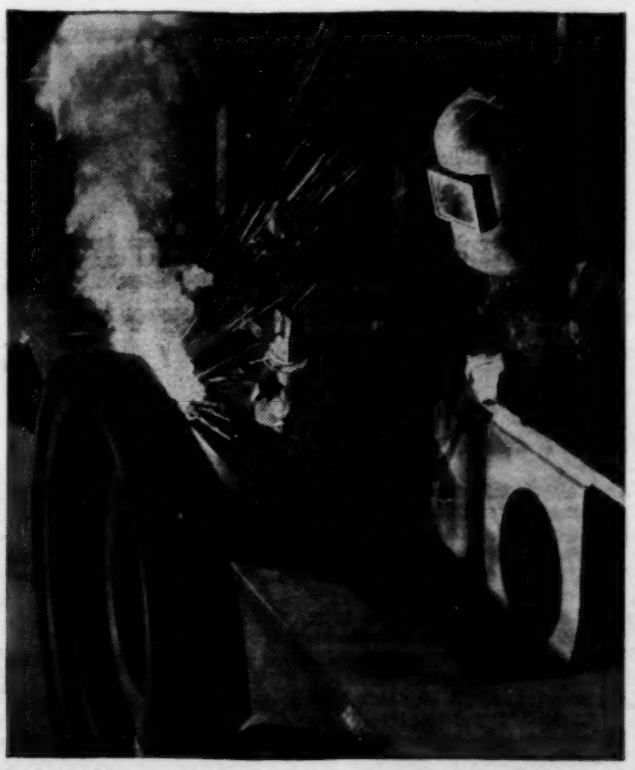
The Emergency Protection Authority is required to report to the Minister by September 4.

In the short time available for investigation United Kingdom interests wishing to make their views known to the Emergency Protection Authority will no doubt get in touch with their Agents in New Zealand.

Any inquiries about this notice should be addressed to the Commercial Relations and Exports Department, Board of Trade, 1 Victoria Street, London, S.W.1 (Tel. 01-222 7877, Ext. 2321), quoting reference CRE 716/69.

Mr. Lindsay Buck (centre), proprietor of Buck Equipment Pty. Ltd., Sydney, New South Wales, recently visited the Leicester headquarters of Richards Structural Steel Co. Ltd. He is seen here with Mr. John Barker (left), chief engineer, Thorite Division, Richards Structural Steel Co. and Mr. Charles Palmer, a director of Richards Structural Steel Co. Buck Equipment are agents for the Richards' Thorite motorized conveyor drive drums in eastern Australia.

Mr. F. W. Hartley, director of exports, Block and Anderson Ltd demonstrates a Banda spirit duplicator to a party of United States dealers. A special reception was given by Block and Anderson Ltd., to a party of American guests recently. The guests were the 25 winners and their wives of an annual sales contest organized by the Roneo Duplicating Division of Addo-X, New York. Exports of Banda spirit duplicators account for nearly 70 per cent of the production of the company's Aycliffe Co. Durham, factory.



British Oxygen Company's rutile Ferromax electrodes, specially developed for high-speed deposition of hydrogen controlled weld metal, being used to weld the crown of a 250-ton press at Cowlishaw Walker & Co. Ltd., Biddulph, Stoke-on-Trent. This press is destined for a domestic appliance manufacturer in the Republic of South Africa. Cowlishaw Walker have also installed their presses in Canada, India, Iran, Holland, Portugal and Sweden.

BOARD OF TRADE REGIONAL OFFICES

The normal Board of Trade contact for individual firms is the Board's nearest regional office. These offices are able to offer traders help and advice on exports, starting a new factory and similar problems. (Addresses on page 406 of the index, of August 6 issue.)

Information about Australia and New Zealand

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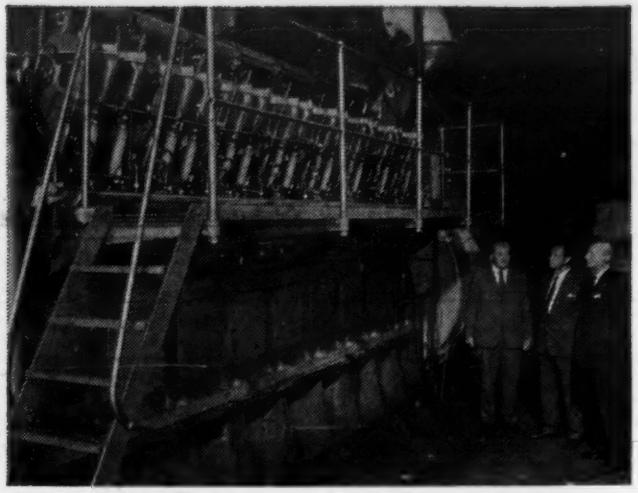


Sir Kenneth Allen (right), chairman of the Amalgamated Power Engineering Ltd., at the company's Bedford division with Mr. J. Q. Taberner (centre), divisional general manager and Mr. J. Jewell, diesel department manager, inspecting the first of four Allen diesel engine-driven 2750 kW alternator sets for a new township and mining project now under construction at Gove, Northern Territory, Australia, one of a number of developments for which this latest type of Allen engine has been chosen. The contract is worth £280,000.

BRAZIL

Changes in customs tariff and import duties

RESOLUTION 637 of June 20, 1969, introduced the following tariff amendment:

Tariff No.	Description	Rate of Duty *Ad val.* c.i.f.
29.14	Monoacids and their anhydrides, acid halides and acid peroxides and peracids; their halogenated, nitrated or sulphonated derivatives:	
·141	Caprylic acid (n-Octoic, octoic, 1-octylic, hexyl-acetic acid):	
01	Caprylic acid	15%
02	Stannous caprylate (stannous octoate)	45%
99	Other salts or esters of caprylic acid	15%
·152	2-Ethyl hexoic acid (2-octylic acid):	
01	2-Ethyl hexoic acid	15%
02	Stannous ethyl-hexoate	45%
99	Other salts or esters of 2-Ethyl hexoic acid	15%

Under Resolution 666 of June 16, 1969, vanadium pentoxide (vanadic anhydride) falling within tariff heading 28.28.028, is exempt from import duty for one year as from July 1, 1969. (The normal rate of duty is 15 per cent).

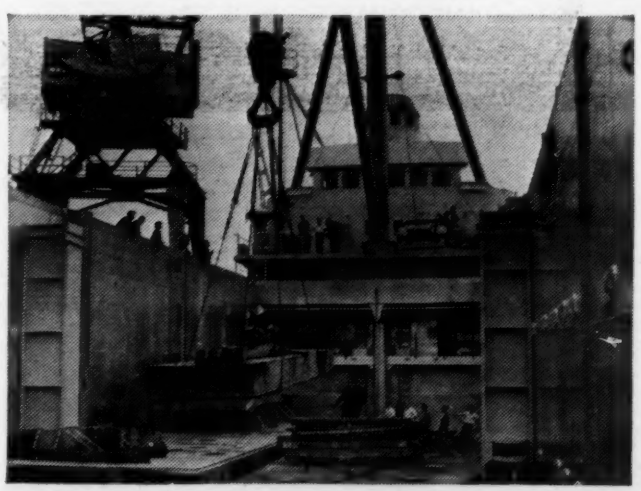
Under Resolution 677 of June 16, 1969, the duty on epoxydized oils falling within tariff heading 15.19.002, has been raised to 50 per cent *ad val.* c.i.f.

Resolution 679 of June 30, 1969, introduced the following tariff amendment:

Tariff No.	Description	Rate of Duty *Ad val.* c.i.f.
30.03	Medicaments:	
044	Medicaments:	
01	Specific medicament for the treatment of neoplasias (cancer), approved by the Ministry of Health	Free
02	Medicament with a basis of Desferroexamine B, its salts and derivatives, widely used in the treatment of siderosis	Free
99	With a basis of any other organic or inorganic chemical compound	70%

The following reduction for goods imported from member-countries of GATT were introduced under Decree-Law No. 606, which was published in the *Diario Oficial* of June 6, 1969. (In each case, the common rate has been reduced by 5 per cent, except where an item is shown as being free of duty).

Tariff No.	Description	Rate of Duty *Ad val.* c.i.f.
04.03	Milk, completely dehydrated, in powder or dried:	
003	Modified milk for infants food, acidified	12%
004	Modified milk for infants food, not acidified	12%
11.07	Malt, of any cereal, roasted or not:	
001	Whole or broken	10%
15.06	Fats and oils, crude obtained from fish and from all other marine animals:	
002	Sperm oil	25%
15.07	Fats and oils, refined or purified, obtained from fish and from all other marine animals:	
003	Cod liver oil, in bulk	10%
27.01	Anthracite and coal:	
001	Coal, raw, in bulk or pulverized	15%
27.02	Lignite, whether or not agglomerated:	
002	Lignite, agglomerated, in ovoids or briquettes	15%
28.04	Other non-metals or metalloids:	
009	Silicium	10%
37.07	Cinematograph films, including perforated films, more than 4 metres in length, exposed and developed, silent or bearing both the visual image and recorded sound, negative or positive:	
001	Newsreels	Free
002	Educational or scientific films	Free
003	Other, negative, black and white	Free
004	Other, negative, coloured	Free
005	Other, positive, black and white	Free
006	Other, positive, coloured	Free
38.09	Other products obtained during the distillation of wood (wood tar, creosote oil, pyrolignites and other products, excluding pure methyl alcohol):	
001	Wood tar	12%
38.19	Chemical preparations and products, residual products and by-products of the chemical industry, not elsewhere specified or included:	
008	Residual carnallite lyes	Free
48.01	Paper in reels, sheets or rolls, of natural colour, white or dyed throughout the mass, weighing up to 35 grammes per square metre:	
002	Kraft paper weighing up to 20 grammes per square metre GATT Ex 002. Paper for condensers	25%
003	Tissue paper weighing up to 20 grammes per square metre suitable for wrapping fruit under conditions laid down by the Ministry of Agriculture	Free
48.02	Paper weighing more than 35 but not more than 180 grammes per square metre and paperboard in reels, sheets or rolls of natural colour, white or dyed throughout the mass:	
006	Standard paper for printing newspapers and magazines, coated or not	Free
007	Standard paper, rough, glazed, calendered, coated or offset, for printing books, having over the whole width or length watermarks from 4 to 6 centimetres apart	Free
49.01	Books, brochures and similar printed matter, for cultural, religious or didactic use, whether or not in the form of loose sheets, in any language:	
004	With cover of embossed or incrusted leather, of mother-of-pearl, of ivory or tortoise-shell, of silk or velvet, plain or with ornaments or fittings of any material: GATT Ex 004 In a foreign language	80%
77.01	Magnesium:	
001	Unwrought magnesium and magnesium waste	15%
97.07	Hunting and fishing requisites:	
001	Fish hooks	40%



The Lep Group has recently handled a contract for the packing, shipment and railage of a 'Marion' walking drag line to Sundance, Alberta, Canada. The giant drag line, weighing 1,566 tons, and with a packed capacity of 156,769 cu. ft., was shipped from Newcastle to Vancouver on chartered motor vessel. Photograph shows loading of the Drag Line onto the m.v. 'Daniella' at Newcastle.

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64 Constitution Street, Leith, Edinburgh 6.
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87 Lumley Street, Grangemouth, Stirlingshire.
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PERU

Amendments to the customs tariff

THE FOLLOWING are details of four Supreme Resolutions which modify the Peruvian Customs Tariff by introducing new tariff headings:

Supreme Resolution No. 064-69 IC/DGC, published in the *Official Gazette* of July 23, 1969 and effective 30 days thereafter, creates the following new sub-heading:

Tariff No.	Description	Specific Duty (Soles per gross kilo)	Duty *Ad val.*
84.61.1.04	Complete or incomplete mechanisms, made principally of artificial plastics, specially for W.C. cisterns	50	70%

Supreme Resolution No. 067-69 IC/DGC, published in the *Official Gazette* of July 23, 1969 and effective 30 days thereafter, creates the following new headings:

Tariff No.	Description	Specific Duty (Soles per gross kilo)	Duty *Ad val.*
83.02.1.08	Curtain fittings and their accessories, of iron or steel	50	60%
83.02.2.08	Curtain fittings and their accessories, of other base metals	50	60%

Supreme Resolution No. 065-69 IC/DGC, published in the *Official Gazette* of July 23, 1969 and effective the day after publication, creates the following new heading:

Tariff No.	Description	Specific Duty (Soles per gross kilo)	Duty *Ad val.*
61.10.0.05	Textile gloves impregnated or coated with rubber or artificial plastic, exclusively for protecting workmen	15	50%

The Resolution makes particular mention of the fact that this item is not included in the list of prohibited goods.

Supreme Resolution No. 050-69 IC/DGC, published in the *Official Gazette* of July 5, 1969 and effective 30 days thereafter, creates the following new heading:

Tariff No.	Description	Specific Duty (Soles per gross kilo)	Duty *Ad val.*
40.09.2.04	Special hoses for pumping or discharging water and fish from 5 to 30·48 cm. inside diameter (2 in. to 12 in.)	25	30%

Senor L. M. Gottelli, Argentine's Minister of Fuel and Power, starting a new 250-MW generating set at the Nuevo Puerto Power Station. The turbo-generator is supplied with steam by a Babcock & Wilcox Radiant re-heat boiler with an evaporative capacity of 1.675 million lb./hr. The boiler contract was valued at about £3 million.

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Replies to Box Numbers should be addressed to: **Box No.—Board of Trade Journal, Room D94, Atlantic House, Holborn Viaduct, London, E.C.1.**

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MAURITIUS

Customs tariff amendments

THE BOARD OF TRADE has received a copy of Mauritius *Government Gazette* No. 40 of May 24, 1969, which contains an Act to amend Part 1 of the First Schedule to the Customs Tariff Ordinance, 1954. The Act provides for the addition of the following new item:

Serial No.	Description of Goods	Unit	Rate of Duty	
			General Tariff	Preferential Tariff
c 38	Materials, components and parts, excluding stationery, imported by, consigned and invoiced direct to, students following correspondence course with such organizations as may be approved by the Comptroller: Provided that the goods shall only be delivered at each importation upon the presentation to the Comptroller of a certificate issued by a responsible official of such approved organizations to the effect that the students are still on the roll of, and are still following the course with, such organizations; Provided also that duty shall be chargeable on any materials, components and parts which are used for any purpose other than in connection with the correspondence courses	Ad val.	Free	Free

All inquiries about this notice should be addressed to Tariff Section, Export Services Branch, Board of Trade, Room E47, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. 01-248 5757, Ext. 471/2/3).

JAMAICA

Industrial Incentives Law, 1956

THE FOLLOWING products have been declared 'approved products' for the purpose of the Jamaican Industrial Incentives Law, 1956.

Loose-leaf binders.

A notice that consideration was being given to designate these products appeared in the *Board of Trade Journal* dated March 14, 1969, page 812.

Export Industry Encouragement Law, 1956

THE FOLLOWING products have been declared 'approved products' for the purposes of the Jamaican Export Industry Encouragement Law, 1956.

Fibre products made from natural and/or synthetic fibres.

A notice that consideration was being given to designate these products appeared in the *Board of Trade Journal* dated July 30, 1969, page 334.

Applications for the status of 'approved product' and 'approved manufacturer' are processed by the Jamaican Industrial Development Corporation, 4 Winchester Road, Kingston 10, Jamaica (PO Box 505). It would be appreciated if firms writing to the Development Corporation would copy their initial correspondence to the British High Commission, Commercial Department, PO Box 393, Kingston, Jamaica.

Inquiries about the above notice should be addressed to the Commercial Relations and Exports Department, Board of Trade, 1 Victoria Street, London, S.W.1 (Tel. 01-222 7877, Ext. 2627).

CHILE

Amendments to customs schedule

THE FOLLOWING AMENDMENTS were made recently to the Chile Customs Schedule.

Tariff Item	Details	Duties	
		Specific	*Ad valorem*
73.15	Hot- or cold-rolled carbon steel, normalized or killed with aluminium, annealed, full finished and oiled; the surface to be perfectly smooth (satin finish) and free of any blemish which might impair its appearance or affect its being pressed and painted; more than 1·8 mm. thick (overall tolerance not more than 8% either way); capable of withstanding 180 free close bend rest. (To be used to make wheels for motor vehicles)	KG Free until 30.6.70	Free
39.07.99	Inter-leaf plastic inserts, for the manufacture of vehicle springs	KG Free until 30.6.70	5
40.14.01.99	Clip washers, for the manufacture of vehicle springs	KG Free until 30.6.70	5
84.63.02	Bushing for the manufacture of vehicle springs	KG Free until 30.6.70	5
	Imports of the above must be approved by the Chilean Development Corporation.		
84.47.14.02	Modify to read: Band saws (carpenters', dividing, panelling); circular saws	KG Free	90

TRINIDAD AND TOBAGO

Import licensing arrangements

THE LIST of Exceptions to the Trinidad and Tobago Open General Licence has been further amended by the deletion of item 699-29.099 (Wire pot scourers; soap impregnated pads and steel wool) and the substitution therefore, respectively, of the following:

699-29.099 ..... (i) Wire pot scourers
..... (ii) Steel wool
899-99.09 ..... Soap impregnated pads

Inquiries about the above notice should be addressed to the Tariff Section, Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. 01-248 5757, Ext. 471/2/3).

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URUGUAY

Import surcharges

UNDER URUGUAYAN GOVERNMENT Decree No. 347/969 import surcharges on cigarettes, whisky and whisky concentrates have been reduced. There are no changes in the official valuations fixed for the first two items for the purpose of calculating the surcharges.

Details are as follows:

	Surcharge	Official Valuation U.S. $
Cigarettes	10%	0·15 per packet of 20
Whisky	60%	1·5 per litre.
High alcoholic grade whisky of over 50% centesimal in casks	10%	No official valuation.

UNITED STATES

Carpets—investigation

THE *Board of Trade Journal* of July 23 announced that the United States Tariff Commission would hold a public hearing on August 27, 1969, to consider the probable economic effect that the automatic termination of the increased rates of duty on wilton and velvet carpets would have on the United States domestic industry.

The Tariff Commission has now postponed the date of the hearing to October 22, 1969.

Inquiries about this notice should be addressed to the United States Section, Commercial Relations and Exports Department, Board of Trade, 1 Victoria Street, London, S.W.1 (Tel. 01-222 7877, Ext. 2397).

Sardines—investigation

THE *Board of Trade Journal* of February 28, 1969 gave notice of an investigation by the United States Tariff Commission to determine whether sardines in airtight containers are being imported into the United States in such quantities as to cause injury to the United States domestic sardine industry.

The Tariff Commission has now issued a report to the President of its unaminous finding that sardines are not, as a result in major part of Trade Agreement concessions, being imported into the United States in such increased quantities as to cause or threaten to cause, serious injury to the domestic sardine industry.

Inquiries about this notice should be addressed to the United States Section, Commercial Relations and Exports Department, Board of Trade, 1 Victoria Street, London, S.W.1 (Tel. 01-222 7877, Ext. 2397).

CANADA

Tariff Board hearing on sugar—Ref. 146

AN ANNOUNCEMENT about the Canadian Tariff Board hearing on sugar was published in the *Board of Trade Journal* of August 6.

The Canadian Tariff Board have now given notice that the public hearing will be held in the Board's courtroom at 219 Argyle Avenue, Ottawa, commencing on Monday, January 19, 1970, at 10 a.m.

Proposals concerning the wording and the rates of duty of the tariff items within the scope of the Reference or of any newly proposed tariff items which are related to the subject matter of the Reference should be filed in writing with the Secretary not later than Friday, October 17, 1969.

Briefs or submissions containing relevant facts, opinions and arguments in support of any proposals or in contestation of proposals made by others should be filed in writing with the Secretary not later than Friday, November 28, 1969.

Three hundred (300) copies of proposals and of briefs or submissions should be filed with the Secretary; these will be distributed to interested parties on request.

Persons proposing to attend the public hearing should notify the Secretary not later than Friday, January 9, 1970, in order to ensure that seating accommodation at the hearing will be available. Persons attending the hearing should bring with them all notices, briefs and documents which they may already have received because additional copies may well be unavailable at that time.

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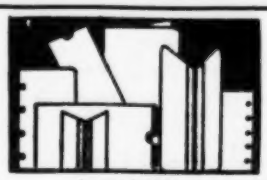

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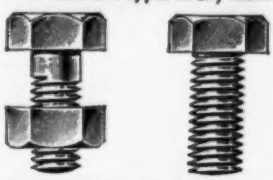

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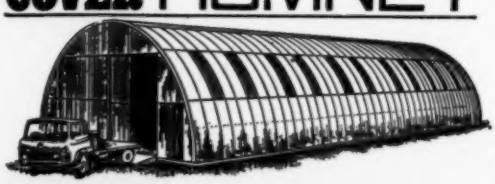

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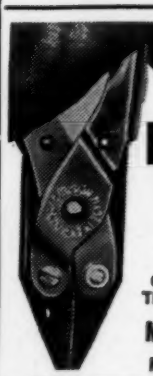

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BARTON

Electric motor maker drives exports up by one-third.

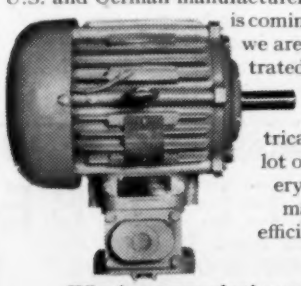
Winding-up is good business for this efficient Huddersfield company. Its electric motor exports run into millions every year and increased by one-third in 1967, says general export manager Kenneth A. (above right).

Interviewer: Your motors are general workhorses for industry?

Kenneth A: That's so, they're the prime movers for most machinery. We go from fractional h.p. motors up to big 650 h.p. jobs.

Do you find competition fierce overseas?

Kenneth A: Tough, yes, especially from the U.S. and German manufacturers, and Japan is coming up fast. But we are very concentrated producers of a specialised range of electrical products. A lot of our machinery is semi-automated, and this efficiency keeps us competitive.



What's your marketing set-up?

Kenneth A: We have agents in 76 countries, and our own subsidiary selling companies in three major markets—U.S.A., Canada and Germany. These subsidiaries give us a good edge, because technical service is so important in our field. We get orders because our people overseas sweat over getting drawings to customers and make that much extra effort.

Is all your overseas business covered by ECGD?

Kenneth A: Our business through agents has been covered since 1960, and we've recently added the subsidiaries. This was primarily to take advantage of ECGD Bank Guarantees. On a figure of £1 million, say, we could save £10,000 because the Guarantee enables us to borrow at Bank Rate.

Your exports have grown impressively since you first came to ECGD. Any connection there?

Kenneth A: Financial security became more important after the first postwar export boom ended. Immediately after 1945 we were selling in the traditional Commonwealth markets, usually with companies we knew very well. But that all ended in the fifties, and we had to move into much less familiar markets. We soon felt the cold, and had to have ECGD cover if we were to expand.

You've certainly expanded in North America. Do you find ECGD's New York office useful?

Kenneth A: It's a help, the ECGD man there having underwriting powers up to certain figures. We find this speeds things up a lot.

Your exports were a record last year. What now?

Kenneth A: We were up by a third last year. Now we're consolidating for the next surge forward.

The world is a big market. Your company can prosper through increased exports. ECGD is the Government Department which insures exporters against loss through default, insolvency, transfer and other risks. Advice and co-operation from ECGD can help spark off and sustain your export expansion. Contact your local ECGD Manager.

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